# Five Year Financial Forecast Fiscal Years 2010-2014



# Why do we do long range forecasting

- Helps prevent surprises
- Helps Administration with Decision Making (What if we...How does this (change) Impact our Budget...).
- Identifies financial trends, shortfalls, and issues so the City can be pro-active instead of re-active.
- The Financial Forecast is not intended to be a budget, a proposed spending plan, or a policy recommendation to City Council for structural or cyclical deficits.
- It sets the stage for the upcoming budget process, aiding both the Mayor and City Council in establishing priorities and allocating resources appropriately.

### ECONOMIC ASSUMPTIONS

- Economic Issues are Based on the Current Business Cycle (Currently in a Recession)
  - Downturn in the housing market;
  - A tight credit market and continued weak financial institutions;
  - Falling consumer confidence and spending and
  - Rising unemployment.

## Key Forecasting Points

#### Revenues

- Base Year is the Amended 2009 Budget and assumes no changes in programs, services or policies
  - Taxable Values
  - Interest Rates
  - Current Millage Rates remain unchanged
  - No New Millage is introduced
  - State Shared Revenue
  - Act 51 Revenue



#### Revenues

- Taxable Values
  - -3.79%**,** 2010
  - -8.00%, 2011
  - -5.00%, 2012
  - -3.00%, 2013
  - 0.00%, 2014
- Interest Rates
  - **2.00%**, 2010
  - 2.00%, 2011
  - 3.00%, 2012
  - 3.00%, 2013
  - 3.00%, 2014



#### Revenues Continued

- New Millage is introduced
  - NO
- State Shared Revenue
  - 0.00%, 2010
  - 0.00%, 2011
  - -1.00%, 2012
  - -1.00%, 2013
  - -1.00%, 2<del>014</del>



#### Revenues Continued

- Act 51 Revenue
  - -5.00%, 2010
  - -5.00%, 2011
  - -2.50%, 2012
  - -2.50%, **2013**
  - -1.00%, 2014
- Current Millage Rates remain unchanged
  - YES



## Key Forecasting Points

#### Expenditures

- Base Year is the Amended 2009 Budget and assumes no changes in programs, services or policies
  - Salary and Wages
  - Changes in the Number of Employees
  - Health Care and other Fringe Benefits
  - Pension (City's Share)
  - Inflation
  - Sheriff Contract



#### Expenditures

- Salary and Wages
  - 0.00%, 2010
  - 0.00%, 2011
  - 1.00%, 2012
  - 1.00%, 2013
  - 2.00%, 2014
- Changes in Number of Employees
  - None. Vacant Positions remain vacant no new additions.



#### Expenditures Continued

- Health Care (BC/BS)
  - 30.00%, 2010
  - 15.00%, 2011
  - 15.00%, 2012
  - 15.00%, 2013
  - 15.00%, 2014
- Pension (City Share)Change
  - 0.00%, 2010
  - 0.00%, 2011
  - 0.00%, 2012
  - 0.00%, 2013
  - 0.00%, 2014



#### Expenditures Continued

- Inflation
  - General Citywide Inflation: Percent Change
    - 1.00%
  - Capital Project Inflation: Percent Change
    - 2.50%
- Sheriff Contract
  - 3.00%, 2010
  - 3.00%, 2011
  - 2.50%, 2012
  - 2.50%, 2013
  - 2.50%, 2014



# The All Fund Level (w/o W&S) Forecast

- The First Pass at the City's Fiscal Forecast is a High Level View.
- It incorporates all <u>General Governmental Funds</u> and gives an overall forecasted financial position of the City.
- But doesn't give the level of detail necessary for policy makers to make decisions related to service delivery and program offerings.
- Issues such as planned use of fund balance (for capital projects I.e. Major Roads, Green Space, etc.) and needed increases of debt related millage is not adjusted or reconciled with this hig level forecast.

### All Fund Level (w/o W&S) Forecast

Model Updated April 8, 2009							
	<del>-2008</del>	2009	2010	<b>— 2011</b>	<b>—2012</b>	<del>20</del> 13 –	2014
	Actual *	1st Qtr B/A	Estimated	Estimated	Estimated	Estimated	Estimated
TOTAL REVENUE w\o W&S	-	-	-	-	-	-	-
City Taxes	33,326,549	33,249,870	32,035,720	29,454,065	27,450,063	26,621,105	25,743,462
Licenses & Permits	1,815,759	1,686,260	1,634,075	1,585,543	1,540,408	1,498,433	1,459,396
Intergovernmental Revenue	11,600,671	11,658,090	9,990,895	9,745,392	9,536,303	9,386,159	9,312,636
Interfund Charges	10,847,356	12,301,710	12,427,151	12,551,423	12,676,937	12,803,706	12,931,743
Service Charges	3,187,037	3,232,860	3,255,114	3,262,292	3,264,970	3,326,157	3,340,708
Fines & Forfeitures	471,195	355,000	355,120	355,242	355,367	355,495	355,624
Investment Earnings	3,970,313	3,052,170	1,773,482	1,647,900	2,215,633	1,980,814	1,693,760
Other Revenue	797,315	153,700	118,667	291,723	98,653	94,774	91,544
Transfer-In	14,285,182	13,655,200	11,060,923	11,513,184	12,198,021	12,657,666	13,257,638
TOTAL REVENUE w\o W&S	80,301,377	79,344,860	72,651,147	70,406,764	69,336,354	68,724,308	68,186,511
_TOTAL EXPENDITURE w\o W&S		-		<del>_</del>		_	
Personnel Services	21,390,768	22,397,570	23,148,017	23,647,025	24,406,414	25,249,522	26,381,406
Operating Supplies	1,049,073	1,283,850	1,296,689	1,309,655	1,322,752	1,335,979	1,349,339
Professional Services	10,869,263	12,764,810	12,713,975	12,990,713	13,188,838	13,454,574	13,749,740
Interfund Charges	7,986,191	8,750,740	8,837,007	8,924,137	9,012,139	9,101,020	9,190,790
Other Expenses	4,394,200	4,633,280	4,354,212	4,646,966	4,635,911	4,667,747	4,451,152
Capital Outlay	15,329,984	16,890,210	10,052,357	11,842,257	10,561,191	8,228,686	5,747,458
Debt Service	6,724,424	6,651,790	6,307,435	4,565,760	3,971,169	3,888,258	3,045,265
Transfer Out	16,336,263	15,579,450	12,916,964	13,220,811	13,820,309	14,231,311	14,831,283
TOTAL EXPENDITURE w\o W&S	84,080,165	88,951,700	79,626,656	81,147,324	80,918,723	80,157,097	78,746,435
-	(3,778,788)	(9,606,840)	(6,975,509)	(10,740,560)	(11,582,370)	(11,432,789)	(10,559,924)

### The Fund Level Forecast

- To make the forecast more effective it is better and certainly more useful to look at the financial forecast at the fund level.
- Our current forecast model for General Fund reduces the amount being transferred to other funds to force expenditures to equal revenues.
- We use the Local Road Fund as the safety valve for General Fund because it is not funding a contract (like the Police Fund) and the transfer is a large enough to accomplish this forced balancing goal.

