

Grand Rapids

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Traverse City 777 US 31 S Traverse City, MI 49684 Telephone: (231) 943-3996

www.jdeequip.com

Mr. Bruce Halliday Fleet Supervisor Department of Public Service City of Rochester Hills 1000 Rochester Hills Drive Rochester Hills, MI 48309

February 26, 2010

Subject: Quotation for John Deere 544K Wheel Loader at State of Michigan Contract

Pricing

Dear Mr. Halliday:

Attached please find our quotation to provide you with a John Deere 544K Wheel Loader as described on the equipment detail sheets provided. The order should be issued to JDE Equipment Company referencing the State Contract Number 071B6200191 as done recently on various State of Michigan and Municipality Purchase Orders (copies attached).

As we discussed previously the state contract pricing covers the machine and all options provided by John Deere. The additional items shown in the additional charges section (Spare Wheels & Tires, Extended Warranty, Trade In Credit, etc) are priced out separately.

Thank you for your continued interest in JDE Equipment Company and John Deere Construction and Forestry products and we look forward to working with you on this project.

Sincerely.

Chris Robinson

Governmental Sales Manager





City of Rochester Hills

Equipment Details

Date: February 26, 2010

Price and availability subject to change without notice. Taxes, extended warranty and freight charges are extra. Some additional charges may apply.

All amounts are displayed in USD

544K LOADER

Code 7640T	Description 544K LOADER	Qty	List Price \$167,169.00
		tions	
	Required Items:	lions	
810	and the control of th	4	Im Dana Duina
010	544K Standard Gathering Group	1	In Base Price
	Includes:		
	Main Counterweight		
	Rear Hanging Step		
	Rear HD lights		
	Fuel Tank and Lines		
	Labels and Trim		
1010	544K Loader	1	In Base Price
2010	Z-BAR with Standard Greased Pin Joints	1	In Base Price
2422	2 Function Joystick with FNR	1	In Base Price
	1 lever controls boom and bucket.		
	Requires code 2120 Conventional Steering.		
2120	Steering Wheel Only	1	In Base Price
	Steering Wheel remains without Joystick		
	Steering.		
2442	Requires code 2220 or 2230 Seat.		
8419	ROPS Quiet Cab with Heater	1	\$5,572.00
	Includes:		
	Heater		
	Defroster and pressurizer		
	Front and		
	rear intermittent windshield wipers and		
	washers		
	(1) inside and (2) outside rear view mirrors		
	Left and right rear side windows open 2.5 in.		
	(65 mm) for ventilation		
	Sun visor		
2220	Standard Fabric, Back Rest Extension, Air	1	In Base Price
_	Suspension Seat for Conventional Steering	·	111 DGGG 7 1100
	·		
	Fabric Covered Seat with Back Rest		
	Extension includes full adjustment, Lumbar		
	and Air Suspension with full dampening		
	cabability.		

2520	Less Ride Control	1	In Base Price
1110	4-Speed Transmission	1	In Base Price
3046	Front Hydraulically Locking Differential and	1	In Base Price
3120	Rear Conventional Differential Axles Manual Differential Lock	1	In Base Price
4420	20.5R25 L3 Single Star Radial Tires	1	In Base Price
5530	Front Fenders	1	In Base Price
7120	Heavy Duty LED Turn Signal and Marker	1	\$234.00
8220	Lights Rear Cast Bumper/Counterweight with Rear Hitch and Locking Pin	1	\$632.00
	Provides additional 286 lb.(130 kg.)counterweight. Optional Items:		
8740	3.0 Cu, Yd. (2.3 Cu, M.) 106 in, GP Bucket with Bolt-on Cutting Edge	1	\$7,508.00
9210	Level 1 Electrical Corrosion Prevention Package	1	\$1,942.00
0105	For use in corrosive applications. Preventive Corrosion treatment for all electrical and electronic connections.	4	#220.00
9105	AM/FM/WB Radio Includes speakers and antenna. Requires Code 9225 Converter and 8419 or 8422 Cab.	1	\$289.00
9125	Beacon Bracket	1	\$171.00
	Bracket has fold down position for transport.		
9225	24 Volt to 12 Volt - 10 Amp Converter	1	\$190.00
	Configuration Total:		\$183,707.00
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Summary

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Equipment Totals (includes "Other Charges")	Qty	Each	Extended
544K LOADER	1	\$184,041.00	\$183,707.00
Total Equipment Group Price:	nn, a se <u>ntin meny process</u> processo e podlog e e e e e e e e e e e e e e e e e e e	entervolende va a vera seve et storete forte til de til det nede ken av seven et seven et att even et at en en	\$183,707.00
Additional Charges		tion of the state	
State of Michigan 29% Discount:		+/-	(\$53,275.00)
Spare Wheel:	And was an Ambanian and any country to the country of the country of the country of the country of the country	+-	\$1,395.00
Manuals:	o come en la comitació de tratació de tratació de tratación de trataci	+/-	\$375.00
7 Year 4,000 Hour PT & Hydraulic	ya walikuli aya kulumuk 1 dipamakini gi me wennig sasaya sasaya wasunasa kili ililik d	ANY 2 De que demandra planes en quemas semens men qui que la jeur prijar pri de agressi estanos de prapado e meneq	n a mili di Curi (1975 di 1975 di 2015 di 3 4 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5
Extended Warranty:		+/-	\$4,065.00
Trade In JD624G:		120172110101077211111111111111111111111	(\$19,000.00)
Total Additional Charges:			(\$66,440.00)
Additional information	મ્યુ કરવાનો માટે અન્યું આ તે કે પણ સેવાનો કે કેવાને કે કેવાને સ્થાપ કરો છે. જે જો છે. જે જો છે. જે જો છે. જે જ જ	and the States of Stat	aansamile juliistiiliji jäldinni lahti vaaa miintinestii (120
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Total Delivered Price:			\$117,267.00

Price and availability subject to change without notice. Taxes, extended warranty and freight charges are extra. Some additional charges may apply.

Purchase Order to be issued to: JDE Equipment Company 56555 Pontiac Trail

New Hudson, MI 48165

Ref. State of MI Contract #071B600191