

RFP-RH-09-020  
 Bid Tabulation  
 Revised 07/15/2009

WAN and Internet Services RFP for MIS

36 Months 200 Mbs Garage with 20 Mbs Internet									
Vendor	Bid	WAN Portion of bid to which UCC applies	UCC %	UCC	Subtotal	Estimated Internal Conversion Costs	Total	% above low bid	
WOW	\$72,360	\$36,360	15%	\$5,454	\$77,814	\$4,800	\$82,614	100.00%	
Comcast (current vendor)	\$86,355	\$31,814	15%	\$4,772	\$91,127	\$0	\$91,127	110.30%	
AT&T	\$208,170	\$120,512	15%	\$18,077	\$226,247	\$4,800	\$231,047	279.67%	
CTS Companies	\$232,800	\$154,884	15%	\$23,233	\$256,033	\$4,800	\$260,833	315.72%	
Waveform ( <i>Internet Only</i> )	\$94,533	0				<i>Incomplete bid</i>	\$94,533		
Paetec ( <i>WAN Only</i> )	\$169,200	\$169,200	15%	\$25,380	\$194,580	<i>Incomplete bid</i>	\$194,580		

UCC = "Universal Connectivity Charge" or "Federal Universal Service Fund Charge" of 11.3% on point to point connection  
 Note: As of July 2009 Comcast notified us that the feds have raised the UCC to 12.9%. This will apply to all vendors.  
 Note: UCC charges calculated above using 15% as the estimated possible maximum that may apply.  
 Note: Internal conversion costs do not apply to current vendor (Comcast). No changes will be necessary.  
 Note: Any change in vendor may also result in an additional \$2000/month cost from Comcast to continue service while new vendor performs install for a period of possibly two months.