### General Fund's Forecast

Model Updated April 8, 2009

			_				
	2008	2009	2010	<b>— -2011</b>	_2012	2013 –	2014
General Fund	Actual *	1st Qtr B/A	Estimated	Estimated	Estimated	Estimated	Estimated
Revenues	-	-	-	-	-	-	-
City Taxes	14,041,621	13,645,920	13,098,850	12,689,945	12,059,223	11,700,091	11,700,969
Licenses & Permits	1,790,447	1,668,260	1,616,075	1,567,543	1,522,408	1,480,433	1,441,396
Intergovernmental Revenue	5,367,060	5,052,730	5,052,730	5,052,730	5,003,630	4,955,021	4,906,898
Interfund Charges	3,486,888	4,446,050	4,490,511	4,535,416	4,580,770	4,626,577	4,672,843
Service Charges	1,371,578	1,425,450	1,444,001	1,445,444	1,438,305	1,491,489	1,489,419
Fines & Forfeitures	119,319	8,000	8,120	8,242	8,367	8,495	8,624
Investment Earnings	886,379	660,000	369,000	365,467	540,331	537,579	534,481
Other Revenue	76,696	68,400	68,400	68,400	68,400	68,400	68,400
Transfer-In	-	-	-	-	-	-	-
Total	27,139,988	26,974,810	26,147,687	25,733,187	25,221,434	24,868,085	24,823,030
<u>Expe</u> nditures		-	<u> </u>	-		-	
Personnel Services	10,902,311	11,462,580	11,861,757	12,112,072	12,496,165	12,922,849	13,497,845

Personnel Services	10,902,311	11,462,580	11,861,757	12,112,072	12,496,165	12,922,849
Operating Supplies	309,704	364,870	368,519	372,204	375,926	379,685
Professional Services	1,293,279	1,709,520	1,725,188	1,741,012	1,756,995	1,773,138
Interfund Charges	2,704,669	2,595,250	2,621,203	2,647,415	2,673,889	2,700,628
Other Expenses	206,734	193,680	163,297	164,930	166,579	168,245
Capital Outlay	-	-	-	-	-	-
Debt Service	-	-	-	-	-	-
Transfer Out	10,179,142	10,390,480	9,305,040	8,488,131	7,538,768	7,041,776
Total	25,595,839	26,716,380	26,045,002	25,525,764	25,008,321	24,986,321

383,482 1,789,442

2,727,634 169,927

7,350,913 25,919,243

(1,096,213)

102,685

213,112

(118, 235)

207,423

258,430

1,544,150

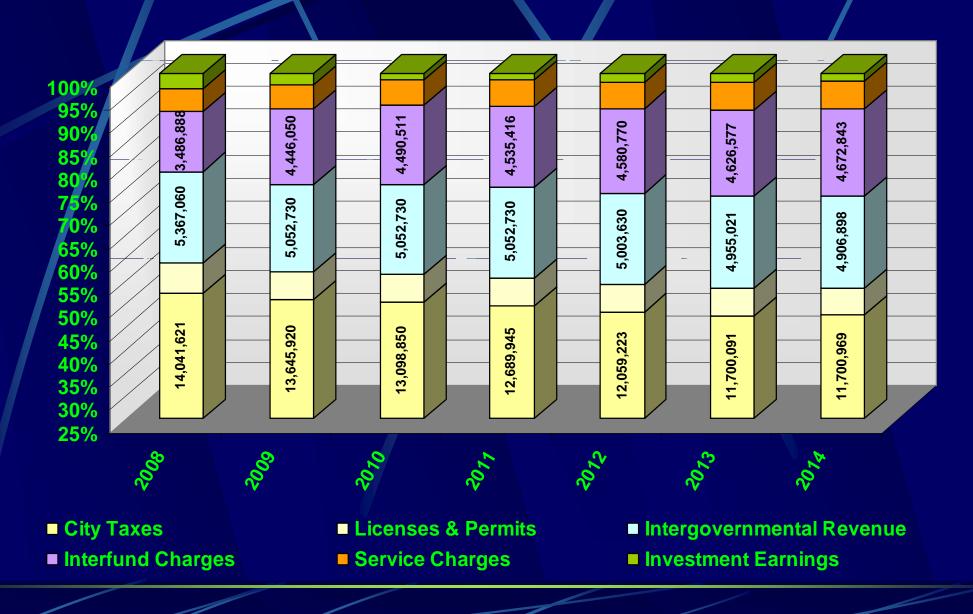
### General Fund's Forecast

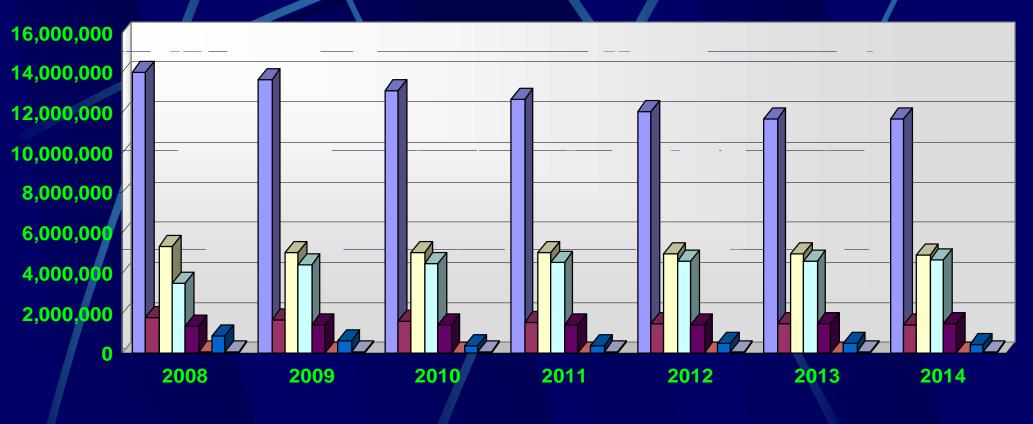
- For this presentation, we have adjusted our current forecasting model so that General Fund makes a transfer to Local Road Fund large enough to make sure that the Local Road Fund can have enough revenue to cover all maintenance costs.
- The General Fund transfer to the Local Road Fund DOES NOT provide for any capital projects in that fund.

