TABLES

Table 1

Summary of Costs for Eligible Activities

Table 1: 3010 & 3050 Rochester Rd - Estimated Costs of Eligib	le Activities			
Item/Activity	Total Estimated Eligible Activity Project Costs	Local Only Act 381 Eligible Activities (47% local share on costs)		
Baseline Environmental Assessments				
Phase I ESA	\$ 1,400	\$ 658		
Phase II ESA	\$ 23,955	\$ 11,259		
BEA	\$ 1,500	\$ 705		
Documentation of Due Care Compliance (pre-development)	\$ 1,500	\$ 705		
Baseline Environmental Assessments Sub-Total	\$ 28,355	\$ 13,327		
Demolition				
Building Demolition: demolition and removal of dealership building and oil/water separator cleanout and removal/disposal; demolition of used car sales building; demolition of former gas station building; service garage oil tank removal and disposal; furnish and install class II backfill material associated with building demolition	\$ 122,718	\$ 57,677		
Site Demolition: concrete saw cutting for removal, concrete and asphalt removal, tree removal, parking lot perimeter fence, sidewalk removal, curb and approaches removal etc.	\$ 135,470	\$ 63,671		
Removal of Orphan Underground Storange Tanks (including removal, cleaning, and disposal)	,			
Demolition Sub-Total	\$ 264,588	\$ 124,356		
Due Care Activities				
Installation of up to four (4) utility trench migration barriers	\$ 10,000	\$ 4,700		
Transport and disposal of approximately 6,000 cubic yards of contaminated soil and associated sampling, verification, and reporting	\$ 270,000	\$ 126,900		
Environmental Project Management and Post Documentation of Due Care Compliance	\$ 15,000	\$ 7,050		
Due Care Activities Sub-Total	\$ 295,000	\$ 138,650		
Additional Response Activities				
Transport and disposal of approximately 750 cubic yard of non-hazardous contaminated soils at building footings and utility runs	\$ 26,250	\$ 12,338		
Site assessment sampling, analysis, and oversight associated with orphan tank removal	\$ 6,175	\$ 2,902		
Additional Response Activities Sub-Total	\$ 32,425	\$ 15,240		
Preparation of a Combined Work Plan				
Brownfield Plan and Act 381 Work Plan	\$ 9,200			
Brownfield Plan and Act 381 Work Plan Sub-Total	\$ 9,200			
Project Sub Totals	\$ 629,568			
15% Contingency*	\$ 88,802			
RHBRA Administrative Fees	\$ 28,141			
TIF Capture for Local Site Remediation Revolving Fund	\$ 192,173	\$ 192,173		
Total Cost of Eligible Activities to be Funded through TIF	\$ 938,684	\$ 557,948		

^{*}Excludes baseline environmental assessment activities and Combined Work Plan preparation

Table 2

Tax Capture/ Reimbursement Schedule(s)

Tax Increment Financing Estimates Table 2 3010 and 3050 South Rochester Road, Rochester Hills

	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2025	2026	2027	2028	2029	
		YR1	YR2	YR3	YR4	YR5	YR6	YR7	YR8	YR9	YR10	YR11	YR12	YR13	YR14	YR15	YR16	
	\$ 974,510	\$ 974,510	\$ 974,510	\$ 974,510	\$ 974,510	\$ 974,510	\$ 974,510	\$ 974,510	\$ 974,510	\$ 974,510	\$ 974,510	\$ 974,510 \$	974,510	\$ 974,510	\$ 974,510	\$ 974,510	\$ 974,510	0
	;	\$ 2,650,000	\$ 2,650,000	\$ 2,676,500	\$ 2,703,265	\$ 2,730,298	\$ 2,757,601	\$ 2,785,177	\$ 2,813,028	\$ 2,841,159	\$ 2,869,570	\$ 2,898,266 \$	2,927,249	\$ 2,956,521	\$ 2,986,086	\$ 3,015,947	\$ 3,046,107	7
	;	\$ 1,675,490	\$ 1,675,490	\$ 1,701,990	\$ 1,728,755	\$ 1,755,788	\$ 1,783,091	\$ 1,810,667	\$ 1,838,518	\$ 1,866,649	\$ 1,895,060	\$ 1,923,756 \$	1,952,739	\$ 1,982,011	\$ 2,011,576	\$ 2,041,437	\$ 2,071,597	7
4.1900	\$	7,020	7,020	\$ 7,131	\$ 7,243	\$ 7,357	\$ 7,471	\$ 7,587	7,703	7,821	7,940 \$	8,061 \$	8,182	\$ 8,305	\$ 8,429	\$ 8,554	\$ 8,680	o \$ 124,50
3.3690	9	5,645	5,645	\$ 5,734	\$ 5,824	\$ 5,915	\$ 6,007	\$ 6,100 \$	6,194	6,289	6,384 \$	6,481 \$	6,579	\$ 6,677	\$ 6,777	\$ 6,878	\$ 6,979	9 \$ 100,10
	9	2.655				\$ 2.782		\$ 2.869				3.048 \$	•	\$ 3.140	\$ 3.187		\$ 3,282	1 '
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16.9407	1	31,735 \$	31,735	р 32,231	5 32,744	⊅ 33,23 6	ъ 33,773	р 34,295 3	34,023) 35,356 1) 35,094 J) 30,43 <i>1</i> \$	36,966	р 37,341	\$ 36,101	\$ 30,000	\$ 39,23 <i>1</i>	7 \$ 562,61
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	\$		30,159	\$ 30,636	\$ 31,118	\$ 31,604	\$ 32,096	\$ 32,592 \$	33,093	\$ 33,600 \$, , ,	, - , - ,	,	\$ 35,676	, , , , ,	,		
3.0000	9	5,026	5,026	\$ 5,106	\$ 5,186	\$ 5,267	\$ 5,349	\$ 5,432 \$	5,516	5,600	5,685 \$	5,771 \$	5,858	\$ 5,946	\$ 6,035	\$ 6,124	\$ 6,215	5 \$ 89,1 4
21.0000	\$	35,185	35,185	\$ 35,742	\$ 36,304	\$ 36,872	\$ 37,445	\$ 38,024	38,609	\$ 39,200	39,796 \$	40,399 \$	41,008	\$ 41,622	\$ 42,243	\$ 42,870	\$ 43,504	4 \$ 624,00
39.9407	\$	66,920	66,920	\$ 67,979	\$ 69,048	\$ 70,127	\$ 71,218	\$ 72,319	73,432	74,555	75,690 \$	76,836 \$	77,994	\$ 79,163	\$ 80,344	\$ 81,536	\$ 82,741	1 \$ 1,186,82
6.7000	9	11,226	11,226	\$ 11,403	\$ 11,583	\$ 11,764	\$ 11,947	\$ 12,131 \$	12,318	\$ 12,507 \$	12,697 \$	12,889 \$	13,083	\$ 13,279	\$ 13,478	\$ 13,678	\$ 13,880	3 199,08
0.3648	9	611	611	\$ 621	\$ 631	\$ 641	\$ 650	\$ 661 9	671	681 9	691 \$	702 \$	712	\$ 723	\$ 734	\$ 745		
	9		299			\$ 311												
	9													•			\$ 690	
7.3648	\$	12,733	12,733	\$ 12,932	\$ 13,133	\$ 13,337	\$ 13,542	\$ 13,749	13,959	14,170	14,384 \$	14,599 \$	14,817	\$ 15,037	\$ 15,246	\$ 15,457	\$ 15,670	
47.3055	\$	79,653	79,653	\$ 80,911	\$ 82,181	\$ 83,464	\$ 84,760	\$ 86,068	87,390	88,725	90,074 \$	91,435 \$	92,811	\$ 94,200	\$ 95,590	\$ 96,993	\$ 98,411	1 \$ 1,412,32
	4	21 725	21 725	¢ 22.227	\$ 22.744	\$ 33.256	¢ 22.772	\$ 34.205 9	34 823	25 356 9	25 804 \$	26 427 \$	36.086	\$ 27.5 <i>4</i> 1	¢ 38 101	¢ 38.666	¢ 30.227	7 \$ 562,81
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	3	30,148 \\ 30,148 \\	•		\$ 122,028	\$ 31,593 \$ 153,621	\$ 32,064 \$ 185,705	\$ 218,286 \$	55,082	\$ 33,566 \$ \$ 284,956 \$	34,099	34,615 \$ 353,670 \$	388,807	\$ 424,471	\$ 460,666	' '	\$ 534,675	
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	3	952	7,904	\$ 2,8/1	ə 3,854	a 4,851	ა 5,864	ә 6,893 \$	p 7,938	р 8,999 \$) 10,075 \$	11,169 \$	46,305	\$ 81,969	a 118,165	\$ 154,898	р 192,173	•
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	\$	29,196	29,196	\$ 29,658	\$ 30,124	\$ 30,595	\$ 31,071	\$ 31,552 \$	\$ 32,037	\$ 32,527 \$	\$ 33,022 \$	33,522 \$	-	\$ -	\$ -	\$ -	\$ -	
1	\$ 337,634 \$	308,438	279,242		\$ 219,459	_		\$ 126,241	94,204	61,677								I
	3.3690 1.5844 0.2415 0.2146 9.3412 18.9407 18.0000 3.0000 21.0000 39.9407 6.7000 0.3648 0.1000 0.2000 7.3648	\$ 974,510 \$ \$ 974,510 \$ \$ \$ \$ 974,510 \$ \$ \$ \$ \$ 974,510 \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	\$ 974,510 \$ 974,510 \$ 2,650,000 \$ 1,675,490 4.1900 \$ 7,020 \$ 3.3690 \$ 5,645 \$ 5 1,5844 \$ 2,655 \$ 5 1,5651 \$ 1,5844 \$ 360 \$ 9.3412 \$ 15,651 \$ 1,5651 \$ 1,5651 \$ 1,5651 \$ 1,5651 \$ 1,5651 \$ 1,5651 \$ 1,5651 \$ 1,5651 \$ 1,5651 \$ 1,5651 \$ 1,5651 \$ 1,5651 \$ 1,5651 \$ 1,5651 \$ 1,5651 \$ 1,5651 \$ 1,5651 \$ 1,5651 \$ 1,5651 \$ 1,5651 \$ 1,5651 \$ 1,5651 \$ 1,5651 \$ 1,5651 \$ 1,5651 \$ 1,5651 \$ 1,5651 \$ 1,5651 \$ 1,5651 \$ 1,5651 \$ 1,5651 \$ 1,5651 \$ 1,5651 \$ 1,5651 \$ 1,5651 \$ 1,5651 \$ 1,5651 \$ 1,5651 \$ 1,5651 \$ 1,5651 \$ 1,5651 \$ 1,5651 \$ 1,5651 \$ 1,5651 \$ 1,5651 \$ 1,5651 \$ 1,5651 \$ 1,5651 \$ 1,5651 \$ 1,5651 \$ 1,5651 \$ 1,5651 \$ 1,5651 \$ 1,5651 \$ 1,5651 \$ 1,5651 \$ 1,5651 \$ 1,5651 \$ 1,5651 \$ 1,5651 \$ 1,5651 \$ 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^{*3%} on captured taxes throughout the plan plus five years capture following developer reimbursement

Tax Ra	atio	
School Tax	53%	
Local Tax	47%	

11 Years for developer reimbursement

ATTACHMENTS

Attachment A

Resolution(s) Approving (To be developed and provided to State following approval of local plan)

Attachment B

Development Reimbursement Agreement (To be developed and provided to State following approval of local plan)

Attachment C Available Project Bid Documents



Estimate

Mr. Doraid Markus Rochester Auburn Assoicates Rochester Retail

Building Demolition;

- > Demo and remove dealership building.
- Furnish and install Class II backfill material.
- > Demo and remove used car sales building.
- Furnish and install Class II backfill material.
- Demo and remove gas station building.
- Furnish and install Class II backfill material.

\$ 122,718.00

Site Demolition;

Concrete Saw Cutting	1LS
Remove Trees	1LS
Remove Parking Lot Perimeter Fence	1LS
Remove Walks	13,800 SF
Remove Curbs	3,200 SF
Remove Approaches	8,300 SF
Remove Concrete Pavement	7,700 SF
Remove Asphalt Pavement	129,000 SF

\$ 135,470.00

Rochester Retail Development B.C.D.

92 Auburn Rd., 3008 & 3052 Rochester Rd. Rochester Hills, Michigan

CUSTOMER

Rochester Auburn Associates, LLC.

Street address:

Name:

4036 Telegraph Rd., Ste. 205

City, State, Zip:

Bloomfield Hills, Michigan 48302

Office Phone:

Fax Phone:

Contact name: Mr. Doraid Markus

Contact cell phone:

ARCHITECT Name:

Rogvoy Architects

Street address:

32500 Telegraph, Suite 250

City, State, Zip:

Bingham Farms, Michigan 48025

Office phone:

(248)540-7700

Fax phone:

(248)540-2710

Contact name:

Mark Drane

Contact cell phone:

SUBCONTRACTORS

Electrical Name:

DC Illuminations

(248)892-2222

Street address:

2655 Orchard Lake Road, Ste. 127

City, State, Zip:

Sylvan Lake, Michigan 48320

Office phone:

(248)681-6458

Fax phone:

(248)681-2789

Contact name: Contact cell phone: Derek Or David (248)866-2107

Fire Alarms Name:

Street address:

City, State, Zip:

Office phone:

Fax phone:

Contact name:

Contact cell phone:

Plumbing

Name: J.M & Sons Plumbing

8080 Boardwalk

Street address: City, State, Zip:

Brighton, Michigan 48116

Office phone: Fax phone:

(248)667-3140 (248)491-0093

Contact name:

Dustan Cunningham

Contact cell phone:

(313)363-7213

Carpentry/Drywall

Name:

Sterling Contracting, Inc.

Street address:

23350 Commerce

City, State, Zip:

Farmington Hills, Michigan 48335 (248)427-1400

Office phone: Fax phone:

Contact name:

(248)427-1300 Paul Drainville

Contact cell phone:

Doors, Frames & Hardware

(248)514-6805

Rayhaven Group

22122 Telegraph Road

Southfield, Michigan 48033

H.V.A.C.

Name: Street address: RGR Refrigeration, LLC. 39095 Webb Drive

City, State, Zip:

Westland, Michigan 48185

Office phone:

(734)728-1911

Fax phone:

Contact name:

Gary Cosby

Contact cell phone:

(734)787-2636

Fax phone:

Office phone:

Name:

(248)357-1006

(248)357-3497

Contact name:

Street address: City, State, Zip:

Frank Rehling, Jr.

Contact cell phone:

Fire Protection

Name:

American Fire Protection, Services

Street address:

P.O. Box 586

City, State, Zip:

New Boston, Michigan 48164

Office phone:

(734)783-0904

Fax phone:

(734)783-3782

Contact name:

Mike Anetzberger

Contact cell phone:

(734)558-6151

Glass/Glazing

Name:

CVS Glass & Mirror, Inc.

Street address:

38261 Groesbeck Hwy., Ste. A

City, State, Zip:

Clinton Twp., Michigan 48036

Office phone:

(586)783-5001

Fax phone:

(586)783-5352

Contact name:

Vince Cipriano

Contact cell phone:

(586)668-8869

Rochester Retail Development B,C,D

92 Auburn Rd., 3008 & 3052 Rochester Rd. Rochester Hills, Michigan

Painting

Name:

Magic Wall Covering, Inc.

