

REQUEST FOR PROPOSALS FOR FALL AND SPRING PLANTING OF SELECTED STREET TREES RFP-RH-15-007  
SUPPLEMENTAL PROPOSALS TABULATION

<b>NAME</b>	<b>Natural Community Services</b>	<b>Sherman Nursery Farms</b>	<b>Davey Tree Expert Co.</b>
<b>ADDRESS</b>	<b>Southfield, MI</b>	<b>Columbus, MI</b>	<b>Auburn Hills, MI 48326</b>
Years in Business	5	46	136
Years providing tree planting services	5	30	125
Full Time Employees	2	6	7900
Part Time Employees	2	2	1580
Experience/Financial Capability of Company to Carry Out Contract	Have executed large tree, wildflower, other green infrastructure planting projects including MI DNR, City Royal Oak, Twp of Independence, land conservancies, and private landowners.	Experience comes from past projects as well as education. Been performing projects of this type and many related disciplines for 45 yrs. Scott Sherman degree in Landscape Horticulture from Michigan State University. Employees have training years exp in Master Gardner program, and related professions in landscape industry. Financial capacity includes line credit with bank, bonding capacity \$2million agg and single \$1million. MDOT prequal \$1million	Provided financial statements
Principals/Supervisory Background	John DeLisle - Principal Ecologist and Owner John Deslippe - Certified Arborist Steve Turner - Certified Arborist Liz Sanford - Project Manager	Scott Sherman - President and Secretary, On-site supervisor, BS MSU Landscape Horticulture. Howard Sherman - Vice President, BS from Northern Michigan University, CDL Pamela Sherman - Treasurer Office Manager Richard Kinney - Master Gardener - 7 years exp Walter Winle - 7 years landscape exp	Josh Leo - Certified Arborist, Assoc Degree in Landscape Horticulture from OCC Matt Peasley 2015 DITS Graduate, 10 years experience, 2 years college Bryan Williams 12 years Landscape Exp, 2 years college Ramiro Cortez - Foremen 5 years, 25 years landscape experience.
Comparable Projects	Royal Oak Nature Society Macomb County Dept of Roads Lathrup Village Preserve Site Master Plan Clinton Township Macomb County Dept of Planning	MDOT Welcome Center MDOT 1-94/1-69 Interchange Rochester Tree Planting Various Commercial Landscape Projects City of Lapeer - Project Clay/Court Street City of Birmingham Tree Plantings	Marcus Management Kramer Triad Management Group J.L. Gardell PLC. City Rochester Township Orion City Troy

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Experience with Municipal Govts	Township of Independence	Rochester Hills	City of Rochester
	Macomb County	Lapeer	City of Rochester Hills
	Oakland Schools	Port Huron	Oakland Township
	City Royal Oak	State of Michigan	Orion Township
	Lathrup Village	Rochester	City Troy
	Oakland Township	St. Clair Shores	City of Pontiac
	Orion Township	St. Clair	
	Fort Gratiot Twp	Richmond	
	West Bloomfield Twp	Grosse Pointe Woods	
		New Baltimore	
		Warren	
		Dearborn	
		Pleasant Ridge	
		Birmingham	
		Port Huron Twp	
		Lexington	
		Auburn Hills	
Equipment List	Bobcat, Auger, Mini-Excavator, Hand Tools	Freightliner dump stake truck, trailboss trailer	Aerial Lift Truck, Utility Truck, Chip Truck,
	such as shovels and dibbles for potted stock	Gehl 6635 Skidsteer, Nursery Forks-hydraulic,	Chipper, Stump Grinder, Skid Steer Loader,
	water tank.	Water tank - 300 gal, Various handtools, Tree	Log Truck
		auger.	
Subcontractors	Arboricultural Services	T.R. Peiprzak	None
	Native Lakescapes	Doviac Trucking	
	Trine Environmental	H2O Irrigation	
		KCA Services	
Philosophy Relative to Maintenance and	Focus on ecological planning, native	Believe every project requires maintenance	Many things differentiate Davey -
Customer Service	landscape design, client education on	and customer service on timely basis. Always	integrity, commitment, experience,
	benefits sustainable landscapes on	review anticipated maintenance and include	capability and expertise. Values aren't
	management of ecosystems, green	as part of proposal. When maintenance not	only thing make different. Employee
	infrastructure and financial resources.	included in specifications, inquire about plans	owned company. Dedication to earning
	Emphasizes to clients designed and	for maintenance. Maintenance provides quicker	accreditations and certifications. Commitment
	planned tree planting, like all green	better establishment of nursery stock, which	to safe and product workplace, ability to
	elements adds biodiversity and	is large beautification and financial investment.	serve public sectors, clients, federal,