### General Fund's Forecast

Model U	<b>Updated</b>	April 8,	2009
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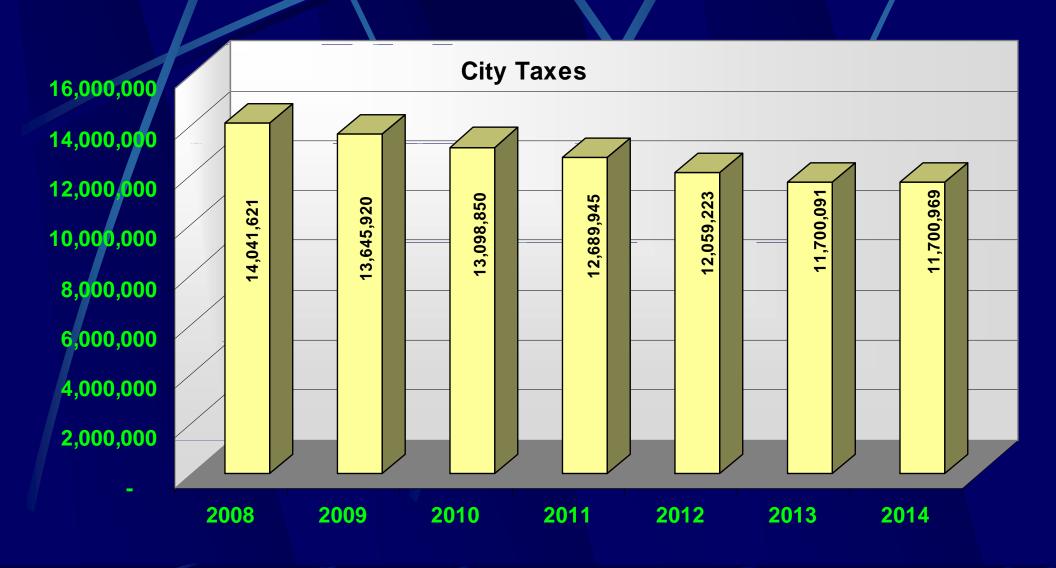
	2008	2009	2010	2011	2012	2013	_ 2014
General Fund	Actual *	1st Qtr B/A	Estimated	Estimated	Estimated	Estimated	Estimated
Revenues	-	-	-	-	-	-	-
City Taxes	14,041,621	13,645,920	13,098,850	12,689,945	12,059,223	11,700,091	11,700,969
Licenses & Permits	1,790,447	1,668,260	1,616,075	1,567,543	1,522,408	1,480,433	1,441,396
Intergovernmental Revenue	5,3 <del>67,060</del>	5,052,730	5,052,730	<del>5,</del> 052,730	5,00 <del>3,630</del>	4,955,021	4,906,898
Interfund Charges	3,486,888	4,446,050	4,490,511	4,535,416	4,580,770	4,626,577	4,672,843
Service Charges	1,371,578	1,425,450	1,444,001	1,445,444	1,438,305	1,491,489	1,489,419
Fines & Forfeitures	119,319	8,000	8,120	8,242	8,367	8,495	8,624
Investment Earnings	886,379	660,000	369,000	365,467	524,779	482,869	425,077
Other Revenue	76,696	68,400	68,400	68,400	68,400	68,400	68,400
Transfer-In	-	-	-	-	-	-	-
Total	27,139,988	26,974,810	26,147,687	25,733,187	25,205,882	24,813,375	24,713,626
Expenditures	<u>-</u>	-		<u>-</u> _	- <u>-</u>	-	
Personnel Services	10,902,311	11,462,580	11,861,757	12,112,072	12,496,165	12,922,849	13,497,845
Operating Supplies	309,704	364,870	368,519	372,204	375,926	379,685	383,482
Professional Services	1,293,279	1,709,520	1,725,188	1,741,012	1,756,995	1,773,138	1,789,442
Interfund Charges	2,704,669	2,595,250	2,621,203	2,647,415	2,673,889	2,700,628	2,727,634
Other Expenses	206,734	193,680	163,297	164,930	166,579	168,245	169,927
Capital Outlay	-	-	-	-	-	-	-
Debt Service	-	-	-	-	-	-	-
Transfer Out	10,179,142	10,390,480	9,305,040	9,524,933	10,133,744	10,633,327	11,144,994
Total	25,595,839	26,716,380	26,045,002	26,562,566	27,603,298	28,577,871	29,713,324
<del>-</del>	1,544,150	258,430	102,685	(829,379)	(2,397,416)	(3,764,496)	(4,999,697)

