

RFP-RH-08-018 Plumbing/Heating/Air Conditioning Maintenance Services														
Awarded to Engineered Comfort Systems														
JB Cain Company 4315 Delemere Ct, Royal Oak, MI 48073 Jonathan Janssen 248.549.2722							Tempo Heating & Cooling (cover page Three Brothers Construction Co) Note: W-9 lists only Three Brothers Construction 18060 James Couzens Fwy, Detroit MI 48235 Ernest Cobb 313.341.4450							
Work Plan, resume and licensure							Staff list provided, licensure numbers and copies not provided							
Types of equipment qualified to service identified							no resume or detailed list provided							
capacity							detailed references provided, 23-full time empl.							
Listed 5-service accounts for 3-yrs:							Provided							
1 1/2 times normal hourly rate after ? Hrs of wk or days:							2-hours beyond normal 8-hour shift & 1st scheduled 8-hrs on Saturday							
2 times normal hrly rate after ? Hrs of work or days:							All after hours emergencies 7-days/week.Holidays & OT after 1st 2-hrs OT.							
Holiday pay is what % over normal hourly rate?							70%							
Trip charge? Any other charges?							Yes, TRIP CHARGE \$45 complete trip charge-Service request by City							
Additional increase:							Yes, Sundries at \$4.00/hour to cover small items & tools.							
HVAC Mechanic							Name Mon-Fri Mon-Fri Hourly Rate License Yrs of							
							8am-5pm after 5pm Saturday Sunday Holiday Number Exp.							
Attached**							*\$81. *\$109 *\$138 *\$138 *\$138							
**See attached list for names & rate increases							E.C. \$40.00 \$60.00 blank blank blank 7107187 20-yrs							
*1st 2-hours beyond regular time							M.S. \$40.00 \$60.00 blank blank blank unknown ??							
Journeyman (HVAC Mechanic)							Name Mon-Fri Mon-Fri Hourly Rate License Yrs of							
							8am-5pm after 5pm Saturday Sunday Holiday Number Exp.							
None presently employed							???							
Apprentice (HVAC Mechanic)							Name Mon-Fri Mon-Fri Hourly Rate License Yrs of							
							8am-5pm after 5pm Saturday Sunday Holiday Number Exp.							
Attached**							**\$58. **\$99.50 **\$99.50 **\$99.50 **\$99.50 n/a n/a							
**See attached list for names & rate increases.							R.C. \$32.00 \$48.00 blank blank blank n/a n/a							
							G.C. \$32.00 \$48.00 blank blank blank n/a n/a							
							V.W. \$32.00 \$48.00 blank blank blank n/a n/a							
Plumber							Name Mon-Fri Mon-Fri Hourly Rate License Yrs of							
							8am-5pm after 5pm Saturday Sunday Holiday Number Exp.							
							L.R. \$42.00 \$61.00 blank blank blank 81-06311 ??							
Exceptions to above chart							see above							
Journeyman (Plumber)							Name Mon-Fri Mon-Fri Hourly Rate License Yrs of							
							8am-5pm after 5pm Saturday Sunday Holiday Number Exp.							
Attached							\$81.00 \$138.00 \$138.00 \$138.00 \$138.00 Local 98							
Exceptions to above chart							Monday-Friday 1st 2-hrs of OT at \$109 per hr if on site from normal working hrs							
Apprentice (Plumber)							Name Mon-Fri Mon-Fri Hourly Rate License Yrs of							
							8am-5pm after 5pm Saturday Sunday Holiday Number Exp.							
None presently							K.B. \$35.00 \$52.50 blank blank blank n/a n/a							
							J.W. \$35.00 \$52.50 blank blank blank n/a n/a							
							W.S. \$35.00 \$52.50 blank blank blank n/a n/a							
Exceptions to above chart							However rates will be same as HVAC apprentice							

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<b>Awarded to Engineered Comfort Systems</b> JB Cain Company 4315 Delemere Ct, Royal Oak, MI 48073 Jonathan Janssen 248.549.2722							Tempo Heating & Cooling (cover page Three Brothers Construction Co) Note: W-9 lists only Three Brothers Construction 18060 James Couzens Fwy, Detroit MI 48235 Ernest Cobb 313.341.4450													
Other Personnel that may be charged to Owner																				
Name		Mon-Fri	Mon-Fri	Hourly Rate			License	Yrs of	Name		Mon-Fri	Mon-Fri	Hourly Rate			License	Yrs of			
		8am-5pm	after 5pm	Saturday	Sunday	Holiday	Number	Exp.			8am-5pm	after 5pm	Saturday	Sunday	Holiday	Number	Exp.			
