RFP-RH-06-009 HVAC Preventive Maintenance Agreement																
	Tech Me	echanical					John E. (Green		1			Controlled Tempo	erature Inc		
warded to Johnson Controls		ast Highwood					7624 Northport Drive				1897 Best Drive					
warded to Johnson Controls		MI 48340						MI 48917					Walled Lake MI	18300		
									-				Melissa Baranski			
Vene DNA contests and del do	Ed Loud	еграск						Potts-Ron M	arsn							
Vere PM contacts provided?	yes						Attachme						Yes			
Procedure for after hours?					Attachme	ents					Provided					
Comply with State of MI & Fed EEO?	yes						yes						Yes			
low many yrs performing HVAC maint.work?				10-plus y						30-years						
Oo you inventory parts at local office?	Yes-we I	have account	ts with all majo	or HVAC s	upply co's	I	No-throu	ıgh supply hoı	ises and ma	nufactures	;		Yes			
	parts are	e easy to get														
ype of Organization:	Individua	 al					Corporat	tion					Corporation			
lumber of full-time and part-time employees:		30-full time 0-part time					time employee	.e				20-full time 1-pa	art time			
	Yes					unie employee					Yes	art tillie				
o you maintain an Engineering Dept?							Yes									
If yes, how many are registered Engineers?		ered Engineer	S					ered Engineers	5				2-registered Engi	neers		
Vhat % of business is maintenance work?	75%						5%						65%			
Do you have uniform/detailed method?					Yes						Yes					
o you have computer-generated PM program?	Yes	Yes			Yes						No					
Is this program based on Manuf. Recommended																
maint.procedures & historical data of similar eq.?	Yes					,	Yes						No			
Vere samples provided of computer generated PM																
task sheets the mechanics use?	Yes					,	Yes						No			
Vill you provide a specific HVAC mechanic to the City?					Yes					Yes						
Were licenses listed		computer controls experience.				Attachments					Mechanical Boil	or Installation				
What training has the HVAC mechanic rec'd?											Certified thru VA Star					
<u> </u>		Factory trained classes, testing, safety classes				Attachments						Star				
Vill a Service/Acct Manager be assigned to the City?		Yes				Yes					Yes					
How many yrs of exp does Svs/Acct Mgr have in maint/repair?	25-yrs						30-yrs					30-yrs				
How many yrs of exp does Svs/Acct Mgr have managing svs accts?	20-yrs					;	30-yrs				25-yrs					
Will the Svs/Acct Mgr be available on-site when requested by City?	Yes						Yes						Yes			
Hourly Rates - First Year:		Mon-Fri	Mon-Fri					Mon-Fri	Mon-Fri				Mon-Fri	Mon-Fri		
iodify realise i not rout.			n After 6pm	Saturday	Sunday E	loliday (Saturday	Sunday	Holiday		_	n Saturday Sunday	Holiday
			Il service tech's			lollday	Oldoon.		rneymen HV						changed to 7:30 am to	,
		\$85.00			\$127.50			\$85.00	\$127.50				Service Tech	WOH-I II WITE	changed to 7.50 am to	4.30 pm
		\$65.00	\$127.50	\$127.30	\$127.50			φου.υυ	\$127.50	\$127.50	\$170.00	\$170.00		£400.00	\$126.00 \$168.00	¢4.00.00
			+										\$84.00	\$126.00	\$126.00 \$168.00	\$168.00
		-	+													
	List exce	eptions to the	above chart:			I	List exce	eptions to the	above chart:				List exceptions to	the above cha	rt:	
lourly Rate - Second Year		Mon-Fri	Mon-Fri					Mon-Fri	Mon-Fri				Mon-Fri	Mon-Fri		