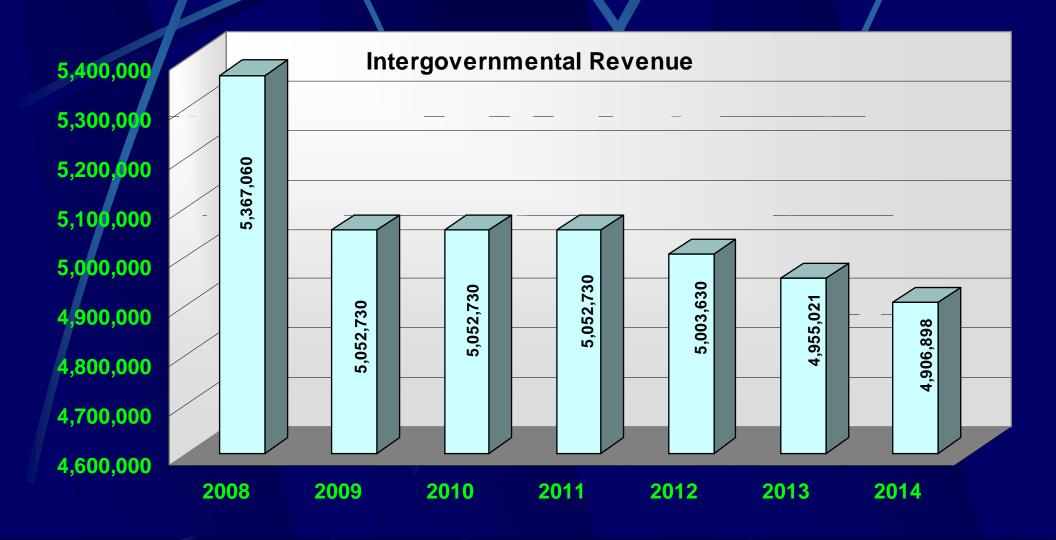


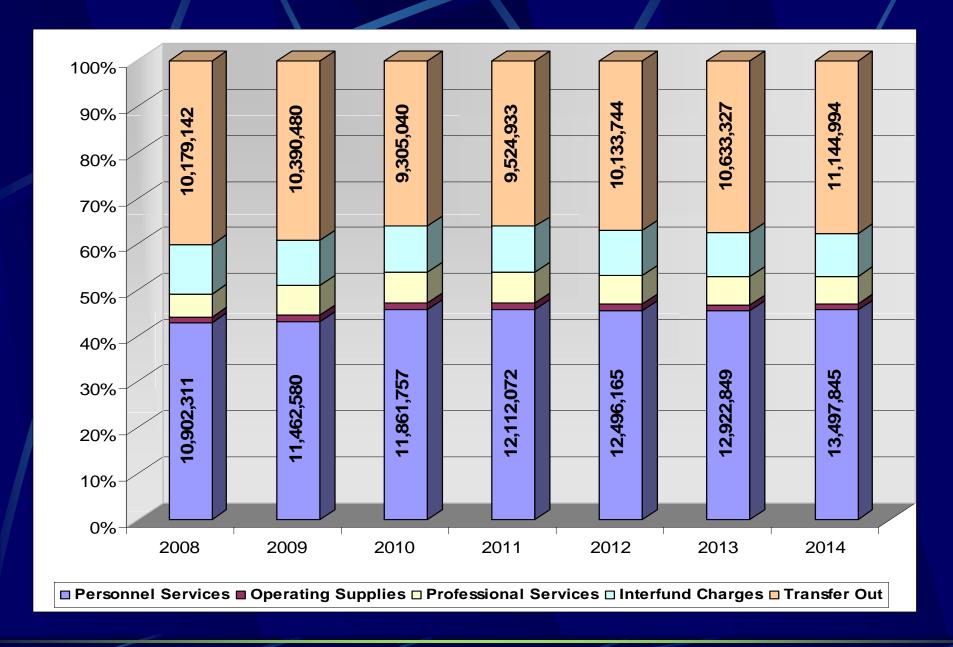


- City Taxes
- Intergovernmental Revenue
- Service Charges
- Investment Earnings

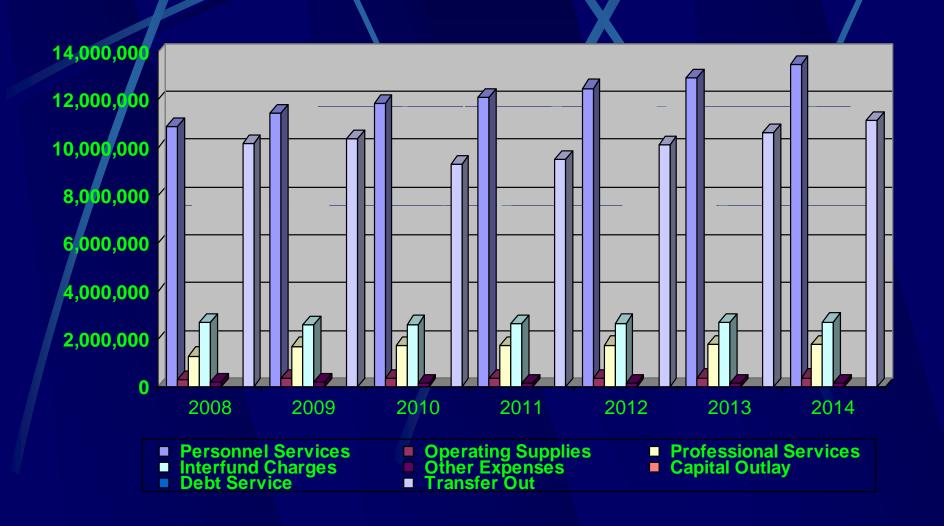
- Licenses & Permits
- Interfund Charges
- **Fines & Forfeitures**
- **■** Other Revenue

