

RFP-RH-18-049 Tree Maintenance and Stump Grinding Services
 Due: October 2, 2018 @ 3:00 PM

Name:	The Michigan Property Network	Owen Tree Service	CHOP	JH Hart Urban Forestry
Address:	376 Beach Farm Circle #1088 Highland, MI 48357	225 N. Lake George Attica, MI 48412	1505 Steele Ave. SW Grand Rapids, MI 49507	6600 Product Drive Sterling Heights, MI 48312
Firm Established	2006	1985	2008	1983
Years in Business	12	33	10	35
Years providing tree maintenance/stump grinding services	Tree Services for 12 years and stump grinding services for the last 3 years.	Providing tree maintenance and stump grinding since 1985.	10 years.	Has been serving area residents and municipalities for 35 years in both the tree maintenance and stump grinding arenas.
Employees-Full	25	75-100	15	40
Employees-Part	0	0	0	0
Experience working with municipalities	City of Southfield-Block Pruning. OCRC-Trimming and Removal. White Lake Twp.-Trimming, removal, emergency services, stump grinding. Highland Twp.-Trimming, removal, emergency and stump grinding. Milford Twp.-Trimming, removal, emergency and stump grinding.	City of Lapeer - Stump grinding throughout City. City of Davison - Tree removal and stump grinding. City of Imlay City - Tree removal, stump grinding, playground mulch. City of Oak Park-Tree Removal and tree trimming. City of Southfield-Tree removal, brush chipping/storm cleanup.	City of Wyoming-Tree trimming, removal, stump grinding. City of St. Joseph-Tree trimming, removal, stump grinding. City of Scottville-Tree trimming, removal, stump grinding. City of Hamtramck-Tree trimming, removal, stump grinding. City of Ann Arbor-Tree Trimming	Provided tree trimming, removal and stump grinding for the following municipalities: Birmingham, Troy, Beverly Hills, Royal oak, Hazel Park, Lathrup Village, Berkley and Rochester Hills
Experience & Financial Capacity	Have successfully completed thousands of jobs for municipalities, commercial and residential customers. Experienced in tree trimming, tree removal, land clearing, emergency services, stump grinding and more.	TCIA accredited. First company in US to be certified. Capacity and organizational structure provided. Sales volume last 5 years provided. Two offices multiple staging areas throughout SE Michigan.	Was established after purchasing another tree company in 2008. Annual sales top one million dollars. They can also pull financial and equipment resources from their parent company which has been in business for 29 years.	Existing contractor for above municipalities.
Responsible personnel for on-site supervision; education and credentials	Justino Frias and Timothy Brenner. Both having over 40 years combined experience in the tree service industry.	Stephen Grzemkowski, General Foremen and Arborist	List attached of staff.	Judd Hart, President of J.H. Hart Urban Forestry is responsible for on-site supervision. Kevin Lary and Warren DeWitt are both ISA certified Arborists and are available as needed.
International Society of Arboriculture Certified Arborist on staff?	No, they subcontract to contenders.	Yes. Have 13 ISA Certified Arborists on staff.	Yes, have 4 certified Arborists on staff.	Yes. Currently 5 ISA Certified Arborists on staff.
Current Clients doing type of services described	City of Southfield-Pruning on City streets and removal along with stump grinding. RCOC-County roadside tree removals since 2011.	Have many residential, commercial and municipal customers that they provide tree services for.	Genesee County Road Commission, Monroe County Road Commission, City of Wyoming, City of Hamtramck	Birmingham, Troy, Royal Oak, Lathrup Village, Beverly Hills, and Rochester Hills.
References	Provided	Provided	Provided	Provided
Equipment List	Inventory list provided.	Inventory list provided.	Inventory list provided.	Inventory list provided.
Available to begin work in November	Yes	Yes	Yes	Yes
List of subcontractors to be used	Michigan Property Cleaning Sky High Crane	Do not use.	Do not use.	Do not use.
Philosophy relative to tree maintenance	Provide safe services and follow ANSI300 tree pruning guidelines. Proper pruning practices of certain tree species only take place in the winter to avoid potential disease. Safety is their main priority and only employ staff that follow company policies.	Mission is to provide innovative, practical, top-quality services and products set standard for rest industry to follow. Believe first responsibility is to customer who relies on us for expert, efficient, safe dependable service. Recognize positive impact our business can have on environment and will strive to do what is right.	Tree pruning should be done with a long range perspective. Stump grinding will grind out enough subterraneous root mass to minimize future settling and sprouting mushrooms,	Staff is dedicated to providing high quality and cost efficient arboricultural services. As professional arborists, our goal remains the protection and beautification of property through maximizing aesthetic balance and enhancing the environmental quality.
EHAP trained personnel employed	Timothy Brenner	Yes. 4 people.	Training is scheduled but hasn't taken place yet.	Yes. 7 people.
Response to emergencies	Typically responds within a few hours.	Have live operator that answers phones 24 hours a day. All emergency calls are relayed to staff and crews are mobilized quickly to attend emergency.	When a call comes in their PM are notified and the nearest crew is sent to resolve the emergency.	During regular business hours calls can be placed to their office and they will respond as needed. After hours they utilize a company call list (provided to the City) to notify them of emergencies which can not wait until the following day. Crews and appropriate equipment will be dispatched as needed.