Street address:

18255 Canal Road

City, State, Zip:

Clinton Township, Michigan 48038

Office phone:

Fax phone:

(586)961-6889

Contact name:

Pat Mork

Contact cell phone:

(586)907-4359

Roofing

Name:

Lutz Roofing Company, Inc. 4721 Twenty-Two Mile Road

Street address: City, State, Zip:

Shelby Township, Michigan 48317

Office phone:

(586)739-1148

Fax phone:

(586)739-7678

Contact name:

Mr. George Palmer

Contact cell phone:

(586)855-2280

EIFS

Name:

Superior Designs, Inc. 807 W. Predmore Road

Street address: City, State, Zip:

Oakland Twp., Michigan 48363

Office phone:

(248)814-6990

Fax phone:

(248)814-6992

Contact name:

Ky Kessler

Contact cell phone:

(248)535-4558

Caulking

Name:

J.C. Pattock Company

Street address:

11143 Hearthside Drive

City, State, Zip:

Pinckney, Michigan 48169

Office phone:

(734)878-7900

Fax phone:

(734)878-4949

Contact name:

Mike Pattock

Contact cell phone:

(734)320-3223

Demolition

Name:

Adams Group, Inc.

Street address: City, State, Zip: 4850 Coolidge Hwy., Ste. A Royal Oak, Michigan 48073

(000) 000 0000

Office phone:

(888)993-3200

Fax phone:

(248)651-1195

Contact name:

Eric Adams

Contact cell phone:

(248)990-0026

Masonry

Name:

Seres-Castle Masonry, Inc.

Street address:

533 Harvey

City, State, Zip:

Westland, Michigan 48185

Office phone:

(734)729-1688

Fax phone:

(734)676-7980

Contact name:

Bryan Castle

Contact cell phone:

(734)231-4582

Structural Steel

Name:

American Steel Construction, Inc.

Street address:

23850 Freeway Park Drive Farmington, Michigan 48335

City, State, Zip: Office phone:

(248)477-3325

Fax phone:

(248)477-3365

Contact name:

Joe Quin

Contact cell phone:

(810)560-9975

Foundations

Name:

Novi Wall, Inc.

Street address:

25250 Seeley Road Novi, Michigan 48375

City, State, Zip: Office phone:

(248)474-1200

Fax phone:

(248)474-7954

Contact name:

Charlie Tobel

Contact cell phone:

(248)730-1249

Asphalt Paving

Name:

Asphalt Specialists, Inc.

Pontiac, Michigan 48340

Street address:

1780 E. Highwood

City, State, Zip: Office phone:

(248)334-4570

Fax phone:

(248)334-0134

Contact name:

Bruce Israel

Contact cell phone:

Concrete Curbs

Name:

Asphalt Specialists, Inc.

Street address:

1780 E. Highwood

City, State, Zip: Office phone: Pontiac, Michigan 48340 (248)334-4570

Fax phone:

(248)334-0134

Contact name:

Bruce Israel

Contact cell phone:

Rochester Retail Development B.C.D

92 Auburn Rd., 3008 & 3052 Rochester Rd. Rochester Hills, Michigan

Site Work / Utilities

Name:

Carnwath Excavating Company

Street address:

P.O. Box 306

City, State, Zip:

Davisburg, Michigan 48350

Office phone:

(248)625-7711

Fax phone:

(248)625-7710

Contact name:

Ken Carnwath

Contact cell phone:

(248)640-0954

R.O.W.

Name:

Asphalt Specialists, Inc.

Street address:

1780 E. Highwood

City, State, Zip:

Pontiac, Michigan 48340

Office phone:

(248)334-4570

Fax phone:

(248)334-0134

Contact name:

Bruce Israel

Contact cell phone:

R.O.W. Signage

Name:

Asphalt Specialists, Inc.

Street address:

1780 E. Highwood

City, State, Zip:

Pontiac, Michigan 48340

Office phone:

(248)334-4570

Fax phone:

(248)334-0134

Contact name:

Bruce Israel

Contact cell phone:

Canvas Awnings

Name:

Marygrove Awnings

Street address:

12700 Merriman Road

City, State, Zip:

Livonia, Michigan 48150

Office phone:

(734)422-7110

Fax phone:

(734)422-3225

Contact name:

Rachael Falahee

Contact cell phone:

Site Concrete

Name:

Merlo Construction Co., Inc.

Street address:

4964 Technical Drive

City, State, Zip:

Milford, Michigan 48381

Office phone:

(248)714-5486

Fax phone:

(248)714-5249

Contact name:

Ray Merlo

Contact cell phone:

(248)640-2144

Attachment D

Project Pro-Forma and Financials

Project Pro-Forma and Financials MEDC Template – NO Tax Increment Financing

REVENUE

Development Name: Rochester Auburn - NO TIF

City/Township/Village: Rochester Hills
County: Oakland

Construction Type: Rehabilitation/New Construction

Property Type: Retail



YES 🔻

This worksheet is utilized as an input page only with information being utilized to populate information within the "Proforma" and "Cash Flow" worksheets.

DEVELOPMENT INCOME ASSUMPTIONS

RESIDENTIAL RENT	S							
					Gross Ann.	Vacancy	Net Ann.	
Unit Type	# Units	Baths	Sq. Ft.	Mo. Rent	Rent	Loss	Rent	Total Sq. Ft
					\$0	\$0	\$0	0
					\$0	\$0	\$0	0
					\$0	\$0	\$0	0
					\$0	\$0	\$0	0
					\$0	\$0	\$0	0
					\$0	\$0	\$0	0
					\$0	\$0	\$0	0
					\$0	\$0	\$0	0
					\$0	\$0	\$0	0
					\$0	\$0	\$0	0
TOTALS:					\$0	\$0	\$0	0

	Year 2	Year 3	Future
RESIDENTIAL	Inflation	Inflation	Inflation
ASSUMPTIONS	Factor	Factor	Factor
Rent Increase	2.0%	2.0%	2.0%
	Stabilized		
Vacany Rate	5.0%		

COMMERCIAL/OFFICE RENTS					
			Gross Ann.	Vacancy	Net Ann.
Description	Sq. Ft.	Rent/Sq. Ft.	Rent	Loss	Rent
Proposed Bulding "A"	4,600	\$16.30	\$74,980	(\$3,749)	\$71,231
Proposed Building "B"	8,832	\$24.00	\$211,968	(\$10,598)	\$201,370
Proposed Building "C"	9,652	\$30.00	\$289,560	(\$14,478)	\$275,082
Proposed Building "D"	9,107	\$30.00	\$273,210	(\$13,661)	\$259,550
			\$0	\$0	\$0
			\$0	\$0	\$0
			\$0	\$0	\$0
			\$0	\$0	\$0
			\$0	\$0	\$0
			\$0	\$0	\$0
TOTALS:	32,191		\$849,718	(\$42,486)	\$807,232

	Year 2	Year 3	Future
COMMERCIAL	Inflation	Inflation	Inflation
ASSUMPTIONS	Factor	Factor	Factor
Rent Increase	2.0%	2.0%	2.0%
	Stabilized		
Vacany Rate	5.0%		

OTHER INCOME AND ASSUMPTIONS	(Including hot	els)	Year 2	Year 3	Future
	Monthly Annual		Inflation	Inflation	Inflatio
Desrciption	Income	Income	Factor	Factor	Facto
Tenant Taxes	\$8,492	\$101,900	2.0%	2.0%	2.0%
Insurance	\$1,250	\$15,000			
Administrative Expenses (CAMs)	\$18,533	\$222,400			
		\$0			
		\$0			
		\$0			
		\$0			
		\$0			
		\$0			
		\$0			
TOTALS:	\$28,275	\$339,300			

STABILIZED OPERATING STATEMENT

Development Name: Rochester Auburn - NO TIF

City/Township/Village: Rochester Hills

County: Oakland

Construction Type: Rehabilitation/New Construction

Property Type: Retail

Net Rent Potential

DEVELOPMENT INCOME % Eff. Annual Gross Residental Rental Income 0.0% 0.0% Annual Gross Commercial Rental Income \$849,718 71.5% 74.1% Annual Other Income \$339,300 28.5% 29.6% Gross Income 103.7% \$1,189,018 100.0% Vacancy Loss (Residential and Commercial) (\$42,486) -3.7%

\$1,146,532

96.4%

100.0%

Fill in all blue shaded input cells



CONFIDENTIAL

This worksheet is utilized to proforma out the stablized operations of the project utilizing the projected initial rental rates, the stablized vacancy rates, and the anticipated full operating expenses of the project.

DEVELOPMENT OPERATING I	EXPENSES		% Gross	% Eff.	Inflation Factor
Administrative Expenses	+	\$82,500	6.9%	7.2%	3.0%
Management Fees		\$12,000	1.0%	1.0%	
Office Payroll		\$40,000	3.4%	3.5%	
Payroll Taxes		\$12,000	1.0%	1.0%	
Benefits/Worker's Comp.		\$1,000	0.1%	0.1%	
Advertising/Marketing		\$5,000	0.4%	0.4%	
Legal /Accounting		\$10,000	0.8%	0.9%	
General Office		\$2,500	0.2%	0.2%	
Other:			0.0%	0.0%	
Other:	_		0.0%	0.0%	
Utilities	+	\$38,000	3.2%	3.3%	3.0%
Electricity		\$12,000	1.0%	1.0%	
Fuel		\$10,000	0.8%	0.9%	
Water & Sewer	_	\$16,000	1.3%	1.4%	
Maintenance/Non-Capitalized Repairs	+	\$101,900	8.6%	8.9%	3.0%
Maintenance/Janitorial Payroll		\$40,000	3.4%	3.5%	
Janitorial Supplies		\$2,400	0.2%	0.2%	
Extermination		\$1,500	0.1%	0.1%	
Rubbish Removal		\$6,000	0.5%	0.5%	
Snow Removal		\$30,000	2.5%	2.6%	
Lawn/Tree Maintenance		\$12,000	1.0%	1.0%	
Parking Lot Repairs		\$5,000	0.4%	0.4%	
Painting/Decorations/Cleaning		\$0	0.0%	0.0%	
Heating & Air Repairs		\$2,500	0.2%	0.2%	
Plumbing/Electrical Repairs		\$2,500	0.2%	0.2%	
Elevator Maintenance		\$0	0.0%	0.0%	
Vehicle/Equipment Maintenance		\$0	0.0%	0.0%	
Security		\$0	0.0%	0.0%	
Other:			0.0%	0.0%	
Other:	_		0.0%	0.0%	
Real Estate Taxes		\$133,310	11.2%	11.6%	3.0%
Tax Abatement		\$0	0.0%	0.0%	
Property & Liability Insurance		\$15,000	1.3%	1.3%	3.0%
Reserve Requirements		\$0	0.0%	0.0%	3.0%
Other:			0.0%	0.0%	3.0%
Other:		4	0.0%	0.0%	3.0%
Total Expenses		\$370,710	31.2%	32.3%	
Cash Flow Available for Debt Service / NO	1	\$775,822	65.2%	67.7%	
Amortizing Loans					
Loan 1 DS: Private Bank		\$572,836	48.2%	50.0%	
Loan 2 DS: xxx		\$0	0.0%	0.0%	
					Required
CRP Loan Debt Service		\$0	0.0%	0.0%	DSCR 1,30
					1.30
Cash Flow Available for Distribution		\$202,986	17.1%	17.7%	

			Amort.	Interest	
LOAN TERMS	Loan Amount	Term Yrs.	Yrs.	Rate	Refi. Rate
Private Bank	\$7,500,000	5	25	5.75%	7.75%
xxx		5	20	5.50%	7.50%
	Override				
	\$0	(if request	ing a grant	input \$0)	
CRP Conventional Loan	\$0	5	20	1.00%	3.00%

DEVELOPMENT BUDGET

Development Name: Rochester Auburn - NO TIF **City/Township/Village:** Rochester Hills

County: Oakland
Construction Type: Rehabilitation/New Construction

Property Type: Retail

Fill in all blue shaded input cells

YES 🔻

CONFIDENTIAL

This worksheet is utilized to input the total Sources & Uses for the project from acquisitioin to construction completion. In addition, the maximum amount of MCRP Incentive the project is eligible for is calculated.

TOTAL DEVELO	OPMENT COSTS		% of
Acquisition		Amount	TDC
Land		\$4,050,000	40.54%
Building(s)		0.00%
Demolitio	n		0.00%
Other:	Environmental Due Diligence	\$28,355	0.28%

Subtotal Acq	uisiton	\$4,078,355	40.83%		
		•		Ineligible	
Construction Costs				Amt.	Eligible Basis
Site Work	+	\$2,332,543	23.35%	\$0	\$2,332,543
Environmental Mitigation		\$306,250	3.07%	\$0	\$306,250
Earth Work/Demolition		\$258,188	2.58%	\$0	\$258,188
Roads/Walks		\$583,780	5.84%	\$0	\$583,780
Site Utilities			0.00%	\$0	\$0
Site Improvements		\$1,086,750	10.88%	\$0	\$1,086,750
Landscaping		\$65,000	0.65%	\$0	\$65,000
Irrigation		\$20,000	0.20%	\$0	\$20,000
Other: Orphan UST Removal	_	\$12,575	0.13%	\$0	\$12,57
Structures	+	\$1,945,960	19.48%	\$0	\$1,945,96
Building Concrete/Masonry		\$621,300	6.22%	\$0	\$621,30
Carpentry		\$75,375	0.75%	\$0	\$75,37
Roofing/Metal/Siding/Insulation/Caulking		\$239,550	2.40%	\$0	\$239,550
Doors/Windows/Glass		\$117,800	1.18%	\$0	\$117,80
Drywall/Acoustical		\$75,375	0.75%	\$0	\$75,37.
Flooring		410,010	0.00%	\$0	\$15,51
Cabinets/Countertops/Applicances			0.00%	\$0	\$
Painting/Decorating/Furnishings		\$36,650	0.37%	\$0	\$36,65
Plumbing/Electrical/Fire Protection		\$176,400	1.77%	\$0	\$176,40
HVAC		\$94,500	0.95%	\$0	\$94,50
Accessory Buildings/Garages		<i>\$54,500</i>	0.00%	\$0	\$54,50
Elevators/Special Equipment			0.00%	\$0	\$
Tenant Upgrades			0.00%	\$0	\$
		\$221,510	2.22%	\$0	\$221,51
3	_				
	_	\$287,500	2.88%	\$0	\$287,50
General Requirements		¢00,000	0.00%	\$0	¢00.00
Builder's Overhead		\$90,000	0.90%	\$0	\$90,00
Builder's Profit		\$270,000	2.70%	\$0	\$270,00
Site Security		4450.000	0.00%	\$0	4450.00
Permits/Tap Fees/Bond/Cost Certification		\$150,000	1.50%	\$0	\$150,00
Construction Contingency		\$150,000	1.50%	\$0	\$150,00
Other:	. C	Ć4 020 F02	0.00%	\$0	\$
Subtotal Construction	n Costs	\$4,938,503	49.44%		
ofessional Fees					
Architectural & Engineering		\$85,000	0.85%	\$0	\$85,00
Survey		\$10,000	0.10%	\$0	\$10,00
Legal/Accounting		\$20,000	0.20%	\$20,000	\$
Environmental Studies/Soiling Testing		\$69,132	0.69%	\$0	\$69,13
Market Study			0.00%	\$0	· ,
Appraisal		\$5,000	0.05%	\$5,000	, \$
Cost Certification		, = , = = 3	0.00%	\$0	\$
Other: Brownfield Plan Preparation		\$9,200	0.09%	\$0	\$9,20
Subtotal Profession	al Fees	\$198,332	1.99%		

