

PROPOSALS TABULATION									
CONCRETE FLOOR APPLICATION									
RFP-RH-19-026	Concrete Floor Treatments, Inc.			MLP Painting Inc.			Great Lakes Concrete Restoration		
	39105 Webb Drive			P.O. Box 710			378 Leetonia Dr.		
	Westland, MI 48185			Washington Twp., MI 48094			Troy, MI 48085		
Year Firm Established	1979			2001			2010		
Years in Business	40 years			18 years			10 years		
Type of Organization	Corporation			Corporation			Corporation		
How many years providing construction services?	Has been providing construction services for 40 years. They provide concrete sealing, coatings, staining, polishing. Their projects range from one million square foot buildings like Amazon to a one car garage floor or bathroom.			Has over 18 years experience providing installation of epoxy floor coatings, concrete polishing and painting services. The primary lead for all projects is Lazro Lucky Palushaj.			20 years in National flooring epoxy and polishing. Several local municipal, police, fire, DPW epoxy and polished floor applications.		
Five current or completed projects similar to scope of this project.	List provided.			List provided.			List provided.		
Employees:									
Full Time	7			8			6		
Part Time	0			7			4		
What is the status of your current workload?	Currently working at Eberspaecher in Brighton and Wixom. Doing various polishing and epoxy projects. They have a lot lined up through May and June. No issues with completing this DPS project as scheduled.			Currently providing a variety of different types of applications with a few customers. Ranging from interior and exterior industrial painting, epoxy floor coating system and concrete polishing.			Busy but can accommodate customers needed schedule.		
Resources capable of bringing to the City. Brief Staff profiles.	They have their own equipment, experienced skilled labor. Trained in safety.			They have heavy duty grinders and equipment that are equipped with dust-collection vacuums			Team has approximately 70 years combined in the business with national networks and		
Subcontractors being utilized?	No			No			No		
Involved in or has a State of Michigan building complaint?	No			No			No		
Involved in litigation in the last five years?	No			No			No		
Warranty information	Florolks materials are warrantied to be free of initial defects.			One year warranty.			Per spec and plan.		
Warranty on Services.	Two (2) year sheet failure. This is a bond warranty. Does not include damage, scratched or drag marks.			Provides one year warranty from the date of installation. Provides warranty for labor and installation. Does not cover damages done to areas using strong chemical cleaning solutions causing discoloration and chipping.			They are "local phone call away".		
Payment Method	Check			Credit Card			ACH or Credit Card		
Can meet ins. requirements?	Yes			Yes			Yes		
Exceptions	Same install they did with other sections.			Left blank			They will supply a decal arrow made for a epoxy floor system to be coated and protected on top of the arrows clear.		
Proposed Solution and detailed work plan:	Match existing epoxy system. Detailed work plan.			Work plan provided.			Work plan provided.		
Hourly rate of each employee assigned to the work, their classification, and number of hours to complete application:	Two (2) Laborers \$25 per hour for 30 hours Three (3) Painters \$45 per hour for 30 hours			\$22.00 - \$35.00 per hour. Did not list how many hours.			Five employees vary from \$30.00 - \$56.00 per hour. Project duration 4-5 days, 8 hours per day.		
Provide estimated time of completion from award:	Four days (3 for floor, 1 short day arrows)			7-10 days			Approximately 5-7 days		
Materials necessary to complete	List provided.			List provided.			List provided.		
Cost per Square Foot (includes all costs, including but not limited to labor, materials, and equipment necessary to complete the concrete floor application	Unit Cost	Qty (sq ft)	Extended	Unit Cost	Qty (sq ft)	Extended	Unit Cost	Qty (sq ft)	Extended
	\$2.35	15,000	\$35,250.00	\$2.25	15,000	\$33,750.00	\$3.13	15,000	\$46,950.00
Parking Spot Striping: Striping price per linear foot	Unit Cost	Qty (feet)	Extended	Unit Cost	Qty (feet)	Extended	Unit Cost	Qty (sq ft)	Extended
	\$3.25	3,000	\$9,750.00	\$5.00	3,000	\$15,000.00	\$3.35	3,000	\$10,050.00
Total Cost for Project			\$45,000.00			\$48,750.00			\$57,000.00