



**City of Rochester Hills
AGENDA SUMMARY
FINANCIAL ITEMS**

**1000 Rochester Hills Dr.
Rochester Hills, MI 48309
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www.rochesterhills.org**

Legislative File No: 2008-0262

TO: Mayor and City Council Members
FROM: Ronald Crowell, Fire Department, 248-841-2796
DATE: May 27, 2008
SUBJECT: Apparatus Purchase

REQUEST:

City Council is requested to authorize the purchase of three Pierce Manufacturing stock fire apparatus to include two (2) Pumper Engines (\$323,187 x 2 = \$646,374) and one (1) 75' Heavy-duty Aluminum Ladder (HAL) Quint truck (\$526,480) to Pierce Manufacturing Inc./Halt Fire, Inc. in the amount not-to-exceed \$1,172,854.00.

REASON FOR PURCHASE:

Request for Proposals were solicited with Rochester Hills as the lead City, including three other communities and an extension to the MITN cooperative purchasing group. Six responses were received. Proposals were evaluated by Rochester Hills Fire personnel, as well as staff from Auburn Hills, Mt. Pleasant and Bangor Township. All communities unanimously selected the Pierce apparatus and Halt Fire, Inc., as providing the best value for a proven, quality product with efficient maintenance services, meeting the needs of all four communities. Each community worked with the vendor to either design/build apparatus or negotiate stock equipment for apparatus, meeting the requirements of each department.

Due to excessive mileage and the high maintenance costs required on the two existing engines, it was determined to purchase replacement stock apparatus. Purchasing stock equipment provides a cost savings, eliminating engineering design fees for a specific build or order unit. It also reduces the delivery time by 3 – 5 months.

The City negotiated with Halt Fire Equipment (Pierce Dealer) on stock apparatus. Pierce has been manufacturing fire apparatus for 35 years and has demonstrated stability within the industry. The department has had various fire apparatus manufactured by Pierce over the years that have proven to be quality fire apparatus. The request is for a not-to-exceed amount because without a signed contract, a stock vehicle can be purchased at any time by another department. If the stock unit selected by Rochester Hills is sold, another stock unit would need to be secured and negotiated.

The current Quint unit is a 1990 55' Aerial Ladder. This vehicle is a reserve aerial unit that fills in when another aerial is out of service. Another aerial unit will move into reserve, which will be replaced with the new Quint. This will extend the life of the aerial unit being placed in reserve.

The current two pumpers will be sold.

PROCESS:

Vendor Name and Address:

Pierce Manufacturing Inc./Halt Fire, Inc.
PO Box 2017/50168 West Pontiac Trail, Unit 5
Appleton WI/Wixom, Michigan

Reason for Selection:

Best Value; Proven-Quality Apparatus;
Efficient Maintenance Services

Method of Purchase:

Contract/Purchase Order

BUDGET:

Fund Name	Department Account No	Account No. Description	Budget Amount	Cost	Remaining Budget
Fire	402.981000	Capital - Vehicles	1,176,270	1,172,854	3,416

RECOMMENDATION:

It is recommended the Rochester Hills City Council authorize the purchase of two (2) Pumper engines and one (1) 75' Heavy-duty Aluminum Ladder (HAL) Quint truck From Pierce Manufacturing Inc., Appleton, Wisconsin/Halt Fire, Inc., Wixom, Michigan in the amount not-to-exceed \$1,172,854.

APPROVALS:	SIGNATURE	DATE
Department Review		
Department Director		
Budget Content: Finance Director		
Purchasing Process: Supervisor of Procurement		
Mayor		
City Council Liaison		