0		
0	Total Eligible	Max. CRP
0	Basis	Investment
0	\$5,111,835	\$1,277,959

Construction Loan:

Surplus/(Gap)

Override \$175,000

Override

Interim Construction Costs				
Construction Loan Fee			\$75,000	0.75%
Construction Interest	~8	mos.	\$175,000	1.75%
Construction Taxes			\$35,000	0.35%
Construction Insurance			\$7,500	0.08%
Title Work			\$3,500	0.04%
Other:				0.00%
Subtotal In	terim Cons	struction Costs	\$296,000	2.96%
Permanent Financing Costs				
Permanent Loan Fees			\$75,000	0.75%
CRP Fees				0.00%
Title Work			\$3,500	0.04%
Other:				0.00%
Subtotal Pe	rmanent F	inancing Costs	\$78,500	0.79%
Developer and Consulting Fees				
Developer Fee				0.00%
Project Management Fees				0.00%
Construction Management Fees				0.00%
Constulting Fees				0.00%
Other Related Party Fees				0.00%
Other: Broker Commission			\$400,000	4.00%
Subtotal Develo	oper and C	onsulting Fees	\$400,000	4.00%
Reserves				
Rent-Up Reserve		mos.	\$0	0.00%
Replacement Reserve				0.00%
Operating Reserve				0.00%
Other:				0.00%
Other:				0.00%
	Sub	total Reserves	\$0	0.00%
Miscellaneous				
Other:				0.00%
Other:				0.00%
Other:				0.00%
	Subtotal	Miscellaneous	\$0	0.00%
TOTAL DEVELOPMENT COSTS		_	\$9,989,690	100.00%

Senior Debt	Amount	% of TDC
Private Bank	\$7,500,000	75.08%
xxx	\$0	0.00%
xxx	\$0	0.00%
CRP Conventional Loan	\$0	0.00%
Subordinate Debt/Grants		
CRP Subordinate Loan/Grant		0.00%
Other:		0.00%
Other:		0.00%
Other:		0.00%
Deferred Fees/Cash Equity		
Deferred Developer Fees		0.00%
Other Deferred Related Party Fees		0.00%
Deferred Consulting Fees		0.00%
Cash Equity Owner	\$1,800,000	18.02%
Land/Building Contribution Owner		0.00%
TIF Contributions		0.00%
Other:		0.00%
Other:		0.00%
TOTAL DEVELOPMENT SOURCES	\$9,300,000	93.10%

Interest Rate:	6.00%	
Sources & Uses		
Total Development (Costs	\$9,989,690
Total Development S	Sources	\$9,300,000

Private Bank

\$1,500,000

(\$689,690)

15.02%

Other Calculations						
Rental S.F.	32,191	Construct	Develop			
Other S.F.		Cost /S.F	Cost/S.F.			
Total S.F.	32,191	\$153.41	\$310.33			
			% TDC			
Cash Equity		\$1,800,000 18.				
Land/Building Contribut	ion	\$0 0.00				
Owner Contribution		\$1,800,000	18.02%			
Cash IRR		12.1%				
Avg. Annual Cash on Ca	sh Return	11.3%				
Owner Equity IRR		12.1%				
Avg. Annual Return on (Owner Equity	11.3%				

PROJECT CASH FLOW

This worksheet is utilized to provide a 20 year operating projection following construction completion.

Operating Deficit

\$0

Fill in all blue shaded inputs cells

Development Name: Rochester Auburn - NO TIF

City/Township/Village: Rochester Hills

County: Oakland

Construction Type: Rehabilitation/New Construction

Property Type: Retail

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following construction completion.	. 2 . 3	P	roperty Type:	Retail	*	CONI	FIDEN	ΤΙΔΙ *	:							*	CONI	FIDEN	ΤΙΔΙ *	;	
	or Yr.					••••											•		• • • • • • • • • • • • • • • • • • • •		
	de de de la compa	Mos. Of Op. 12	Mos. Of Op. 12	Mos. Of Op. 12	Mos. Of Op. 12	Mos. Of Op.	Mos. Of Op. 12	Mos. Of Op.	Mos. Of Op.	Mos. Of Op.	Mos. Of Op. 12	Mos. Of Op.	Mos. Of Op.	Mos. Of Op. 12							
	0 0 0	12	12	12	12	12	12	12	12	12			12				12				
	flat flat	2015	2016	3 2017	2018	5 2019	6 2020	7 2021	8 2022	9 2023	10 2024	11 2025	12 2026	13 2027	14 2028	15 2029	16 2030	17 2031	18 2032	19 2033	20
DEVELOPMENT INCOME:	5 5 5	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034
		40	40	* 0	40	40	40	40	40	40	40	40	40	40	40	40	40	* 0	ćo.	40	40
Annual Gross Residential Rental Income	2.0% 2.0% 2.0%	\$0	\$0	\$0	\$0	\$0 \$010.763	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0 \$1.121.185	\$0 \$1.143.600	\$0	\$0	\$0 \$1.212.607	\$0
Annual Gross Commercial Rental Income Annual Other Income	2.0% 2.0% 2.0% 2.0% 2.0% 2.0%	\$849,718 \$339,300	\$866,712 \$346,086	\$884,047 \$353,008	\$901,728 \$360,068	\$919,762 \$367,269	\$938,157 \$374,615	\$956,920 \$382,107	\$976,059 \$389,749	\$995,580 \$397,544	\$1,015,492 \$405,495	\$1,035,802 \$413,605	\$1,056,518 \$421,877	\$1,077,648 \$430,314	\$1,099,201 \$438,921	\$1,121,185 \$447,699	\$1,143,609 \$456,653	\$1,166,481 \$465,786	\$1,189,810 \$475,102	\$1,213,607 \$484,604	\$1,237,879 \$494,296
Gross Income	Yr. 1 Yr. 2 Stab	\$1,189,018	\$1,212,798	\$1,237,054	\$1,261,795	\$1,287,031	\$1,312,772	\$1,339,027	\$1,365,808	\$1,393,124	\$1,420,987	\$1,449,406	\$1,478,394	\$1,507,962	\$1,538,122	\$1,568,884	\$1,600,262	\$1,632,267	\$1,664,912	\$1,698,210	\$1,732,175
Vacancy Loss Residential	10.0% 10.0% 5.0%	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Vacancy Loss Commercial	5.0% 5.0% 5.0%	(\$42,486)	(\$43,336)	(\$44,202)	(\$45,086)	(\$45,988)	(\$46,908)	(\$47,846)	(\$48,803)	(\$49,779)	(\$50,775)	(\$51,790)	(\$52,826)	(\$53,882)	(\$54,960)	(\$56,059)	(\$57,180)	(\$58,324)	(\$59,491)	(\$60,680)	(\$61,894)
Effective Income		\$1,146,532	\$1,169,463	\$1,192,852	\$1,216,709	\$1,241,043	\$1,265,864	\$1,291,181	\$1,317,005	\$1,343,345	\$1,370,212	\$1,397,616	\$1,425,569	\$1,454,080	\$1,483,162	\$1,512,825	\$1,543,081	\$1,573,943	\$1,605,422	\$1,637,530	\$1,670,281

DEVELOPMENT OPERATING EXPENSES.		% Incurred 100%	% Incurred 100%	% Incurred 100%	% Incurred 100%	% Incurred 100%	% Incurred	% Incurred 100%	% Incurred 100%	% Incurred 100%	% Incurred	% Incurred 100%									
DEVELOPMENT OPERATING EXPENSES:																100%				100%	
Administrative Expenses	3.0% 3.0% 3.0%	\$82,500	\$84,975	\$87,524	\$90,150	\$92,854	\$95,640	\$98,509	\$101,465	\$104,509	\$107,644	\$110,873	\$114,199	\$117,625	\$121,154	\$124,789	\$128,532	\$132,388	\$136,360	\$140,451	\$144,664
Utilities	3.0% 3.0% 3.0%	\$38,000	\$39,140	\$40,314	\$41,524	\$42,769	\$44,052	\$45,374	\$46,735	\$48,137	\$49,581	\$51,069	\$52,601	\$54,179	\$55,804	\$57,478	\$59,203	\$60,979	\$62,808	\$64,692	\$66,633
Maintenance/Non-Capitalized Repairs Real Estate Taxes	3.0% 3.0% 3.0% 3.0% 3.0% 3.0%	\$101,900 \$133,310	\$104,957 \$137,309	\$108,106 \$141,429	\$111,349 \$145,671	\$114,689 \$150,042	\$118,130 \$154,543	\$121,674 \$159,179	\$125,324 \$163,954	\$129,084 \$168,873	\$132,956 \$173,939	\$136,945 \$179,157	\$141,053 \$184,532	\$145,285 \$190,068	\$149,644 \$195,770	\$154,133 \$201,643	\$158,757 \$207,693	\$163,520 \$213,923	\$168,425 \$220,341	\$173,478 \$226,951	\$178,682 \$233,760
Tax Abatement	3.0% 3.0% 3.0%	\$155,510	\$137,309	\$141,429	\$145,071	\$130,042	\$154,545	\$139,179	\$103,954	\$100,073	\$175,555	\$179,137	\$104,552	\$190,000	\$193,770	3201,043	\$207,093	3213,923	3220,341	\$220,931	\$233,700
Property & Liability Insurance	3.0% 3.0% 3.0%	\$15,000	\$15,450	\$15,914	\$16,391	\$16,883	\$17,389	\$17,911	\$18,448	\$19,002	\$19,572	\$20,159	\$20,764	\$21,386	\$22,028	\$22,689	\$23,370	\$24,071	\$24,793	\$25,536	\$26,303
Reserve Requirements	3.0% 3.0% 3.0%	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Other:	3.0% 3.0% 3.0%	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Other:	3.0% 3.0% 3.0%	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Expenses		\$370,710	\$381,831	\$393,286	\$405,085	\$417,237	\$429,754	\$442,647	\$455,927	\$469,604	\$483,692	\$498,203	\$513,149	\$528,544	\$544,400	\$560,732	\$577,554	\$594,881	\$612,727	\$631,109	\$650,042
Cash Flow Available for Debt Service	eriod t	\$775,822	\$787,631	\$799,566	\$811,624	\$823,806	\$836,110	\$848,534	\$861,078	\$873,741	\$886,520	\$899,413	\$912,419	\$925,536	\$938,761	\$952,093	\$965,527	\$979,062	\$992,695	\$1,006,421	\$1,020,239
DEBT SERVICE REQUIREMENTS	I/O P Term Amor																				
Loan 1 DS: Private Bank	1 5 25	\$431,250	\$572,836	\$572,836	\$572,836	\$572,836	\$673,996	\$673,996	\$673,996	\$673,996	\$673,996	\$673,996	\$673,996	\$673,996	\$673,996	\$673,996	\$673,996	\$673,996	\$673,996	\$673,996	\$673,996
Loan 2 DS: xxx	0 5 20	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
CRP Conventional Loan	0 5 20	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Cash Flow Available after Debt Service		\$344,572	\$214,795	\$226,730	\$238,788	\$250,970	\$162,114	\$174,538	\$187,082	\$199,745	\$212,524	\$225,417	\$238,423	\$251,540	\$264,765	\$278,097	\$291,531	\$305,066	\$318,699	\$332,425	\$346,243
Debt Service Coverage Ratio		1.80	1.37	1.40	1.42	1.44	1.24	1.26	1.28	1.30	1.32	1.33	1.35	1.37	1.39	1.41	1.43	1.45	1.47	1.49	1.51
CRP Subordinated Debt Loan		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Other Subordinated Obligations																					
Cash Flow Available for Disbursement		\$344,572	\$214,795	\$226,730	\$238,788	\$250,970	\$162,114	\$174,538	\$187,082	\$199,745	\$212,524	\$225,417	\$238,423	\$251,540	\$264,765	\$278,097	\$291,531	\$305,066	\$318,699	\$332,425	\$346,243
Rent-Up Reserve \$0																					
TIF Reimbursements \$0																					
Operating (Deficit)/Surplus		\$344,572	\$214,795	\$226,730	\$238,788	\$250,970	\$162,114	\$174,538	\$187,082	\$199,745	\$212,524	\$225,417	\$238,423	\$251,540	\$264,765	\$278,097	\$291,531	\$305,066	\$318,699	\$332,425	\$346,243

YES 🔻

Amortization Schedules

Development Name: Rochester Auburn - NO TIF **City/Township/Village:** Rochester Hills

County: Oakland

Construction Type: Rehabilitation/New Construction

Property Type: Retail

This worksheet is utilized as an amortization schedule for all senior debt and MCRP loan incentitives. In addition, other large principal paydowns can be entered on this worksheet.



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YES 🔻

11

13

12

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16

20

		2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034
Loan 1: Private Bank	Principal Payment	\$0	\$141,586	\$149,727	\$158,337	\$167,441	\$151,465	\$163,203	\$175,852	\$189,480	\$204,165	\$219,988	\$237,037	\$255,407	\$275,201	\$296,529	\$319,510	\$344,272	\$370,953	\$399,702	\$430,679
Amount: \$7,500,000	Interest Payment	\$431,250	\$431,250	\$423,109	\$414,499	\$405,395	\$522,531	\$510,793	\$498,144	\$484,516	\$469,831	\$454,008	\$436,959	\$418,589	\$398,795	\$377,467	\$354,486	\$329,724	\$303,043	\$274,294	\$243,317
Interest Rate: 5.75%	Total Payment	\$431,250	\$572,836	\$572,836	\$572,836	\$572,836	\$673,996	\$673,996	\$673,996	\$673,996	\$673,996	\$673,996	\$673,996	\$673,996	\$673,996	\$673,996	\$673,996	\$673,996	\$673,996	\$673,996	\$673,996
Term: 5 I/O Period: 1	Other Principal Payments																				
Amortization: 25	Cumulative Principal Payments	\$0	\$141,586	\$291,314	\$449,651	\$617,092	\$768,556	\$931,760	\$1.107.611	\$1.297.091	\$1.501.256	\$1.721.244	\$1,958,280	\$2.213.687	\$2.488.888	\$2.785.417	\$3.104.927	\$3,449,199	\$3,820,153	\$4.219.855	\$4.650.534
						•	, ,														
	Prinicipal Balance	\$7,500,000	\$7,358,414	\$7,208,686	\$7,050,349	\$6,882,908	\$6,731,444	\$6,568,240	\$6,392,389	\$6,202,909	\$5,998,744	\$5,778,756	\$5,541,720	\$5,286,313	\$5,011,112	\$4,714,583	\$4,395,073	\$4,050,801	\$3,679,847	\$3,280,145	\$2,849,466
Loan 2: xxx	Principal Payment	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Amount: \$0	Interest Payment	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Rate: 5.50% Term: 5	Total Payment	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
I/O Period: 0 Amortization: 20	Other Principal Payments																				
Amortization. 20	Cumulative Principal Payments	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	Prinicipal Balance	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Loan CRP: CRP Conventional Loan	Principal Payment	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Amount: \$0	Interest Payment	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Interest Rate: 1.00% Term: 5	Total Payment	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0 \$0
I/O Period: 0	Other Principal Payments																				
Amortization: 20	Cumulative Principal Payments	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	Prinicipal Balance	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	·		· ·	· ·	· ·	·	·	·	·	,	·	·	·	· ·	·		,	·	·	·	<u> </u>
Loan CRP: CRP Subordinated Loan	Beg. Principal Balance	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$0	\$0	\$0	\$0
Amount: \$0 Interest Rate	Interest Charge	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Term:	Scheduled Payment	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
First Payment: Payment: % of Cash Flow	Other Payments																				
	Loan Balance	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0

DEVELOPER INVESTMENT RETURNS

Fill in all blue shaded input cells

YES

Cash on

Cash

Return

19.1%

11.9%

12.6% 13.3%

13.9% 9.0%

9.7%

10.4%

11.1%

11.8% 12.5%

13.2% 14.0%

14.7%

15.4%

16.2%

16.9% 17.7%

18.5%

19.2% 11.25% Return on

Owner

Equity

19.1%

11.9% 12.6%

13.3% 13.9%

9.0%

9.7%

10.4%

11.1% 11.8%

12.5% 13.2%

14.0%

14.7%

15.4%

16.2% 16.9%

17.7% 18.5%

19.2%

11.25%

Development Name: Rochester Auburn - NO TIF

City/Township/Village: Rochester Hills County: Oakland

Construction Type: Rehabilitation/New Construction

Property Type: Retail

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This worksheet utilized to calculate a rough estimate of anticipated developer return. In additon, a proposed sales date and other owner cash investments in the project following construction completion can be entered on this worksheet.