R. Hubbard		*\$58																		
Driver used for cartage to reduce journeyman's time picking up parts.																				
*Includes truck, fuel, etc...																				
Exceptions to above chart																				
Provide the % cost over Trade Service to be charged to the Owner for any materials replaced or repaired.							Less 15% -- over Trade Service to be charged to the Owner for materials							<b>100% over Trade Service</b> to be charged to the owner for materials.						
Percentage of business construction oriented versus maintenance oriented.																				
Construction							Construction 60%							50% Construction						
Service							Service 40%							50% Service						
Acknowledge minimum 1-yr warranty parts/labor: Comments:																				
Yes, for all newly installed equipment or systems to include parts if manufacturers defects.							Yes, parts warranty subject to manufacturer warranty													
Number of Years in Plumbing/Heating/AC contracting business.																				
96-years							20-years													
City of RH Building Dept registration # as a licensed plumbing/mechanical contractor																				
Mechanical CMC-00668; Plumbing CPC-0213							(7107187 State License Number)													
Provided emergency procedure																				
Once our office number is called and answered by our answering service the appropriate service personnel are contacted by the answering service provider. That service tech dispatched will contact your personnel and provide estimated time of arrival.							24-hr maintenance/answering service							All calls directed to live operator after 10 p.m. Call checked per hour or as needed before 10 p.m., response time normally within 1-hour						
Type of Organization:																				
Corp							Corporation													
How many yrs providing said contract. svcs.?																				
96-years							20-years													
How many full-time employees?																				
23-full time employees							8-full time employees													
How many part-time employees?																				
2-part time employees							15-part time employees													
Experience and financial capability provided?																				
Provided							In business for 20-years at same location with several ref.(attachments).													
Identify who responsible, including on-site supervision:																				
9-persons listed							3-persons listed													
How many clients w/the type of svcs described?																				
150-plus clients							8-clients													
List of Subcontractors:																				
Subcontractors listed for Electrical, sheet metal, insulation & excavation.							Subcontractors for Electric, Electronic Supply & Plumbing/Heating & Cooling													
Included Hold Harmless Agreement?																				
Yes							Yes													
Provided a completed W-9?																				
Yes							Yes for Three Brothers Construction Co													
Can you meet the City's Insurance requiremts?																				
Indicated Yes							Indicated Yes													
Extend to MITN: Y/N																				
Left blank; therefore, assume NO							Indicated Yes													

RFP-RH-08-018 Plumbing/Heating/Air Conditioning Maintainer	Engineered Comfort Systems Inc (ECS) 12480 Allen Road Taylor MI 48180 Ronald Rodorigo 734.287.4111							Michigan Temperature Services LLC 14616 Fairway Livonia MI 48154 Charles Pearse 248.486.7700									
Awarded to Engineered Comfort Systems																	
Work Plan, resume and licensure	Provided resume							Page 24 2-paragraphs, no licensure numbers of copies provided, no resume									
Types of equipment qualified to service identified	specific equipment list provided in detail							not provided									
capacity	19-full time employees							8-full time employees									
Listed 5-service accounts for 3-yrs:	Provided							Provided									
1 1/2 times normal hourly rate after ? Hrs of wk or days:	Operating hours defined Mon-Fri 8:00 am. to 5:00 p.m.;After 8-hrs, Sat & Sun							7a-5p normal hours @ \$78 hr after 5p & Saturday \$95									
2 times normal hrly rate after ? Hrs of work or days:	All legal holiday.							Sunday & Holiday \$135									
Holiday pay is what % over normal hourly rate?	100%							n/a									
Trip charge? Any other charges?	No Trip Charge							YES, \$40/complete Trip is all travel for single job until job is complete									
Additional increase:	No other charges																
HVAC Mechanic	Name	Mon-Fri	Mon-Fri	Hourly Rate			License	Yrs of	Name	Mon-Fri	Mon-Fri	Hourly Rate			License	Yrs of	
		8am-5pm	after 5pm	Saturday	Sunday	Holiday	Number	Exp.		8am-5pm	after 5pm	Saturday	Sunday	Holiday	Number	Exp.	
