## REQUEST FOR PROPOSAL FOR PROPERTY AND LIABILITY PROTECTION INSURANCE

## **REFERENCES RESPONSES**

Insurance Provider	Govt Entity	Years w/ Company	Bid/RFP	Reason for	Response	Loss Control	Other firms	Why	Coverage	Price	Service	Guarantee	Other	Continue	Comments
				Selection		Programs	used	Changed				Rates	Services	to Use	
MMRMA															
	St. Clair Shores	24-25 years	Yes	Cost	Within	Large	No	No change	Good	Good	Good	Yes	Provided	Yes-subj	
				Service	24 hrs	Number		-					by IBEX	to Bid	
				Products											
	West Bloomfield Twp	26 years	Unknown	Coverage	Very		No	No change	Good	Good	Good		Good field	Yes	Quick
				Convenienc		e							agent		Service
															Select atty
	Eastpointe	29 years	Unknown		Within	Fair Number	Not in					Increased		Hope to	Will bid in
					24 hrs	Grant \$ for	29 yrs					but less		continue	2011 - per
						Programs						than		to use	CC contract
												inflation			limit
MML															
	Birmingham	15 years, exluding	Yes	Cost	Within	Large	Yes	To MMRMA	Good	Good	Good	Yes	Loss	Yes	MMRMA
		1 yr (2000)		Service	24 hrs	Number	MMRMA	for sewer					Control		superior,
				Products	recent		in 2000	coverage.							but cost
					increase			Back to MM	IL						prohibitive
					Fewer			due to cost							
					adjustors										
	Midland														
	Traverse City														
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				Selection		Programs	used	Changed				Rates	Services	to Use	
ickel & Saph, Inc.															
	<b>Clinton Township</b>	9 years	Yes	Cost	Same day	Large	Yes	Bid	Good	Good	Good	Yes	Yes	Yes	Best outside
				Service	24 hrs	Number		Process							consultant
				Products											ever wk w/
															Timely response
	Roseville	3 years	Yes	Cost	Same day	Large	Yes	Service	Good	Good	Good	Yes	Ck Bonds	Yes	
				Service	1/2 hr	Number		Cost					Consulting		
				Products											
	Dearborn	18 years	Yes	Cost	Same day	Large	Yes		Good	Good	Good	Yes	Ck Bonds	Yes	Call w/ any ins
				Service	24 hrs for	Number							Consulting		question-very
				Products	claims										responsive