Property Sales Assumptions	
Capitalization Rate	8.00%
Year of Sale	25
Sale Expenses (% of sale price)	5.0%

Developer Return Analysis

	Cash	Net Developer			Net Cash	Land/Building	Net Developer
Year	Investment	Fees Rec'd	Cash flow	Sale Proceeds	Investment	Investment	Investment
0	\$1,800,000	\$0	\$0	\$0	(\$1,800,000)	\$0	(\$1,800,000)
1		\$0	\$344,572	\$0	\$344,572	\$0	\$344,572
2		\$0	\$214,795	\$0	\$214,795	\$0	\$214,795
3		\$0	\$226,730	\$0	\$226,730	\$0	\$226,730
4		\$0	\$238,788	\$0	\$238,788	\$0	\$238,788
5		\$0	\$250,970	\$0	\$250,970	\$0	\$250,970
6		\$0	\$162,114	\$0	\$162,114	\$0	\$162,114
7		\$0	\$174,538	\$0	\$174,538	\$0	\$174,538
8		\$0	\$187,082	\$0	\$187,082	\$0	\$187,082
9		\$0	\$199,745	\$0	\$199,745	\$0	\$199,745
10		\$0	\$212,524	\$0	\$212,524	\$0	\$212,524
11		\$0	\$225,417	\$0	\$225,417	\$0	\$225,417
12		\$0	\$238,423	\$0	\$238,423	\$0	\$238,423
13		\$0	\$251,540	\$0	\$251,540	\$0	\$251,540
14		\$0	\$264,765	\$0	\$264,765	\$0	\$264,765
15		\$0	\$278,097	\$0	\$278,097	\$0	\$278,097
16		\$0	\$291,531	\$0	\$291,531	\$0	\$291,531
17		\$0	\$305,066	\$0	\$305,066	\$0	\$305,066
18		\$0	\$318,699	\$0	\$318,699	\$0	\$318,699
19		\$0	\$332,425	\$0	\$332,425	\$0	\$332,425
20		\$0	\$346,243	\$0	\$346,243	\$0	\$346,243
	\$1,800,000	\$0	\$5,064,063	\$0	\$5,064,063	\$0	\$5,064,063

IRR =	12.07%	IRR =	12.07%

Calculation of Sales Proceeds

Net Operating Income (year before sale) Capitalization Rate	#REF! 8.00%			
Real Estate Value Less: Sale Expenses	#REF! #REF!			
Net Sale Proceeds	#REF!			
Less: Outstanding Debt				
Private Bank	#REF!			
XXX	#REF!			
XXX	#REF!			
CRP Conventional Loan	#REF!			
Other Debt Obligations				
Proceeds Available for Distributions	#REF!			

Project Pro-Forma and Financials MEDC Template – With Tax Increment Financing

REVENUE

Development Name: Rochester Auburn - With TIF

City/Township/Village: Rochester Hills

County: Oakland

Construction Type: Rehabilitation/New Construction

Property Type: Retail



within the "Proforma" and "Cash Flow" worksheets.

This worksheet is utilized as an input page only with information being utilized to populate information

DEVELOPMENT INCOME ASSUMPTIONS

RESIDENTIAL RENT	S							
					Gross Ann.	Vacancy	Net Ann.	
Unit Type	# Units	Baths	Sq. Ft.	Mo. Rent	Rent	Loss	Rent	Total Sq. Ft
					\$0	\$0	\$0	0
					\$0	\$0	\$0	0
					\$0	\$0	\$0	0
					\$0	\$0	\$0	0
					\$0	\$0	\$0	0
					\$0	\$0	\$0	0
					\$0	\$0	\$0	0
					\$0	\$0	\$0	0
					\$0	\$0	\$0	0
					\$0	\$0	\$0	0
TOTALS:					\$0	\$0	\$0	0

	Year 2	Year 3	Future
RESIDENTIAL	Inflation	Inflation	Inflation
ASSUMPTIONS	Factor	Factor	Factor
Rent Increase	2.0%	2.0%	2.0%
	Stabilized		
Vacany Rate	5.0%		

COMMERCIAL/OFFICE RENTS					
			Gross Ann.	Vacancy	Net Ann.
Description	Sq. Ft.	Rent/Sq. Ft.	Rent	Loss	Rent
Proposed Bulding "A"	4,600	\$16.30	\$74,980	(\$3,749)	\$71,231
Proposed Building "B"	8,832	\$24.00	\$211,968	(\$10,598)	\$201,370
Proposed Building "C"	9,652	\$30.00	\$289,560	(\$14,478)	\$275,082
Proposed Building "D"	9,107	\$30.00	\$273,210	(\$13,661)	\$259,550
			\$0	\$0	\$0
			\$0	\$0	\$0
			\$0	\$0	\$0
			\$0	\$0	\$0
			\$0	\$0	\$0
			\$0	\$0	\$0
TOTALS:	32,191		\$849,718	(\$42,486)	\$807,232

	Year 2	Year 3	Future
COMMERCIAL	Inflation	Inflation	Inflation
ASSUMPTIONS	Factor	Factor	Factor
Rent Increase	2.0%	2.0%	2.0%
	Stabilized		
Vacany Rate	5.0%		

OTHER INCOME AND ASSUMPTIONS	Year 2	Year 3	Futur		
	Monthly	Annual	Inflation	Inflation	Inflatio
Desrciption	Income	Income	Factor	Factor	Facto
Tenant Taxes	\$8,492	\$101,900	2.0%	2.0%	2.09
Insurance	\$1,250	\$15,000			
Administrative Expenses (CAMs)	\$18,533	\$222,400			
		\$0			
		\$0			
		\$0			
		\$0			
		\$0			
		\$0			
		\$0			
TOTALS:	\$28,275	\$339,300			

STABILIZED OPERATING STATEMENT

Development Name: Rochester Auburn - With TIF

City/Township/Village: Rochester Hills County: Oakland

Construction Type: Rehabilitation/New Construction

Property Type: Retail

Net Rent Potential

DEVELOPMENT INCOME % Eff. Annual Gross Residental Rental Income 0.0% 0.0% Annual Gross Commercial Rental Income \$849,718 71.5% 74.1% Annual Other Income \$339,300 28.5% 29.6% Gross Income 103.7% \$1,189,018 100.0% Vacancy Loss (Residential and Commercial) (\$42,486) -3.7%

\$1,146,532

96.4%

100.0%

Fill in all blue shaded input cells

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This worksheet is utilized to proforma out the stablized operations of the project utilizing the projected initial rental rates, the stablized vacancy rates, and the anticipated full operating expenses of the project.

DEVELOPMENT OPERATING EXPE	NSES		% Gross	% Eff.	Inflatio Facto
Administrative Expenses	+	\$82,500	6.9%	7.2%	3
Management Fees		\$12,000	1.0%	1.0%	
Office Payroll		\$40,000	3.4%	3.5%	
Payroll Taxes		\$12,000	1.0%	1.0%	
Benefits/Worker's Comp.		\$1,000	0.1%	0.1%	
Advertising/Marketing		\$5,000	0.4%	0.4%	
Legal /Accounting		\$10,000	0.8%	0.9%	
General Office		\$2,500	0.2%	0.2%	
Other:		ψ 2 ,300	0.0%	0.0%	
Other:	_		0.0%	0.0%	
Jtilities	- I	\$38,000	3.2%	3.3%	3
Electricity	•	\$12,000	1.0%	1.0%	3
Fuel		\$10,000	0.8%	0.9%	
Water & Sewer	_	\$16,000	1.3%	1.4%	
			8.6%	8.9%	3
Maintenance/Non-Capitalized Repairs	-	\$101,900			3
Maintenance/Janitorial Payroll		\$40,000	3.4%	3.5%	
Janitorial Supplies		\$2,400	0.2%	0.2%	
Extermination		\$1,500	0.1%	0.1%	
Rubbish Removal		\$6,000	0.5%	0.5%	
Snow Removal		\$30,000	2.5%	2.6%	
Lawn/Tree Maintenance		\$12,000	1.0%	1.0%	
Parking Lot Repairs		\$5,000	0.4%	0.4%	
Painting/Decorations/Cleaning		\$0	0.0%	0.0%	
Heating & Air Repairs		\$2,500	0.2%	0.2%	
Plumbing/Electrical Repairs		\$2,500	0.2%	0.2%	
Elevator Maintenance		\$0	0.0%	0.0%	
Vehicle/Equipment Maintenance		\$0	0.0%	0.0%	
Security		\$0	0.0%	0.0%	
Other:			0.0%	0.0%	
Other:	_		0.0%	0.0%	
teal Estate Taxes		\$133,310	11.2%	11.6%	3
ax Abatement		\$0	0.0%	0.0%	
Property & Liability Insurance		\$15,000	1.3%	1.3%	3
deserve Requirements		\$0	0.0%	0.0%	3
Other:		**	0.0%	0.0%	3
Other:			0.0%	0.0%	3
otal Expenses		\$370,710	31.2%	32.3%	
Cash Flow Available for Debt Service / NOI		\$775,822	65.2%	67.7%	
Amortizing Loans					
oan 1 DS: Private Bank		\$572,836	48.2%	50.0%	
oan 2 DS: xxx		\$372,830	0.0%	0.0%	
					Requir DSCR
CRP Loan Debt Service		\$0	0.0%	0.0%	1
Cash Flow Available for Distribution		\$202,986	17.1%	17.7%	

			Amort.	Interest	
LOAN TERMS	Loan Amount	Term Yrs.	Yrs.	Rate	Refi. Rate
Private Bank	\$7,500,000	5	25	5.75%	7.75%
xxx		5	20	5.50%	7.50%
	Override				
	\$0	(if request	ing a grant	input \$0)	
CRP Conventional Loan	\$0	5	20	1.00%	3.00%

DEVELOPMENT BUDGET

Development Name: Rochester Auburn - With TIF

City/Township/Village: Rochester Hills County: Oakland

Construction Type: Rehabilitation/New Construction

Property Type: Retail

TOTAL DEVELOPMENT COSTS % of Acquisition TDC Amount Land \$4,050,000 40.54% Building(s) 0.00% Demolition 0.00%

Fill in all blue shaded input cells



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This worksheet is utilized to input the total Sources & Uses for the project from acquisitioin to construction completion. In addition, the maximum amount of MCRP Incentive the project is eligible for is calculated.

Demondo	•			0.0070			
Other:	Environmental Due Diligence		\$28,355	0.28%			
	Subtotal	Acquisiton	\$4,078,355	40.83%			
					Ineligible		
onstruction C	osts	_			Amt.	Eligible Basis	
Site Work		+ .	\$2,332,543	23.35%	\$0	\$2,332,543	
	nental Mitigation		\$306,250	3.07%	\$0	\$306,250	
	ork/Demolition		\$258,188	2.58%	\$0	\$258,188	
Roads/W			\$583,780	5.84%	\$0	\$583,780	
Site Utilit	ties			0.00%	\$0	\$0	
Site Impr	rovements		\$1,086,750	10.88%	\$0	\$1,086,750	
Landscap	ping		\$65,000	0.65%	\$0	\$65,000	
Irrigation	1		\$20,000	0.20%	\$0	\$20,000	
Other:	Orphan UST	_	<i>\$12,575</i>	0.13%	\$0	\$12,575	
Structures		+	\$1,945,960	19.48%	\$0	\$1,945,960	
Building	Concrete/Masonry		\$621,300	6.22%	\$0	\$621,300	
Carpentr	y		<i>\$75,375</i>	0.75%	\$0	\$75,375	
Roofing/	Metal/Siding/Insulation/Caulking		\$239,550	2.40%	\$0	\$239,550	
Doors/W	'indows/Glass		\$117,800	1.18%	\$0	\$117,800	
Drywall/	Acoustical		<i>\$75,375</i>	0.75%	\$0	\$75,375	
Flooring				0.00%	\$0	\$0	
Cabinets	/Countertops/Applicances			0.00%	\$0	\$0	
	/Decorating/Furnishings		\$36,650	0.37%	\$0	\$36,650	
	g/Electrical/Fire Protection		\$176,400	1.77%	\$0	\$176,400	
HVAC	,		\$94,500	0.95%	\$0	\$94,500	
Accessor	y Buildings/Garages		. ,	0.00%	\$0	\$0	
	s/Special Equipment			0.00%	\$0	\$0	
Tenant U				0.00%	\$0	\$0	
Other:	Canvas Awnings		\$221,510	2.22%	\$0	\$221,510	
Other:	Structural Steel		\$287,500	2.88%	\$0	\$287,500	
	equirements		4207,500	0.00%	\$0	\$0	
Builder's O	•		\$90,000	0.90%	\$0	\$90,000	
Builder's P			\$270,000	2.70%	\$0	\$270,000	
Site Securi			Q270,000	0.00%	\$0	\$270,000	
	ap Fees/Bond/Cost Certification		\$150,000	1.50%	\$0	\$150,000	
-	on Contingency		\$150,000	1.50%	\$0	\$150,000	
Other:	on contingency		\$130,000	0.00%	\$0	\$130,000	
Other.	Subtotal Constru	ction Costs	\$4,938,503	49.44%	30	30	
			÷ .,555,565	131.1.170			
ofessional Fe	ees						
	ral & Engineering		\$85,000	0.85%	\$0	\$85,000	
Survey			\$10,000	0.10%	\$0	\$10,000	
Legal/Acco	punting		\$20,000	0.20%	\$20,000	\$10,000	
	ental Studies/Soiling Testing		\$69,132	0.69%	\$20,000	\$69,132	
Market Stu			Ç03,132	0.00%	\$0	\$03,132	
Appraisal	-~ ,		\$5,000	0.05%	\$5,000	\$0	То
Cost Certif	ication		75,000	0.00%	\$3,000	\$0 \$0	10
					. 50	50	
Other:	Brownfield Plan Preparation		\$9,200	0.09%	\$0	\$9,200	Ċ

