

**Combination Sewer Truck  
RFP-RH-24-025**

	<b>Best Equipment Co., Inc. 38657 Webb Drive Westland, MI 48185</b>	<b>Jack Doheny Companies, Inc. Dba Jack Doheny Company 777 Doheny Drive Northville, MI 48167</b>	<b>The Safety Company, LLC dba Mtech Company 11701 Belden Ct. Livonia, MI 48150</b>
Firm Established:	1917	1973	1975
Years in Business:	107 years	50 years	49 years
Type of Organization:	Corporation	Corporation	Partnership
List of Client References Provided?	City of St. Johns, MI Traverse City, MI City of Midland, MI Cass City, MI Chesterfield, MI Names and Numbers provided in response.	City of Plymouth West Bloomfield Township Sterling Heights Canton Township Names and Numbers provided in response.	MDOT Oakland County City of Richmond Names and Numbers provided in response.
How many Full-time employees:	65	171	34
How many Part-time employees:	NA	1	0
How many years experience does your company have providing proposed equipment?	Has been a Vac-Con dealer since 1989, and consistent top 3 dealer. Owner of BEST Equipment is president of the VAC-Con dealer since 1989.	50 years in service, parts, and rental business, has expanded to provide sewer, industrial, underground and electric utility solutions to municipalities in US an Canada.	18 years have provided sales and service of municipal combination sewer cleaner trucks. Stand by their motto "premium products and superior service".
What are the qualifications of your staff assigned to this project?	<u>Rich Davey</u> -MI Territory Sales Rep. over 9 hears in the industry specializing in underground equipment. <u>Allen Barkman</u> -Service Manager for MI. Oversaw maintenance operations since 2008-2020 for Phoenix Steel. <u>Ryan Stevenson</u> -Certified Best Equipment Corporate Trainer. 14 years prior Service Manager for Indiana.	<u>Adam Mazzara</u> , 10 years with JDC in various roles from training, parts and equipment sales and demonstrating offered equipment. <u>Jim Hughey</u> has been with JDC over 15 years and has been primary demonstrator and trainer of Vactor and Elgin products	Has over 10 factory trained service technicians that can perform service onsite at the City or any of their service locations in MI, OH, Indiana, or Wisconsin. All of their training programs are certified by EGLE. Their sewer truck operation, maintenance and safety training is included upon delivery and is eligible for up to 8 wastewater CEC's.
Describe the warranty program for equipment being proposed.	Detailed warranty is provided in response. One year warranty. Six month warranty for vacuum machine equipment.	Each machine is warranted for a period of 12 months, provided the machine is used in a normal reasonable manner. Standard Extended warranties.	Warranty of 12 months effective from shipment date. Extended warranties are available.
Year of Truck:	2025	2025	2025
Manufacturer/Model of Chassis:	Great Lakes Freightliner & Western Star	Wolverine Truck Group - Freightliner 114SD	Wolverine Freightliner 114SD
Manufacturer/Model of Body:	Best Equipment Co. West Michigan	Jack Doheny	Mtech Company
Unit cost for furnishing, delivering and demonstration of one, new, current model, Water System Service Truck.	<b>\$525,754.43</b>	<b>\$597,895.00</b> <b>\$605,695.00 with extended warranties</b>	<b>\$539,000.00</b>
Initial that delivery is to be FOB	Initialed	Initialed	Initialed
Have you included Hold Harmless agreement?	Yes	Signed, but revisions were made to it.	Yes
Can you meet City's Insurance Requirements?	Yes	Yes	Yes
Provided with bid latest printed specifications and advertising on units?	Yes	Yes	Yes
Is warranty information included?	Yes	Yes	Yes
Please state lead-time required:	120-210 days	8-10 months	180-210 days
Does your company accept MasterCard for payment?	Yes	Yes, on orders under \$50,000.00	Yes
If yes, please state any additional fees, discounts:	3% fee		4% fees
Payment Method:	ACH	ACH	ACH
Terms:	Equipment is due upon delivery.	No discounts applicable and no late penalties assessed.	Left blank