NAME	K&S Ventures, Inc.	Aladdin Heating & Cooling, Inc.	Engineered Climate LLC	Walker's Heating & Cooling, Inc.		
ADDRESS	Auburn Hills, MI	Warren, MI	Lake Orion, MI	Detroit, MI		
Years in Business	22 years	67 years 10 years		18 years		
Years Providing HVAC services	21 years	67 years	4 years	26 years		
Years providing Energy Star Rated products	Energy Star Partner-6 yrs. Strive to provide	Since 1995 - 17 years		12 years		
Products Proposed are Energy Star Rated	most energy efficient solution	Steam boilers are not energy star rated				
Detailed description of proposed products	Re-Verber-Ray HL3 series two stage	Literature attached	Radiant heaters not available with energy	NY thermal gas boiler Trinity LX		
· · · · · · · · · · · · · · · · · · ·	infrared heater- FS#2; Lochinvar Knight		star products	Peerless Boiler		
	95% energy star rated boiler-School Hs;			Goodman furances, AC/dual refrigerant		
	Utica Boiler PEG Series 82%-Farm Hs;			coils		
	Bryant Evolution 97% modulating furnace-	·		InfraSave-radiant tube heaters		
	FS#4; Bryant Evoluation two stage heat					
	pump-FS#4			And the state of t		
	·					
General Compatibility for most types of	The intended uses are not fully commer-	Each product is designed specifically for		Company will follow all ARRA & DOE		
commercial uses of produced products	cial. Quoted products are fully capable	the application at RH facilities and are				
	of handling all the heating & cooling	completely compatible w/ the				
	needs as required.	existing distribution sysstems.				
Product Warranty	Manufacturers warranty	Utica Boilers - 1/10 yrs-residential	Knight - 12 yrs ltd	NY Thermal 6/mos/5 yr/15 yr		
	Re-Verber-Ray: 1-5-10 Comp-Tubes-Burner	Knight-12 yrs ltd	Utica Boilers-1/10 yrs -residential	Peerless-Itd lifetime		
	Knight-12 yrs ltd	Re-Verber-Ray: 1-5-10 Comp-Tubes-Burner	Re-Verber-Ray: 1-5-10 Comp-Tubes-Burner	Goodman-average 10 yr ltd		
	Utica Boilers-10 yr for res installations	Luxaire-10 yrs ltd		varies per product		
	Bryant-10 yr parts/lifetime ltd heat exch		·			
				·		
Labor Warranty	One year warranty for labor and	2 year labor warranty 24/7	1 year	1 year on labor/service		
	service	Response time 4 hours or less				
		In-House 24 hr dispatching				
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ADDRESS	Auburn Hills, MI	Warren, MI	Lake Orion, MI	Detroit, MI			
	A	v.		· ·			
Work Plan	Work Plan for each site	File permit and order equipment. Will Completion 2 weeks from commencement		Remove all demo work performed			
	School Hs: Isolate electrical, Isolate gas	remove old equipment and recycle all		that day and make sure work area is clean			
M	piping; Isolate boiler & drain glycol into	of the steel, cast iron, copper & stainless		and free of debris after each shift			
	existing container; Demo & dispose of	steel. New equipment will be mounted					
	existing boiler; Install new boiler; Fill	level & piped in accordance to manufac-					
A SECONDA A SECONDA DE COMPANIO DE COMPANI	system w/ Glycol, check, start up & check.	turers specifications. Electrical wiring to					
·	Farm Hs: Isolate electrical; Isolate gas	code. Test system operation and call for					
	piping; Isolate boiler; demo & dispose of	inspection.					
	existing steam boiler; Install new steam						
	boiler; Integrate combustion air provided		·				
	by City into boiler rm; start up, test, check.						
	FS#2: Isolate electrical; Isolate gas piping;						
	Demo & dispose of existing radiant tube						
	heaters; Install 4 new tube heaters;						
a to a series of the series of	Radiant heater exhaust through roof,						
	intake through side-walls; start up, test						
	and check.						
