



City of Rochester Hills
AGENDA SUMMARY
FINANCIAL ITEMS

1000 Rochester Hills Dr.
Rochester Hills, MI 48309
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Legislative File No: 2023-0385

TO: Mayor and City Council Members
FROM: Sean Canto, Fire Chief/Emergency Services Director
DATE: August 14, 2023
SUBJECT: Rescue Trailer

REQUEST:

City Council is requested to authorize the purchase of a rescue response trailer equipped with equipment needed for trench and urban search and rescue operations to Safeware, Sandston, Virginia in the amount of \$429,050.00.

REASON FOR PURCHASE:

The City's Purchasing Division worked with the Fire Department to determine the best approach to procuring a rescue trailer for their operations. In discussion with the Fire Department regarding their needs, it was explained that the main goal in selecting a rescue trailer was for it to have equipment that could be integrated with other mutual aid departments in the event of an emergency. With these factors in mind, the City talked with other departments and found that they utilize Paratech for their rescue equipment and it was determined that the City should proceed with looking at Paratech for this purchase. The City already has in their operations Paratech airbags and other items, which will allow us to easily add those items as needed into service with this new trailer.

The City's Purchasing Division requested pricing for the Paratech rescue trailer and equipment from Safeware, Inc., who is the awarded vendor for Public Safety and Emergency Preparedness and Related Services contract through OMNIA Partners and the State of Michigan's MiDeal program. To ensure the contract was in the best interest of the City, purchasing researched pricing from past quotes issued for same/similar items and conducted market research and determined the cost submitted as fair and reasonable and in the best interest of the City to utilize the cooperative contract and recommends award to Safeware, Inc., based on above factors.

PROCESS:

Vendor Name and Address:

Safeware, Inc.
510 Eastpark Court, Suite 120
Sandston, VA 23150

Reason for Selection:

Cooperative Contract

Method of Purchase:

Purchase Order

BUDGET:

Funding is included in the FY 2023 Adopted Budget.

If approved by City Council, a 3rd quarter budget amendment will be presented to transfer \$4,050 from Fire Capital Fund Balance to cover the expense.

Fund Name	Department Account No	Account No. Description	Budget Amount	Cost	Remaining Budget
Fire Capital	402.977000	Equipment: Capitalized	\$425,000	\$429,050	(\$4,050)

RECOMMENDATION:

City Council is requested to authorize the purchase of a rescue response trailer equipped with equipment needed for trench and urban search and rescue operations to Safeware, Sandston, Virginia in the amount of \$429,050.00.

APPROVALS:	SIGNATURE	DATE
Department Review		
Department Director		
Budget Content: Chief Financial Officer		
Purchasing Process: Procurement Manager		
Mayor		
City Clerk		

Contract Reviewed by City Attorney Yes N/A