

RFP-RH-21-044

Epoxy Floor Replacement at Fire Station #1 and Repairs at #3, and #5

	All Pro Contracting & Development 5098 Crystal Creek Rd. Washington Twp., MI 48094	Cipriano Coating Technology 6538 Arrow Drive Sterling Heights, MI 48314	Great Lakes Concrete Restoration 378 Leetonia Dr. Troy, MI 48085	Protech Concrete Coatings 51084 Milano Drive Macomb, MI 48042	Concrete Floor Treatment, Inc. 38265 Abruzzi Drive Westland, MI 48185
Firm Established:	2020	1997	2010	2014	2001
Years in Business:	1	24	21 years previous venture specialty products and services.	7	20
Type of Organization:	Partnership	Corporation	Corporation	S-Corp	Corporation
How many years providing construction Services?	Have only been in business one year but the company is comprised of constructional professionals with over 20 years in the industry. Awarded Sterling Heights Ballroom Renovation but that was postponed due to COVID.	Has been incorporated in Michigan since 1997 and has extensive experience in installing various protective and decorative concrete coating systems.	21 years of providing over 1 million square feet of American Industrial Epoxy products in several Michigan Police, Fire Department Apparatus Bays, Dept of Public works Facilities.	Has been in business since 2014. Specialize in resinous flooring and polished concrete based out of Macomb, MI but they travel nationwide for their customers. They have done a number of Fire Stations in Metro Detroit are over the last 5 years. Projects run from a few thousand square feet to 200k sq ft	Family owned and operated corporation certified Service Disabled Veteran owned small business. They have construction, concrete, and resinous flooring knowledge. Certified by numerous manufacturers.
Five (5) current or completed projects.	Due to COVID have been unable to start jobs awarded to them within the year but can give resumes of employees	List provided.	List provided.	List provided.	List provided.
How many full-time	4	21	5	8	9
How many part-time	2	1	1	4	5
Status of current workload:	Available to start immediately.	Currently have 2.5 million under contract.	Many up coming projects. Materials need more lead time due to COVID.	In a very busy stretch with limited availability until the end of August/Early September. Have a few slots to fill in that time frame.	Extremely busy, but will coordinate their workload in order to complete this project in an agreed upon time.
Describe resources capable of bringing to the City.	Fulltime supervisor has 22 years construction experience. Over 20 ears of coating industrial floors	Has trained installers and foremen who will be assigned to this project, safety and operations manager who will oversee the project.	A full labor and equipment team as needed.	Crew experience goes from 5 years to 18 years.	Crew experience ranges from 3 years to 34 years.
Will subcontractors be utilized?	Sterling Painting	None.	None as of now.	No	No
Have you been involved in a State of MI complaint?	No	No	No	No	No
Any litigation in last 5 years?	No	No	No	No	No
Provide warranty information.	1 year workmanship warranty and full manufacturers warranty.	Warranties are determined and provided by the Manufacturer.	2 year	Sika Industrial Flooring provides material warranty.	One year, excludes the following: irregularities in the substrate, failures caused by moisture migration through the substrate, changes in color and gloss.
Provide warranty on services provided by your company.	They expect 100% satisfaction and will provide the guidance of their staff beyond the 1 year workmanship warranty to assist in anything dealing with the full manufacturer's warranty	Provides standard one year warranty on all projects and will be open to discussing other requests.	Self providing as needed	One year workmanship and manufacturing warranty on all epoxy floor coatings.	Provides a 5 year defective workmanship warranty.
Preferred payment method?	Credit Card	ACH	ACH or Credit Card	ACH	Credit Card