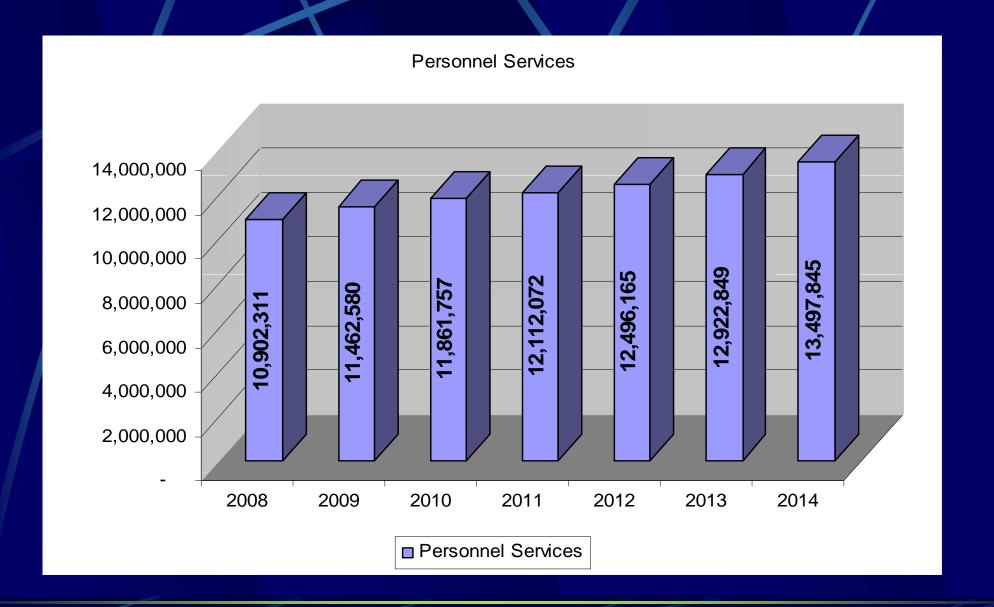


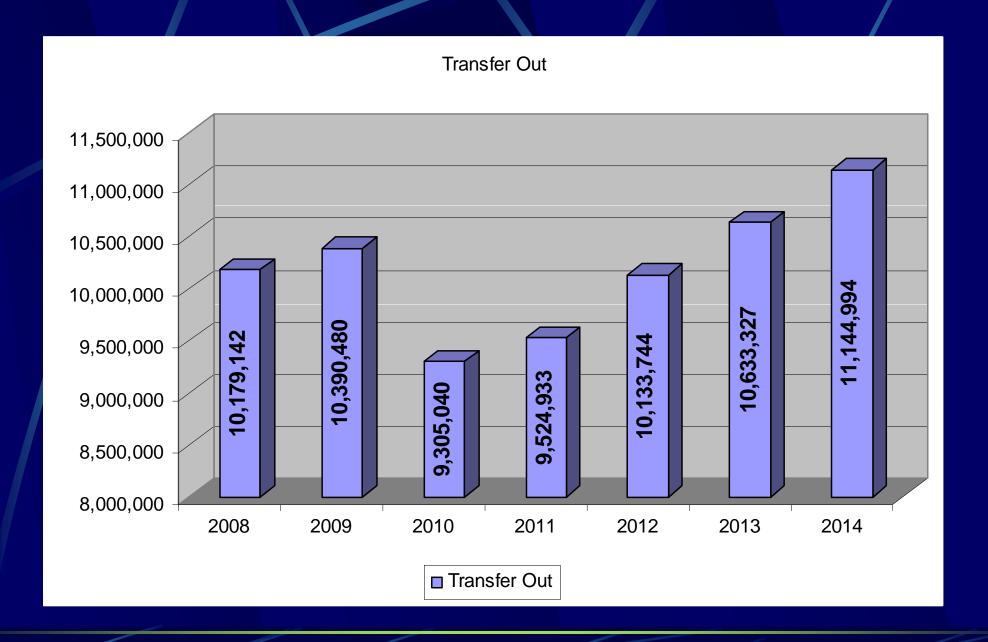




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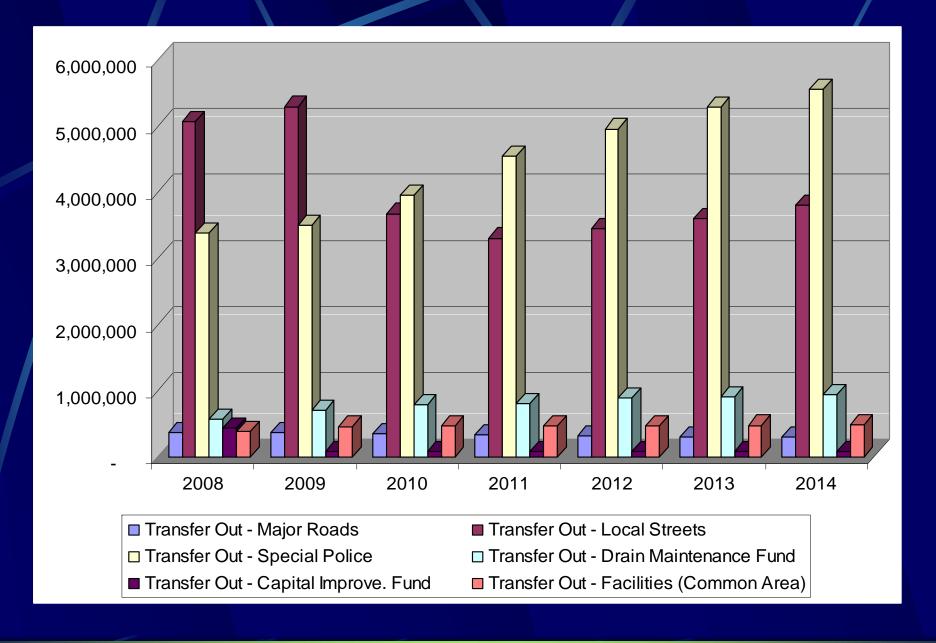




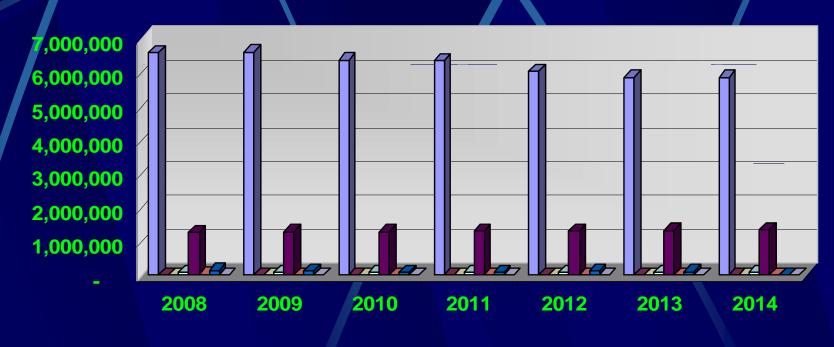


## General Fund Expenditures Transfers Out

General Fund	2008	2009	2010	2011	2012	2013	2014
Transfer Out	Actual *	1st Qtr B/A	Estimated	Estimated	Estimated	Estimated	Estimated
Transfer Out - Major Roads	364,792	366,780	352,890	324,659	308,426	299,173	299,173
Transfer Out - Local Streets	5,060,370	5,290,120	3,673,059	3,304,127	3,440,928	3,591,550	3,794,081
Transfer Out - Special Police	3,381,750	3,498,310	3,955,625	4,544,164	4,953,245	5,279,279	5,558,973
Transfer Out - Drain Maintenance Fund	558,320	697,630	781,270	805,186	879,700	907,186	931,887
Transfer Out - Capital Improve. Fund	429,200	82,040	82,040	82,040	82,040	82,040	82,040
Transfer Out - Facilities (Common Area)	384,710	455,600	460,156	464,758	469,405	474,099	478,840
Total	10,179,142	10,390,480	9,305,040	9,524,933	10,133,744	10,633,327	11,144,994