iodiff ratio Cocona roai				Saturday	Sunday L	Holiday		7:30am-6pm		Saturday	Cunday	Holiday			n Saturday Sunday	Holiday
			Il service tech's			lollday	Ciassii.		rneymen HV				No Truck Charge		ii Saturday Suriday	libliday
		\$87.00	\$130.50	\$130.50	υσ.υσι φ			\$85.00	\$127.50	Φ1∠1.50	φ1/U.UU	φ1/U.UU	Service Tech	# 100 50	\$400 FC \$400 CC	# 400.00
													\$84.50	\$126.50	\$126.50 \$168.00	\$168.00
	List exce	List exceptions to the above chart:			ļ.	List exceptions to the above chart:				List exceptions to the above chart:						
lourly Rate - Third Year		Mon-Fri	Mon-Fri					Mon-Fri	Mon-Fri				Mon-Fri	Mon-Fri		
			n After 6pm	Saturday	Sunday F	Holiday		7:30am-6pm		Saturday	Sunday	Holiday			n Saturday Sunday	Holiday
			Il service tech's						rneymen HV				No Truck Charge		, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	•
	110 01000	\$89.00			\$133.50			\$90.00					Service Tech			
		ψ00.00	ψ100.00	ψ100.00	φ100.00			ψυυ.υυ	ψ100.00	ψ100.00	φ100.00	ψ100.00	\$87.00	\$130.00	\$130.00 \$173.00	\$173.00
		+											φο/.00	φ130.00	φ130.00 φ1/3.00	ψ173.00
				-1				1	1	1	1	1	1	1	i 1	
		eptions to the						eptions to the					List exceptions to			

RFP-RH-06-009 HVAC Preventive Maintenance Agreement											
KFF-KH-00-009 HVAC Fleventive Maintenance Agreement											
	Tech Mechanical			John E. Green		Controlle	d Temperature Inc				
Awarded to Johnson Controls				7624 Northport Di	ive		1897 Best Drive				
Thataga to control control	Pontiac MI 48340			Lansing MI 4891			ake MI 48390				
	Ed Louderback	<u> </u>		Randy A Potts-Ro		Melissa I					
Hourly Rate - Fourth Year	Mon-Fri	Mon-Fri		Mon-Fri	Mon-Fri		Mon-Fri Mon-Fri				
louny Nate - Fourth Fear	Classif. 7:30am-		Sunday		6pm After 6pm Saturday Sund		7:30am-6pm After 6pm S	aturday Sunday	Holiday		
		- all service tech's - no trip		Tioliday Classii. 7.30aiii-	Journeymen HVAC Plumber	No Truck		aluluay Sulluay	l lolluay		
			\$133.50	\$90.00							
	\$89.00	\$133.50 \$133.50	φ133.30	\$90.00	\$135.00 \$135.00 \$180.			134.00 \$178.00	\$178.00		
							\$89.00 \$134.00 \$ ⁷	134.00 \$178.00	\$178.00		
	L'at averagina de	the all acceptants		L'at assault a	the above about	L'at avec	of Constants and a second section				
	List exceptions to	the above chart:		List exceptions to	the above chart:	List exce	ptions to the above chart:				
				T.							
explain company's policy in charging overtime costs for services	Anything over 8-5	pm and weekends Sat/Sui	n & holidays	S Attachments			nicians work from 7:00 a.m. to	o 3:30 anything af	ter		
						is consid	ered overtime				
low will the Owner be charged for materials?	Invoiced on bill			25% above cost			Markup plus tax				
If Mark-Up: Is the mark-up % over wholesale cost?	yes						on vendor/supplier				
What is the mark-up %?	15%			25%		20%					
DR .											
If Discount: Is the discount % less list cost?	yes					'	on vendor/supplier				
What is the discount %?	15%					10%					
Acknowledge the % will remain firm through entire contract term:	Yes										
Any other costs or charges that have not been addressed?	No			No							
Vill there be any subcontractors?	No			Yes-Chemical Tre	atment-sheet metal	Not sure	- need more information	None			
Vas a sample service agreement included?											
