

Proposal Summary RFP-RH-24-008 On-Call Plumbing Contractor																															
Awarded to:		Allied Building Service Company of Detroit, Inc. 1801 Howard St. Detroit, MI 48216										Decima LLC 16870 Schaefer Hwy Detroit, MI 48235										Putnam and Son's Plumbing 2175 Crooks Rd. Rochester Hills, MI 48309									
Listed 5-service accounts for 3-yrs:		Provided										Provided										Did not provide. "Contracts from their major commercial & Industrial clients does not allow them to provide.									
1 1/2 times normal hourly rate after ? Hrs of wk or days:		After 8 hours worked during M-F and all day Saturday and Sunday										8 hours Monday through Friday, Saturday										Starts at 5 pm or after 8 hours of the workday. If special arrangements are made, and they are on a jobsite at 5 am, overtime would start at 1 pm.									
2 times normal hrly rate after ? Hrs of work or days:		Holidays / Port to Port charge on all calls, including inclement weather conditions.										Sundays										Double time starts after 12 hour workday.									
Holiday pay is what % over normal hourly rate?		100%										100%										Double Time									
Trip charge? Any other charges?		N/A										Yes, \$1,500.00										Yes									
Define trip charge:		N/A										Service call fee and equipment										Two hour minimum									
Are there any other charges:		No										Did not indicate										Admin charges as needed . Specialty equipment (e.g. rentals)									
Additional increase:																															
Plumber																															
		Name										Name										Name									
		Mon-Fri										Mon-Fri										Mon-Fri									
		8am-5pm										8am-5pm										8am-5pm									
		after 5pm										after 5pm										after 5pm									
		Hourly Rate										Hourly Rate										Hourly Rate									
		Saturday										Saturday										Saturday									
		Sunday										Sunday										Sunday									
		Holiday										Holiday										Holiday									
		License										License										License									
		Number										Number										Number									
		Yrs of										Yrs of										Yrs of									
		Exp.										Exp.										Exp.									
		Michael W.										Mike N.										Did not provide									
		\$99.00										\$95.00										\$120.00									
		\$148.50										\$145.00										\$180.00									
		\$148.50										\$190.00										\$180.00									
		\$148.50										\$190.00										\$180.00									
		\$198.00										\$190.00										\$240.00									
		Provided										Did not provide										Did not provide									
		30+										20+										Did not provide									
		Michael B.																				Did not provide									
		\$99.00																				\$120.00									
		\$148.50																				\$180.00									
		\$148.50																				\$180.00									
		\$198.00																				\$240.00									
		Provided																				Provided									
		30+																				Provided									
		Kurt D.																				Did not provide									
		\$99.00																				\$120.00									
		\$148.50																				\$180.00									
		\$148.50																				\$180.00									
		\$198.00																				\$240.00									
		Provided																				Provided									
		10+																				Provided									
Exceptions to above chart		None										License will be provided after project approval										None									
Journeyman (Plumber)		Name										Name										Name									
		Mon-Fri										Mon-Fri										Mon-Fri									
		8am-5pm										8am-5pm										8am-5pm									
		after 5pm										after 5pm										after 5pm									
		Hourly Rate										Hourly Rate										Hourly Rate									
		Saturday										Saturday										Saturday									
		Sunday										Sunday										Sunday									
		Holiday										Holiday										Holiday									
		License										License										License									
		Number										Number										Number									
		Yrs of										Yrs of										Yrs of									
		Exp.										Exp.										Exp.									
		Kurt D.										Robert H.										Lowell									
		\$99.00										\$75.00										\$120.00									
		\$148.50										\$117.00										\$180.00									
		\$148.50										\$150.00										\$180.00									
		\$198.00										\$150.00										\$240.00									
		Provided										Provided										Provided									
		10+										12+										Provided									
																						Provided									
																						Provided									
																						Provided									
Exceptions to above chart		None										None										They have more than 3 Journeymen plumbers currently working for them.									
Apprentice (Plumber)		Name										Name										Name									
		Mon-Fri										Mon-Fri										Mon-Fri									
		8am-5pm										8am-5pm										8am-5pm									
		after 5pm										after 5pm										after 5pm									
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		Number										Number										Number									
		Yrs of										Yrs of										Yrs of									
		Exp.										Exp.										Exp.									
		Steve E.										Alonso T.										Louis									
		\$99.00										55										\$80.00									
		\$148.50										85										\$120.00									
		\$148.50										110										\$120.00									
		\$198.00										110										\$240.00									
		On File										N/A										N/A									
		5+										N/A										N/A									
		Austin G.																				Tim									
		\$99.00																				\$80.00									
		\$148.50																				\$120.00									
		\$148.50																				\$120.00									
		\$198.00																				\$240.00									
		On File																				N/A									
		5+																				N/A									
Exceptions to above chart		None										None										Have a total of 5 apprentices working for them currently.									
Other Personnel that may be charged to Owner		Name										Name										Name									
		Mon-Fri										Mon-Fri										Mon-Fri									
		8am-5pm										8am-5pm										8am-5pm									
		after 5pm										after 5pm										after 5pm									
		Hourly Rate										Hourly Rate										Hourly Rate									
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		Provided																				Provided									
		10+																				Provided									
Exceptions to above chart		None																													
Please provide cost for backflow testing		\$125.00 1st device, \$100.00 each additional while on-site at same location.										\$85.00 per device										Residential \$95 per test/device. Commercial-devices 3" or smaller \$150 per test/device									
Please provide cost for sewer line camera work		Minimum Cost: \$350.00 for camera plus \$99.00 per hour. \$600.00 for camera and locator										\$600.00 minimum cost										Commercial - device 4" or larger \$250 per test/device									
Up to four (4) inch lines		plus \$99 per hour required 2 techs.																				\$250.00 per hour with an hour minimum									
Hourly Rate:		\$99.00 per tech.										\$250.00 hourly rate										\$250.00 per hour									
Provide the % markup from Contractor's cost to be charged to the Owner for any materials replaced or repaired.		15-30% above invoice cost										15%										Varies on the product, will not exceed 35%									
Percentage of business construction oriented versus maintenance oriented.																															
Construction		20%										60%										10%									
Service		80%										40%										90%									
Acknowledge minimum 1-yr warranty parts/labor:		Yes. They honor all manufacturer warranties. Labor costs may apply if not deemed workmanship failure.										Yes										Yes									
Comments and/or exceptions:																						The exception to this is if the material is provided to them. They cannot warranty material that they did not purchase/provide. They would not know the quality of the material or where it came from if it is provided to them.									
Number of Years in Plumbing/Heating/AC contracting business.		53										5										40 years									
City of RH Building Dept registration # as a licensed plumbing contractor		Left Blank										N/A										Ralph Putnam Provided License number									
Provided emergency procedure		Call 313-550-5942 after hours / seven days a week.										Customers report emergencies through their hotline. Technicians operate on a rotating schedule for 24/7 schedule.										Has on-call tech every night, weekend and holiday with an on-call phone. Will go to job site and evaluate. On-call techs are on rotations and will change on a regular basis. After hours billing is done only by the hour. Double time for any job called in after midnight.									
Type of Organization:		Corporation										Corporation										Corporation									
How many yrs providing said contract. svcs.?		53 years										5										40									