ŞU		
\$0	Total Eligible	Max. CRP
\$0	Basis	Investment
\$9,200	\$5,111,835	\$1,277,959

uction Costs					
on Loan Fee			\$75,000	0.75%	Over
on Interest	~8	mos.	\$175,000	1.75%	\$17
on Taxes			\$35,000	0.35%	
on Insurance			\$7,500	0.08%	
			\$3,500	0.04%	
				0.00%	
Subtotal	Interim Const	truction Costs	\$296,000	2.96%	
ancing Costs					
Loan Fees			\$75,000	0.75%	
				0.00%	
			\$3,500	0.04%	
				0.00%	
Subtotal	Permanent Fi	nancing Costs	\$78,500	0.79%	
Consulting Fees					
_				0.00%	
				0.00%	
•	ees			0.00%	
g Fees				0.00%	
ted Party Fees				0.00%	
•	on		\$400,000		
Subtotal Dev	eloper and Co	nsulting Fees	\$400,000	4.00%	
					Ove
eserve		mos.	\$0	0.00%	
			7 -	0.00%	
				0.00%	
				0.00%	
				0.00%	
	Subt	otal Reserves	\$0	0.00%	
				0.00%	
	Subtotal N	/liscellaneous	\$0	0.00%	
	Subtotali	viiscellalicous			
	Subtotal ancing Costs t Loan Fees Subtotal Consulting Fees Fee anagement Fees on Management Fe g Fees ted Party Fees Broker Commission	Subtotal Interim Constancing Costs t Loan Fees Subtotal Permanent Fin Consulting Fees Fee Enagement Fees on Management Fees g Fees ted Party Fees Broker Commission Subtotal Developer and Consulting Fees esserve ent Reserve Reserve	Subtotal Interim Construction Costs ancing Costs t Loan Fees Subtotal Permanent Financing Costs Consulting Fees Fee anagement Fees on Management Fees on Management Fees g Fees ted Party Fees Broker Commission Subtotal Developer and Consulting Fees eserve ent Reserve ent Reserve mos.	on Loan Fee on Interest on Taxes on Insurance Subtotal Interim Construction Costs t Loan Fees Subtotal Permanent Financing Costs Fee anagement Fees on Management Fees g Fees ted Party Fees Broker Commission Subtotal Developer and Consulting Fees ent Reserve ent Reserve Reserve Substitute	Subtotal Permanent Financing Costs S75,000 Subtotal Permanent Financing Costs S78,500 S78,500

Senior Debt	Amount	% of TDC
Private Bank	\$7,500,000	75.08%
xxx	\$0	0.00%
xxx	\$0	0.00%
CRP Conventional Loan	\$0	0.00%
Subordinate Debt/Grants		
CRP Subordinate Loan/Grant		0.00%
Other:		0.00%
Other:		0.00%
Other:		0.00%
Deferred Fees/Cash Equity		
Deferred Developer Fees		0.00%
Other Deferred Related Party Fe	es	0.00%
Deferred Consulting Fees		0.00%
Cash Equity Owner	\$1,800,000	18.02%
Land/Building Contribution Own	er	0.00%
TIF Contributions	\$330,837	3.31%
Other:		0.00%
Other:		0.00%
TOTAL DEVELOPMENT SOURCE	\$9,630,837	96.41%

Construction Financing	3		
Construction Loan:	Private Bank	\$1,500,000	15.02%
Interest Rate:	6.00%		

Sources & Uses	
Total Development Costs	\$9,989,690
Total Development Sources	\$9,630,837
Surplus/(Gap)	(\$358,853)

her Calculations						
Rental S.F.	32,191	Construct	Develop			
Other S.F.		Cost /S.F	Cost/S.F.			
Total S.F.	32,191	\$153.41	\$310.33			
			% TDC			
Cash Equity		\$1,800,000	18.02%			
Land/Building Contribution	on	\$0 0.				
Owner Contribution		\$1,800,000	18.02%			
Cash IRR		13.7%				
Avg. Annual Cash on Cash	n Return	12.0%				
Owner Equity IRR		13.7%				
Avg. Annual Return on Ov	wner Equity	12.0%				

PROJECT CASH FLOW

This worksheet is utilized to provide a 20 year operating projection following construction completion.

Fill in all blue shaded inputs cells

Development Name: Rochester Auburn - With TIF

City/Township/Village: Rochester Hills

County: Oakland

Construction Type: Rehabilitation/New Construction

Property Type: Retail

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following construction completion		P	roperty Type:	Retail																	
following construction completion.	.3 .2 ture				*	CON	IDFN	$ T \Delta ^3$	•							*	CONF	IDFN	TIAI*		
	7 7 2					••••											••••		,		
	T of get	Mos. Of Op.	Mos. Of Op.	Mos. Of Op.	Mos. Of Op.	Mos. Of Op.	Mos. Of Op.	Mos. Of Op.	Mos. Of Op.	Mos. Of Op.	Mos. Of Op.	Mos. Of Op.	Mos. Of Op.	Mos. Of Op.	Mos. Of Op.	Mos. Of Op.	Mos. Of Op.	Mos. Of Op.	Mos. Of Op.	Mos. Of Op.	Mos. Of Op.
	5 5 5	12	12	12	12	12	12	12	12	12	12	12	12	12	12	12	12	12	12	12	12
	atio atio	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20
		2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034
DEVELOPMENT INCOME:																					
Annual Gross Residential Rental Income	2.0% 2.0% 2.0%	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Annual Gross Commercial Rental Income	2.0% 2.0% 2.0%	\$849,718	\$866,712	\$884,047	\$901,728	\$919,762	\$938,157	\$956,920	\$976,059	\$995,580	\$1,015,492	\$1,035,802	\$1,056,518	\$1,077,648	\$1,099,201	\$1,121,185	\$1,143,609	\$1,166,481	\$1,189,810	\$1,213,607	\$1,237,879
Annual Other Income	2.0% 2.0% 2.0%	\$339,300	\$346,086	\$353,008	\$360,068	\$367,269	\$374,615	\$382,107	\$389,749	\$397,544	\$405,495	\$413,605	\$421,877	\$430,314	\$438,921	\$447,699	\$456,653	\$465,786	\$475,102	\$484,604	\$494,296
Gross Income	Yr. 1 Yr. 2 Stab	\$1,189,018	\$1,212,798	\$1,237,054	\$1,261,795	\$1,287,031	\$1,312,772	\$1,339,027	\$1,365,808	\$1,393,124	\$1,420,987	\$1,449,406	\$1,478,394	\$1,507,962	\$1,538,122	\$1,568,884	\$1,600,262	\$1,632,267	\$1,664,912	\$1,698,210	\$1,732,175
Vacancy Loss Residential	10.0% 10.0% 5.0%	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Vacancy Loss Commercial	5.0% 5.0% 5.0%	(\$42,486)	(\$43,336)	(\$44,202)	(\$45,086)	(\$45,988)	(\$46,908)	(\$47,846)	(\$48,803)	(\$49,779)	(\$50,775)	(\$51,790)	(\$52,826)	(\$53,882)	(\$54,960)	(\$56,059)	(\$57,180)	(\$58,324)	(\$59,491)	(\$60,680)	(\$61,894)
Effective Income		\$1,146,532	\$1,169,463	\$1,192,852	\$1,216,709	\$1,241,043	\$1,265,864	\$1,291,181	\$1,317,005	\$1,343,345	\$1,370,212	\$1,397,616	\$1,425,569	\$1,454,080	\$1,483,162	\$1,512,825	\$1,543,081	\$1,573,943	\$1,605,422	\$1,637,530	\$1,670,281
		% Incurred	% Incurred	% Incurred	% Incurred	% Incurred	% Incurred	% Incurred	% Incurred	% Incurred	% Incurred	% Incurred	% Incurred	% Incurred	% Incurred	% Incurred	% Incurred	% Incurred	% Incurred	% Incurred	% Incurred
DEVELOPMENT OPERATING EXPENSES:		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Administrative Expenses	3.0% 3.0% 3.0%	\$82,500	\$84,975	\$87,524	\$90,150	\$92,854	\$95,640	\$98,509	\$101,465	\$104,509	\$107,644	\$110,873	\$114,199	\$117,625	\$121,154	\$124,789	\$128,532	\$132,388	\$136,360	\$140,451	\$144,664
Utilities	3.0% 3.0% 3.0%	\$38,000	\$39,140	\$40,314	\$41,524	\$42,769	\$44,052	\$45,374	\$46,735	\$48,137	\$49,581	\$51,069	\$52,601	\$54,179	\$55,804	\$57,478	\$59,203	\$60,979	\$62,808	\$64,692	\$66,633
Maintenance/Non-Capitalized Repairs	3.0% 3.0% 3.0%	\$101,900	\$104,957	\$108,106	\$111,349	\$114,689	\$118,130	\$121,674	\$125,324	\$129,084	\$132,956	\$136,945	\$141,053	\$145,285	\$149,644	\$154,133	\$158,757	\$163,520	\$168,425	\$173,478	\$178,682
Real Estate Taxes	3.0% 3.0% 3.0%	\$133,310	\$137,309	\$141,429	\$145,671	\$150,042	\$154,543	\$159,179	\$163,954	\$168,873	\$173,939	\$179,157	\$184,532	\$190,068	\$195,770	\$201,643	\$207,693	\$213,923	\$220,341	\$226,951	\$233,760
Tax Abatement		(\$30,000)	(\$30,000)	(\$30,000)	(\$30,000)	(\$30,000)	(\$30,000)	(\$30,000)	(\$30,000)	(\$30,000)	(\$30,000)	(\$30,000)									
Property & Liability Insurance	3.0% 3.0% 3.0%	\$15,000	\$15,450	\$15,914	\$16,391	\$16,883	\$17,389	\$17,911	\$18,448	\$19,002	\$19,572	\$20,159	\$20,764	\$21,386	\$22,028	\$22,689	\$23,370	\$24,071	\$24,793	\$25,536	\$26,303
Reserve Requirements	3.0% 3.0% 3.0%	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Other:	3.0% 3.0% 3.0%	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Other: Total Expenses	3.0% 3.0% 3.0%	\$0 \$340,710	\$0 \$351,831	\$0 \$363,286	\$0 \$375,085	\$0 \$387,237	\$0 \$399,754	\$0 \$412,647	\$0 \$425,927	\$0 \$439,604	\$0 \$453,692	\$0 \$468,203	\$0 \$513,149	\$0 \$528,544	\$0 \$544,400	\$0 \$560,732	\$0 \$577,554	\$0 \$594,881	\$0 \$612,727	\$0 \$631,109	\$0 \$650,042
•	73							, ,								. ,			, ,	. ,	. ,
Cash Flow Available for Debt Service	erioc	\$805,822	\$817,631	\$829,566	\$841,624	\$853,806	\$866,110	\$878,534	\$891,078	\$903,741	\$916,520	\$929,413	\$912,419	\$925,536	\$938,761	\$952,093	\$965,527	\$979,062	\$992,695	\$1,006,421	\$1,020,239
DEBT SERVICE REQUIREMENTS	/O Pu Term																				
DEBT SERVICE REQUIREMENTS																					
Loan 1 DS: Private Bank	1 5 25	\$431,250	\$572,836	\$572,836	\$572,836	\$572,836	\$673,996	\$673,996	\$673,996	\$673,996	\$673,996	\$673,996	\$673,996	\$673,996	\$673,996	\$673,996	\$673,996	\$673,996	\$673,996	\$673,996	\$673,996
Loan 2 DS: xxx	0 5 20	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
CRP Conventional Loan	0 5 20	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Cash Flow Available after Debt Service		\$374,572	\$244,795	\$256,730	\$268,788	\$280,970	\$192,114	\$204,538	\$217,082	\$229,745	\$242,524	\$255,417	\$238,423	\$251,540	\$264,765	\$278,097	\$291,531	\$305,066	\$318,699	\$332,425	\$346,243
Cash Flow Available after Debt Service		3374,372	3244,793	\$230,730	3208,788	3280,370	3132,114	3204,336	3217,082	3223,743	3242,324	3233,417	3230,423	3231,340	3204,703	3278,037	3231,331	3303,000	3318,033	3332,423	3340,243
Debt Service Coverage Ratio		1.87	1.43	1.45	1.47	1.49	1.29	1.30	1.32	1.34	1.36	1.38	1.35	1.37	1.39	1.41	1.43	1.45	1.47	1.49	1.51
Ç																					
CRP Subordinated Debt Loan		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Other Subordinated Obligations																					
		_		_			_							_	_	_	_	_			_
Cash Flow Available for Disbursement		\$374,572	\$244,795	\$256,730	\$268,788	\$280,970	\$192,114	\$204,538	\$217,082	\$229,745	\$242,524	\$255,417	\$238,423	\$251,540	\$264,765	\$278,097	\$291,531	\$305,066	\$318,699	\$332,425	\$346,243
Don't He Donores																					
Rent-Up Reserve \$0																					
TIF Reimbursements \$330,837																					
- 4 (5 (1))/6		4	4	4	4	4	****	4	444	4	4-	4	4	4	4	A	4	4	4	4	4
Operating (Deficit)/Surplus		\$374,572	\$244,795	\$256,730	\$268,788	\$280,970	\$192,114	\$204,538	\$217,082	\$229,745	\$242,524	\$255,417	\$238,423	\$251,540	\$264,765	\$278,097	\$291,531	\$305,066	\$318,699	\$332,425	\$346,243
Operating Deficit																					
Operating Deficit \$0																					

YES 🔻

Amortization Schedules

Development Name: Rochester Auburn - With TIF

City/Township/Village: Rochester Hills
County: Oakland

Construction Type: Rehabilitation/New Construction

Property Type: Retail

This worksheet is utilized as an amortization schedule for all senior debt and MCRP loan incentitives. In addition, other large principal paydowns can be entered on this worksheet.