PM Contract for RH Municipal Bldg, 1000 Rochester Hills Drive	Yea	rly Lump Sum		Yea	rly Lump Sum		Yearly Lump Sum				
	1st year	\$21,333.00		1st year	\$20,550.00	1st year	\$7,680.0	00			
	2nd year	\$21,759.00		2nd year	\$20,550.00	2nd year	\$7,800.0	00			
		\$43,092.00			\$41,100.00		\$15,480.0	00			
	3rd year	\$22,195.00		3rd year	\$21,372.00	3rd year	\$8,034.0				
	4th year	\$22,638.00		4th year	\$22,226.00	4th year	\$8,275.0				
	,	\$44,833.00			\$43,598.00	,	\$16,309.0				
M Contract for DPS Garage, 511 East Auburn	Yea	rly Lump Sum		Yea	rly Lump Sum		Yearly Lump Sum				
	1st year	\$3,682.00		1st year	\$11,750.00	1st year	\$3,840.0	00			
	2nd year	\$3,755.00		2nd year	\$11,750.00	2nd year	\$3,898.0				
		\$7,437.00	+	23 , 500	\$23,500.00	Ziia your	\$7,738.0				
	3rd year	\$3,830.00		3rd year	\$12,220.00	3rd year	\$4,015.0				
	4th year	\$3,906.00		4th year	\$12,708.00	4th year	\$4,013.0 \$4,136.0				
	Hui yeai	\$7,736.00	1	4ui yeai	\$24,928.00	4tii yeai	\$8,151.0				
M Contract for Fire Station #1, 1111 Horizon Court	Vaa	rly Lump Sum		Vaa	rly Lump Sum		Yearly Lump Sum	,			
ivi Contract for Fife Station #1, 1111 Honzon Court			-		\$13,100.00	1 ot voor	\$8,000.0	00			
	1st year	\$5,663.00	_	1st year		1st year					
	2nd year	\$5,777.00		2nd year	\$13,100.00	2nd year	\$8,120.0				
	01	\$11,440.00		0	\$26,200.00		\$16,120.				
	3rd year	\$5,892.00		3rd year	\$13,624.00	3rd year	\$8,364.0				
	4th year	\$6,010.00		4th year	\$14,168.00	4th year	\$8,615.0				
		\$11,902.00			\$27,792.00		\$16,979.0	00			
M Contract for OCSD Substation, 750 Barclay Circle		rly Lump Sum			rly Lump Sum		Yearly Lump Sum				
	1st year	\$2,745.00		1st year	\$11,495.00	1st year	\$3,840.0				
	2nd year	<u>\$2,880.00</u>		2nd year	<u>\$11,495.00</u>	2nd year	<u>\$3,898.0</u>				
		\$5,625.00			\$22,990.00		\$7,738.0				
	3rd year	\$2,855.00		3rd year	\$11,954.00	3rd year	\$4,015.0				
	4th year	\$2,912.00		4th year	\$12,432.00	4th year	\$4,136.0	00			
	-	\$5,767.00			\$24,386.00		\$8,151.0				
Total of all Bldgs for 4-years PM Contracts		\$137,832.00			\$234,494.00		\$96,666.0	00			
		Ţ:0:,00 2 :00		1 1	Ţ== :, : 00		400,000.	1	1		

RFP-RH-06-009 HVAC Preventive Maintenance Agreement						
	Engineered Comfort Systems Inc	Supreme Heating & Supply Co Inc	George S Hall (GSH)			
Awarded to Johnson Controls	4413 Beech Daly	14641 E Warren Avenue	c/o The Gale Co., 5750 New King Drive, Ste 375			
	Dearborn Heights MI 48215	Detroit MI 48215	Troy MI 48098			
	Michelle Raglin	Cannot Read???	Dominic Holmes			
Were PM contacts provided?	Yes	Attachments	Yes			
Procedure for after hours?	Provided	Provided	Provided			
Comply with State of MI & Fed EEO?	Yes	Yes	Yes			
How many yrs performing HVAC maint.work?	6-years	50-yrs	111-years			
Do you inventory parts at local office?	Yes	Yes-We have a large & extensive parts inventory at our	Yes			
		service centers as well as 24-hour, 365 day				
		emergency parts from our large vendors.				
Type of Organization:	Corporation	??	Corporation			
Number of full-time and part-time employees:	10-full time 2-part time	40-full time varies-part time	100-full time 2-part time			
Do you maintain an Engineering Dept?	No	Yes	No			
If yes, how many are registered Engineers?		1-in house & access to full-time elec, struc, mech & plmb eng.				
