

FINAL RESULTS FOR ROCHESTER HILLS SOLID WASTE AND RECYCLING RFP RESPONSES

5 Year NPVs for Requested Best and Final					
Fuel Varies from \$4 to \$4.50	Allied	Richfield Worst Case	Richfield Best Case	Veolia	WM
Requested Best and Final					
Per Household	\$822.34	\$897.35	\$799.68	\$905.64	\$860.47
With Pre-Pay @ 5%	\$781.23	\$852.49	\$759.70	\$860.35	\$817.45
With Senior Discount @ 5%	\$781.23	\$852.49	\$759.70	\$860.35	\$817.45
With On-Line Bill Payment @ 3%	\$797.67	\$870.43	\$775.69	\$854.72	n.a.
With Maximum Allowable Discounts	\$715.44	\$780.70	\$695.72	\$769.25	\$817.45
Annual City Wide for 23,795 Units	\$19,567,680	\$21,352,519	\$19,028,391	\$21,549,606	\$20,474,907
Response Based on Fuel @	\$4.00/Gallon	\$2.00/Gal + Fuel Esc.	\$4.17/Gallon	\$4.50/Gallon	\$4.20/Gallon
Comments	Have Assumed that Discounts can be Accumulated	Fuel Adjustment as Described in Cost Sheet Have Assumed that Discounts can be Accumulated	Fuel Adjustment as Implied in Letter Body Have Assumed that Discounts can be Accumulated	Have Assumed that Discounts can be Accumulated	Clearly Stated that Discounts Can't be Accumulated and Provided no On-Line Billing Discount

5 Year NPVs for Alternates that Include Carts for Trash and Recycling					
Fuel Varies from \$4 to \$4.50	Allied Weekly RB	Allied Bi-Weekly RB	Richfield Worst Case	Richfield Best Case	WM Service Level 2
Requested Best and Final					
Per Household	\$842.91	\$790.95	\$923.91	\$826.23	\$872.70
With Pre-Pay @ 5%	\$800.76	\$751.40	\$877.71	\$784.92	\$829.06
With Senior Discount @ 5%	\$800.76	\$751.40	\$877.71	\$784.92	\$829.06
With On-Line Bill Payment @ 3%	\$817.62	\$767.22	\$896.19	\$801.45	n.a.
With Maximum Allowable Discounts	\$733.33	\$688.13	\$803.80	\$718.82	\$829.06
Annual City Wide for 23,795 Units	\$20,056,927	\$18,820,688	\$21,984,363	\$19,660,234	\$20,765,860
Response Based on Fuel @	\$4.00/Gallon	\$4.00/Gallon	\$4.17/Gallon	\$4.50/Gallon	\$4.20/Gallon
Major Differences from Requested Best and Final	Added Weekly RecycleBank Program with no Recycling Rebate	Added Weekly RecycleBank Program with no Recycling Rebate	Added Menu of Services	Added Menu of Services	Cart is Optional and is included @ \$2/hh/mo