	R.R.	75.00	112.50	112.50	112.50	150.00	7113106	25-yrs	F.	78.00	95.00	95.00	135.00	135.00		11-yrs	
	R.R.	75.00	112.50	112.50	112.50	150.00	7101938	28-yrs	B.	78.00	95.00	95.00	135.00	135.00		14-yrs	
									J.	78.00	95.00	95.00	135.00	135.00		9-yrs	
Journeyman (HVAC Mechanic)	Name	Mon-Fri	Mon-Fri	Hourly Rate			License	Yrs of	Name	Mon-Fri	Mon-Fri	Hourly Rate			License	Yrs of	
	???	8am-5pm	after 5pm	Saturday	Sunday	Holiday	Number	Exp.	???	8am-5pm	after 5pm	Saturday	Sunday	Holiday	Number	Exp.	
	J.L.	75.00	112.50	112.50	112.50	150.00	n/a	16-yrs	F.	78.00	95.00	95.00	135.00	135.00			
	K.K.	75.00	112.50	112.50	112.50	150.00	n/a	8-yrs	B.	78.00	95.00	95.00	135.00	135.00			
	J.W.	75.00	112.50	112.50	112.50	150.00	n/a	10-yrs	J.	78.00	95.00	95.00	135.00	135.00			
Apprentice (HVAC Mechanic)	Name	Mon-Fri	Mon-Fri	Hourly Rate			License	Yrs of	Name	Mon-Fri	Mon-Fri	Hourly Rate			License	Yrs of	
		8am-5pm	after 5pm	Saturday	Sunday	Holiday	Number	Exp.		8am-5pm	after 5pm	Saturday	Sunday	Holiday	Number	Exp.	
									P.	65.00	85.00	85.00	100.00	100.00	n/a	n/a	
									H.	65.00	85.00	85.00	100.00	100.00	n/a	n/a	
Plumber	Name	Mon-Fri	Mon-Fri	Hourly Rate			License	Yrs of	Name	Mon-Fri	Mon-Fri	Hourly Rate			License	Yrs of	
		8am-5pm	after 5pm	Saturday	Sunday	Holiday	Number	Exp.		8am-5pm	after 5pm	Saturday	Sunday	Holiday	Number	Exp.	
	D.L.	75.00	112.50	112.50	112.50	150.00	811011	22-yrs	O.	72.00	90.00	90.00	125.00	125.00		19-yrs	
	To be subcontracted by Engineered Comfort Systems									H.	72.00	90.00	90.00	125.00	125.00		11-yrs
Exceptions to above chart																	
Journeyman (Plumber)	Name	Mon-Fri	Mon-Fri	Hourly Rate			License	Yrs of	Name	Mon-Fri	Mon-Fri	Hourly Rate			License	Yrs of	
		8am-5pm	after 5pm	Saturday	Sunday	Holiday	Number	Exp.		8am-5pm	after 5pm	Saturday	Sunday	Holiday	Number	Exp.	
	J.L.	75.00	112.50	112.50	112.50	150.00		30-yrs	O.	72.00	90.00	90.00	125.00	125.00		19-yrs	
	To be subcontracted by Engineered Comfort Systems									H.	72.00	90.00	90.00	125.00	125.00		11-yrs
Exceptions to above chart																	
Apprentice (Plumber)	Name	Mon-Fri	Mon-Fri	Hourly Rate			License	Yrs of	Name	Mon-Fri	Mon-Fri	Hourly Rate			License	Yrs of	
		8am-5pm	after 5pm	Saturday	Sunday	Holiday	Number	Exp.		8am-5pm	after 5pm	Saturday	Sunday	Holiday	Number	Exp.	
	T.T	75.00	112.50	112.50	112.50	150.00	n/a	n/a	J.	60.00	75.00	75.00	105.00	105.00	n/a	n/a	
	To be subcontracted by Engineered Comfort Systems																
Exceptions to above chart																	

RFP-RH-08-018 Plumbing/Heating/Air Conditioning Maintainer	Engineered Comfort Systems Inc (ECS) 12480 Allen Road Taylor MI 48180 Ronald Rodorigo 734.287.4111							Michigan Temperature Services LLC 14616 Fairway Livonia MI 48154 Charles Pearse 248.486.7700								
Awarded to Engineered Comfort Systems																
Other Personnel that may be charged to Owner	Name	Mon-Fri 8am-5pm	Mon-Fri after 5pm	Hourly Rate Saturday Sunday Holiday			License Number	Yrs of Exp.	Name	Mon-Fri 8am-5pm	Mon-Fri after 5pm	Hourly Rate Saturday Sunday Holiday			License Number	Yrs of Exp.