What % of business is maintenance work?	70%	93%	100%			
Do you have uniform/detailed method?	Yes	Yes	Yes			
Do you have computer-generated PM program?	Yes	Yes	Yes			
Is this program based on Manuf. Recommended			Yes			
maint.procedures & historical data of similar eq.?	Yes	Yes				
Were samples provided of computer generated PM			Yes			
task sheets the mechanics use?	Yes	Yes				
Will you provide a specific HVAC mechanic to the City?	Yes	Yes	Yes			
Were licenses listed	State of MI Mechanical Contractor - all classifications	Yes	City of Detroit Unlimited Refrigeration Journeyman, Refrigertn			
What training has the HVAC mechanic rec'd?	Information provided	Attachments	Transition & Recovery Certification (Universal)-see List			
Will a Service/Acct Manager be assigned to the City?	Yes	Yes	Yes			
How many yrs of exp does Svs/Acct Mgr have in maint/repair?	23-yrs	25-yrs	19-yrs			
How many yrs of exp does Svs/Acct Mgr have managing svs accts?	13-yrs	25-yrs	13-yrs			
Will the Svs/Acct Mgr be available on-site when requested by City?	Yes	yes	Yes			
Hourly Rates - First Year:	Mon-Fri Mon-Fri	Mon-Fri Mon-Fri	Mon-Fri Mon-Fri			
	Classif. 7:30am-6pm After 6pm Saturday Sunday Holiday	Classif. 7:30am-6pm After 6pm Saturday Sunday Holio				
	HVAC Mechanic	All trade classifications as shown in our License Tab	HVAC Service Tech			
	\$65.00 \$97.50 \$97.50 \$130.00	\$55.00 \$55.00 \$55.00 \$55.00 \$55.00				
	HVAC Mechanic Journeyman		Apprentice			
	\$65.00 \$97.50 \$97.50 \$130.00		\$65.00 \$97.00 \$97.00 \$115.00			
			Helper			
	List exceptions to the above chart:	List exceptions to the above chart:	\$60.00 \$90.00 \$90.00 \$110.00 \$110.0			
Housely Date Casand Voor	Mon-Fri Mon-Fri	Mon Fri Mon Fri	Mon-Fri Mon-Fri			
Hourly Rate - Second Year		Mon-Fri Mon-Fri Saturday Sunday Holin				
	Classif. 7:30am-6pm After 6pm Saturday Sunday Holiday HVAC Mechanic	All trade classifications as shown in our License Tab	HVAC Service Tech			
	\$65.00 \$97.50 \$97.50 \$130.00	\$57.50 \$57.50 \$57.50 \$57.50 \$57.50				
	HVAC Mechanic Journeyman	\$57.50 \$57.50 \$57.50 \$57.50				
			Apprentice \$67.00 \$100.00 \$134.00 \$134.0			
	\$65.00 \$97.50 \$97.50 \$130.00					
	List avantions to the shave shorts	List expentions to the above shorts	Helper			
	List exceptions to the above chart:	List exceptions to the above chart:	\$62.00 \$93.00 \$93.00 \$120.00 \$120.0			
Hourly Rate - Third Vear	Mon-Fri Mon-Fri	Mon-Fri Mon-Fri	Mon-Fri Mon-Fri			
Hourly Rate - Third Year	Classif. 7:30am-6pm After 6pm Saturday Sunday Holiday	Classif. 7:30am-6pm After 6pm Saturday Sunday Holio				
	HVAC Mechanic	All trade classifications as shown in our License Tab	HVAC Service Tech			
	\$65.00 \$97.50 \$97.50 \$130.00	\$60.00 \$60.00 \$60.00 \$60.00 \$60.00				
	HVAC Mechanic Journeyman	φου.ου φου.ου φου.ου φου.ου φου.	Apprentice \$116.00 \$116.00 \$138.00 \$136.0			
			IMPRICING			
	\$65.00 \$97.50 \$97.50 \$130.00		\$69.00 \$103.00 \$103.00 \$138.00 \$138.0			
		List exceptions to the above chart:				

DED DI LOC 000 LIVAC Dravantiva Maintenana Armanat									