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	financial assets to land when established properly.	Accommodating proper horticulture maintenance and open customer relationship can provide proper establishment new landscape trees/plants for future.	state, local and drive for delivering exceptional client service. No shortcuts to relationships. Clients have opportunity to rate us. If not satisfied 100% will work to fix any potential issues.
If planting delay, trees storage to maintain healthy condition	Will only have material delivered if weather pattern of temperature, RH, and rain is conducive in period time phenologically optimal for installation. Trees will be watered, mulched on site as needed during planting period.	Have 5 acre facility with irrigation, mulched area to hold trees, and some indoor storage for certain situations to ensure healthy plant material.	Trees will be stored on site location in Auburn Hills. Plants will be healed in with mulch and watered with irrigation system daily. Have onsite staff that will check moisture levels on root balls and adjust when needed.
Capabilities/knowledge relative to tree planting services	All staff degreed ecological and environmental professionals. 2 equipment operators and certified arborists on staff, others are subcontractors.	Capability to plant up to 40 2" trees in one day under right conditions. Right conditions being have equipment and manpower to plant several trees, with locations of trees being planned close proximity and easily accessible. Have successfully planted up to 6" caliper w/equipment currently have on hand.	Able to draw off knowledge of 136 years tree and landscape service. Having own nursery, able to gain access to large variety plant materials in short period time. With equipment have access to, can plant all sizes of plant material. Will also follow ANSI standards in regards to transporting and planting.
Exceptions	Specify herein only native tree species typically install, we source bioregional genetic material only. Will plan other species we research to find as non-invasive. Couple of species on list on invasive species watch lists in Midwest. Will plant exotic species as requested if shown to be non-invasive. Vested in ongoing education process to municipalities about ecophysiology in arboriculture, how ecologically correct tree planting practices impacts establishment costs, tree canopy cover, residential values, c-sequestrian and natural areas less impacted by invasive species.	Following trees unavailable at this time: Capriinus beulus Emerald Avenue Liquidambar s. Lane Roberts Quercus m Urban Pinnacle Ulmus parvfolia Allee Carya Ovata	None.

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<b>COST PROPOSAL:</b>		*Pricing below reflects Supplemental Cost Proposal Submitted	
Abies concolor 6-7'	No Bid	\$ 235.45	\$ 201.00
Acer campestre	No Bid	\$ 271.10	\$ 242.00
Acer griseum	No Bid	\$ 310.62	\$ 311.00
Acer griseum x nikoense	No Bid	\$ 312.14	\$ 311.00
Acer miyabei State Street	No Bid	\$ 252.33	\$ 242.00
Acer rubrum Redpointe	\$ 250.00	\$ 278.50	Not Available
Acer saccharum Green Mountain	\$ 200.00	\$ 279.86	\$ 238.00
Acer saccharum Fall Fiesta or Majesty	\$ 250.00	\$ 251.31	\$ 238.00
Acer x freemanii Autumn Blaze	\$ 200.00	\$ 252.67	\$ 238.00
Acer x freemanii Celebration	\$ 250.00	\$ 272.45	\$ 228.00
Aesculus Autumn Splendor	No Bid	\$ 286.66	Not Available
Aesculus Baumanii	No Bid	\$ 292.10	Not Available
Aesculus Fort McNair	No Bid	\$ 296.10	\$ 265.00
Amelanchier Autumn Brilliance, Cumulus, Robin Hill, or Spring Flurry	\$ 200.00	\$ 258.10	\$ 242.00
Carpinus betulus fastigiata or Frans Fontaine	No Bid	\$ 311.30	\$ 251.00
Carpinus betulus Emerald Avenue	No Bid	Not Available	Not Available
Carpinus caroliniana	\$ 400.00	\$ 311.72	\$ 228.00
Carya ovata	\$ 400.00	Not Available	Not Available
Celtis Chicagoland, Magnifica, or Ultra	\$ 350.00	\$ 272.45	\$ 223.00
Cercidiphyllum japonicum	No Bid	\$ 279.86	Not Available
Cercis canadensis	\$ 300.00	\$ 285.30	\$ 223.00
Chionanthus retusus	No Bid	\$ 289.34	Not Available
Cornus Constellation	\$ 350.00	\$ 252.67	Not Available
Cornus mas Golden Glory	No Bid	\$ 319.29	\$ 226.00
Fagus sylvatica (green-leaved)	No Bid	\$ 346.49	Not Available
Ginkgo biloba Autumn Gold or Halka	No Bid	\$ 332.89	Not Available
Ginkgo biloba Magyar or Golden Colonnade	No Bid	\$ 332.89	Not Available
Gleditsia triacanthos Skyline	\$ 300.00	\$ 258.10	\$ 223.00
Gymnocladus dioicus (Espresso)	\$ 350.00	\$ 271.70	\$ 228.00
Koelreuteria paniculata	No Bid	\$ 279.86	Not Available

