

CITY OF ROCHESTER HILLS  
REQUEST FOR PROPOSALS FOR PROPERTY/CASUALTY INSURANCE - RFP-RH-11-061  
AWARD RECOMMENDATION TABULATION

Coverage	IBEX			NICKEL & SAPH			Current Cost
	Retention/Deductible	2012-2013 Cost		Retention/Deductible	2012-2013 Cost		
General, Public Officials & Excess Liability	\$75,000	\$279,298		\$50,000	\$180,272	(3) (4)	
	\$150,000	\$243,335	(1) (2)				
Property & Inland Marine	\$1,000	\$61,255	(2)	\$1,000	\$42,954	(4)	
	\$5,000	\$55,331		\$5,000	\$41,162		
	\$10,000	\$51,406	(1)	\$10,000	\$40,267	(3)	
Automobile Liability	\$75,000	\$64,590		\$50,000	\$66,026	(3) (4)	
	\$150,000	\$59,930	(1) (2)				
Automobile Comprehensive	\$1,000	\$26,444	(2)	\$1,000	\$17,422	(4)	
				\$2,500	\$16,067	(3)	
Automobile Collision	\$1,000	Included in Comp.		\$1,000	\$23,229	(4)	
				\$2,500	\$21,423	(3)	
Crime	\$1,000	Included in Property		\$1,000	\$3,034	(4)	
Total as per Expiring Options (2) (4)		\$390,864	(2)		\$332,937	(4)	
Totals as per Recommended Options (1) (3)		\$354,671	(1)		\$324,055	(3)	
Less Cost Reductions or Advantages		(\$477,226)					
Net Cost		(\$122,555)			\$324,055		\$408,666
							Less \$212,580
							Total \$196,086
(1) IBEX Cost for Recommended Options							
(2) IBEX Cost for Expiring Options							
(3) NICKEL Cost for Recommended Options							
(4) NICKEL Cost for Expiring Options							