RFP-RH-06-009 HVAC Preventive Maintenance Agreement									
	Engineered Comfo	rt Systems Inc	Supreme Heating	g & Supply Co Inc	George S Hall (GS	SH)			
Awarded to Johnson Controls	4413 Beech Daly	t Cystems me	14641 E Warren			5750 New King Drive, Ste 375			
Awarded to somison controls	Dearborn Heights I	ML 48215	Detroit MI 48215		Troy MI 48098	3730 New King Drive, die 373			
	Michelle Raglin	WII 40213	Cannot Read???		Dominic Holmes				
Hourly Rate - Fourth Year	Mon-Fri	Mon-Fri		lon-Fri Mon-Fri	Mon-Fri	Mon-Fri			
Trouny Nate Tourin Tour	Classif. 7:30am-6			30am-6pm After 6pm Saturday Sunday H			Holiday		
	HVAC Mechanic	on Aiter opin Gaturday Gunday Floriday		cations as shown in our License Tab	HVAC Service Te		Tionday		
	\$65.00	\$97.50 \$97.50 \$130.00		62.50 \$62.50 \$62.50 \$			\$163.00		
	HVAC Mechanic Jo			φο <u>ν</u> σο φονσο φονσο φ	Apprentice	φ122.00 φ122.00 φ100.00 φ	ψ100.00		
	\$65.00	\$97.50 \$97.50 \$130.00			\$71.00	\$106.00 \$106.00 \$142.00 \$	\$142.00		
	φου.σσ	\$67.00 \$67.00 \$100.00			Helper	φ100.00 φ100.00 φ112.00 φ	ψ1 12.0		
	List exceptions to t	he above chart.	List exceptions to	o the above chart:	\$65.00	\$97.50 \$97.50 \$130.00 \$	\$130.00		
	List exceptions to t	ne above chart.	List exceptions to	o the above chart.	ψ00.00	φ37.30 φ37.30 φ130.00 φ	ψ130.00		
Explain company's policy in charging overtime costs for services	Normal business h	ours are Mon-Fri 8am to 7:30 pm unless	We have no fixed	d policy & overtime costs are negotiated by	Four hour minimus	m charge			
2. p. a company a panay in analying aranima access to contract		nce special hrs requested will be		d on their specific needs					
	approved at regula	· · · · · · · · · · · · · · · · · · ·	Cuerr ellerit bacet	a on their openine needs					
How will the Owner be charged for materials?		cost, billed to customer with associated	At any time prior	to materials purchases, you may negotiate	Invoiced after serv	rice			
If Mark-Up: Is the mark-up % over wholesale cost?	labor. Yes	,		sts and/or markups. We can provide both	2.000 0.10. 0011				
What is the mark-up %?	35%			arkups depending on the needs of your					
OR				urtment. Mark-up 20-25%					
If Discount: Is the discount % less list cost?	Yes, whichever is I	ess		trade services prices	Yes				
What is the discount %?	n/a		15-20%	,	5%				
Acknowledge the % will remain firm through entire contract term:	Yes, whichever is I	ess	Yes Yes						
Any other costs or charges that have not been addressed?		ours are Mon-Fri 8am to 7:30 pm unless	By the nature of the RFP we acknowledge that you want to						
Will there be any subcontractors?	Yes		•	ous options open to you. No subcontractors	No				
Was a sample service agreement included?	Licensed Plumbers	, licensed electrician for installation, boiler	Attachments		n/a				
	makers	,							
PM Contract for RH Municipal Bldg, 1000 Rochester Hills Drive	Year	ly Lump Sum		Yearly Lump Sum	Year	ly Lump Sum			
	1st year	\$7,310.00	1st year	\$6,210.43	1st year	\$12,500.00			
	2nd year	\$7,310.00	2nd year	\$6,210.43	2nd year	\$12,875.00			
		\$14,620.00		\$12,420.86		\$25,375.00			