	FS#4: Isolate electrical; Isolate gas piping;						
	Demo & dispose of existing furance & a/c		-				
	unit; Install new 97% efficient furnace;	unit; Install new 97% efficient furnace;					
	Install new 2 stage heat pump; Re-duct	Install new 2 stage heat pump; Re-duct					
	seal & insulate duct wk in mezzanine area;						
	start-up, test and check.						
Timeline for Project	Commence work within 2 wks of contract	Begin within 2 wks of contract award.	Start within 1 week from notice	Begin demo work one week from award			
	award. Completed within 4 weeks of	Consult w/ City relative to timing and	3 weeks to complete	date and complete within 60 days after			
	project commencement	preference of each job. Completion will	award date				
		be within one week for each job.					
Manufacturer	Yes	Yes	Yes	Yes			
Full Time Employees	17 Full Time Employees	22 Full Time Employees	6 Full Time Employees	12 Full Time Employees			
Part Time Employees	4 Part Time Employees	3 Part Time Employees	1 Part Time Employee	2 Part Time Employees			
rait time employees	4 rail time employees	3 rait time Employees	a rait time employee	2 - arc inno Employees			

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ADDRESS	Auburn Hills, MI	Warren, MI	Lake Orion, MI	Detroit, MI		
	4	v				
Experience and Financial Capability of Company	In business for 21 years providing similar	Company has been in business for 67	See References	Have replaced/serviced tube heaters,		
AMERICA SERVICE AND ADMINISTRATION OF THE SERVICE AND ADMINISTRATION OF TH	services; hold numerous service contracts	yrs. 30 plus employees & in-depth		condensing units, boilers, freon/glycol at		
	in HVAC field & will-call basis. Service	knowledge and experience installing &		numerous fire depts & rec ctrs for City of		
	local school districts and municipalities	servicing. Financial information.		Detroit; Has 15,000 sq ft bldg & truck.		
				Financial Information		
Personnel to be assigned to project	S Blomberg-lic mechanical contractor	G Gillespie, Lic Bldg Contractor 21 yrs	Will provide upon acceptance			
·	J Hintz	R Brady, installer, boiler specialist 26 yrs				
	D Johnson	D Decueninck, Sht metal fab, 27 yrs				
	E Campbell-master electrician	J Morgan Coml installer, 11 yrs				
	M Decker	A Keil, furance & AC installer, 13 yrs				
			0.1	1010		
Subcontractors	Roofing contractor to be used for roof	Macson Electric	Service plumbing & heating	N/A		
	penetration at FS#2		Moote Electric			
Comparable projects	City of Auburn Hills	Hi Craft Skybird	Comcast	Detroit Dept of Transportation		
	Avondale Schools	Franklin Hills Country Club	Grand Blanc DPS	Detroit Housing Commission		
	Grosse Pointe Woods	Salvation Army	Shelby Township Fire Hall	Ecorse Housing Commission		
	Ferndale Schools	Lake Orion Fire Dept	Farmington Schools	Skilled Trades GSD		
	City of Rochester Hills	US Coast Guard	Oakland County	Wayne County		
Insurance Requirements	Yes	Yes	Yes	Yes		
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ADDRESS	Auburn Hills, MI										
COST PROPOSAL:		u	4							A 11 a	
——————————————————————————————————————	Product	\$36,816.05	Product	\$35,465.00	Product		\$45,030.00	Product		\$29,850.00	
	Labor	\$11,390.00	Labor	\$19,971.00	Labor		\$25,548.00	Labor	11	\$41,544.00	
	Additional Costs	\$ 2,800.00	Additional Costs	\$10,207.00							
. `	Alt: Duct Insulation FS#4	\$ 3,900.00	Alt: Duct Insulation FS#4	\$ 2,375.00	Not Provided	The state of the s		Not Provided			
									····		
	TOTAL NTE:	\$54,906.05	TOTAL NTE	\$68,018.00		TOTAL NTE	\$70,578.00		TOTAL NTE	\$71,394.00	
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