

RFP-RH-06-009 HVAC Preventive Maintenance Agreement																													
					Tech Mechanical					John E. Green					Controlled Temperature Inc														
Awarded to Johnson Controls					1490 East Highwood					7624 Northport Drive					1897 Best Drive														
					Pontiac MI 48340					Lansing MI 48917					Walled Lake MI 48390														
					Ed Louderback					Randy A Potts-Ron Marsh					Melissa Baranski														
Were PM contacts provided?					yes					Attachments					Yes														
Procedure for after hours?					provided					Attachments					Provided														
Comply with State of MI & Fed EEO?					yes					yes					Yes														
How many yrs performing HVAC maint.work?					25-years					10-plus years					30-years														
Do you inventory parts at local office?					Yes-we have accounts with all major HVAC supply co's					No-through supply houses and manufactures					Yes														
					parts are easy to get																								
Type of Organization:					Individual					Corporation					Corporation														
Number of full-time and part-time employees:					30-full time 0-part time					600-full time employees					20-full time 1-part time														
Do you maintain an Engineering Dept?					Yes					Yes					Yes														
If yes, how many are registered Engineers?					3-registered Engineers					2-registered Engineers					2-registered Engineers														
What % of business is maintenance work?					75%					5%					65%														
Do you have uniform/detailed method...?					Yes					Yes					Yes														
Do you have computer-generated PM program?					Yes					Yes					No														
Is this program based on Manuf. Recommended maint.procedures & historical data of similar eq.?					Yes					Yes					No														
Were samples provided of computer generated PM task sheets the mechanics use?					Yes					Yes					No														
Will you provide a specific HVAC mechanic to the City?					No. All serv techs have 15-20 yrs exp, EPA Certif and laptop					Yes					Yes														
Were licenses listed					computer controls experience.					Attachments					Mechanical Boiler Installation														
What training has the HVAC mechanic rec'd?					Factory trained classes, testing, safety classes					Attachments					Certified thru VA Star														
Will a Service/Acct Manager be assigned to the City?					Yes					Yes					Yes														
How many yrs of exp does Svs/Acct Mgr have in maint/repair?					25-yrs					30-yrs					30-yrs														
How many yrs of exp does Svs/Acct Mgr have managing svs accts?					20-yrs					30-yrs					25-yrs														
Will the Svs/Acct Mgr be available on-site when requested by City?					Yes					Yes					Yes														
Hourly Rates - First Year:																													
					Mon-Fri		Mon-Fri								Mon-Fri		Mon-Fri												
Classif.					7:30am-6pm		After 6pm		Saturday		Sunday		Holiday		Classif.					7:30am-6pm		After 6pm		Saturday		Sunday		Holiday	
No classifications - all service tech's - no trip charge					Journeyman HVAC Plumber					No Truck Charge					Mon-Fri time changed to 7:30 am to 4:30 pm														
					\$85.00		\$127.50		\$127.50		\$127.50		\$170.00		\$170.00		Service Tech												
																	\$84.00 \$126.00 \$126.00 \$168.00 \$168.00												
List exceptions to the above chart:					List exceptions to the above chart:					List exceptions to the above chart:																			
Hourly Rate - Second Year																													
					Mon-Fri		Mon-Fri								Mon-Fri		Mon-Fri												
Classif.					7:30am-6pm		After 6pm		Saturday		Sunday		Holiday		Classif.					7:30am-6pm		After 6pm		Saturday		Sunday		Holiday	
No classifications - all service tech's - no trip charge					Journeyman HVAC Plumber					No Truck Charge																			
					\$87.00		\$130.50		\$130.50		\$130.50		\$170.00		\$170.00		Service Tech												
																	\$84.50 \$126.50 \$126.50 \$168.00 \$168.00												
List exceptions to the above chart:					List exceptions to the above chart:					List exceptions to the above chart:																			
Hourly Rate - Third Year																													
					Mon-Fri		Mon-Fri								Mon-Fri		Mon-Fri												
Classif.					7:30am-6pm		After 6pm		Saturday		Sunday		Holiday		Classif.					7:30am-6pm		After 6pm		Saturday		Sunday		Holiday	
No classifications - all service tech's - no trip charge					Journeyman HVAC Plumber					No Truck Charge																			
					\$89.00		\$133.50		\$133.50		\$133.50		\$180.00		\$180.00		Service Tech												
																	\$87.00 \$130.00 \$130.00 \$173.00 \$173.00												
List exceptions to the above chart:					List exceptions to the above chart:					List exceptions to the above chart:																			