	3rd year	\$7,310.00	3rd year	\$6,656.31	3rd year	\$13,201.00			
	4th year	\$7,310.00	4th year	\$6,656.31	4th year	\$13,658.00			
	·	\$14,620.00		\$13,312.62		\$26,859.00			
PM Contract for DPS Garage, 511 East Auburn	Year	ly Lump Sum		Yearly Lump Sum	Year	ly Lump Sum			
•	1st year	\$2,730.00	1st year	\$2,830.35	1st year	\$10,958.00			
	2nd year	\$2,730.00	2nd year	\$2,830.3 <u>5</u>	2nd year	\$11,286.00			
	-	\$5,460.00		\$5,660.70		\$22,244.00			
	3rd year	\$2,730.00	3rd year	\$3,033.55	3rd year	\$11,624.00			
	4th year	\$2,730.00	4th year	\$3,033.5 <u>5</u>	4th year	\$11,973.00			
	•	\$5,460.00		\$6,067.10		\$23,597.00			
PM Contract for Fire Station #1, 1111 Horizon Court	Year	ly Lump Sum		Yearly Lump Sum	Year	Yearly Lump Sum			
	1st year	\$3,420.00	1st year	\$8,651.23	1st year	\$4,040.00			
	2nd year	\$3,420.00	2nd year	<u>\$8,651.23</u>	2nd year	<u>\$4,162.00</u>			
	-	\$6,840.00	·	\$17,302.46		\$8,202.00			
	3rd year	\$3,420.00	3rd year	\$9,272.34	3rd year	\$4,286.00			
	4th year	\$3,420.00	4th year	\$9,272.34	4th year	\$4,415.00			
		\$6,840.00		\$18,544.68		\$8,701.00			
PM Contract for OCSD Substation, 750 Barclay Circle	Year	ly Lump Sum		Yearly Lump Sum	Year	ly Lump Sum			
	1st year	\$3,120.00	1st year	\$3,256.65	1st year	\$8,340.00			
	2nd year	<u>\$3,120.00</u>	2nd year	<u>\$3,256.65</u>	2nd year	<u>\$8,590.00</u>			
		\$6,240.00		\$6,513.30		\$16,930.00			
	3rd year	\$3,120.00	3rd year	\$3,490.46	3rd year	\$8,848.00			
	4th year	<u>\$3,120.00</u>	4th year	<u>\$3,490.46</u>	4th year	\$9,113.00			
	-	\$6,240.00		\$6,980.92		\$17,961.00			
Total of all Bldgs for 4-years PM Contracts		\$66,320.00		\$86,802.64		\$149,869.00			

RFP-RH-06-009 HVAC Preventive Maintenance Agreement							
	Johnson	Controls Inc					WJ Oneill
Awarded to Johnson Controls	2875 Hig	NO BID					
twarded to dominoon controls		Hills MI 48326					INO BID
		nd Cloutier	,				
Were PM contacts provided?	Yes	id Ciodilo.					
Procedure for after hours?	Provided	d					
Comply with State of MI & Fed EEO?	Yes	<u>~</u>					
How many yrs performing HVAC maint.work?	100-yea	rs					
Do you inventory parts at local office?		- some parts a	re local, all o	ther parts	are shippe	d to	
, , , , ,		in 24-hours	•				
Type of Organization:	Corpora	tion					
Number of full-time and part-time employees:	100,000	full time empl	oyees				
Do you maintain an Engineering Dept?	Yes						
If yes, how many are registered Engineers?	5,000 re	gistered engin	eers				
What % of business is maintenance work?	70%			·	·		
Do you have uniform/detailed method?	Yes						
Do you have computer-generated PM program?	Yes			-			
Is this program based on Manuf. Recommended							
maint.procedures & historical data of similar eq.?	Yes						
Were samples provided of computer generated PM							
task sheets the mechanics use?	Yes						
Will you provide a specific HVAC mechanic to the City?	Yes						
Were licenses listed	Refrigeration & Mechanical Contractor						
What training has the HVAC mechanic rec'd?	Boilers,HVAC,Pneum,chillers,roof top units, convert & refrig eq.						