									NONE							
Exceptions to above chart	None							None								
Provide the % cost over Trade Service to be charged to the Owner for any materials replaced or repaired.	35% of cost over Trade Service to be charged to Owner for materials							15% of cost over Trade Service to be charged to Owner for materials								
Percentage of business construction oriented versus maintenance oriented.	%							%								
Construction Service	15% Construction 85% Service							60% Construction 40% Service								
Acknowledge minimum 1-yr warranty parts/labor: Comments:	Yes, on all newly installed equipment, parts to carry any and all applicable manufacturers Warranty.							Yes								
Number of Years in Plumbing/Heating/AC contracting business.	14-years							10-years								
City of RH Building Dept registration # as a licensed plumbing/mechanical contractor	n/a															
Provided emergency procedure	1.Customer contacts us via 24/7 service line(provided)2.During normal oper. hrs our dispatcher receives service call,enters into system then dispatches technicians. 3. After hours our 24/7 answering service receives call then immediately contacts (named persons) who then dispatch technician to customer location. 4. Contact customer with approximate arrival time & receive their after hours procedure to access facility.							Our 877 number will forward to on call technician. Technician is required to return the call within 15-minutes. If the call is not answered right off the bat. Technician is then required to be onsite within 2-hours if customer so requests.								
Type of Organization:	Corporation							Corporation								
How many yrs providing said contract. svcs.?	14-years							10-years								
How many full-time employees?	19-full time employees							8-full time								
How many part-time employees?	2-part time employees							no part time								
Experience and financial capability provided? Identify who responsible, including on-site supervision:	Our firms have been performing HVAC&Plumbing svcs for over 30-yrs combd. Licensed, unlimited professionals, under contract w/over 3-million sq ft of bldg space & jobs from \$75 to \$1.7million in value. Familiar w/City sites as the awarded contractor of svcs since 2006.Supervision: 5-persons named.							Has manpower & financial stability to carry out any task asked of us. We 3-persons named								
How many clients w/the type of svcs described?	17-clients under contract							Currently 15-20 large clients with over 150 locations; service, maintenance, replacement, boiler								
List of Subcontractors:	Plumbing for this contract. Others: Air & Water Balance, Crane Rental & Mechanical Balance.							New electric.								
Included Hold Harmless Agreement?	Yes							Yes								
Provided a completed W-9?	Yes							Yes								
Can you meet the City's Insurance requiremts?	Yes							Indicated Yes								
Extend to MITN: Y/N	Yes-will extend to MITN							Indicated Yes								

RFP-RH-08-018 Plumbing/Heating/Air Conditioning Maintainer	Great Lakes Service Group/Great Lakes Mechanical							R W Mead & Sons Inc								
Awarded to Engineered Comfort Systems	3800 Maple, Dearborn, MI 48126 Thomas Victor 313.581.3043							33795 Riviera, Fraser, MI 48026 John Mora 586.296.3650								
Work Plan, resume and licensure	Prequalification info attachments; no license numbers/copies							Licensure numbers and copies not provided; no resume provided								
Types of equipment qualified to service identified	Some listed w/references; not detailed, no resule							Not provided								
capacity	95-full time employees							No plumber hourly rates provided; 38-employees								
Listed 5-service accounts for 3-yrs:	Provided							Provided								
1 1/2 times normal hourly rate after ? Hrs of wk or days:	8-hrs of work Mon-Fri and all hrs Sat & Sun							8-hrs Mon-Fir Anything on Saturday								
2 times normal hrly rate after ? Hrs of work or days:	Holidays							Sunday & Holidays								
Holiday pay is what % over normal hourly rate?	78%							92%								
Trip charge? Any other charges?	YES, Trip charge \$35, defined as portal to portal							YES, \$40 complete trip charges, port to port								
Additional increase:								YES, other charges, fuel charge \$15. (NOTE: how charged??)								
HVAC Mechanic	Name	Mon-Fri	Mon-Fri	Hourly Rate			License	Yrs of	Name	Mon-Fri	Mon-Fri	Hourly Rate			License	Yrs of
		8am-5pm	after 5pm	Saturday	Sunday	Holiday	Number	Exp.		8am-5pm	after 5pm	Saturday	Sunday	Holiday	Number	Exp.