Name:	The Michigan Property Network	Owen Tree Service	CHOP	JH Hart Urban Forestry
Address:	376 Beach Farm Circle #1088	225 N. Lake George	1505 Steele Ave. SW	6600 Product Drive
	Highland, MI 48357	Attica, MI 48412	Grand Rapids, MI 49507	Sterling Heights, MI 48312
PERSONNEL AND EQUIPMENT				
	Hourly Rate - Dec. - March			
Tree Maint Crew 2 persons (per hour)	\$177.00	\$140.00	\$290.00	\$111.00
Log Removal Crew Rate 1 person (per hour)	\$150.00	\$125.00	\$95.00	\$100.50
Lighted Arrow Board	\$25.00	\$20.00	\$10.00	\$10.00
Each Additional Person (per hour)	\$37.00	\$70.00	\$80.00	\$58.50
	Hourly Rate - April - Nov.			
Tree Maint Crew 2 persons (per hour)	\$210.00	\$160.00	\$380.00	\$111.00
Log Removal Crew Rate 1 person (per hour)	\$190.00	\$125.00	\$125.00	\$100.50
Lighted Arrow Board	\$25.00	\$20.00	\$12.00	\$10.00
Each Additional Person (per hour)	\$37.00	\$70.00	\$95.00	\$58.50
STUMP GRINDING SERVICES	Unit Price			
2-10 inches	\$45.00	\$40.00	\$75.00	No bid for stump grinding
11-18 inches	\$75.00	\$75.00	\$160.00	No bid for stump grinding
19-25 inches	\$95.00	\$125.00	\$230.00	No bid for stump grinding
26-30 inches	\$125.00	\$250.00	\$280.00	No bid for stump grinding
31-34 inches	\$170.00	\$300.00	\$340.00	No bid for stump grinding
35-37 inches	\$225.00	\$375.00	\$400.00	No bid for stump grinding
38 inches and above	\$400.00	\$450.00	\$500.00	No bid for stump grinding
Do all rates include traveling expenses?	Yes	Yes	Mobilization charge is \$600. This is a one time charge for initial entry. They would apply it again if their scheduled work was completed, they left and were called back in for additional work.	No, rates do not include traveling expenses. Hourly charges are billed Portal to Portal (to/from Sterling Heights).
State location from where crew will be dispatched to perform work.	Highland, Michigan	Pontiac or Attica	HQ in Grand Rapids, but has equipment in Genesee and Monroe Counties.	Located in Sterling Heights, MI

		The MI Property Network		Owen Tree Service		CHOP		JH Hart Urban Forestry	
December - March Rates	Hours	Hourly Rate	Ext Cost	Hourly Rate	Ext Cost	Hourly Rate	Ext Cost	Hourly Rate	Ext Cost
Tree Maint Crew 2 Man	1338.8	\$177.00	\$236,958.75	\$140.00	\$187,425.00	\$290.00	\$388,237.50	\$111.00	\$148,601.25
Log Removal Crew 1 Man	14	\$150.00	\$2,100.00	\$125.00	\$1,750.00	\$95.00	\$1,330.00	\$100.50	\$1,407.00
Each Additional Person	126	\$37.00	\$4,662.00	\$70.00	\$8,820.00	\$80.00	\$10,080.00	\$58.50	\$7,371.00
Travel Time	217							\$111.00	\$24,087.00
April - November Rates									
Tree Maint Crew 2 Man	98.75	\$210.00	\$20,737.50	\$160.00	\$15,800.00	\$380.00	\$37,525.00	\$111.00	\$10,961.25
Log Removal Crew 1 Man	9.5	\$190.00	\$1,805.00	\$125.00	\$1,187.50	\$125.00	\$1,187.50	\$100.50	\$954.75
Each Additional Person	13.5	\$37.00	\$499.50	\$70.00	\$945.00	\$95.00	\$1,282.50	\$58.50	\$789.75
Travel Time	19							\$111.00	\$2,109.00
Total Cost			\$266,762.75		\$215,927.50		\$439,642.50		\$196,281.00