Will a Service/Acct Manager be assigned to the City?	Yes						
How many yrs of exp does Svs/Acct Mgr have in maint/repair?	31-yrs						
How many yrs of exp does Svs/Acct Mgr have managing svs accts?	25-yrs						
Will the Svs/Acct Mgr be available on-site when requested by City?	Yes						1
Hourly Rates - First Year:		Mon-Fri	Mon-Fri				
,	Classif.	7:30am-6pm	After 6pm	Saturday	Sunday	Holiday	
		Maintenance			,		
		\$67.00	\$84.50	\$84.50	\$102.00	\$102.00	
	Chillers	Repairs, Cent	rifugal Screw	S			
		\$85.00	\$107.00	\$107.00	\$129.00	\$129.00	
	List exce	eptions to the	above chart:	1	1	<u>'</u>	
Hourly Rate - Second Year		Mon-Fri	Mon-Fri				
,	Classif	7:30am-6pm	After 6pm	Saturday	Sunday	Holiday	
		Maintenance	o. opin	Jaranady	3444		
		\$67.00	\$84.50	\$84.50	\$102.00	\$102.00	
	Chillers	Repairs, Cent					
		\$85.00	\$107.00	\$107.00	\$129.00	\$129.00	
	List exce						
				,		,	
Hourly Rate - Third Year		Mon-Fri	Mon-Fri				
		7:30am-6pm	After 6pm	Saturday	Sunday	Holiday	
	General	Maintenance	T	Ta		1	
		\$70.35	\$88.72	\$88.72	\$107.00	\$107.00	
	Chillers	Repairs, Cent			L	1.	
		\$89.25	\$112.40	\$112.40	\$135.45	\$135.45	
	List exce	eptions to the a	above chart:				

RFP-RH-06-009 HVAC Preventive Maintenance Agreement							
	Johnson Controls Inc						
Awarded to Johnson Controls	2875 High Meadow Circle						
	Auburn Hills MI 48						
	Raymond Cloutier						
Hourly Rate - Fourth Year	Mon-Fri	Mon-Fri					
	Classif. 7:30am-6	pm After 6pm Saturo	lay Sunday Holiday				
	General Maintenan						
	\$70.35	\$88.72 \$88.72	2 \$107.00 \$107.00				
	Chillers Repairs, Ce	entrifugal Screws					
	\$89.25		10 \$135.45 \$135.45				
	List exceptions to the	he above chart:	+				
Explain company's policy in charging overtime costs for services	Overtime is charge	d for work over 8-hrs pe	er day or 40-hrs				
		& Holidays are charge					
	,	.,	+				
How will the Owner be charged for materials?	Johnson Controls p	parts will cost List Price	minus 50%.				
If Mark-Up: Is the mark-up % over wholesale cost?		aterials will cost vendor					
What is the mark-up %?			•				
OR							
If Discount: Is the discount % less list cost?							
What is the discount %?							
Acknowledge the % will remain firm through entire contract term:							
Any other costs or charges that have not been addressed?	Yes \$29 truck charge. Charge is per job, not per day. This						
Will there be any subcontractors?	charge is only for approved repair work.						
Was a sample service agreement included?	No subcontractors . No sample agreement						
Tao a cample connec agreement motacca.		· · · · · · · · · · · · · · · · · · ·	•				
PM Contract for RH Municipal Bldg, 1000 Rochester Hills Drive	Yearly Lump Sum						
	1st year	\$2,916.00					
	2nd year	\$4,102.00					
	,	\$7,018.00					
	3rd year	\$2,916.00					
	4th year	\$4,102.00					
	, , , , , ,	\$7,018.00					
PM Contract for DPS Garage, 511 East Auburn	Yearly	y Lump Sum					
	1st year	\$1,723.00					
	2nd year	\$1,723.00					
	- ,	\$3,446.00					
	3rd year	\$1,723.00					
	4th year	\$1,723.00					
	, 5001	\$3,446.00					
PM Contract for Fire Station #1, 1111 Horizon Court	Yearly	y Lump Sum					
John doctor the Station in 1, 1111 Honzoll Court	1st year	\$1,719.00					
	2nd year	\$2,422.00					
	Ziid youi	\$4,141.00					
	3rd year	\$1,719.00					
	4th year	\$2,422.00					
	Hui yeai	\$4,141.00					
PM Contract for OCSD Substation, 750 Barclay Circle	Vaarl	y Lump Sum					
-ini Contract for OCSD Substation, 750 Barciay Circle		\$1,177.00					
	1st year						
	2nd year	\$2,343.00 \$3,530.00					
	01	\$3,520.00					
	3rd year	\$1,177.00					
	4th year	\$2,343.00					
		\$3,520.00		 			
Fetal of all Didge for Assess DM C		#00.070.0 5					
Total of all Bldgs for 4-years PM Contracts		\$36,250.00					