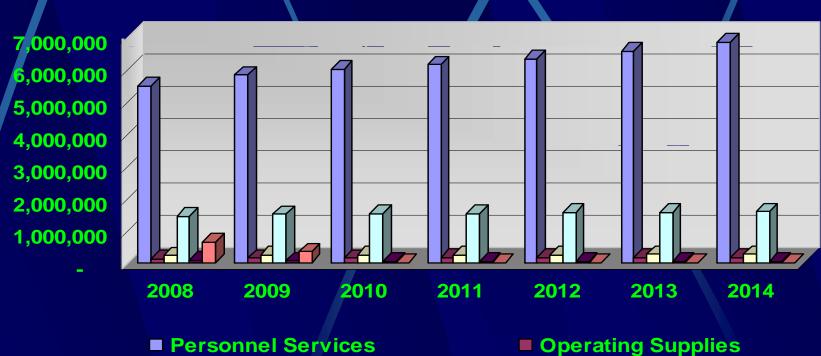
**Fire Fund Revenues** 



- City Taxes
- Intergovernmental Revenue
- Service Charges
- Investment Earnings

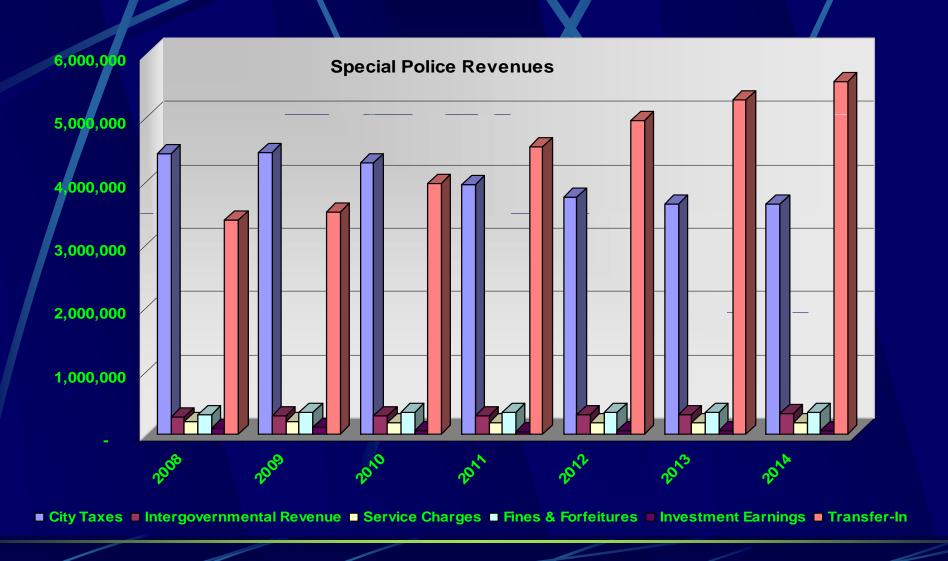
- **Licenses & Permits**
- Interfund Charges
- **■** Fines & Forfeitures
- **Other Revenue**

#### Fire Fund Expenditures



- Professional Services
- Other Expenses

- Interfund Charges
- **■** Transfer Out

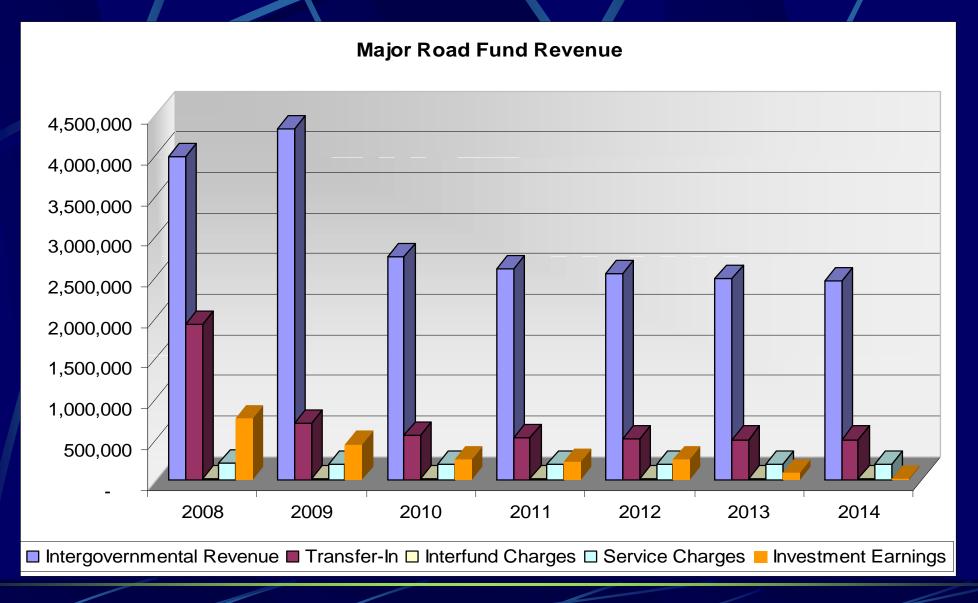


**Special Police Expenditures** 

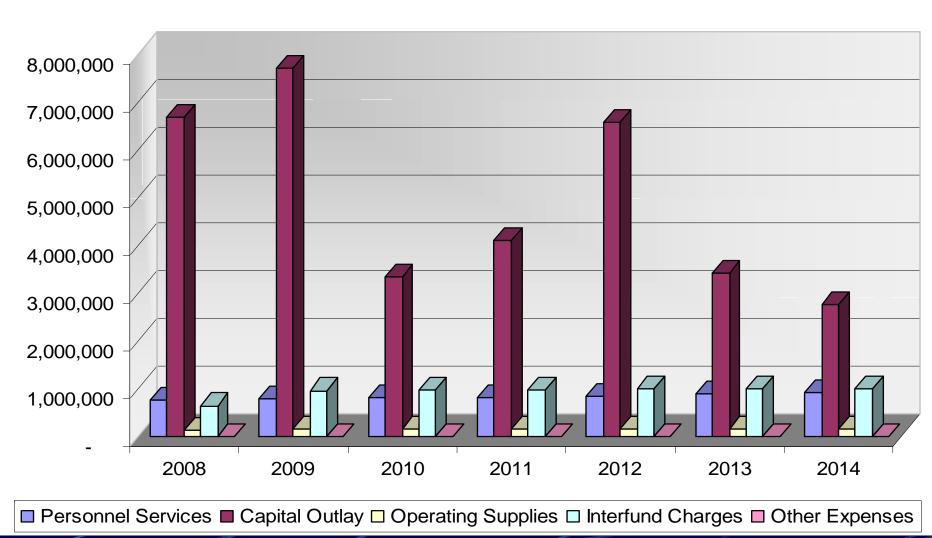


■ Professional Services ■ Personnel Services ■ Operating Supplies ■ Interfund Charges ■ Other Expens