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Can you meet insurance requirements?	Yes	Yes	Yes	Yes	Yes
Any exceptions?	None.	None.	None	Is proposing Sika Industrial flooring.	None
Base Pricing #1					
Proposed solution include work plan.	Floor will be ground down/sand blasted to remove existing epoxy. Prep and fill cracks per manufacturer recommendation and install Terrachip system. Then final stripe after product cures.	Install full flake Terrachip epoxy flooring system. Diamond Grinding and/or Shot blasting. See response for detailed list.	Existing epoxy removal, patch all cracks, saw cuts and pivots, apply product.	Diamond grind /edge grind entire surface, fill control joints, repair cracks, 2 broadcast coats terra chip, 100% solids UV grout coat, high wear urethane top coat, 4" yellow striping.	Remove existing coating with diamond grinders. Install the Terra Chip Micro per bid documents, and manufacturers written directions. The work will be performed in 2 phases so the station can maintain operations in half of the apparatus bays. Will need 4 days per phase.
Provide hourly rate		Installer- \$75.00 per hr. 7 days at 8 hours per day=56 hours Foremen-\$85.00 per hr. 7 days at 8 hrs per day=56 hours	Rates are \$45, \$50, \$52 and \$55 per hour for labor. \$375 per equipment hour.	Range from \$21-\$60 per hour.	Foreman \$58.00 per hour x 32 hrs Finisher \$52.00 per hour x 56 hrs
Provide estimated time for completion.	7-10 days to complete work. 2 days minimum cure time for vehicle traffic. Total 9-12 days.	7 days to complete. 4-6 crew members. 24-48 hours per day.	32 hours approximately 4-5 das depending on preparation TBD once prep is complete.	5-day installation for flooring (8-10 hrs per day) 1 day install for striping (4 hours)	8 hours per day for 4 days per phase. Project completed in 2 phases.
Provide list of materials.	Did not provide.	TerraChip Micro TCM-200	List provided.	List provided	List provided
Total Lump Sum Cost:	\$33,260.00	\$29,500.00	\$35,500.00	\$27,500.00	\$27,845.00
Option Pricing - FS #2					
Proposed solution include work plan.	Grind down paint at area of crack, grind out crack with diamond blade, fill with self leveling hydraulic filler. Let cure 24 hours coat with specified product. Open 48 hours later for vehicle traffic.	Install full flake Terrachip epoxy flooring system. Diamond Grinding and/or Shot blasting. See response for detailed list.	Route out cracks, apply filler and system needed with quick cure epoxy system.	Chase cracks and fill with semi rigid epoxy. Touch up with corresponding colors.	Will route out cracks and joints with diamond saw blades. Install colored urethane joint sealant that will move if concrete continues to move. Use Terra Chip products to complete minor repairs as needed.
Provide estimated time for completion.	4 days	1-2 days, 1-2 members, 8-16 hrs per day.	Approximately 1-2 days	One day completion at 8 hours.	8 hours per day for 1 day.
Total Cost:	\$1,250.00	\$2,500.00	\$2,800.00	\$1,000.00	\$1,596.00
Item B - Fire Station #3					
Proposed solution include work plan.	Grind down paint at area of crack, grind out crack with diamond blade, fill with self leveling hydraulic filler. Let cure 24 hours coat with specified product. Open 48 hours later for vehicle traffic.	Install full flake Terrachip epoxy flooring system. Diamond Grinding and/or Shot blasting. See response for detailed list.	Route out cracks, apply filler and system needed with quick cure epoxy system.	Chase cracks and fill with semi rigid epoxy. Touch up with corresponding colors.	Will route out cracks and joints with diamond saw blades. Install colored urethane joint sealant that will move if concrete continues to move. Use Terra Chip products to complete minor repairs as needed.
Provide estimated time for completion.	7-10 days	1-2 days, 1-2 members, 8-16 hrs per day.	Approximately 1-2 days	One day completion at 8 hours.	8 hours per day for 1 day.
Total Cost:	\$3,300.00	\$3,500.00	\$2,800.00	\$1,500.00	\$2,315.00

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Item B - Fire Station #5

Proposed solution include work plan.	Grind down paint at area of crack, grind out crack with diamond blade, fill with self leveling hydraulic filler. Let cure 24 hours coat with specified product. Open 48 hours later for vehicle traffic.	Install full flake Terrachip epoxy flooring system. Diamond Grinding and/or Shot blasting. See response for detailed list.	Route out cracks, apply filler and system needed with quick cure epoxy system.	Cut out all expansion joints with V-blade saw. Chase cracks & fill with semi rigid epoxy. Touch up with the corresponding colors.	Will route out cracks and joints with diamond saw blades. Install colored urethane joint sealant that will move if concrete continues to move. Use Terra Chip products to complete minor repairs as needed.
Provide estimated time for completion.	5-7 days	1-2 days, 1-2 members, 8-16 hrs per day.	Approximately 1-2 days	One day completion at 8 hours.	8 hours per day for 1 day.
Total Cost:	\$2,920.00	\$2,800.00	\$2,800.00	\$1,000.00	\$1,967.00
Total Cost- Replacement &	\$40,730.00	\$38,300.00	\$43,900.00	\$31,000.00	\$33,723.00