		70.00														
	Upon acceptance of bid we will provide the requested information															
	Note: requested information not provided															
Journeyman (HVAC Mechanic)	Name	Mon-Fri	Mon-Fri	Hourly Rate			License	Yrs of	Name	Mon-Fri	Mon-Fri	Hourly Rate			License	Yrs of
	???	8am-5pm	after 5pm	Saturday	Sunday	Holiday	Number	Exp.	???	8am-5pm	after 5pm	Saturday	Sunday	Holiday	Number	Exp.
		82.00							G.P.	90.00	128.00	128.00	173.00	173.00	upon	42-yrs
	Upon acceptance of bid we will provide the requested information							B.C. 90.00 128.00 128.00 173.00 173.00 request 39-yrs								
	Note: requested information not provided							D.N. 90.00 128.00 128.00 173.00 173.00 ??? 30-yrs								
								Note: Requested information not provided - license numbers								
Apprentice (HVAC Mechanic)	Name	Mon-Fri	Mon-Fri	Hourly Rate			License	Yrs of	Name	Mon-Fri	Mon-Fri	Hourly Rate			License	Yrs of
		8am-5pm	after 5pm	Saturday	Sunday	Holiday	Number	Exp.		8am-5pm	after 5pm	Saturday	Sunday	Holiday	Number	Exp.
		55.00					n/a	n/a								
	Note: requested information not provided															
Plumber	Name	Mon-Fri	Mon-Fri	Hourly Rate			License	Yrs of	Name	Mon-Fri	Mon-Fri	Hourly Rate			License	Yrs of
		8am-5pm	after 5pm	Saturday	Sunday	Holiday	Number	Exp.		8am-5pm	after 5pm	Saturday	Sunday	Holiday	Number	Exp.
		65.00														
	Upon acceptance of bid we will provide the requested information															
	Note: requested information not provided															
Exceptions to above chart																
Journeyman (Plumber)	Name	Mon-Fri	Mon-Fri	Hourly Rate			License	Yrs of	Name	Mon-Fri	Mon-Fri	Hourly Rate			License	Yrs of
		8am-5pm	after 5pm	Saturday	Sunday	Holiday	Number	Exp.		8am-5pm	after 5pm	Saturday	Sunday	Holiday	Number	Exp.
		82.00														
	Upon acceptance of bid we will provide the requested information															
	Note: requested information not provided															
Exceptions to above chart																
Apprentice (Plumber)	Name	Mon-Fri	Mon-Fri	Hourly Rate			License	Yrs of	Name	Mon-Fri	Mon-Fri	Hourly Rate			License	Yrs of
		8am-5pm	after 5pm	Saturday	Sunday	Holiday	Number	Exp.		8am-5pm	after 5pm	Saturday	Sunday	Holiday	Number	Exp.
	None															
Exceptions to above chart																

RFP-RH-08-018 Plumbing/Heating/Air Conditioning Maintainer	Great Lakes Service Group/Great Lakes Mechanical							R W Mead & Sons Inc								
Awarded to Engineered Comfort Systems	3800 Maple, Dearborn, MI 48126 Thomas Victor 313.581.3043							33795 Riviera, Fraser, MI 48026 John Mora 586.296.3650								
Other Personnel that may be charged to Owner	Name	Mon-Fri 8am-5pm	Mon-Fri after 5pm	Hourly Rate Saturday Sunday Holiday			License Number	Yrs of Exp.	Name	Mon-Fri 8am-5pm	Mon-Fri after 5pm	Hourly Rate Saturday Sunday Holiday			License Number	Yrs of Exp.
	None															
Exceptions to above chart	Provide the % cost over Trade Service to be charged to the Owner for any materials replaced or repaired.							Provide the % cost over Trade Service to be charged to the Owner for materials replaced or repaired.								
	20% over Trade Service to be charged to Owner for materials							Minus Fifteen from list (not provided % cost over Trade Services)								
Percentage of business construction oriented versus maintenance oriented.	%							%								
	Construction 20% construction Service 80% service							60% Construction 40% Service								
Acknowledge minimum 1-yr warranty parts/labor:	Yes							Yes, unless parts supplied by City.								
Comments:								(Note: What is parts are supplied by City???)								
