

July 8,2009

Mr. Marc G. Matich
City of Rochester Hills
1000 Rochester hills Drive
Rochester Hills, Michigan 48309-3033

Dear Mr. Matich:

Thank you for your request to Detroit Edison's Community Lighting group to provide street lighting service to your community. We are pleased to provide the final cost of the Hamlin Road and Livernois Road project.

Estimated Cost for Holphane Site Link Poles with Mongoose style 250 watt HPS luminaires

You requested pricing for Hamlin Road and Livernois Road project . Total Estimated job costs for this project are **\$118,000.00**[Customer Contribution in Aid of Construction].Design incorporates 18 poles with 24 luminaires.
Annual Rate: \$ 8,473.30

Estimated Cost for Holophane Site Link Poles with Esplande[tear drop] style 250 watt HPS luminaires

You requested pricing for Hamlin Road and Livernois Road project. Total Estimated job costs for this project are **\$109,500.00**[Customer Contribution in Aid of Construction]. Design incorporates 15 poles with 21 luminaires.
Annual Rate: \$7,414.14

Options:

- **GFI Outlet** add: **\$95.00 each**
- **Flag Holder** add: **\$110.00 each**
- **Banner Arms[pair]** add: **\$470.00 each pair 60 mph**

We thank you for your business, and look forward to developing and completing this project with you. If you have any questions, please feel free to contact me at (313)402-0773 cell.

Yours Truly,

Timothy C. Miller

Account Manager
Community Lighting