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How many full-time employees?	250+											30						17		
How many part-time employees?	0											17						0		
Experience and financial capability provided?	Team of plumbers ranging from Master Licensed to Journeymen to apprentices. OSHA and MIOSHA trained Techs follow safety procedures while performing work. Financial information can be provided upon award of contract.											Provided financials.						Third generation company that has background in commercial, residential, industrial, residential and light construction services. Has up to 10 trucks on the road at any given time. Financially capable to carry up to 6 months with no income.		
Who responsible for onsite supervision?	Michael Weiss - Master Plumber / Plumbing Team Service Manager											Alex Baloch, Project Manager Dustin Foster, Site Superintendent						Main supervisors would be Lowell, Mark and on occasion Ralph.		
How many clients w/the type of svcs described?	Nearly 200 of their 350 clients utilize them for on-call plumbing services.											Detroit Department of Transportation and City of Southfield						3 commercial clients and approx. 3,000 commercial, industrial and residential annually.		
List of Subcontractors:	Vactor work by "Flex" - additional costs driven by each situation. Allied will provide a proposal for needed work with costs and mark up.											N/A						Tri-County, David Jones and Jett Pump		
Provided a completed W-9?	Yes											Yes						Yes		
Can you meet the City's Insurance requirements?	Yes											Yes						Yes		
Preferred Payment Method?	ACH											Credit Card						Check		
Additional Information/Points not Addressed:	Left blank											Left blank						Left blank		