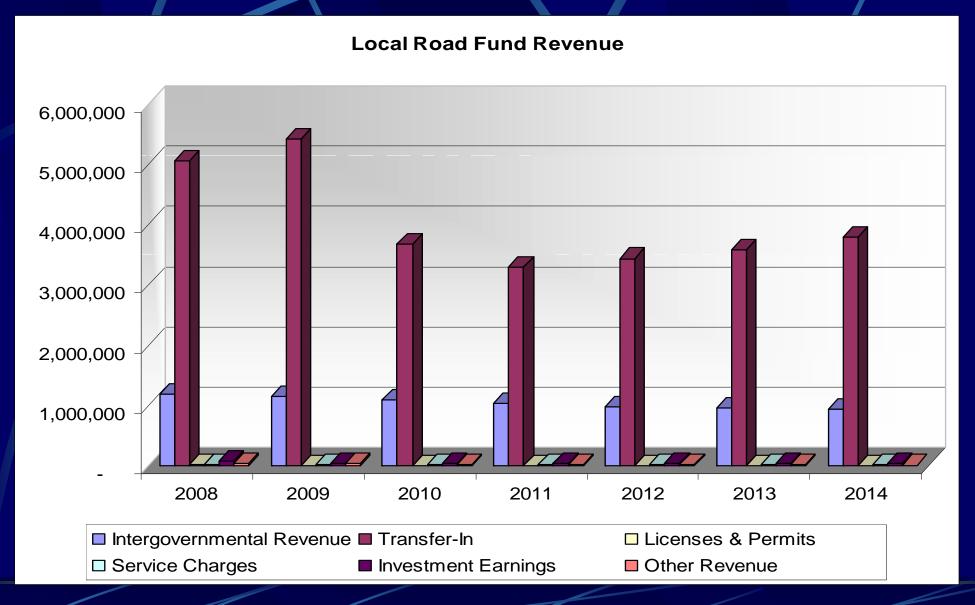
Model Updated April 8, 2009							
202 - Major Road Fund	2008 Actual *	2009 1st Qtr B/A	2010 Estimated	2011 Estimated	2012 Estimated	2013 Estimated	2014 Estimated
City Taxes	-	-	-	-	-	-	-
Licenses & Permits	-	-	-	-	-	-	-
Intergovernmental Revenue	3,976,603	4,323,150	2,740,493	2,604,983	2,540,751	2,478,134	2,453,873
Interfund Charges	17,026	21,300	21,513	21,728	21,945	22,165	22,387
Service Charges	207,291	200,500	200,500	200,500	200,500	200,500	200,500
Fines & Forfeitures	-	440.000	-	-	-	-	-
Investment Earnings	754,262	440,000	256,583	219,913	250,174	87,859	12,416
Other Revenue	5,321	-	-	188,400	-	-	-
Transfer-In	1,916,792	701,780	552,890	524,659	508,426	499,173	499,173
202 - Major Road Fund - Revenues	6,877,295	5,686,730	3,771,978	3,760,182	3,521,796	3,287,830	3,188,349
Personnel Services	749,657	780,880	804,313	822,654	850,044	880,509	921,054
Operating Supplies	128,403	146,280	147,743	149,220	150,712	152,220	153,742
Professional Services	259,877	434,030	344,743	348,191	351,673	355,189	358,741
Interfund Charges	642,314	958,220	967,802	977,480	987,255	997,128	1,007,099
Other Expenses	1,241	2,550	2,576	2,601	2,627	2,654	2,680
Capital Outlay	6,685,162	7,714,720	3,338,317	4,116,545	6,589,984	3,414,874	2,760,360
Debt Service	-	-	-	-	-	-	_,: -,: -
Transfer Out	_	_	_	_	_	_	_
202 - Major Road Fund - Expenditures	8,466,654	10,036,680	5,605,494	6,416,691	8,932,296	5,802,573	5,203,676
	-,,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	-,,	-, -,	-,,	-,,-	-,,-
EXCESS OF REVENUE OVER	-	_	-	-	-	-	-
(UNDER) EXPENDITURES	(1,589,359)	(4,349,950)	(1,833,516)	(2,656,509)	(5,410,500)	(2,514,742)	(2,015,328)
,	-	-	-	-	-	-	-
BEGINNING FUND BALANCE	18,768,456	17,179,098	12,829,148	10,995,632	8,339,123	2,928,623	413,881
	-	_	-	-	-	-	-
ENDING FUND BALANCE	17,179,098	12,829,148	10,995,632	8,339,123	2,928,623	413,881	(1,601,447)



