



**HALT FIRE**  
INCORPORATED

Heroes.  
They Deserve the Best.

Chief Ron Crowell  
Rochester Hills Fire Department  
1111 Horizon Court  
Rochester Hills, Michigan 48309

May 27, 2008

Dear Chief Crowell,

Thank you for your continued interest in Halt Fire and Pierce Manufacturing. Per your request, I have updated the proposals for the three (3) Pierce Manufacturing stock fire apparatus. This includes two (2) Contender series PUC pumpers and one (1) 75' Heavy-duty Aluminum Ladder (HAL) quint.

Enclosed you will find a short component list describing each vehicle. I have also listed below any items that are included with the price of corresponding vehicle.

#### **CONTENDER SERIES PUC PUMPERS – JOB 20712 & 20713**

Both stock units 20712 & 20713 have been revised with your requested changes. Both trucks are identical and would be tentatively completed in the November/December time frame based on the additional equipment your department would like to add. I can provide a more detailed schedule as we move forward.

The current price for each Contender PUC pumper is \$323,187.00. This price includes the following:

- One inspection trip for three (3) people
- Delivery of the completed vehicle back to Michigan
- A post delivery inspection performed by our service department
- One (1) day of vehicle training for your department
- A contingency fund of \$2000.00 (Any amount not used will be subtracted from the final invoice)
- Loose equipment for the vehicle including external intake relief valve and pump panel hose adapters with Detroit Standard threads.
- Removing hydraulic rescue reels from your current apparatus and reinstall those in the new PUC pumpers.

#### **IMPEL CHASSIS 75' ALUMINUM LADDER QUINT – JOB 20887**

Stock unit 20887 has been revised with your requested changes. This unit would be tentatively completed in the November/December time frame based on the additional equipment your department would like to add. I can provide a more detailed schedule as we move forward.

50168 W. Pontiac Trail • Unit 5  
Wixom, MI 48393

Office: 248.669.0800  
Facsimile: 248.669.8120



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The current price for the 75 HAL is \$526,480.00 . This price includes the following:

- One inspection trip for three (3) people
- Delivery of the completed vehicle back to Michigan
- A post delivery inspection performed by our service department
- One (1) day of vehicle training for your department
- Three (3) days of aerial training as required by NFPA.
- A contingency fund of \$2000.00 (Any amount not used will be subtracted from the final invoice)
- A lettering and graphics allowance of \$2500.00

Please be aware that all three vehicles being considered are stock demo units and are on a "First come, First serve" basis and can be sold at any time. Only a signed Pierce contract will hold the vehicle(s). If in the event one of the above vehicles is sold, I will have to research and see if there are other stock demo units available that meet your core requirements as well as get engineering approval for your additional add-on equipment. This may result in a vehicle higher in price and may have a longer lead time depending on availability.

If you require any further information or have any questions, please feel free to contact me and I will be glad to assist you.

Sincerely,

Todd Russell  
Sales Coordinator

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