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Liquidambar styraciflua Lane Roberts	No Bid	Not Available	Not Available
Liquidambar styraciflua Moraine	No Bid	\$ 264.22	\$ 228.00
Liriodendron tulipifera	\$ 300.00	\$ 258.10	\$ 224.00
Liriodendron tulipifera Emerald City	\$ 350.00	\$ 291.45	Not Available
Maackia amurensis	No Bid	\$ 332.89	Not Available
Magnolia acuminata	\$ 400.00	\$ 284.28	Not Available
Magnolia Daybreak	No Bid	\$ 278.50	Not Available
Magnolia Galaxy	No Bid	\$ 305.69	Not Available
Magnolia Moonglow	No Bid	\$ 319.29	Not Available
Malus Adirondack, Donald Wyman, or Harvest Gold	No Bid	\$ 264.90	\$ 195.00
Metasequoia glyptostroboides 2.5"	No Bid	\$ 293.52	\$ 230.00
Nyssa sylvatica	\$ 350.00	\$ 332.89	\$ 286.00
Nyssa sylvatica Forum, Red Rage, or Tupelo Tower	\$ 400.00	\$ 323.37	Not Available
Parrotia persica Vanessa	No Bid	\$ 282.59	Not Available
Picea abies 6-7'	No Bid	\$ 218.56	\$ 195.00
Picea glauca 6-7'	No Bid	\$ 223.62	\$ 188.00
Pinus strobus 6-7'	\$ 350.00	\$ 215.18	\$ 181.00
Platanus Exclamation	\$ 400.00	\$ 271.70	Not Available
Prunus sargentii or Pink Flair	No Bid	\$ 279.86	\$ 223.00
Prunus Kwanzan	No Bid	\$ 264.90	\$ 223.00
Prunus Okame	No Bid	\$ 285.30	Not Available
Prunus Royal Burgandy	No Bid	\$ 264.90	Not Available
Quercus alba x robur Crimson Spire	No Bid	\$ 281.22	Not Available
Quercus bicolor	\$ 400.00	\$ 260.82	\$ 238.00
Quercus bicolor x robur Regal Prince	No Bid	\$ 271.70	\$ 238.00
Quercus ellipsoidalis	\$ 400.00	\$ 278.50	\$ 238.00
Quercus macrocarpa	\$ 400.00	\$ 260.82	\$ 242.00
Quercus macrocarpa Urban Pinnacle	\$ 450.00	Not Available	Not Available
Quercus macrocarpa x robur Heritage	No Bid	\$ 264.90	Not Available
Quercus muehlenbergii	\$ 400.00	\$ 260.82	\$ 242.00
Quercus rubra	\$ 300.00	\$ 271.70	\$ 235.00

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Syringa pekinensis	No Bid	\$ 267.62	\$ 237.00
Syringa reticulate	No Bid	\$ 260.82	\$ 237.00
Taxodium distichum Shawnee Brave 2.5"	No Bid	\$ 293.52	\$ 252.00
Thuja occidentalis Emerald Green 6-7'	\$ 175.00	\$ 144.89	\$ 167.00
Thuja occidentalis Nigra 6-7'	\$ 175.00	\$ 133.07	\$ 162.00
Thuja occidentalis Techny 6-7'	\$ 175.00	\$ 133.07	Not Available
Tilia americana American Sentry	\$ 350.00	\$ 296.18	\$ 223.00
Tilia americana Boulevard or Legend	\$ 350.00	\$ 326.09	Not Available
Tilia americana Redmond	\$ 350.00	\$ 279.86	\$ 223.00
Tilia americana x cordata Glenleven	No Bid	\$ 323.37	Not Available
Tilia cordata Greenspire or Corinthian	No Bid	\$ 251.31	\$ 223.00
Tilia cordata x mongolica Harvest Gold	No Bid	\$ 285.30	Not Available
Tilia tomentosa	No Bid	\$ 258.10	\$ 228.00
Ulmus Accolade	\$ 350.00	\$ 243.49	\$ 228.00
Ulmus Emerald Sunshine	\$ 350.00	\$ 307.92	\$ 228.00
Ulmus Frontier	\$ 350.00	\$ 271.61	\$ 228.00
Ulmus Triumph	\$ 350.00	\$ 243.49	Not Available
Ulmus parvifolia Allee	No Bid	\$ 279.86	\$ 228.00
Ulmus parvifolia Bosque	No Bid	Not Available	Not Available
Zelkova serrata Green Vase	No Bid	\$ 289.34	\$ 228.00
Zelkova serrata Musashino	No Bid	\$ 289.34	\$ 228.00
Potential Nursery Sources:	Lodi farms, Ann Arbor	Botanico	Davey Nursery
	Wood Warehouse, Indiana	Dave DeMoore Nursery Sales	Shemin Nursery
	Trim Pines, Grand Blanc	Hale & Hines Nursery Co	
	Possibility Place, IL or Wildtype Mason, MI	Klynn Nurseries	
	Species omitted are either potentially	Lake County Nursery	
	invasive exotics or unavailable.	Listerman & Associates	
		Ray Wiegands Nursery	
		Sherman Nursery Farms	