Number of Years in Plumbing/Heating/AC contracting business.	63-years							32-years								
City of RH Building Dept registration # as a licensed plumbing/mechanical contractor								Mechanical License #7105223								
Provided emergency procedure	24-hr answering service 7-days a week; call (phone provided) & provide location, description of problem, contact information & level of authorization of caller. Standard 2-hr response time with portal to portal fees & overtime rates.							All after hours service calls are handled by an answering service when calling R.W. Mead & Sons direct. Answering service will notify on-call personnel and a service technician will be dispatched.								
Type of Organization:	Corporation							Corporation								
How many yrs providing said contract. svcs.?	63-years							32-years								
How many full-time employees?	95-full time employees							38-full time								
How many part-time employees?	2-part time employees							none								
Experience and financial capability provided?	Refer to attachments provided							Left blank????								
Identify who responsible, including on-site supervision:	3-persons listed							1-person listed								
How many clients w/the type of svcs described?	130-clients							75-clients								
List of Subcontractors:	None							Aero Filter Inc								
Included Hold Harmless Agreement?	Yes							Yes								
Provided a completed W-9?	Yes							Yes								
Can you meet the City's Insurance requiremts?	Indicated Yes							Indicated Y								
Extend to MITN: Y/N	Indicated Yes							No.								

RFP-RH-08-018 Plumbing/Heating/Air Conditioning Maintainer																			
	Witt Mechanical Inc									Tech Mechanical Inc									
Awarded to Engineered Comfort Systems	28722 Wall Street, Wixom, MI 48393									1490 East Highwood									
	Tim Helmle 248.596.0460									Pontiac MI 48340									
										Ray Barnowske 248.322.5600 x-746									
Work Plan, resume and licensure	No license numbers or copies provided (all listed are noted as union journeymen)									History provided page 24, 2-licensure copies provided, no resume									
Types of equipment qualified to service identified	not specifically provided, no work plan, no resume									not provided									
capacity	15-full time; no licensure numbers provided									18-full time, excess of 5-required references provided									
Listed 5-service accounts for 3-yrs:	Provided									Provided									
1 1/2 times normal hourly rate after ? Hrs of wk or days:	8-hours Mon-Fri									Monday through Friday; after 4: 30 p.m.; Sat & Sun all day									
2 times normal hrly rate after ? Hrs of work or days:										National Holidays									
Holiday pay is what % over normal hourly rate?	100%									100%									
Trip charge? Any other charges?	No trip charges									YES, \$45. Complete trip defined as first run on service call.									
Additional increase:	YES, \$45 truck chg, \$12 gas surch. per servi call&travel to job; emerg to & from									No other charges									
HVAC Mechanic	Name	Mon-Fri	Mon-Fri	Hourly Rate			License	Yrs of	Name	Mon-Fri	Mon-Fri	Hourly Rate			License	Yrs of			
		8am-5pm	after 5pm	Saturday	Sunday	Holiday	Number	Exp.		8am-5pm	after 5pm	Saturday	Sunday	Holiday	Number	Exp.			
									R.C.	85.00	127.50	127.50	" "	170.00	???	12-yrs			
									D.M.	85.00	127.50	127.50	" "	170.00	???	14-yrs			
									A.H.	85.00	127.50	127.50	" "	170.00	???	24-yrs			
													above?						
Journeyman (HVAC Mechanic)	Name	Mon-Fri	Mon-Fri	Hourly Rate			License	Yrs of	Name	Mon-Fri	Mon-Fri	Hourly Rate			License	Yrs of			
	???	8am-5pm	after 5pm	Saturday	Sunday	Holiday	Number	Exp.	???	8am-5pm	after 5pm	Saturday	Sunday	Holiday	Number	Exp.			
	Several	89.50	134.25	134.25	134.25	179.00	???	Various	M.S.	85.00	127.50	127.50	" "	170.00	???	32-yrs			
	NOTE: All are Union Journeymen.									N.B.	85.00	127.50	127.50	" "	170.00	???	33-yrs		
	Rates until May 31, 2009 \$89.50									M.E.	85.00	127.50	127.50	" "	170.00	???	25-yrs		
	Rates until May 31, 2010 \$91.50													above?					
	Rates until May 31, 2011 \$93.50																		
Apprentice (HVAC Mechanic)	Name	Mon-Fri	Mon-Fri	Hourly Rate			License	Yrs of	Name	Mon-Fri	Mon-Fri	Hourly Rate			License	Yrs of			
		8am-5pm	after 5pm	Saturday	Sunday	Holiday	Number	Exp.		8am-5pm	after 5pm	Saturday	Sunday	Holiday	Number	Exp.			
