

RFP-RH-18-031	Michigan Lawn Maintenance dba	TSP Services, Inc.
Natural Water Features Area at Innovations Hills Park	Sherman Nursery Farms 2200 Mayer Road Columbus, MI 48063	25000 Capitol Redford, MI 48239
Firm Established	1969	2005
Years in Business	49	13
Type of Organization	Did not specify	Did not specify
How many years has your company been performing pond excavations and landscape construction?	<u>Michigan Lawn Maintenance</u> -Family owned and operated. Started out as a lawn maintenance service for residential and commercial customers. They have evolved into providing hardscape, softscape and design services. Currently staff is 7 team members. <u>T.R. Pieprzak</u> -Founded in 1954 as a Septic installation and cleaning service. As years passed they expanded to include water and sewer systems. In 1982 the company incorporated. It has now expanded to become a large scale underground infrastructure construction and land balancing company serving Southeaster MI. Currently has 40 staff members.	More than a decade of experience providing environmental contracting services. They understand the need to comply with all applicable Federal, State and Local laws, codes, ordinances and regulations pertaining to environmental protection. TSP possesses all licenses and certifications required to perform the work. Has completed projects involving wetland mitigation, relocation of active waterways, whitewater rapid construction, and reworking inland ponds, detention basins and natural pools.
How many clients does company currently service with this type of services described?	Did not list current clients. Referenced completed projects.	Scotia Park in City of Huntington Woods Maheras Gentry Park in Detroit First Sister Lake Storm Water Retrofit in City of Ann Arbor North Rosedale Park Civic Association
Provide list of minimum 10 client references. Include public sector.	Listed previous jobs with contact information for the jobs.	Client list provided.
State what assistance is expected from the City or its engineering contractors.	Testing, Benchmarks, Control Points, DTE Primary, Permits and Attending Progress Meetings.	Auto cad drawings of existing design details have been requested per instructions, but have not received response to emailed request. Surveys, geotechnical investigations, and ecological investigation reports are requested.
Describe the targeted milestone dates.	Dates were not provided. Each section was provided a number of days it will take.	Due to the owner's desire to "significantly complete" the pond construction by September 30, work on the site will start immediately upon award. Dates and milestone provided in response.
Describe the number of sub-contractors that will be needed to assist in completion of this project?	Asphalt, Survey, Well/Dewatering, concrete, Railing and Earthwork.	Design Team Subcontractors-Environmental Consulting & Technology. Inc., Natural Community Services, OHM Advisors, Recreation Engineering and Planning. Project Team-Stante Excavating, Adams Well Drilling, Unilock Michigan, Natural Community Services, Mersino Dewatering, Simone Contracting.
Submit Staff Profiles.	Provided.	Resumes of key personnel provided.

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Provide summary of how communication will occur to keep key representatives up to date.	Facebook Page progress (public Information), Email, Phone/Text, and Progress Meetings.	Meetings will be held during the design phase and construction phase. Between weekly meetings, the Project team, the City, and their engineer may communicate by phone or email about issues requiring urgent attention. At the start of construction the team will hold a kick off meeting. A project closeout meeting will be conducted after punch list work is complete.
Summarize what activities will be performed to complete this project.	Response states "All activities are summarized in the Detailed Cost Proposal".	Activities include civil engineering and landscape architectural design, required to complete the design details for the park and then construction of the park. Trade work required includes Clearing and grubbing, earthwork excavating, dewatering, electrical, well drilling and pump installation, formed and poured concrete, concrete flatwork, hot mix asphalt pavement, permeable pavement installation, fine grading, landscape plantings and hydro seeding, installation of accessories.
Explain follow up services or warranties with the construction of the project.	2 Year Maintenance-water and cultivating as stated under MDOT specifications. 2 year warranty replacement period of plant material, one replacement only.	Standard State of Michigan Requirements
Describe your company's policy on errors and omissions in plans and specifications?	With a design build project there is a non-enforceable errors or omissions in provided plans. Any errors or omissions that would arise out of the parties understanding of what is being provided in this proposal. Any extras or omissions would be negotiated at cost, plus 25% to add or delete.	They will rely on sub-contracted professional service providers to provide owner, engineer and contractor with certificates of insurance naming all as additional insured.
Is Contract required, if so please attach a copy of standard contract.	Yes, contract is required. Attached is a sample contract.	Available upon request.
What are billing procedures?	AIA application for payment applied for every 2 weeks.	Invoice monthly on percentage of completion. Terms are net 30. They offer a 2% discount for payment within 10 days of invoice date.
Have you been involved in litigation during the past five years?	No.	TSP has been involved in litigation with National Standard Corporation for breach of contract. TSP was awarded a judgement for breach of contract by the Arbitrator, which was upheld by the Berrien County Court.
How many Full-time employees	6	16
How many Part-time employees	6+	1

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State any exceptions or alternatives to this Request for Proposal.	Response states "Please reference attached Detailed Cost Proposal".	Requires payment terms in accordance with their proposal and has provided alternates, which are detailed with their proposal. Cost proposal forms for alternates are included in Appendix B and Appendix C.

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	Quantity	Unit Price	Amount	Quantity	Unit Price	Amount
Section 1-Pond Area Grading & Well Installation						
1. Project Section Cost	1 LS	\$2,349,272.55	\$2,349,272.55	1 LS	\$1,651,323.00	\$1,561,323.00
1A. Alternative Project Section Cost	1 LS		See Detail cost summary	1 LS	\$1,560,209.00	\$1,560,209.00
	Quantity	Unit Price	Amount	Quantity	Unit Price	Amount
Section 2-Park Structures & Sundial Mound						
2. Project Section Cost	1 LS	\$472,374.68	\$472,374.68	1 LS	\$322,027.00	\$322,027.00
2A. Alternative Project Section Cost	1 LS		See Detail cost summary	1 LS	\$310,927.00	\$310,927.00
	Quantity	Unit Price	Amount	Quantity	Unit Price	Amount
Section 3-Parking Area & Trail Extensions						
3. Project Section Cost	1 LS	\$1,320,737.26	\$1,320,737.26	1 LS	\$261,875.00	\$261,875.00
3A. Alternative Project Section Cost	1 LS		See Detail cost summary	1 LS	\$237,643.00	\$237,643.00
	Quantity	Unit Price	Amount	Quantity	Unit Price	Amount
Section 4-Landscaping, Planting, & Restoration						
4. Project Section Cost	1 LS	\$592,346.00	\$592,346.00	1 LS	\$649,050.00	\$649,050.00
4A. Alternative Project Section Cost	1 LS		See Detail cost summary	1 LS	\$573,094.00	\$573,094.00
	Totals Section 1-4		\$4,734,730.49	Totals Section 1-4		\$2,794,275.00
	Totals Section 1A-4A			Totals Section 1A-4A		\$2,681,873.00
	Detail cost summary has pricing but does not specify which Section the items are for.			Response states Total Sections 1-4 is \$2,884,275.00		
				*Earthmoving contractors unable or unwilling to provide cost proposal for earthwork, conservative cost estimate provided.		
				**Noted several other items that impeded their ability to provide cost effective comprehensive proposal which resulted in them applying conservative cost estimates.		