

Tuckpointing, Stone Replacement and Masonry Repairs	
Proposal Tabulation	
RFP-RH-23-046	
	Poe Restoration & Waterproofing Company
	13401 Cloverdale St.
	Oak Park, MI 48237
Years in Business	27
Years providing tuckpoint & masonry restore	Has been providing all facets of masonry restoration since 1996. Most of their employees have at least 10 years hands on experience. Their staff has experience with historically sensitive projects.
Full Time Employees	14
Part Time Employees	3
Qualifications	In addition to peer training, employees receive training from product manufacturers on the proper use of materials and on updated repair techniques. Employees receive general safety training from MIOSHA and equipment training directly from equipment manufacturers. Crews are overseen by experienced supervisors and/or project managers.
Experience	Family owned and operated. Principals represent the third generation of restoration masons. Have experience managing and executing projects from under \$1,000 to over \$1,000,000 including public projects for owners ranging from school districts to the federal government.
Experience working on historical structures	Poe has working on numerous historical structures including single family and multi-family residential, religious, educational, and government buildings. Have projects that are required to adhere to historical standards of a historical district. Familiar with traditional materials but also new specialty products that can minimize wear and maximize longevity and service intervals.
Supervision	<u>John Poe, Jr.</u> -Third generation restoration mason. Is the company's Vice President who oversees field operations. Involved in every project the company undertakes. <u>Jason Schumacher</u> -Has been with Poe for 20 years and serves as Operation Manager. Has served as masonry restoration consultant to engineering and architecture firms. <u>Kevin Culpert</u> -Thirty years of hands-on masonry experience. Specializes in understanding issues in as-built masonry and foreseeing potential challenges in repair and restoration.
Products/Services	Qualified, experienced, and insured to perform all of the work that is listed in the RFP. Use the most appropriate product for the particular job and conditions. Have the equipment that may be required to perform the work. List of services, products and Equipment provided in response.
Work Plan	Will respond to request for repair services in timely manner. When requested, will respond within 24 hours. Will review the scope of the work to be performed and discuss the methods, requirements, and costs prior to beginning. All work will be coordinated with City officials to accommodate time, noise, access, and other restrictions that may impact city employees, residents and guests.
Materials/Method of Basement Waterproofing w/ cobblestone/fieldstone wall structures	They approach every waterproofing job as a unique situation as there are numerous variable to consider when working on historic buildings. However, most frequently the affected area can be excavated, cleaned, and repaired and then coated with a fluid-applied elastomeric waterproofing membrane, such as TremProof 201. They would then assess options for repairing any draining mechanisms that exist and repair them as appropriate. Finally, they would install protection board, to protect the newly applied membrane, and backfill taking care to grade the soil appropriately.

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Manufacturer's products	List of commonly used products included.
Rationale for use of specific manufacturer's products	Use high-quality materials that have proven themselves to perform well with consistent reliability and longevity. They believe in paying a bit more for higher quality materials that will last longer and perform better.
Subcontractors	Typically do not use subcontractors on projects. On rare occasions that they do, they use reputable, experienced contractors that stand behind their work as they do theirs.
References	All references had contact information provided.
Availability	Will be able to begin most jobs within three days and high priority/emergency jobs within 24 hours. Jobs requiring material to be matched, manufactured, shipped, and/or delivered may take longer than this.
Warranty - Product/Work	In addition to any standard product warranty that may apply, they will warrant their work for a period of three years. Detailed warranty information in response.
Insurance Requirements	Yes
Additional Comments	
COST PROPOSAL:	
Brick Repair & Replacement	\$42.00
Block Repair & Replacement	\$19.50
Chimney Restoration	\$65.00
Terrazzo Wall Tile Repair & Replacement	\$37.00
Tuckpoint - Stone Walls	\$18.00
Tuckpointing - Historical Buildings	\$23.00
Tuckpointing -General	\$4.25
Basement Waterproofing-Cobblestone/Fieldstone	\$16.00
Remove door/windows/repl w/ brick/block	\$60.00
Additional Services	Aerial Lift \$250.00 per day Cartage of Lift \$350 each way
Exceptions/Alterations	Prices provided in proposal cover the work described in the RFP. However, they may make a recommendation to substitute a specified product for one that is more appropriate. Please see vendor response for full response to exceptions.