

REQUEST FOR PROPOSALS FOR SNOW REMOVAL SERVICES RFP-RH-08-013
PROPOSALS TABULATION

NAME	Advanced Services Landscape LLC	City Maintenance, LLC
ADDRESS	Sterling Heights, MI	Grosse Pointe Woods, MI
Years in Business	13 years	16 years
Years Providing Snow Removal Services	12 years	16 years
Full Time Employees	10 full time employees	20 full time employees
Part Time Employees	45 part time employees	15 part time employees
Experience and financial capability	Family owned business in Metro Detroit Area; state of art equipment, education w/ latest techniques; double size in last few years; guarantee satisfaction with each job; fully insured	Providing services to large municipal and commercial client for 20 years. Know how to service large facilities w/ various and specific needs for snow removal and de-icing services. Dedicated on-call supervisors and crews members respond quickly and work efficiently to provide safety in the event of snow or icy conditions.
On-Site Supervision	Jeff Babbie-owner, bachelors degree and two years of graduate school	Field Supervisor; Three roaming site inspectors; Quality Control supervisor
Clients currently served w/ similar services		
Client References	<p>City of Sterling Heights</p> <p>City of Troy</p> <p>City of Farmington Hills</p> <p>Jared Jewelry Stores</p> <p>Maple Properties Development</p> <p>Lambrecht Properties</p> <p>Kramer Triad Mgmt Group</p> <p>Michigan Condominium Management</p> <p>Laurenelle and Associates</p>	<p>Detroit Public Schools</p> <p>City of Detroit-Dept of Parks and Recreation</p> <p>Detroit Housing Commission</p> <p>General Rigging, LLC</p> <p>Wayne County Community College</p> <p>Department of Human Services - Detroit</p>
Equipment List	Provided	Provided
Can begin services with current resources	Yes	Yes

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NAME	Advanced Services Landscape LLC	City Maintenance, LLC
ADDRESS	Sterling Heights, MI	Grosse Pointe Woods, MI
COST PROPOSAL:		
Location #1: Municipal Offices		
Snow Plow Parking Lots 1 1/2" to 6" + salting	\$400.00	\$787.50
Snow Plow Parking Lots over 6" + salting	\$550.00	\$1,087.50
Salting ONLY of parking lots	\$215.00	\$412.50
Salting ONLY of pedestrian ways	\$100.00	\$125.00
Snow Plow pedestrian ways + salting	\$139.00	\$225.00
Location #2: Precinct #5		
Snow Plow 1 1/2" to 6" + salting	\$115.00	\$420.00
Snow Plow over 6" + salting	\$175.00	\$575.00
Salting parking lot ONLY	\$65.00	\$225.00
Sidewalk fr park lot to frt door & along prop line parallel to Auburn Rd	\$35.00	\$85.00
Location #3: 5213 District Court		
Snow Plow Parking Lots 1 1/2" to 6" + salting	\$435.00	\$530.00
Snow Plow Parking Lots over 6" + salting	\$650.00	\$730.00
Salting ONLY of parking lots	\$275.00	\$381.00
Salting ONLY of pedestrian ways	\$75.00	\$75.00
Snow Plow pedestrian ways + salting	\$175.00	\$85.00
Shoveling sidewalk	\$75.00	\$160.00
Location #4: Oakland County Sheriff's Office		
Snow Plow Parking Lots 1 1/2" to 6" + salting	\$200.00	\$462.00
Snow Plow Parking Lots over 6" + salting	\$295.00	\$579.00
Salting ONLY of parking lots	\$95.00	\$262.00
Salting ONLY of pedestrian ways	\$50.00	\$725.00
Snow Plow pedestrian ways + salting	\$75.00	\$122.00
Shoveling sidewalk	\$40.00	\$50.00
Hourly Rates (only on as needed basis)		
Loader - Rate per 1 hour	\$125.00	\$135.00
Other		