



**City of Rochester Hills  
AGENDA SUMMARY  
FINANCIAL ITEMS**

**1000 Rochester Hills Dr.  
Rochester Hills, MI 48309  
248.656.4630  
[www.rochesterhills.org](http://www.rochesterhills.org)**

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**Legislative File No: 2007-0073**

**TO:** Mayor and City Council Members  
**FROM:** Mike Hartner, Director of Parks & Forestry  
**DATE:** January 23, 2007  
**SUBJECT:** Fireworks Display for Festival of the Hills

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**REQUEST:**

City Council is requested to authorize a contract for fireworks displays for Festival of the Hills to Melrose Pyrotechnics, Inc., Kingsbury, Indiana, in the amount not-to-exceed \$96,000 through December 31, 2009.

**REASON FOR PURCHASE:**

It is recommended that the City enter into a contract with Melrose Pyrotechnics, Inc. of Kingsbury, Indiana for three years (2007-2009) with two optional years at the City's discretion (2010 and 2011) to provide a fireworks display choreographed to music for the Festival of the Hills.

In the fall of 2003, a Request for Proposals was solicited for a fireworks display choreographed to music for the Festival of the Hills. The term of the contract was three years with two option years at the City's discretion. The RFP was available through the Michigan Intergovernmental Trade Network (MITN) and was mailed to additional vendors. Melrose Pyrotechnics, Inc. of Kingsbury, Indiana, was awarded the contract. Melrose is a very professional company that has put on eight successful shows for the City. They provide \$5,000,000 insurance coverage and have been very cooperative with City staff. The evaluation committee was very satisfied with the pricing and proposal submitted by Melrose.

It is recommended that the current contract with Melrose be extended for three additional years with two option years at the City's discretion. The base cost for the fireworks show was negotiated at \$29,000 per year (equal to the size of the 2006 show) with an option for the City to increase the show size and expense to \$32,000. Although this is a multi-year contract, a 90-day termination clause is included, as the fireworks are dependant on private funding.

**PROCESS:**

**Vendor Name and Address:**

Melrose Pyrotechnics, Inc.  
Kingsbury Industrial Park  
Heinold Complex  
PO Box 302  
Kingsbury, Indiana

**Reason for Selection:**

Best Value

**Method of Purchase:**

Contract/Blanket Purchase Order

**BUDGET:**

<b>Fund Name</b>	<b>Department Account No</b>	<b>Account No. Description</b>	<b>2007 Budget Amount</b>	<b>Cost</b>	<b>Remaining Budget</b>
101 – General Fund	756 – Parks Department	801008 - Professional Services-Recreation Programs	\$52,000	2007 - \$32,000	\$20,000
101 - General Fund	756 – Parks Department	801008 – Professional Services-Recreation Programs	2008 Proposed Budget \$32,000	\$32,000	
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**RECOMMENDATION:**

It is recommended that City Council authorize a contract for fireworks displays for Festival of the Hills to Melrose Pyrotechnics, Inc., Kingsbury, Indiana, in the amount not-to-exceed \$96,000 through December 31, 2009.

**RESOLUTION****NEXT AGENDA ITEM****RETURN TO AGENDA**

<b>APPROVALS:</b>	<b>SIGNATURE</b>	<b>DATE</b>
<b>Department Review</b>		
<b>Department Director</b>		
<b>Budget Content: Finance Director</b>		
<b>Purchasing Process: Supervisor of Procurement</b>		
<b>Mayor</b>		
<b>City Council Liaison</b>		