



City of Rochester Hills
CANDIDATE QUESTIONNAIRE

NAME **Bill Chalmers** COUNCIL DISTRICT **2**

DATE **February 12, 2018** ROCHESTER HILLS RESIDENT FOR **5** YEARS

OCCUPATION **Real Estate Developer**

INTERESTS/REASONS/QUALIFICATIONS

I am very interested in continuing on ZBA because my experience as a developer (who seeks variances in other municipalities), uniquely positions me to analyze and vote in a responsible way. Notable cases I have presided over included the lowering of many pole signs, proper setback/variance analysis of antiquated and complicated neighborhoods, and the denial of billboard signs along M-59.

BOARDS/COMMISSIONS/COMMITTEES ON WHICH YOU HAVE SERVED (LIST MUNICIPALITIES AND DATES)

Zoning Board of Appeals for Rochester Hills, 2016 - Present
Brownfield Redevelopment Authority for Rochester Hills, 2013-2014
Planning Commission for Shelby Township, 2005-2006

ELECTIVE OFFICES THAT YOU HAVE HELD

OTHER ORGANIZATIONS

Vice Chairman, Board of Directors for Sacred Heart Rehabilitation Center

PERTINENT EDUCATION

BA, University of Michigan, 1991

HOBBIES/INTERESTS

Staff Member, Rochester High School Football Program

ADDITIONAL INFORMATION

Please see attached CV

*Be sure to complete both pages of this form before submitting.
Return to Page 1 for submission instructions.*

Profile Professional and Community Highlights

- Highly experienced commercial real estate developer with expertise in redeveloping buildings for treatment center use
- Sourced, identified, underwrote, acquired, and entitled real estate investment and development opportunities across multiple markets
- Actively involved in political and community affairs

Professional Experience Founder and Managing Director, Cartessa Real Estate Partners, LLC
Macomb, Michigan, 2006-Present

- Currently own and manage two retail shopping centers, one retail building, and a 33,000 square foot complex which houses a 9000 square foot residential treatment center along with general offices
- Acquired land, entitled, leased, financed, and developed retail centers in Michigan and Florida
- Served as expert witness in Sarria v. Shell Oil

Project Manager, D-A Contracting & Real Estate Consulting Group
Southfield, Michigan, 2011-2015

- Managed the construction of over \$50MM of office renovations, free-standing building renovations, and ground-up construction

Managing Director of Development, Washington Real Estate Partners
Boynton Beach, Florida, 2005-2006

- Repositioned five shopping centers totaling over 1MM square feet
- Contracted two grocery-anchored centers each anchored by Winn Dixie and Publix

Founder and Managing Partner, Pursuit Real Estate Development
Boca Raton, Florida / Macomb, Michigan 2000-2005

- Acquired, financed, constructed, and sold 16 retail developments
- Lead tenants included Walgreen's, Starbucks, Panera Bread, and AmSouth Bank
- Effected all concepts, acquisition, leasing, due diligence, entitlements, and financing

Managing Director of Retail, Trammell Crow Company
Southfield, Michigan / Boca Raton, Florida, 1994-2000

- Performed build-to-suit developments for two Walgreen's stores
- Served as Field Representative for Mobil Oil Corporation in Florida and Michigan
- Represented General Motors and McDonald's Corp. in site acquisition and leasing matters

Education

- Bachelor of Arts, University of Michigan, 1991

Professional / Community Involvement

- Vice Chairman, Board of Directors of Sacred Heart Rehabilitation Center (appointed), 2014 to present
- Member, Board of Zoning Appeals for the City of Rochester Hills (appointed), 2016 to present
- Member, Rochester Hills Brownfield Redevelopment Authority (appointed), 2013 to 2014
- Real Estate Manager, Downriver Helping Hands, 2010 to present
- Member, Shelby Township Planning Commission (appointed), 2005-2006
- Member, Rochester High School Varsity Football Staff, 2016 to present

Other

- References available upon request.
 - Real estate development achievements listed on website at www.cartessallc.com
-