CONFIDENTIAL

YES 🔻

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		1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20
		2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034
Loan 1: Private Bank	Principal Payment	\$0	\$141,586	\$149,727	\$158,337	\$167,441	\$151,465	\$163,203	\$175,852	\$189,480	\$204,165	\$219,988	\$237,037	\$255,407	\$275,201	\$296,529	\$319,510	\$344,272	\$370,953	\$399,702	\$430,679
Amount: \$7,500,000	Interest Payment	\$431,250	\$431,250	\$423,109	\$414,499	\$405,395	\$522,531	\$510,793	\$498,144	\$484,516	\$469,831	\$454,008	\$436,959	\$418,589	\$398,795	\$377,467	\$354,486	\$329,724	\$303,043	\$274,294	\$243,317
Interest Rate: 5.75%	Total Payment	\$431,250	\$572,836	\$572,836	\$572,836	\$572,836	\$673,996	\$673,996	\$673,996	\$673,996	\$673,996	\$673,996	\$673,996	\$673,996	\$673,996	\$673,996	\$673,996	\$673,996	\$673,996	\$673,996	\$673,996
Term: 5																					
I/O Period: 1	Other Principal Payments																				
Amortization: 25	Cumulative Principal Payments	\$0	\$141,586	\$291,314	\$449,651	\$617,092	\$768,556	\$931.760	\$1 107 611	\$1 297 091	\$1 501 256	\$1 721 244	\$1.958.280	\$2 213 687	\$2.488.888	\$2 785 <i>1</i> 17	\$3,104,927	\$3 //0 100	\$3 820 153	\$4 210 855	\$4.650.534
	Cumulative Filicipal Fayments		7141,300	J291,314	Ş44 <i>3</i> ,031	3017,032	\$708,330	\$931,700	71,107,011	\$1,297,091	\$1,301,230	J1,721,244	\$1,330,200	72,213,007	72,400,000	72,763,417	J3,104,327	73,443,133	73,820,133	34,219,633	34,030,334
	Prinicipal Balance	\$7,500,000	\$7,358,414	\$7,208,686	\$7,050,349	\$6,882,908	\$6,731,444	\$6,568,240	\$6,392,389	\$6,202,909	\$5,998,744	\$5,778,756	\$5,541,720	\$5,286,313	\$5,011,112	\$4,714,583	\$4,395,073	\$4,050,801	\$3,679,847	\$3,280,145	\$2,849,466
Loan 2: xxx	Principal Payment	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Amount: \$0	Interest Payment	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0 \$0
Interest Rate: 5.50%	Total Payment	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Term: 5	Other Principal Payments																				
Amortization: 20																					
	Cumulative Principal Payments	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	Prinicipal Balance	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Loan CRP: CRP Conventional Loan	Principal Payment	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Amount: \$0	Interest Payment	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0 \$0
Interest Rate: 1.00%	Total Payment	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Term: 5 I/O Period: 0	Other Principal Payments																				
Amortization: 20	Cumulative Principal Payments	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	Prinicipal Balance	\$0	ćo	ćo	\$0	ćo	\$0	ćo	ćo	\$0	\$0	\$0	ćo	ćo	ćo	\$0	\$0	\$0	\$0	ćo	÷0
	Ргіпісіраї Ваїапсе	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	ŞU	ŞU	\$0	\$0	\$0	\$0	\$0	ŞU	\$0	\$0	\$0	\$0
Loan CRP: CRP Subordinated Loan	Beg. Principal Balance	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0			\$0	\$0	\$0
Amount: \$0	Interest Charge	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Rate Term:	Scheduled Payment	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
First Payment:	Other Payments	ŞU	ŞU	, şu	ېU 	, 	, ŞU	,5U	ŞU	, şu	, ŞU	<u></u>	,5U	 	ېU 	, \$U 	, şu	ې 	, ŞU	, şu	ŞU
Payment: % of Cash Flow	Loan Balance	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	Loan Dalance	- 50	30	ŞU	ŞU	ŞU	ŞU	ŞU	ŞU	ŞU	Ş U	ŞU	ŞU	ŞU	ŞU	30	ŞU	ŞU	ŞU	ŞU	, 0

DEVELOPER INVESTMENT RETURNS

Fill in all blue shaded input cells

YES

Return on

Owner

Equity

20.8% 13.6%

14.3%

14.9% 15.6%

10.7%

11.4%

12.1%

12.8% 13.5%

14.2% 13.2%

14.0%

14.7%

15.4%

16.2% 16.9%

17.7% 18.5%

19.2%

11.99%

Cash on Cash

Return

20.8%

13.6%

14.3% 14.9%

15.6% 10.7%

11.4%

12.1%

12.8%

13.5% 14.2%

13.2% 14.0%

14.7%

15.4%

16.2%

16.9% 17.7%

18.5%

19.2% 11.99%

Development Name: Rochester Auburn - With TIF

City/Township/Village: Rochester Hills County: Oakland

Construction Type: Rehabilitation/New Construction

Property Type: Retail

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This worksheet utilized to calculate a rough estimate of anticipated developer return. In additon, a proposed sales date and other owner cash investments in the project following construction completion can be entered on this worksheet.

Property Sales Assumptions							
Capitalization Rate	8.00%						
Year of Sale	25						
Sale Expenses (% of sale price)	5.0%						

Developer Return Analysis

	Cash	Net Developer			Net Cash	Land/Building	Net Developer
Year	Investment	Fees Rec'd	Cash flow	Sale Proceeds	Investment	Investment	Investment
0	\$1,800,000	\$0	\$0	\$0	(\$1,800,000)	\$0	(\$1,800,000)
1		\$0	\$374,572	\$0	\$374,572	\$0	\$374,572
2		\$0	\$244,795	\$0	\$244,795	\$0	\$244,795
3		\$0	\$256,730	\$0	\$256,730	\$0	\$256,730
4		\$0	\$268,788	\$0	\$268,788	\$0	\$268,788
5		\$0	\$280,970	\$0	\$280,970	\$0	\$280,970
6		\$0	\$192,114	\$0	\$192,114	\$0	\$192,114
7		\$0	\$204,538	\$0	\$204,538	\$0	\$204,538
8		\$0	\$217,082	\$0	\$217,082	\$0	\$217,082
9		\$0	\$229,745	\$0	\$229,745	\$0	\$229,745
10		\$0	\$242,524	\$0	\$242,524	\$0	\$242,524
11		\$0	\$255,417	\$0	\$255,417	\$0	\$255,417
12		\$0	\$238,423	\$0	\$238,423	\$0	\$238,423
13		\$0	\$251,540	\$0	\$251,540	\$0	\$251,540
14		\$0	\$264,765	\$0	\$264,765	\$0	\$264,765
15		\$0	\$278,097	\$0	\$278,097	\$0	\$278,097
16		\$0	\$291,531	\$0	\$291,531	\$0	\$291,531
17		\$0	\$305,066	\$0	\$305,066	\$0	\$305,066
18		\$0	\$318,699	\$0	\$318,699	\$0	\$318,699
19		\$0	\$332,425	\$0	\$332,425	\$0	\$332,425
20		\$0	\$346,243	\$0	\$346,243	\$0	\$346,243
	\$1,800,000	\$0	\$5,394,063	\$0	\$5,394,063	\$0	\$5,394,063

IRR =

13.66%

J66	
599	
125	
243	
063	

13.66%

IRR =

Calculation	of	Sales	Proceed	١

Net Operating Income (year before sale)	#REF!
Capitalization Rate	8.00%
Real Estate Value	#REF!
Less: Sale Expenses	#REF!
Net Sale Proceeds	#REF!
Less: Outstanding Debt	
Private Bank	#REF!
XXX	#REF!
XXX	#REF!
CRP Conventional Loan	#REF!
Other Debt Obligations	
Proceeds Available for Distributions	#REF!

Attachment E

MDEQ Site Assessment Report Review Memo and Site Assessment Report Text

MICHIGAN DEPARTMENT OF ENVIRONMENTAL QUALITY

INTEROFFICE COMMUNICATION

TO: *

Michelle Bakun, Environmental Quality Analyst

Southeast Michigan District Office

Remediation and Redevelopment Division

FROM:

Greg Barrows, Senior Geologist Southeast Michigan District Office

Remediation and Redevelopment Division

DATE:

May 2, 2014

SUBJECT:

Site Assessment Report for the Former Gasoline Dispensing Station

Located at 3010 South Rochester Road, Rochester Hills, Michigan

Facility ID No. 02-5052-5

I reviewed the March 31, 2014, Site Assessment Report (Report) prepared by PM Environmental (PM), which was received by this office on April 21, 2014, along with the October 23, 1996, Leaking Underground Storage Tank (LUST) Closure Report and other materials included in the DEQ file pertaining to the 3010 South Rochester Road, Rochester Hills, Michigan, property (Site).

A LUST release was discovered at the Site on October 4, 1991. This release was closed (Tier I residential) on December 19, 1996. On May 13, 1998, Consolidated Environmental Services, Incorporated (CES), conducted a closure site assessment after the removal of a 1,000 gallon premium UST. Soil samples collected for the May 1998, site assessment showed slight levels of contamination present (BTEX and MTBE); however, the DEQ agreed with the conclusion of CES that the contamination encountered was residual contamination from the closed confirmed release.

Rochester Auburn Associates, LLC conducted a Baseline Environmental Assessment (BEA) for the Site in August 2012, which was submitted to the DEQ. Analytical chemistry results from the BEA subsurface investigation showed levels of contamination present (VOCs and PNAs).

Between February 20, 2014 and 25, 2014, PM conducted oversight and sampling activities during the removal of one 4,000 gallon gasoline (E-85) UST, one 10,000 gallon diesel fuel UST, and two 10,000 gallon gasoline USTs. Sub-grade piping and dispensers associated with the USTs were also removed. Excavation activities included removal of 696.59 tons of soil and 2,000 gallons of water for disposal conducted at the time of the UST removal. The report goes on to state that the excavated soil was determined to be geotechnically unsuitable fill and was removed in preparation for future building construction. During the excavation work, PM reported observing no evidence of a new release at the Site.

The 2014, site assessment soil samples were collected prior to the soil excavation activities and were submitted for analysis of gasoline VOCs and PNAs. The levels of contamination detected during the February 2014 site assessment, for comparable compounds, are consistent with the levels that were present upon closure of the confirmed release in December 1996, and the May 1998, site assessment. Therefore, based upon this review, there is no evidence the site assessment soil and water samples collected during the UST removal activities in February 2014, indicate a new release.

Please let me know if you have any questions regarding this matter, or if additional information pertaining to the Site requires review.

cc: Gerald Tiernan, RRD Cheryl Wilson, RRD

Department of Licensing and Regulatory Affairs, Bureau of Fire Services, Storage Tank Division

P.O. Box 30033, Lansing, MI 48909 Phone 517-335-7211, Fax 517-332-1428

UNDERGROUND STORAGE TANK SYSTEM SITE ASSESSMENT REPORT AND CLOSURE OR CHANGE-IN-SERVICE REGISTRATION FORM

This information is required under Part 211, Underground Storage Tank Regulations, of the Natural Resources and Environmental Protection Act, Act 451 of the Public Acts of 1894, as amended (Act 451) being Sections 324,21101 to 324,21113 of the Michigan Compiled Lews Annotated. Any owner who knowingly fells to notify or submits false Information shall be subject to a misdemeanor and/or civil penalties not to exceed \$5000 per violation.

INSTRUCTIONS: For permanent closure and change-in-service, complete all the information on this form and submit with the site assessment analytical results, chaln-of-custody which indicates temperature and method of preservation, and site sketch which indicates the location and depths of tanks, piping, and samples. This form must be received within 45 days of the samples being taken. The owner is required to keep a copy of the site assessment report for a minimum of three years. See page 2 of this form for additional information.									
O. L. Company	NERSCHE OF TAKE	S THE WARE		Cont. Market Cont.	[62] A [6] [6]	Ke pasika paka			
NAME OF OWNER (CORPORATE ROCHESTER AUBURN ASSO			Petro Express	FACILITY NAME OR COMPANY SITE IDENTIFIER Petro Express					
STREET ADDRESS 6750 Oakhills Drive			STREET ADDRESS (P.O. BOX NOT ACCEPTABLE) 3010 S. Rochester Road						
CITY Bloomfield Hills	STATE	ZIP CODE 48301	CITY Rochester Hills		STATE	ZIP CODE 48307			
AREA CODE & TELEPHONE NU 248-892-2222	MBER		CONTACT PERSON FOR L Mr. Doraid Marcus	OCATION	AREA CODE 248-892-	& TELEPHONE NUMBER 2222			
		III. TANKIN	FORMATION 3			didika men			
TANK NUMBER	1	2	3	1	6	1			
TANK SIZE	10,000	10,000	10,000	4,	000				
SUBSTANCE STORED	Gasoline	Gasoline	Diesel		ne (E-85)				
DATE LAST USED	12/15/2013	12/15/2013	12/15/2013	12/1	5/2013				
DATE CLOSED	2/20/2014	2/20/2014	2/20/2014	2/20	/2014				
REMOVED FROM GROUND	2/20/2014	2/20/2014	2/20/2014	2/20	/2014				
CLOSED IN PLACE (INDICATE TYPE OF FILL)	NA	NA	NA	1	NA				
CHANGE-IN-SERVICE	NA	∧ NA	NA	1	NA .				
OWNER'S NAME		OWNER'S SIGNATURE	= 1 A	DATE	2/2/	1. (
Mr. Doraid Markus		Mou	Marken		3/30/	14			
S. G. Bridge	, a party and	IV. SUBMITTER		N OVER	r Jillian				
PM Environmental, Inc.	ME)		NAME (INDIVIDUAL) J. Adam Patton, CH						
SIGNATUR		3/3/2	2014	AREA CODE 800-485-	& TELEPHON	ENUMBER			
700	DO NOT WRITE	BELOW THIS EIN	E (FOR BFS OFFIC	E USE ON	LY)				
77		SITE ASSESSMEN	REVIEW REPORT						
The Storage Tank Division	n staff has reviewed yo	our site assessment a	nd the following determ	ination has	been made:	:			
☐ The contamination co	ncentration is below th	ne threshold detection	levels, and there is no	evidence of	a confirme	d release.			
☐ The test methodology assessment and forward			omitted is not considere 45 days.	d valid. Ple	ase perform	another site			
☐ The number of sampli perform another site a	ing points analyzed are assessment and forwa	e considered inadequerd a copy of the resul	rate to make a determin ts to this office within 45	ation of the days.	cleanliness	of the site. Please			
☐ The contaminant conditions confirmed release rep	centrations are greated ort is being generated	than the threshold del. Follow reporting re-	etection levels and there	e is evidenc ce with 451	e of a confir PA 1994, Pa	med release. A art 213, as amended.			
office within 24 hours	per the Michigan Under	erground Storage Tar	allowable volumes. A nk Rules (MUSTR) prior quirements in accordan	to excavation	on of contain	ninated soil. A			
SIGNATURE OF REVIEWER				DATE OF R	EVIEW				
MAIL TO: Department of Li	iconolog and Doculate	AFT: DEC OF	an Tank Di dalam D.O.	Day 00000	t and the second	1 1222			



Environmental & Engineering Services



SITE ASSESSMENT REPORT

Michigan

Alabama

Florida

Illinois

Mississippi

New Jersey

North Carolina

Ohio

Tennessee

3010 South Rochester Road Rochester Hills, Michigan PM Project Number 02-5052-5

Prepared for:

Rochester Auburn Associates, LLC 6750 Oakhills Drive Bloomfield Hills, Michigan 48301

Prepared by:

PM Environmental, Inc. 4080 West 11 Mile Road Berkley, Michigan 48072



ISO 9001 REGISTERED

Detroit

4080 W. 11 Mile Rd Berkley, MI 48072

f: 877-884-6775 t: 248-336-9988 **Grand Rapids**

77 Monroe Center, NW Suite 602 Grand Rapids, MI 49503

f: 877-884-6775 t: 616-285-8857 Lansing

3340 Ranger Road Lansing, MI 48906 f: 877-884-6775

t: 517-321-3331

March 31, 2014

Department of Licensing and Regulatory Affairs BFS, Storage Tank Division P.O. Box 30033 Lansing, Michigan 48909

RE: Site Assessment Report for the Former Gasoline Dispensing Station Located at

3010 South Rochester Road, Rochester Hills, Michigan

Facility ID No. 00035579

PM Environmental Project No. 02-5052-5

To Whom It May Concern:

On behalf of Rochester Auburn Associates, LLC, PM Environmental, Inc. (PM) is submitting this Site Assessment Report for the Former Gasoline Dispensing Station located at 3010 South Rochester Road in Rochester Hills, Oakland County, Michigan (hereafter referred to as the "subject property") (Figure 1).

Rochester Auburn Associates, LLC, is in the process of redeveloping the subject property and south and west adjoining properties into a multi-building commercial center. Those activities include demolition of the existing subject property building, demolition of structures on the adjoining properties, installation of new utility infrastructure components, and construction of new buildings. Rochester Auburn Associates, LLC, did not operate the UST systems formerly present at the subject property. The former USTs were operated by Petro Serv/Petro Express, which vacated the subject property at the beginning of 2014 after removing the product formerly stored within the UST systems.

BACKGROUND INFORMATION

The subject property is a closed Leaking Underground Storage Tank (LUST) site with one release reported (confirmed release number C-2047-91) in October 1991. The 1991 gasoline release was reported due to the identification of non-aqueous phase liquid (NAPL) in an onsite underground storage tank (UST) basin sump well. The NAPL was later determined to be sourced from a 10,000 gallon gasoline UST (i.e., Tank 2) located on the southeast portion of the subject property, which was subsequently repaired and placed back into service. Tank 2 was removed from the subject property in 2014 (refer to the next section).