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Trip charge? Any other charges? Yes, \$65.00 Yes, \$65, OT \$97.50, Holidays \$130.00																																																																																																
Define trip charge: Per technician per day For Tech to drive to site.																																																																																																
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<table border="1"> <thead> <tr> <th>Name</th> <th>Mon-Fri</th> <th>Mon-Fri</th> <th colspan="3">Hourly Rate</th> <th>License</th> <th>Yrs of</th> <th>Name</th> <th>Mon-Fri</th> <th>Mon-Fri</th> <th colspan="3">Hourly Rate</th> <th>License</th> <th>Yrs of</th> </tr> <tr> <th></th> <th>8am-5pm</th> <th>after 5pm</th> <th>Saturday</th> <th>Sunday</th> <th>Holiday</th> <th>Number</th> <th>Exp.</th> <th></th> <th>8am-5pm</th> <th>after 5pm</th> <th>Saturday</th> <th>Sunday</th> <th>Holiday</th> <th>Number</th> <th>Exp.</th> </tr> </thead> <tbody> <tr> <td>Welder</td> <td>\$110.00</td> <td>\$165.00</td> <td>\$165.00</td> <td>\$165.00</td> <td>\$165.00</td> <td></td> <td>30.00</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> </tr> </tbody> </table>																	Name	Mon-Fri	Mon-Fri	Hourly Rate			License	Yrs of	Name	Mon-Fri	Mon-Fri	Hourly Rate			License	Yrs of		8am-5pm	after 5pm	Saturday	Sunday	Holiday	Number	Exp.		8am-5pm	after 5pm	Saturday	Sunday	Holiday	Number	Exp.	Welder	\$110.00	\$165.00	\$165.00	\$165.00	\$165.00		30.00																																								
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Please provide cost for backflow testing \$145.00 \$135.00																																																																																																
Please provide cost for sewer line camera work \$265.00 \$390.00 plus trip charge - 2 hour minimum Up to four (4) inch lines Hourly Rate: \$78.00 \$195.00																																																																																																
Provide the % markup from Contractor's cost to be charged to the Owner for any materials replaced or repaired. 20% 21-15% plus sales tax																																																																																																
Percentage of business construction oriented versus maintenance oriented.																																																																																																
Construction 60 50 Service 40 50																																																																																																
Acknowledge minimum 1-yr warranty parts/labor: Yes																																																																																																
Comments and/or exceptions: This is their standard warranty. They do not warranty customer supplied materials, only craftsmanship. Yes, on certain parts it is longer.																																																																																																
Number of Years in Plumbing/Heating/AC contracting business. 30 Oakland Plumbing since 1967. USA Plumbing since 1998																																																																																																
City of RH Building Dept registration # as a licensed plumbing contractor Provided license number Blank																																																																																																
Provided emergency procedure City would call their main phone number and speak to representative. Would be asked if they can wait until the next business day, if city needs immediate help they are encouraged to reply no and then describe the issue and here it is located. Provided after hours phone number																																																																																																
Type of Organization: Corporation Corporation																																																																																																
How many yrs providing said contract. svcs.? 30 57																																																																																																

Proposal Summary																					
RFP-RH-24-008 On-Call Plumbing Contractor																					
Awarded to:																					
How many full-time employees?	140																				
How many part-time employees?	1																				
Experience and financial capability provided?	Has been in business for 27 years, has bonding capacity of \$3M. Provides HVACR & controls install/services.																				
Who responsible for onsite supervision?	Mike Fitchett, Plumbing Service Manager Karly Rolls, Vice President Adam Wells, Service Account Manager																				
How many clients w/the type of svcs described?	200+ plumbing clients that they support, many of which have multiple job sites.																				
List of Subcontractors:	They do not subcontract work.																				
Provided a completed W-9?	Yes																				
Can you meet the City's Insurance requirements?	Yes																				
Preferred Payment Method?	ACH																				
Additional Information/Points not Addressed:	Left blank																				

USA Plumbing & Sewer Service Inc.
11731 29 Mile Rd.
Washington, MI 48096

Rolls Mechanical
1490 Torrey Rd.
Fenton, MI 48430