									Z.S.	60.00	90.00	90.00	" "	120.00	n/a	n/a			
									J.C.	60.00	90.00	90.00	" "	120.00	n/a	n/a			
													above?						
Plumber	Name	Mon-Fri	Mon-Fri	Hourly Rate			License	Yrs of	Name	Mon-Fri	Mon-Fri	Hourly Rate			License	Yrs of			
		8am-5pm	after 5pm	Saturday	Sunday	Holiday	Number	Exp.		8am-5pm	after 5pm	Saturday	Sunday	Holiday	Number	Exp.			
Exceptions to above chart																			
Journeyman (Plumber)	Name	Mon-Fri	Mon-Fri	Hourly Rate			License	Yrs of	Name	Mon-Fri	Mon-Fri	Hourly Rate			License	Yrs of			
		8am-5pm	after 5pm	Saturday	Sunday	Holiday	Number	Exp.		8am-5pm	after 5pm	Saturday	Sunday	Holiday	Number	Exp.			
									J.B.	85.00	127.50	127.50	" "	170.00		10-yrs			
									N.D.	85.00	127.50	127.50	" "	170.00		6-yrs			
													above?						
Exceptions to above chart																			
Apprentice (Plumber)	Name	Mon-Fri	Mon-Fri	Hourly Rate			License	Yrs of	Name	Mon-Fri	Mon-Fri	Hourly Rate			License	Yrs of			
		8am-5pm	after 5pm	Saturday	Sunday	Holiday	Number	Exp.		8am-5pm	after 5pm	Saturday	Sunday	Holiday	Number	Exp.			
Exceptions to above chart																			

RFP-RH-08-018 Plumbing/Heating/Air Conditioning Maintainer																
Awarded to Engineered Comfort Systems	Witt Mechanical Inc							Tech Mechanical Inc								
	28722 Wall Street, Wixom, MI 48393							1490 East Highwood								
	Tim Helmle 248.596.0460							Pontiac MI 48340								
	Ray Barnowske 248.322.5600 x-746															
Other Personnel that may be charged to Owner	Name	Mon-Fri 8am-5pm	Mon-Fri after 5pm	Hourly Rate Saturday Sunday Holiday			License Number	Yrs of Exp.	Name	Mon-Fri 8am-5pm	Mon-Fri after 5pm	Hourly Rate Saturday Sunday Holiday			License Number	Yrs of Exp.
Exceptions to above chart																
Provide the % cost over Trade Service to be charged to the Owner for any materials replaced or repaired.	20% of cost over Trade Service to be charged to Owner for materials							30% of cost over Trade Services to be charged to Owner for materials								
Percentage of business construction oriented versus maintenance oriented.	%							%								
Construction Service	10% construction 90% service							43% Construction 57% Service								
Acknowledge minimum 1-yr warranty parts/labor: Comments:	Yes, parts warranted from manufacturer only							No. 90-DAY'S LABOR/1YEAR PARTS								
Number of Years in Plumbing/Heating/AC contracting business.	21-years							25-years								
City of RH Building Dept registration # as a licensed plumbing/mechanical contractor																
Provided emergency procedure	24-hour answering service calls our dispatcher who will send the man on the call.							Call office phone (number provided), press specific number, this will connect you to the Service Tech that is on call (direct to his phone, no pager).								
Type of Organization:	Corporation							Corporation								
How many yrs providing said contract. svcs.?	21-years							25-years								
How many full-time employees?	15-full time employees							18-full time								
How many part-time employees?	none							none								
Experience and financial capability provided? Identify who responsible, including on-site supervision:	gross sales information provided 4-names provided							In business over 25-yrs & leader in industry in SE MI. Our techs have average of 19-yrs of service & continue to train. Financially sound. 2-names provided								
How many clients w/the type of svcs described?	40-customers; approximately 145 buildings							Customer base is 2,885 - unknown how many clients use the type of services described.								
List of Subcontractors:	7-subcontractors listed							3-listed.								
Included Hold Harmless Agreement?	Yes							Yes								
Provided a completed W-9?	Yes							Yes								
Can you meet the City's Insurance requiremts?	Indicated Yes							Indicated Yes								
Extend to MITN: Y/N	No							Indicated Yes								