Site assessment activities were conducted between November 1995 and April 1996, during which 14 soil borings were advanced and three monitoring wells installed on the subject property.

Subsurface investigations conducted in response to the 1991 release were documented in the October 24, 1996 Closure Report prepared by Consolidated Environmental Services, Inc. That report documented the presence of gasoline volatile organic compounds (VOCs; primarily benzene, toluene, ethylbenzene and xylenes) in soil above Part 213 Residential and Nonresidential Drinking Water Protection (DWP) and Groundwater Surface Water Interface

Site Assessment Report for the Former Gasoline Dispensing Station Located at 3010 South Rochester Road, Rochester Hills, Michigan Facility ID No. 00035579
PM Environmental Project No. 02-5052-5; March 31, 2014

Protection (GSIP) RBSLs. Additionally, benzene was identified above the current Part 213 Residential Soil Volatilization to Indoor Air Inhalation (SVII) RBSL south of the UST basin.

Gasoline VOC concentrations in groundwater were documented above the Part 213 Residential and Nonresidential Drinking Water (DW) and Groundwater Surface Water Interface (GSI) RBSLs.

Rochester Auburn Associates, LLC, conducted a Baseline Environmental Assessment (BEA) for the subject property in August 2012, which was submitted to the MDEQ. Analytical results from the associated 2012 subsurface investigation documented concentrations of various gasoline VOCs and polynuclear aromatic compounds (PNAs) in soil and groundwater above the Part 213 Tier 1 Residential and Nonresidential RBSLs for DWP, GSIP, DW, GSI, and/or SVII (Residential), as well as the soil saturation (Csat) screening levels. The aforementioned RBSL exceedances were previously identified in the areas of the gasoline and diesel UST basin, gasoline and diesel fuel dispenser islands, and related gasoline UST system components removed in February 2014. Soil and groundwater contamination was not fully delineated to within the Part 213 Tier 1 RBSLs on the subject property, including areas adjacent to the West Auburn Road right of way, or at the south property boundary, during previous site investigations.

Soil and groundwater analytical tables and figures sourced from the 2012 BEA are included in Appendix A. Copies of previous LUST reports prepared for the subject property are maintained at the MDEQ Southeast Michigan District office.

2014 UST SYSTEM SITE ASSESSMENT SAMPLING

Between February 20 and 25, 2015, PM conducted oversight and sampling activities during the removal of one 4,000 gallon gasoline (E-85) UST (Tank 6; cathodically protected), one 10,000 gallon diesel fuel UST (Tank 3; fiberglass lined), and two 10,000 gallon gasoline USTs (Tanks 1 and 2; both fiberglass lined). Sub-grade product piping and dispensers associated with the aforementioned USTs were also removed.

The UST systems were removed by Parks Installation and Excavating, Inc., to facilitate redevelopment of the subject property. Approximately 200 gallons of total liquids were removed from the tank systems prior to venting and removal (Appendix B).

Additional excavation activities, which included the removal of 696.59 tons of soil and 2,000 gallons of perched water for proper disposal (Appendix B), were conducted at the time of the UST system removal to remove geotechnically unsuitable fill materials from the subject property (i.e., to a depth of 13.0 to 15.0 feet below ground surface) in preparation for future building construction. No evidence of a new release was identified (refer to the next section); therefore, it should not be interpreted that the excavation activities were conducted as a response action in association with the UST systems. Petroleum impacts present at the subject property are associated with the historical (closed) LUST release (C-2047-91) and are consistent with conditions documented in the 1996 Closure Report and 2012 BEA.

The excavation area was backfilled with 146.04 tons of 1"x3" crushed concrete base course material, above which a fabric layer was installed and 843.24 tons of class-2 sand compacted to 95% dry bulk density to match the existing ground surface. Appendix B contains load tickets for the installed backfill materials.

The location of the UST system components removed from the subject property, site assessment samples, and the boundaries the overall excavation area are depicted on the attached Figure 2.

At the time of their removal, the USTs were documented to be in good condition. Site photographs are included in Appendix C.

SITE ASSESSMENT RESULTS

Site assessment soil samples were collected by PM from beneath the 10,000 gallon diesel fuel and gasoline USTs (S-2 through S-7); southwest, northwest, southeast, and northeast canopy dispenser islands and product piping (S-8 through S-11); northern dispenser islands and associated product piping (S-12 and S-13); and the product piping run between the canopy dispenser islands, and the northern dispenser islands (S-14). The site assessment soil samples were collected prior to any soil excavation activities (i.e., removal for geotechnical purposes) and were submitted for laboratory analysis of gasoline VOCs and PNAs.

Due to the presence of perched groundwater within the 4,000 gallon gasoline (E-85) UST basin excavation, one site assessment groundwater sample (S-1) was collected from that location for laboratory analysis of gasoline VOCs and PNAs. Similar to the site assessment soil samples, the groundwater sample was collected prior to the geotechnical excavation.

Laboratory reports are presented in Appendix D, along with summary results presented in Tables 1 and 2, and Figure 3.

Review of the February 2014 site assessment analytical results identified residual concentrations of various gasoline VOCs and PNAs in soil and perched groundwater above the Part 213 Tier 1 DW/DWP and GSIP RBSLs, and the Csat Screening Levels. However, the analytes detected in soil, their location, and the concentrations identified, are consistent with those documented during previous site investigations, including the 1996 Closure Report and the 2012 BEA (Appendix A).

Similarly, the low concentrations of VOCs and PNAs identified in perched groundwater are consistent with those documented in the previous site investigations and are consistent with excavation water in contact with previously documented tank basin area soil impacts.

In summary, based on the historical data, the location and concentrations of gasoline VOC and PNA impacts identified demonstrate that property conditions are consistent with those documented in the 1996 Closure Report and the 2012 BEA, in association with the previous LUST release.

CONCLUSIONS

Based on the above weight of evidence approach, the site assessment soil and groundwater samples collected during the UST system removal activities in February 2014 do not indicate a new release. Rather, the detected contaminants are consistent with those documented during previous site investigations.

If you have any questions or concerns, please feel free to contact my office at (800) 485-0090.

Sincerely,

PM Environmental, Inc.

J. Adam Patton, CHMM

Manager of Site Investigation Services

LIST OF FIGURES

Figure 1: Property Vicinity Map

Figure 2: Generalized Diagram of the Subject property and Adjoining Properties

February 2014 Site Assessment Sample Location Map with Analytical Results Figure 3:

LIST OF TABLES

Table 1: Summary of Site Assessment Soil Analytical Results

Table 2: Summary of Site Assessment Groundwater Analytical Results

LIST OF APPENDICES

Soil and Groundwater Analytical Tables and Figures from the 2012 BEA Report Appendix A:

Excavation Manifests and Load Tickets Appendix B:

Appendix C: Site Photographs (2014)

Laboratory Reports Appendix D:

Attachment F

Report on Geotechnical Investigation

Daily Field Report



Project Name: Rochester Retail G2 Project No.: 140013

Location: Rochester Hills, Michigan Date: May 16, 2014

Client: Selective Construction Corporation Weather: Cloudy, 35°F-40°F

Client Rep: Dan Butts Page: 1 of 1

Contractor: Carnwath Excavating Company

Contractor Rep: Greg and Mark

Progress of Work:

A visit was made this morning to the above referenced job site to observe the contractor's test pit excavations and removal of the old water main and perform field testing. Upon arrival to the site at 7:20 am, G2 observed the contractor preparing for test pits in the far northeast corner of the site. The purpose of the test pits it to determine the level of contamination of the soils, which PM Environmental is on site to obtain samples and perform this evaluation. It is also necessary to determine whether A) the soils can be spread in thin layers throughout the site for use as engineered fill. B) The soils when removed can go to a normal landfill. C) If the soils are too contaminated and have to be removed and taken to a special landfill. Please note where the test pit excavations are being performed is in an area where the current grades are high and have to be cut approximately 2 to 3 feet. The northwest side of the site needs to be raised approximately 4 feet so the contractor was would like to use the upper 2 to 3 feet of soils for use as engineered fill to balance the site. Please see the attached site plan for the test pit locations, cut area, and fill area.

The contractor performed 5 test pit excavations in the northeast corner. The contractor used a 315b Caterpillar excavator to perform each test pit. Soil conditions generally consisted of the same soils at each test pit location, which are as follows:

Brown very silty clay with black soils (either organics and/or petroleum like material) with a petroleum-like odor along with debris, bricks, tree branches, broken concrete slabs and pea gravel are present from today's existing grade to 3-1/2 feet. Brown and gray silty clay with sand (appears to be fill soil) is present from 3-1/2 to 6 feet and is underlain by brown and gray silty clay (which appears to be stable) and extends to the bottom of the test pit excavation at 8 feet below grade. Groundwater was observed in each test pit excavation at approximately 5 feet below today's existing grade.

The client and contractor representatives asked if they could use the top 2 to 3-1/2 feet of soils in the northeast corner to fill and balance the northwest side of the site. G2 informed the representatives these soils are not suitable for use as engineered fill on this site because of the miscellaneous debris, organics, contaminants, and pea gravel in the upper 2 to 3-1/2 feet of the soils. After PM Environmental determines the level of contamination, these soils will be trucked off site to a suitable landfill.

Also while on site, G2 observed the contractor was in the process of removing old existing water main pipe in the southeast corner of the site using a 345 D Caterpillar excavator. During our visit, they removed approximately 160 linear feet of the water main pipe, which was approximately 8 feet below today's grade. See the attached site plan for the removal area of the water main pipe. After the pipe was removed, the contractor backfilled the excavation using imported engineered sand. The backfill was placed in 12 to 15 inch thick loose lifts and each sand backfill lift was compacted using a vibratory Hoe-Pack attached to a 315 B Caterpillar excavator.

In-place density tests were performed using a Troxler nuclear moisture/density gauge. Test results indicate the backfill is compact from 98.1 percent to 99.7 percent of the maximum density of 119.8 pcf as determined by the One-Point Michigan Cone Test. Moisture content readings ranged from 6.6 percent to 7.2 percent at the evaluated locations. G2 informed the contractor and the client representatives that the in-place density tests met the minimum design requirements of 95.0 percent compaction. Please refer to the attached Field Density Test Report for complete results and related density information and site plan for test locations. G2 departed the site at 3:20 pm.

G2 Field Representative: Tim Dumala **Reviewer:** JBS, P.E.



Project No: 140013

Date:

May 16, 2014

Project Name: Rochester Retail

Location: Rochester Hills, Michigan

Contractor: Carnwath Excavating Company

Field Density Test Report

Test No.	Test Elevation	Probe Depth	Wet Density	Moisture Pcf	Moisture Percent	Dry Density PCF	Maximum Density	Percent Compaction	Location of Density Tests	Remarks
1	-5' BEG	10"	119.8	7.5	6.7	112.3	119.8	93.7	Site Plan # 1	
2	-3' BEG	10"	125.3	7.6	6.6	117.5	119.8	98.1	Site Plan # 2	
3	-18" BEG	10"	126.3	8.3	7.0	118.0	119.8	98.5	Site Plan # 3	
4	-5' BEG	10"	126.7	8.2	6.9	118.5	119.8	98.9	Site Plan # 4	
5	-3' BEG	10"	126.3	8.0	6.8	118.3	119.8	98.7	Site Plan # 5	
6	-18" BEG	10"	127.1	8.1	6.8	119.0	119.8	99.3	Site Plan # 6	
7	-5' BEG	10"	128.0	8.6	7.2	119.4	119.8	99.7	Site Plan # 7	
8	-3' BEG	10"	126.6	7.8	6.6	118.8	119.8	99.2	Site Plan # 8	
9	-12" BEG	10"	126.0	8.1	6.9	117.9	119.8	98.4	Site Plan # 9	
RT No.1	-5' BEG	10"	125.7	8.0	6.8	117.7	119.8	98.2	Retest No. 1	

Material: Sand Maximum Density: 119.8 P.C.F. Optimum Moisture Percent: Minimum Specified Comp 95 %

MI Cone No:	1	
Moisture:	6.7	%
Volume	0.045	cu. ft.
Soil/Mold	9.85	lbs.
Mold	4.18	lbs.
Wet Soil	5.67	lbs.
Compact Soil	5.4	lbs.

Troxler Nuclear Gauge Information

Gauge No: 32359 Calibration Date: 08-29-2013

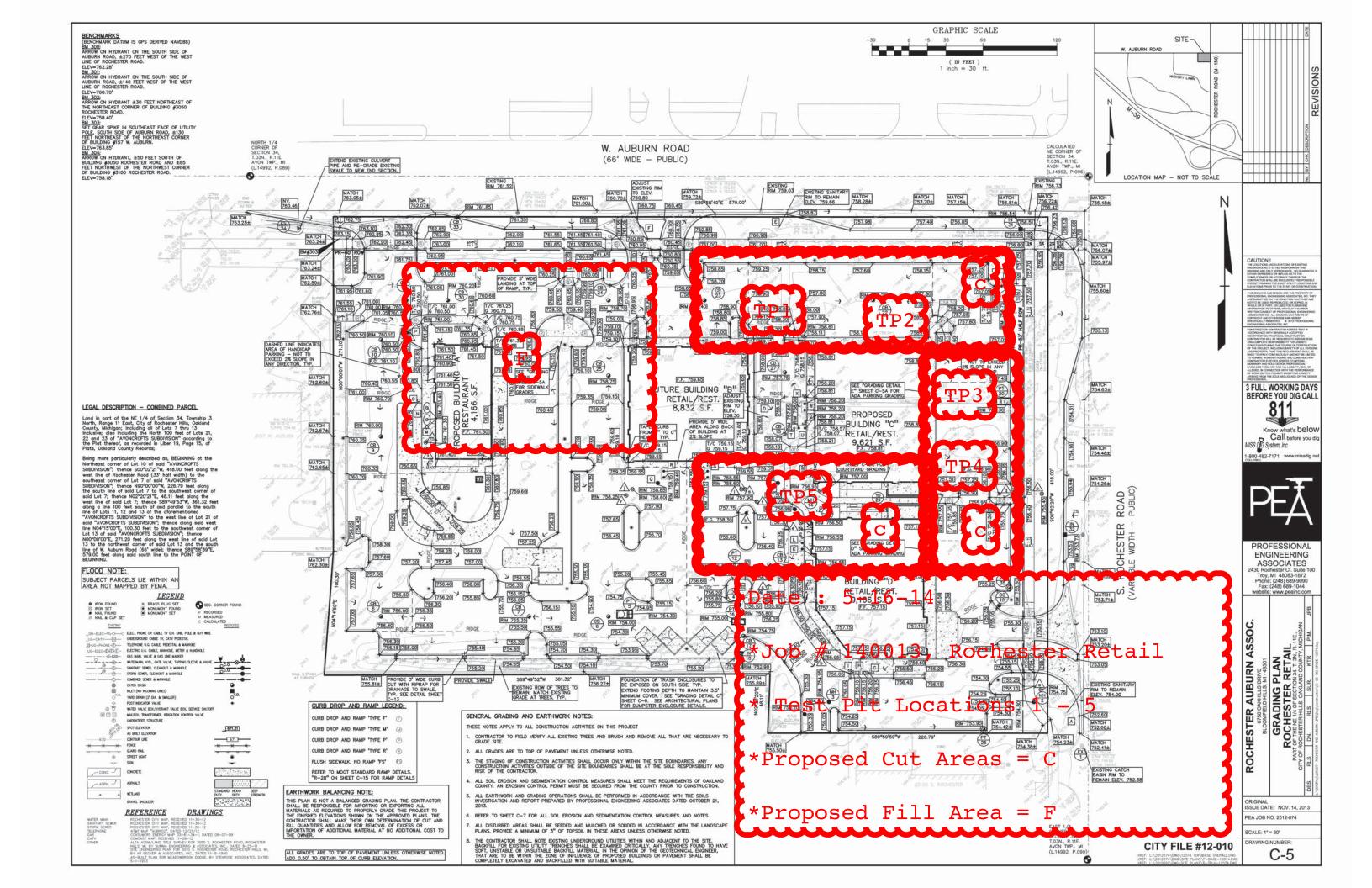
Chart Standards Operating Standards:

