



**City of Rochester Hills
AGENDA SUMMARY
FINANCIAL ITEMS**

**1000 Rochester Hills Dr.
Rochester Hills, MI 48309
248.656.4630
www.rochesterhills.org**

Legislative File No: 2011-0131

TO: Mayor and City Council Members

FROM: Paul Davis, Interim Department of Public Services Director 248-841-2486

DATE: March 4, 2011

SUBJECT: Combination Sewer Truck

REQUEST:

City Council is recommended to approve the purchase of one (1) Combination Sewer Truck from Jack Doheny Companies, 777 Doheny Ct., Northville, MI 48167 in the amount not-to-exceed \$363,180.25.

REASON FOR PURCHASE:

The City, acting as the Principal Procurement Agency on behalf of themselves, City of Ann Arbor, City of Troy and the National Intergovernmental Purchasing Alliance issued a Request for Proposal for the purchase of combination sewer truck(s), parts, and related services. The proposal was developed with the intent of procuring a sewer truck meeting the City's specifications, a contract that would offer a comprehensive list of parts and related services for sewer trucks, a nationwide master agreement for entities across the country to purchase from, and aggregated volume to generate best value offers from combination sewer truck vendors. Four responses were received.

The proposal process consisted of two stages; proposal review and site visits/product demonstrations. Proposals were evaluated by the City of Rochester Hills DPS/Fleet personnel and purchasing staff, as well as representatives from the City of Ann Arbor and the City of Troy. Proposers were shortlisted and subsequently asked to provide presentations, facility tour, and short demonstrations of their equipment. The City considered proposals for both positive displacement and centrifugal fan type combination sewer trucks. In evaluating the trucks performance, the entities determined that the fan machine offered the best performance for the application needed. Jack Doheny Companies was able to offer pricing for both a positive displacement and centrifugal fan unit. Southeastern was only able to offer pricing for a positive displacement unit.

Scoring for all phases of the proposal process were conducted and Jack Doheny Companies was selected and unanimously supported by the communities as providing the best value for a proven, quality product, with exceptional support services from the vendor. By partnering with a national cooperative the City received the most competitive pricing available in the market. As part of this contract, the City was able to secure pricing that includes discounted parts pricing for multiple years, and a complete selection of all available component, chassis, and engine offerings for the vehicle to ensure this cooperative contract would be beneficial, and provide a solution to meet agencies needs across the nation.

Jack Doheny Companies represents the Vactor line of combination sewer trucks and is the largest dealer of sewer equipment in the United States.

Combination sewer cleaning trucks are used on a daily basis by the DPS water/sewer division for routine cleaning and maintenance of the city's sewer infrastructure which is valued at \$44.5 Million. The trucks are

also used to clear blocked sewer lines, vacuum out sewer and storm catch basins, wet wells, grinder pump wells, and to clean floor drain traps and pits in city facilities and fire stations. The trucks also are used during water main breaks and service line repairs to remove accumulated mud and water from the work area. The trucks are also capable of and equipped for hydro-excavation, which is used for pinpoint excavation around underground utilities providing for a minimum of site disturbance.

Sewer truck 39-99 is due for replacement. Operating costs and down-time have begun to increase and negatively affect fleet's operating budget. It is recommended that it be replaced before any additional significant repair costs occur.

PROCESS:

Vendor Name and Address:

Jack Doheny Companies
777 Doheny Ct.
Northville, MI 48167

Reason for Selection:

Best Value Award

Method of Purchase:

Purchase Order

BUDGET:

Fund Name	Department Account No	Account No. Description	Budget Amount	Cost	Remaining Budget
Fleet	661.981000	Capital: Vehicles	\$363,380.00	\$363,180.25	\$199.75

RECOMMENDATION:

City Council is recommended to approve the purchase of one (1) Combination Sewer Truck from Jack Doheny Companies, 777 Doheny Ct., Northville, MI 48167 in the amount not-to-exceed \$363,180.25.

RESOLUTION

NEXT AGENDA ITEM

RETURN TO AGENDA

APPROVALS:	SIGNATURE	DATE
Department Review		
Department Director		

Budget Content: Finance Director		
Purchasing Process: Supervisor of Procurement		
Mayor		
City Council Liaison		