



July 1, 2008

Orchard, Hiltz and McCliment, Inc
34000 Plymouth Road
Livonia, Michigan 48150

Dear Mr. Loch:

The following is an estimate to install Detroit Edison Street Lighting facilities at the Hamlin Road and Livernois Road roundabout. We are providing **twenty-three** street light posts with 250 watt High Pressure Sodium Cobra luminaries.

A breakdown of the costs included in this project is as follows:

Material	\$ 25,066.54
Labor	\$ 46,938.74
Total Job Cost	\$ 72,005.28
Three Year Revenue Credit	\$ 25,085.44
CIAC [Customer Contribution]	\$ 46,919.84[Total Amount Due]

The above estimate is based on a continuous project (i.e., without lengthy delays or frequent stoppages caused by others) and is based on receiving approval from the City of Rochester Hills within the next six months. It is also dependent upon obtaining the required permits, permanent easements, and rights of way. Detroit Edison's design work cannot begin until all necessary easements and rights of way are obtained and payments made.

Please provide a check in the amount of **\$ 46,919.84** in order for Detroit Edison to start the installation of the street lighting facilities.

If there are any questions, please contact Tim Miller at 586-412-3033.

Sincerely,

Tim Miller
Account Representative
Community Lighting

Bryan K. Barnett, Mayor

Date