



1/12/2007

Mr. Bill Sauer
City of Rochester Hills
1000 Rochester Hills Dr
Rochester Hills, MI 48309

Subject: ESRI Sole Source Justification for Geographic Information System Software and Maintenance

Dear Mr. Sauer:

This letter confirms that ESRI, as owner and manufacturer, is the only source from which *all* ESRI software and maintenance services can be ordered. ESRI is the sole domestic source for the purchase of the following software licenses in the commercial, state, and local marketplace:

ArcInfo, ArcInfo Workstation extensions (ArcNetwork, ArcCOGO, and ArcScan), ArcEditor, ArcGIS Server, ArcGIS Server extensions (Spatial Analyst, 3D Analyst, and Network Analyst), ArcSDE, NetEngine, Maplex 3.x, Military Overlay Editor (MOLE), and subscriptions to the ESRI Developer Network (EDN).

ESRI is the sole domestic provider of software maintenance for all ESRI software (technical support plus ESRI software updates/upgrades) except for ArcLogistics Route, and ArcGIS Business Analyst.

ESRI distributes certain software licenses, excluding those listed above, through value-added resellers and distributors.

ESRI is also the sole source of certain proprietary training courses.

If you have further questions, please feel free to call our Contracts Department at 909-793-2853, extension 1550.

Sincerely,

Chad Anderson
ESRI Minneapolis

CA

cc: