

RFP-RH-24-034 On-Call Painting Services	Anderson Paint Store, LLC	Decima, LLC	General Painting Company, LLC	KV Painting, LLC	Michigan General Contractors	Northstar Painting	Wealth Construction	Z-Painting, LLC
Award Recommendation General Painting Company, LLC	18429 W. 8 Mile Detroit, MI 48219 Marcus W. Anderson 248-747-6345	16870 Schafer Hwy. Detroit, MI 48235 Alex Baloch 260-243-0591	736 Leinster Road Rochester Hills, MI 48309 Lulzim Popay 586-405-6758	3487 Warwick Drive Rochester Hills, MI 48309 Klodian Vata 734-507-9861	755 W Big Beaver Rd, Suite 2020 Troy, MI 48084 Chris Marable 248-829-7764	600 Old Woodward, Suite 305 Birmingham, MI 48009 Chris Terry 248-825-1110	20000 Vaughan St. Detroit, MI 48219 Jonathan Weatherspoon 734-709-8008	32425 Grand River Ave Farmington, MI 48336 Dragan Tomic 248-893-7761
Firm Established:	1994	2018	2003	2016	2018	2003	2019	2010
Years in business:	30	6	21	8	6	21	5	15+
Type of organization:	Corporation	Corporation	Individual	Individual	Individual	Corporation	Corporation	Partnership
How many years providing painting services?	Over 30 years	6 Years	21 Years	8 Years - Residential Painting 4-1/2 Years - Commercial & Municipal Painting	Utilizing various subcontractors and self performing, we've provided interior and exterior painting services since 2018	Over 20 Years	5 Years	14 Years
Full time employees	0	30	3	3	1	60	4	4
Part time employees	4	17	1	2	0	0	2	2
Experience & financial capability to perform painting services:	Provided per descriptive statement	Financials Provided	Not Provided	Provided per descriptive statement	Provided per descriptive statement	Provided per descriptive statement	Provided per descriptive statement	Provided per descriptive statement
Based on current resources can you be on-call in 2-weeks:	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
How many clients currently serve? Provide a list:	3	2	3	6	Our firm, along with our prime subcontractor are currently serving over 50 clients	3	Vendor does not currently have any "on call" painting clients. Company paints at roughly 90% of their contracts, due to being Lead Abatement contractors	No "on call" clients and 5 - 10 clients weekly
Does your company offer other types of services?	Power Wash, Wallcover, Epoxy Floor	Construction Management, Project Management, Electrical, Mechanical, Carpentry, Flooring, Concrete & Asphalt, Painting & Drywall and IT Service	No	Carpentry Services	Complete exterior/interior renovations, concrete/masonry, home inspections and non contract exterior drone inspections for commercial properties	Polished Concrete, Epoxy Floors, Power Washing and Caulking	Drywall (Install & Finish), Flooring, Tiling, Finish Carpentry and Cleaning Services	Power washing and wood replacement
Client references (minimum of 5) Provide listing/include municipal:	Provided	Provided	Not Provided	Provided	Provided	Provided	Provided	Provided
Information related to your warranty:	1 Year	1 Year	1 Year	1 Year	1 Year	1 Year Labor. Also, vendor can get a 5-year written warranty for larger projects that is backed by Sherwin Williams and will be on file at Sherwin Williams	1 Year	1 Year Limited Warranty
Provide an equipment list:	Scaffold, Baker, Step Ladder. Paint Spray	Sprayer, Sand Blasting, Step Ladder, Power Washing, Scaffolding, Basket	Scaffolding, Ladders, Spray Pumps, Grinding Machines	Vendor can provide every & any equipment needed to get the job done.	Sanders, Angle Grinders, Rigid Shop Vacs, A Frame Ladders, Extension Ladders, Scaffolding, Booms/Lifts, Paint Sprayers, Generators, PPE, etc.	Power Washer Trailer w/Attachments, Generator, Air Compressor, Eco-Quip Media Blaster, Dry-Blaster, Articulating Atrium Boom Lift, Bristle Blasters, Angle Grinders, Scaffolding, Ladders, Concrete Grinders, etc.	Graco 390 PC Airless Paint Sprayer 5/8 HP, Ladders, Scaffolding, Drop Cloths, Extension Poles, Pressure Washer, Dust Extraction System	Power Washers, Sprayers, Ladders, Scaffoldings, Small Painting Tools
Do you or staff have builder or contractor licensure/registration/or certifications? If yes, list & provide a copy:	Certificates for Painting, decorating, drywall, etc. provided	N/A	No	N/A	Builders License, EPA Lead Certified Renovation Firm, OSHA 10 Certified & Asbestos Awareness Certification	Lead Certification	Builders License, Lead Abatement Firm Certification, EPA Lead Certification, Asbestos Awareness Certification, OSHA 10 Certification	No
FIRST YEAR								
Classification:	Painter / Supervisor	Painter	Painter	Painter	Painter		Senior Painter / Painter	Painting / Drywall
Hourly rate (7:30 am to 6 pm-M-F)	\$45.00	\$55.90	\$60.00	\$85.00	\$50.00	\$60.00	\$95.00 / \$85.00	\$60.00 / \$60.00
Hourly rate (after 6 pm-M-F)	\$45.00	\$61.49	\$65.00	\$125.00	\$100.00	\$75.00	\$100.00 / \$90.00	\$90.00 / \$90.00
Hourly rate-Saturday	\$50.00	\$67.63	\$75.00	\$150.00	\$125.00	\$60.00	\$100.00 / \$90.00	\$90.00 / \$90.00
Hourly rate-Sunday	\$50.00	\$67.63	\$75.00	\$150.00	\$125.00	\$75.00	\$100.00 / \$90.00	\$90.00 / \$90.00
Hourly rate-Holiday	\$75.00	\$74.39	\$80.00	\$150.00	\$150.00	\$75.00	\$142.50 / \$127.50	\$90.00 / \$90.00
Exceptions to above chart/ any % increase for OT, travel time, etc.:	None	N/A	None	N/A	Pricing subject to change pending project conditions	None	None	N/A