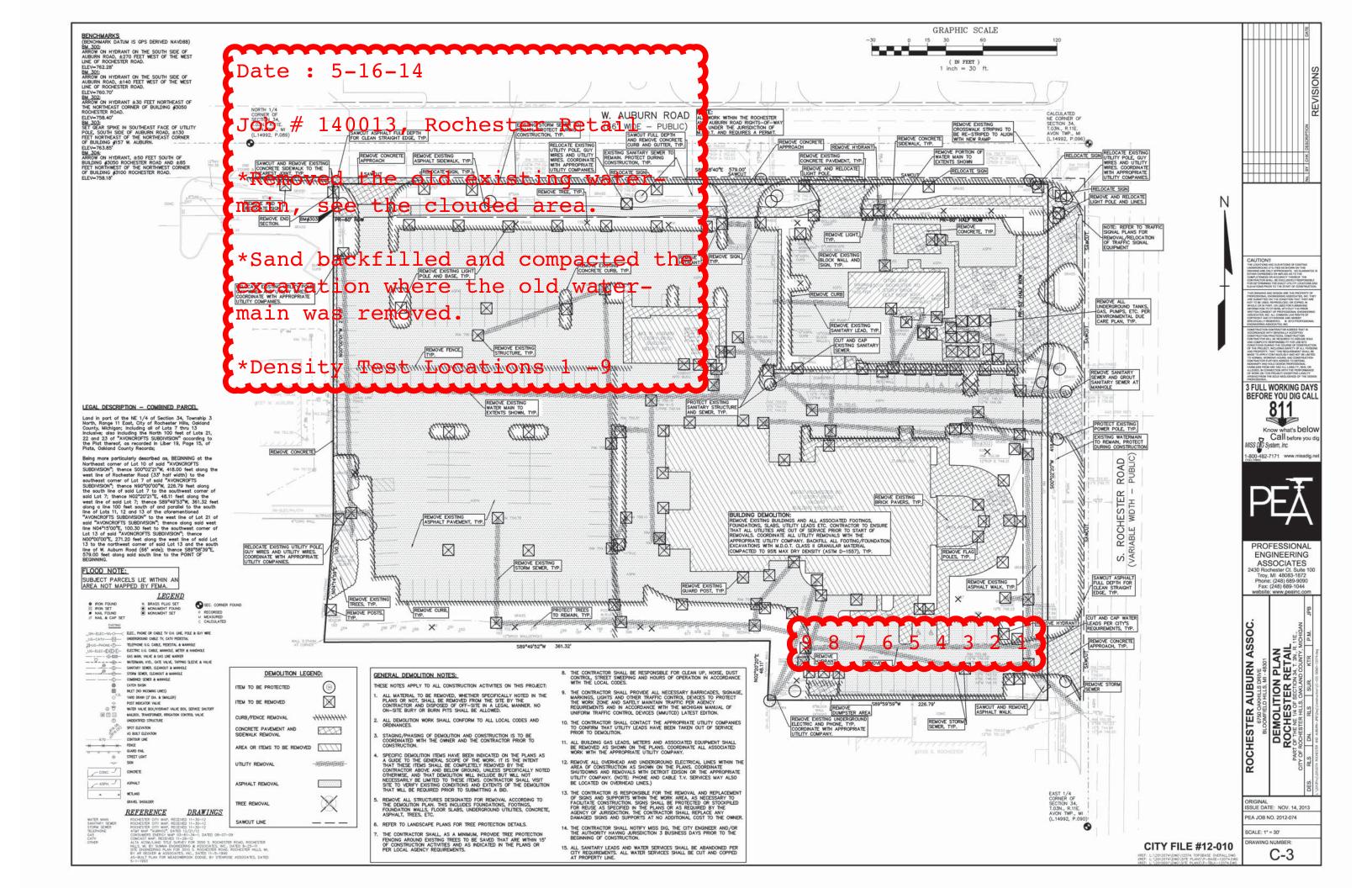
Density: 2371-2419 Density: 2396

Moisture: 631-657 Moisture: 639

G2 Field Representative: Tim Dumala Reviewed By: JBS, P.E.

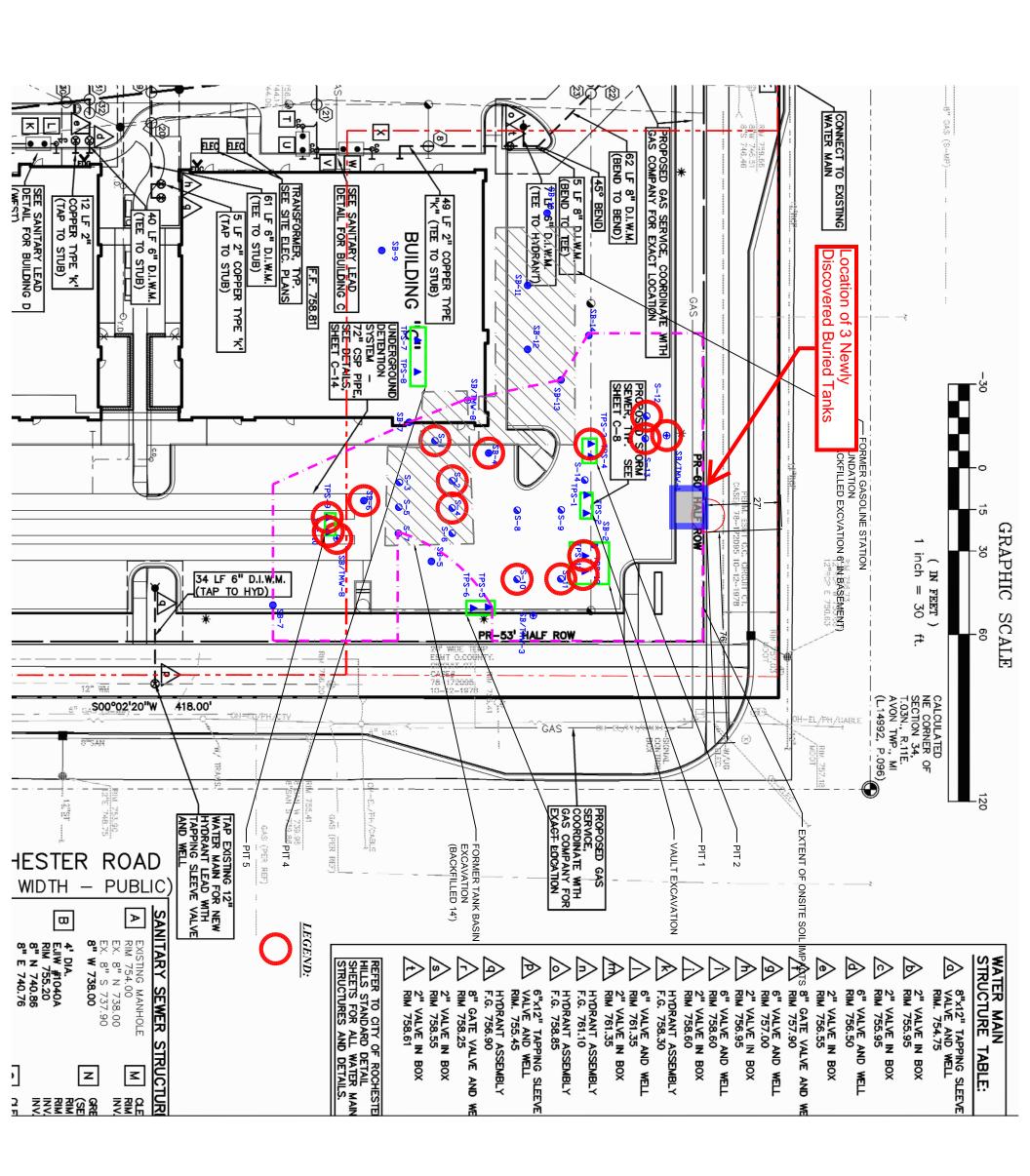
1 of 1





Attachment G

Orphan Underground Storage Tank Information



REGISTRATION OF UNDERGROUND STORAGE TANKS

The information in this form is required under "Part 211, Underground Storage Tank Regulations, of the Natural Resources and Environmental Protection Act, 1994 PA 451, as amended." Any owner who knowingly fails to notify or submits false information shall be subject to a misdemeanor and/or civil penalties not to exceed \$5,000 per day for each tank for which notification is not given or for which false information is submitted.

□ NEW REGISTRATION□ AMENDED INFORMATION	If sending payment and form, mail to: LARA, Cashiers Office UST/AST, P.O. Box 30033, Lansing, MI 48909 If sending payment and form OVERNIGHT: LARA, Cashiers Office UST/AST, 525 West Allegan, Lansing, MI 48909							ı	FACILITY D NUMBER 00035579		
(for Registered USTs Only)	<u>If sending the FORM ONLY, mail to</u> : LARA, Bureau of Fire Services, Storage Tank Division, P.O. Box 30033, Lansing, MI 48909										
NUMBER OF TANKS AT FACILITY:	NUMBER OF CONTINUATION SHEETS ATTACHED:							L			
I. OWNERSHIP OF TANKS					II. LOCATION OF TANKS						
IF THIS IS A NEW OWNER'S ADDRESS, PLEASE CHECK □				IF INFORMATION IS THE SAME AS SECTION I, PLEASE CHECK □							
OWNER NAME (Corporation/Individual, etc.)				FACILITY NAME OR SITE IDENTIFIER							
Rochester Auburn Associates, LLC				Petro Express							
MAILING ADDRESS				STREET ADDRESS (P.O. Box Not Acceptable)							
6750 Oakhills Drive	STATE	ZI	D	3010 S. Rochester				STATE			
Bloomfield Hills	MI		8301	_	chester Hills			MI	ZIP 40		
COUNTRY (Please Specify)	IVII	4	0301	Rochester Hills MI 48307					307		
□ USA □ OTHER					Oakland						
AREA CODE & PHONE NUMBER				AREA CODE & PHONE NUMBER							
(248) 892-2222 TAX PAYER ID OR SOCIAL SECURITY NUM	IRFR			(22	48) 852-7430						
45-3058795	DEIX										
LATITUDE AND LONGITUDE of facility (If kno	own)										
LATITUDE (North): 42.6398 LONGITUDE (West):-83.1355											
III. TYPE OF OWNER											
☐ FEDERAL ☐ COMMERCIAL ☐ STATE GOVERNMENT ☒ PRIVATE											
☐ LOCAL GOVERNMENT ARE TANKS LOCATED ON LAND WITHIN A RESERVATION? ☐ YES ☐ NO											
IF TANKS ARE LOCATED WITHIN A RESERVATION, DOES A NATIVE AMERICAN TRIBE OWN TANKS? YES NO											
IF TANKS ARE OWNED BY A TRIBE,											
			IV. TYPE O		ACILITY	_	CONTRA	OTOD			
			LOCAL GOVERNMENT STATE GOVERNMENT			CONTRACTOR TRUCKING/TRANSPORT					
=				RAL/NON-MILITARY			☐ TRUCKING/TRANSPORT ☐ UTILITIES				
☐ MARINE GAS STATION☐ PETROLEUM DISTRIBUTOR	_			_							
☐ AIRLINE AND/OR AIRCRAFT OWNER ☐ COMMERCIAL			☐ FARM								
☐ AUTO DEALERSHIP	□ INDUSTRIAL					\boxtimes		(Explain) <u>C</u>	Orphar	<u>Tanks</u>	
RAILROAD	☐ HOSPITAL										
			V. CONTAC	T P	ERSON						
Name			Job Title			Area	a Code & Ph	one No.			
. Adam Patton, CHMM Environmental Cons				ultar	nt	800-313-2966					
Class A operator: Name: Company				Area Code & Phone No.							
None – Orphan Tanks Disco	vered										
Class B operator: Name:	perator: Name: Company					Area Code & Phone No.					
None – Orphan Tanks Discovered											
VI. CERTIFICATION											
I CERTIFY UNDER PENALTY OF LAW TI ATTACHED DOCUMENTS AND THAT I HAV								SUBMITTE	D IN T	HIS FORM AND ALL	
NAME AND OFFICIAL TITLE OF OWNER OF	R OWNERS' A	UTHO	RIZED REPRESENTATI	VE	SIGNATURE					DATE	

VII. DESCRIPTION OF UNDERGROUND STORAGE TANKS													
(Complete the following pages for each tank at this location. Copy these pages for additional tanks if needed.)													
TANK IDENTIFICATION NUMBER	7	8	9										
1. STATUS OF TANKS (Check One) CURRENTLY IN USE TEMPORARILY OUT OF USE AMENDMENT OF INFORMATION (If tanks are removed/closed, complete Section VIII)													
2. DATE OF INSTALLATION (Month/Day/Year)	Unknown	Unknown	Unknown										
3. ESTIMATED TOTAL CAPACITY (Gallons)	550	550	1,000										
VIII. TANKS OUT-OF-USE OR CHANGE-IN-SERVICE (Skip this section if this does not apply and go to Section IX.) NOTE: A SITE ASSESSMENT MUST BE COMPLETED UNLESS YOU REPORT A CONFIRMED RELEASE													
CLOSING OF TANK A. ESTIMATED DATE LAST USED (Month/Day/Year)	Unknown	Unknown	Unknown										
B. ESTIMATED DATE TANK WAS REMOVED/CLOSED-IN-PLACE or CHANGE-IN-SERVICE (Month/Day/Year)	Unknown	Unknown	Unknown										
C. TANK WAS REMOVED FROM GROUND													
D. TANK FILLED WITH INERT MATERIAL (Sand, Concrete, etc.) •DESCRIBE TYPE OF FILL USED •REASON TANK WAS NOT REMOVED													
(Specify in comments area)													
2. CHANGE-IN-SERVICE													
	IX	. SUBSTA	NCE STORE	ĒD									
1. SUBSTANCE CURRENTLY OR LAST STORED IN GREATEST QUANTITY BY VOLUME GASOLINE DIESEL GASOHOL KEROSENE (Not For Consumptive Use On Premises) FUEL OIL WASTE OIL USED OIL HAZARDOUS SUBSTANCE HEATING OIL MIXTURE TANK HAS COMPARTMENTS OTHER (Specify in comments area) (List substances in comments area) CERCLA NAME AND/OR CHEMICAL ABSTRACT SERVICE (CAS) NUMBER (if hazardous substance stored)													

COMMENTS AND/OR CLARIFICATIONS:

The USTs listed on this registration form were discovered during redevelopment activities on June 12, 2014, in the greenbelt/sidewalk area along the south side of West Auburn Road. They are orphan tanks that were not known to nor operated by Rochester Auburn Associates, LLC. They will be removed as soon as practicable to facilitate continued redevelopment of the property. A Notice of Intent and associated waiver of the 30-day waiting period will be submitted concurrently with this registration form.