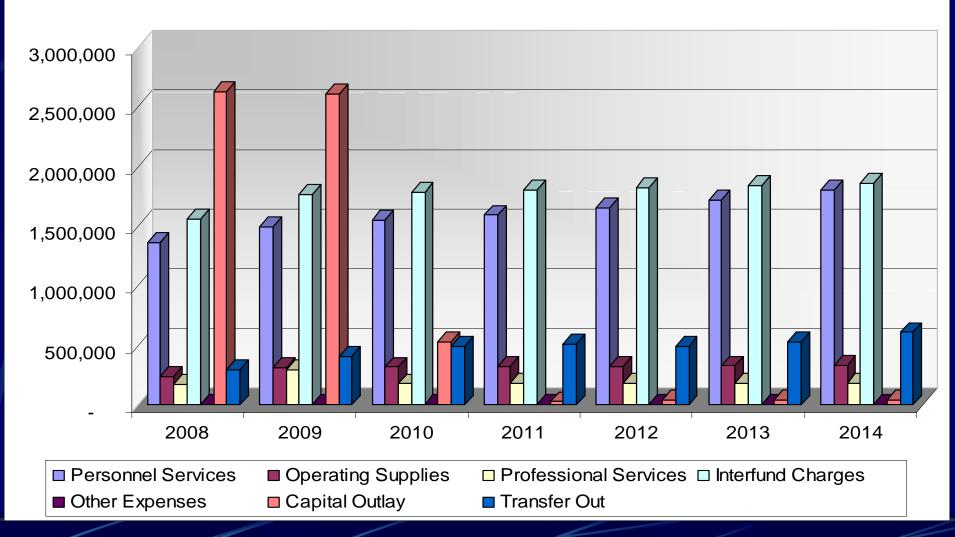




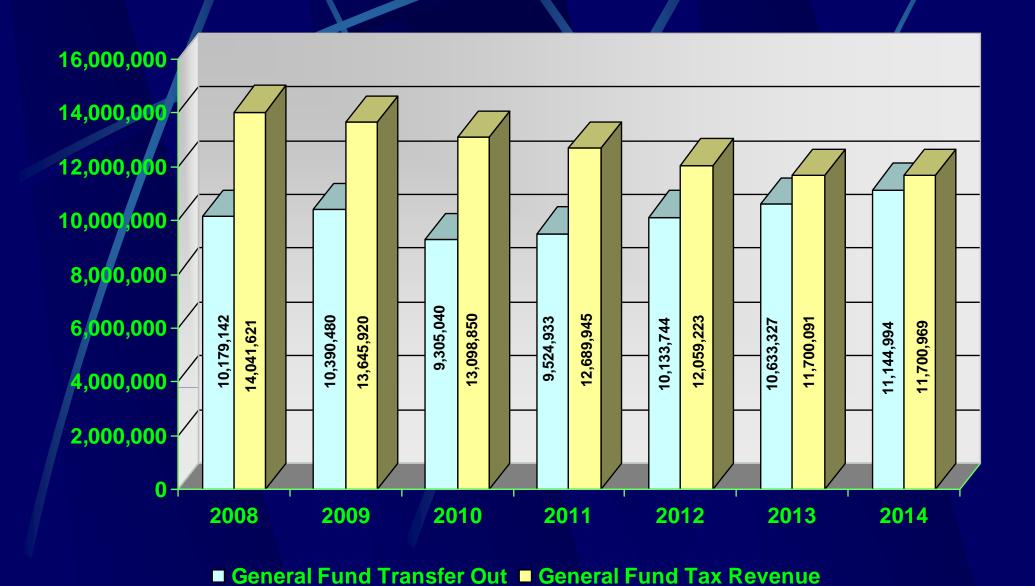
203 - Local Road Fund	2008	2009	2010	2011	2012	2013	2014
	Actual *	1st Qtr B/A	<del>- Estim</del> ated -	<b>Estimated</b>	<b>Estimated</b>	<b>Estimated</b>	Estimated
City Taxes	-	-	-	-	-	-	-
Licenses & Permits	13,712	10,000	10,000	10,000	10,000	10,000	10,000
Intergovernmental Revenue	1,183,744	1,153,100	1,097,445	1,044,573	979,458	954,972	945,422
Interfund Charges	-		<u> </u>		-		-
Service Charges	24,287	29,400	29,400	29,400	29,400	29,400	29,400
Fines & Forfeitures	-	-	-	-	-	-	-
Investment Earnings	71,401	47,100	34,564	33,925	47,437	46,920	46,454
Other Revenue	32,938	32,350	18,259	16,680	15,258	13,979	12,827
Transfer-In	5,060,370	5,424,680	3,673,059	3,304,127	3,440,928	3,591,550	3,794,081
<del>- 203 - Local Road F</del> und - Revenues	<del>6,386,452</del>	6,696,630	4,862,727	4,438,705	4,522,482	<del>4,646,82</del> 1	4,838,184
Personnel Services	1,364,055	1,495,670	1,552,422	1,594,178	1,653,745	1,720,282	1,806,892
Operating Supplies	242,217	315,500	318,655	321,842	325,060	328,311	331,594
Professional Services	175,326	297,930	178,152	179,933	181,733	183,550	185,386
Interfund Charges	1,564,340	1,770,110	1,787,811	1,805,689	1,823,746	1,841,984	1,860,403
Other Expenses	1,074	1,800	1,818	1,836	1,855	1,873	1,892
Capital Outlay	2,632,664	2,613,320	530,232	28,174	42,261	42,261	42,261
Debt Service	-	-	-	-	-	-	-
Transfer Out	296,130	409,500	493,637	507,052	494,082	528,560	609,756
03 - Local Road Fund - Expenditures	6,275,807	6,903,830	4,862,727	4,438,705	4,522,482	4,646,821	4,838,184
EXCESS OF REVENUE OVER	-	-	-	-	-	-	-
(UNDER) EXPENDITURES	110,645	(207,200)	-	-	-	-	-
0	-	-	-	-	-	-	-
BEGINNING FUND BALANCE	1,505,270	1,615,916	1,408,716	1,408,716	1,408,716	1,408,716	1,408,716
0	-	-	-	-	-	-	-
ENDING FUND BALANCE	1,615,916	1,408,716	1,408,716	1,408,716	1,408,716	1,408,716	1,408,716







#### General Fund Observation



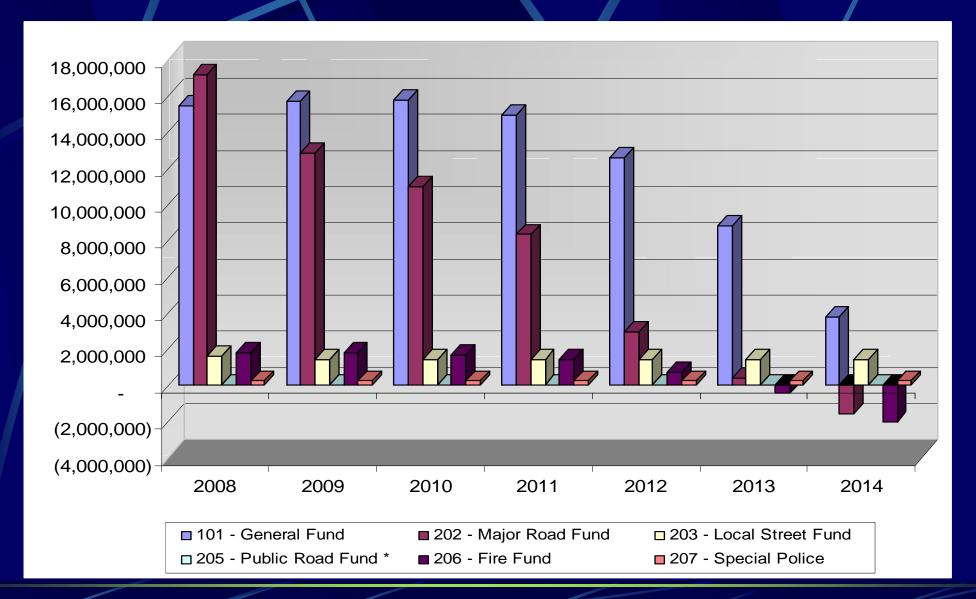
## Fund Balances - Major Operating Funds

Model Updated April 8, 2009

	2008	2009	2010	2011	2012	2013	2014
Fund Balance Summary	Actual *	1st Qtr B/A	Estimated	Estimated	Estimated	Estimated	Estimated
	-	-				-	-
101 - General Fund	15,429,937	15,688,367	15,791,052	14,961,673	12,564,257	8,799,761	3,800,064
202 - Major Road Fund	17,179,098	12,829,148	10,995,632	8,339,123	2,928,623	413,881	(1,601,447)
203 - Local Street Fund	1,615,916	1,408,716	1,408,716	1,408,716	1,408,716	1,408,716	1,408,716
205 - Public Road Fund *	•	-	-	-	-	-	-
206 - Fire Fund	1,794,465	1,794,465	1,680,785	1,430,904	698,622	(461,156)	(2,025,233)
207 - Special Police	245,991	245,991	245,991	245,991	245,991	245,991	245,991

<u>NOTE:</u> Remember that in our assumptions millage rates were <u>NOT</u> adjusted but were left unchanged. That assumption is effecting our operating funds, like Fire. Also remember that taxable values are falling and personnel costs are raising across all our funds (Police, Fire, Debt Service, etc.) which also effect their Fund Balances.

## Fund Balances - Major Operating Funds



### SUMMARY

- Like many governments, the City is faced with an economic downturn that will put pressure on tax revenues that support City programs and services.
- Economic downturn will last for several more years.
- Increases in expenditures, mainly from health care costs and transfers to other funds, will add to the pressure that General Fund and other funds will be under during this downturn.
- Careful prioritization of services and programs will be needed.
- Our Strategic Plan will be more important than ever.