



City of Rochester Hills
AGENDA SUMMARY
FINANCIAL ITEMS

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Legislative File No: 2016-0025

TO: Mayor and City Council Members

FROM: Allan Schneck, Director of Department of Public Services

DATE: January 25, 2016

SUBJECT: Two (2) Tandem Axle Dump Trucks

REQUEST:

City Council is requested to authorize the purchase of two (2) tandem axle truck chassis to Wolverine Freightliner-Eastside, Inc., Mount Clements, Michigan for a not-to-exceed amount of \$202,346.00 and the purchase of two (2) tandem axle dump body/snow and ice control systems with material pre-wet and wing plows to Truck and Trailer Specialties, Dutton, Michigan for a not-to-exceed amount of \$245,824.00. The combined purchase of the two (2) truck chassis and the two (2) tandem axle dump body systems will provide two (2) complete tandem axle dump/snow and ice control trucks for a total not-to-exceed amount of \$448,170.00

REASON FOR PURCHASE:

In 2013, the City of Rochester Hills, acting as the Lead Agency on behalf of themselves, City of Auburn Hills, City of Farmington Hills, City of Madison Heights, City of Midland, City of St. Clair Shores, City of Troy, and the City of Warren issued a Request for Proposal for the purchase of Single/Tandem Axle Dump Truck(s), parts, and related services. The proposal was developed with the intent of procuring Single/Tandem Axle Dump Trucks for Snow and Ice Removal Services meeting all of the entities specifications, and to create a contract, with a three (3) year contract term, with a two (2) year renewal option, that would offer a comprehensive list of chassis, truck equipment, parts and related services for Single/Tandem Axle Dump Trucks. The intent of the RFP was to create a comprehensive cooperative contract for entities of the MITN purchasing cooperative group to utilize, and aggregate volumes of the agencies (an initial purchase of twenty-five (25) trucks was made) to generate best value offers from Single/Tandem Axle Chassis Vendors and Truck Equipment Vendors. Request for Proposals were solicited using the MITN system and five responses were received.

The City went through a very thorough evaluation process, which consisted of three stages; proposal review, interviews, and site visits. Proposals were evaluated by the City of Rochester Hills Fleet personnel and purchasing staff, as well as representatives from participating communities. From the proposal review process the evaluation committee shortlisted and subsequently requested interviews and site visits from the shortlisted proposers. Scoring for each phase was conducted. Truck and Trailer Specialties was selected and unanimously supported by the entities as providing the best value, a quality product, ability to delivery timely, exceptional services, ongoing training program, and offering most comprehensive options to meet all of the entities needs. The selection was supported by several positive references received from other communities utilizing these companies for the purchase of their equipment.

In 2013, City council authorized award to Wolverine Freightliner-Eastside, Mount Clemens, Michigan 48043 and Truck and Trailer Specialties, Dutton, Michigan 49316 as offering the best value to the City. Since that time, this contract has seen amazing results. Several agencies have utilized this contract for

the purchase of their trucks. At last count more than 70 trucks have been purchased from this contract. This contract has proven to be a successful tool for not only the City of Rochester Hills, but several other agencies.

Tandem axle dump/salt trucks are used on a daily basis by the DPS Roads Division for snow plowing and de-icing major and local roads, road fill and grading, road repairs, ditch cleaning, and by the water and sewer divisions for water and sewer main breaks and repairs.

The two (2) new trucks will replace 39-58 and 39-67, both 2002 Sterling single axle dump trucks, both of which are beginning to require increased repairs and maintenance reducing availability. These two (2) trucks are fully depreciated and were eligible for replacement in 2012. Operating costs have begun to increase and negatively affect fleet's operating budget. It is recommended that they be replaced before any additional significant repair costs and unavailability due to down time occur. 39-58 & 39-67 will be disposed of through public surplus auction. These replacement trucks will be upgraded to tandem axle trucks with wing plows that will increase salt and liquid carrying capacity increasing productivity, and help reduce/offset overtime for winter operations.

PROCESS:

Vendor Name and Address:

Wolverine Freightliner-Eastside
107 South Groesbeck Hwy
Mt. Clemens, MI 48043

Truck and Trailer Specialties
6726 Hanna Lake
Dutton, MI 49316

Reason for Selection:

Best Value

Method of Purchase:

Purchase Order

BUDGET:

Funding is included in the FY 2016 Adopted Budget

Fund Name	Department Account No	Account No. Description	Budget Amount	Cost	Remaining Budget
Fleet	661.981000	Capital: Vehicles	\$500,000	\$448,170	\$51,830

RECOMMENDATION:

It is recommended that City Council authorize the purchase of two (2) tandem axle dump truck chassis to Wolverine Freightliner-Eastside, Mt. Clemens, Michigan for an amount not-to-exceed \$202,346.00 and the purchase of two (2) tandem axle tailgate spreader dump body systems to Truck and Trailer Specialties, Dutton, Michigan for a not-to-exceed amount of \$245,824.00 The combined purchase of the two (2) truck chassis and the two (2) pieces of dump body systems will provide two (2) complete tandem axle dump salt trucks for a total not-to-exceed amount of \$448,170.00.

APPROVALS:	SIGNATURE	DATE
Department Review		
Department Director		
Budget Content: Finance Director		
Purchasing Process: Supervisor of Procurement		
Mayor		
Deputy Clerk		

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