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Award Recommendation

General Painting Company, LLC

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Utilizing any subcontractors? Y/N If yes, service & rates, etc.	No	No	No	No	Yes	No	Yes, only on exception, where there is a large job under tight time constraints. Their rates will be billed the same as Wealth Construction	No
How will the City be charged for materials? Give details:	No mark-up, Sherwin Williams	15%, Sherwin Williams	Sherwin Williams	No mark-up on material, vendor will provide receipts upon request	All discounts provided by our suppliers will be as is, no mark-up included, Sherwin Williams	10%, Sherwin Williams, PPG, Ben Moore. Due to vendor's large buying power vendor's prices are significantly lower	City will be charged retail value for whatever materials are needed, Sherwin Williams	Sherwin Williams paint will be included in bid. Wood, etc. will be priced depending on job and material
Any other charges not addressed? Y/N, If yes, explain.	No	No	No	No	No	Yes, if there is a large sand blast job that will require multiple loads to be disposed off afterwards a dump fee will apply	No	No
Preferred payment method	ACH	ACH	Check	ACH	ACH	ACH	ACH	Credit Card
Meet City's Insurance requirements? Y/N	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Acknowledge MSDS for each chemical:	Acknowledged	Acknowledged	Acknowledged	Acknowledged	Acknowledged	Acknowledged	Acknowledged	Not Acknowledged
Cost saving recommendations:	No	None	None	Vendor can offer discounts when combining painting with carpentry. Can also suggest cost saving product alternatives	Vendor can provide exterior inspections up to 400' to assess hard to see areas for paint	Vendor can offer concrete and epoxy at the same rate as the painting. Materials will be marked up the same but there will be a tooling fee as the diamond blades wear out over time. Caulking - vendor can caulk all expansion joints, caulk buildings to concrete slabs and around windows	Purchasing and storing a bulk supply of 5 gallon PVA primers	Power Washing
Exceptions, deviations/added comments, etc.:	None	N/A	None	N/A	Hourly rate does not include material cost. Exterior inspections using a drone will be priced separately	None	None	N/A

* There were two additional proposals not evaluated as they did not meet the minimum of five years experience required in the specifications.