

**City of Rochester Hills
Bank Service Proposals
July, 2011**

Cost		Comerica		B of A		PNC		Citizens		Fifth Third		Chase		Huntington		Charter		Flagstar	
Criteria	Weight	Bank A	Cost	Bank B	Cost	Bank C	Cost	Bank D	Cost	Bank E	Cost	Bank F	Cost	Bank G	Cost	Bank H	Cost	Bank I	Cost
Depository	5%	50%	2,466.00	100%	600.00	0%	1,932.00	90%	660.00	70%	1,140.00	60%	1,428.00	40%	4,164.00	80%	1,068.00	0%	0.00
Deposit Fees	10%	40%	2,848.80	100%	1,388.95	0%	2,770.50	60%	1,872.00	90%	1,777.65	80%	1,676.44	70%	1,827.00	50%	2,801.04	0%	0.00
Returned Checks	5%	50%	1,179.00	100%	88.60	0%	761.95	90%	401.25	80%	481.50	70%	648.00	60%	858.00	40%	2,683.75	0%	2,160.00
Remote Deposit	15%	60%	10,604.78	80%	6,182.50	0%	7,479.82	50%	12,431.80	90%	5,984.89	70%	8,438.61	40%	31,505.27	100%	5,383.14	0%	55.00
Lockbox	15%	60%	23,828.45	100%	9,760.85	0%	Incomplete	40%	25,718.55	90%	13,801.47	50%	24,010.45	70%	22,412.63	80%	19,310.52	0%	0.00
Cash Vault	2%	40%	15,245.50	50%	3,413.60	0%	Incomplete	100%	0.00	90%	144.33	60%	2,101.37	80%	837.04	70%	951.80	0%	3,080.00
ACH Services	10%	50%	7,698.31	100%	3,157.96	0%	7,009.65	40%	9,188.84	80%	3,814.30	70%	5,084.36	90%	3,412.80	60%	7,259.70	0%	0.00
Wire Transfer	5%	40%	1,911.50	90%	505.60	0%	1,127.00	100%	0.00	50%	1,642.50	60%	1,513.00	70%	1,453.75	80%	1,360.00	0%	0.00
Account Reconciliation	5%	50%	3,215.68	70%	2,093.72	0%	3,930.96	100%	1,139.60	80%	1,523.92	40%	3,683.93	60%	2,579.60	90%	1,523.92	0%	0.00
Payee Positive Pay	10%	50%	3,809.96	90%	893.84	0%	Incomplete	40%	3,600.00	80%	1,886.00	60%	2,202.24	100%	0.00	70%	1,941.58	0%	0.00
Information System	10%	40%	19,715.92	50%	3,468.89	0%	Incomplete	90%	1,200.00	80%	2,135.19	70%	3,124.73	100%	116.25	60%	3,444.50	0%	0.00
Paymode	2%	60%	15,620.60	90%	1,717.25	0%	Incomplete	100%	0.00	80%	1,738.75	70%	3,049.50	100%	0.00	100%	0.00	0%	0.00
Remote Deposit Other	2%	80%	2,697.55	90%	2,097.55	0%	Incomplete	50%	4,906.40	100%	1,934.82	70%	3,124.11	60%	3,453.06	40%	5,082.15	0%	0.00
CD ROM Service	2%	50%	1,682.10	60%	746.10	0%	1,316.88	70%	591.66	80%	514.44	40%	2,314.44	90%	291.66	100%	274.44	0%	0.00
Miscellaneous	2%	90%	8.00	70%	36.00	0%	28.00	100%	0.00	60%	60.00	50%	120.00	100%	0.00	80%	15.00	0%	0.00
Other that may apply		100%		100%		0%		100%		100%		40%	720.00	100%		100%		0%	
Flat Fee		0%		0%	0.00	0%	0.00	0%	0.00	0%	0.00	0%	0.00	0%	0.00	0%	0.00	0%	65,000.00
Total Score	100%	0.5190	112,532.15	0.8620	36,151.41	0%	Incomplete	0.6390	61,710.10	0.8220	38,579.76	0.6330	63,239.18	0.7260	72,911.06	0.7330	53,099.54	0%	65,295.00
Optional Service																			