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Ed Louderback					Randy A Potts-Ron Marsh					Melissa Baranski																			
Hourly Rate - Fourth Year					Mon-Fri					Mon-Fri					Mon-Fri														
Classif.					7:30am-6pm			After 6pm		Saturday		Sunday		Holiday		Classif.			7:30am-6pm			After 6pm		Saturday		Sunday		Holiday	
No classifications - all service tech's - no trip charge					Journeyman HVAC Plumber					No Truck Charge																			
\$89.00					\$133.50			\$133.50		\$133.50				\$90.00		\$135.00		\$135.00		\$180.00		\$180.00							
List exceptions to the above chart:					List exceptions to the above chart:					List exceptions to the above chart:																			
Explain company's policy in charging overtime costs for services					Anything over 8-5 pm and weekends Sat/Sun & holidays					Attachments					Our technicians work from 7:00 a.m. to 3:30 anything after is considered overtime														
How will the Owner be charged for materials?					Invoiced on bill					25% above cost					Cost plus Markup plus tax														
If Mark-Up: Is the mark-up % over wholesale cost?					yes										Depends on vendor/supplier														
What is the mark-up %?					15%					25%					20%														
OR																													
If Discount: Is the discount % less list cost?					yes										Depends on vendor/supplier														
What is the discount %?					15%										10%														
Acknowledge the % will remain firm through entire contract term:					Yes																								
Any other costs or charges that have not been addressed?					No					No																			
Will there be any subcontractors?					No					Yes-Chemical Treatment-sheet metal					Not sure - need more information None														
Was a sample service agreement included?																													
PM Contract for RH Municipal Bldg, 1000 Rochester Hills Drive					Yearly Lump Sum					Yearly Lump Sum					Yearly Lump Sum														
1st year					\$21,333.00					1st year		\$20,550.00					1st year		\$7,680.00										
2nd year					<u>\$21,759.00</u>					2nd year		<u>\$20,550.00</u>					2nd year		<u>\$7,800.00</u>										
					\$43,092.00							\$41,100.00							\$15,480.00										
3rd year					\$22,195.00					3rd year		\$21,372.00					3rd year		\$8,034.00										
4th year					<u>\$22,638.00</u>					4th year		<u>\$22,226.00</u>					4th year		<u>\$8,275.00</u>										
					\$44,833.00							\$43,598.00							\$16,309.00										
PM Contract for DPS Garage, 511 East Auburn					Yearly Lump Sum					Yearly Lump Sum					Yearly Lump Sum														
1st year					\$3,682.00					1st year		\$11,750.00					1st year		\$3,840.00										
2nd year					<u>\$3,755.00</u>					2nd year		<u>\$11,750.00</u>					2nd year		<u>\$3,898.00</u>										
					\$7,437.00							\$23,500.00							\$7,738.00										
3rd year					\$3,830.00					3rd year		\$12,220.00					3rd year		\$4,015.00										
4th year					<u>\$3,906.00</u>					4th year		<u>\$12,708.00</u>					4th year		<u>\$4,136.00</u>										
					\$7,736.00							\$24,928.00							\$8,151.00										
PM Contract for Fire Station #1, 1111 Horizon Court					Yearly Lump Sum					Yearly Lump Sum					Yearly Lump Sum														
1st year					\$5,663.00					1st year		\$13,100.00					1st year		\$8,000.00										
2nd year					<u>\$5,777.00</u>					2nd year		<u>\$13,100.00</u>					2nd year		<u>\$8,120.00</u>										
					\$11,440.00							\$26,200.00							\$16,120.00										
3rd year					\$5,892.00					3rd year		\$13,624.00					3rd year		\$8,364.00										
4th year					<u>\$6,010.00</u>					4th year		<u>\$14,168.00</u>					4th year		<u>\$8,615.00</u>										
					\$11,902.00							\$27,792.00							\$16,979.00										
PM Contract for OCSD Substation, 750 Barclay Circle					Yearly Lump Sum					Yearly Lump Sum					Yearly Lump Sum														
1st year					\$2,745.00					1st year		\$11,495.00					1st year		\$3,840.00										
2nd year					<u>\$2,880.00</u>					2nd year		<u>\$11,495.00</u>					2nd year		<u>\$3,898.00</u>										
					\$5,625.00							\$22,990.00							\$7,738.00										
3rd year					\$2,855.00					3rd year		\$11,954.00					3rd year		\$4,015.00										
4th year					<u>\$2,912.00</u>					4th year		<u>\$12,432.00</u>					4th year		<u>\$4,136.00</u>										
					\$5,767.00							\$24,386.00							\$8,151.00										
Total of all Bldgs for 4-years PM Contracts					\$137,832.00							\$234,494.00							\$96,666.00										

RFP-RH-06-009 HVAC Preventive Maintenance Agreement																			
Engineered Comfort Systems Inc					Supreme Heating & Supply Co Inc					George S Hall (GSH)									
4413 Beech Daly					14641 E Warren Avenue					c/o The Gale Co., 5750 New King Drive, Ste 375									
Dearborn Heights MI 48215					Detroit MI 48215					Troy MI 48098									
Michelle Raglin					Cannot Read???					Dominic Holmes									
Were PM contacts provided?					Attachments					Yes									
Procedure for after hours?					Provided					Provided									
Comply with State of MI & Fed EEO?					Yes					Yes									
How many yrs performing HVAC maint.work?					6-years					50-yrs									
Do you inventory parts at local office?					Yes					Yes-We have a large & extensive parts inventory at our service centers as well as 24-hour, 365 day emergency parts from our large vendors.									
Type of Organization:					Corporation					??									
Number of full-time and part-time employees:					10-full time 2-part time					40-full time varies-part time									
Do you maintain an Engineering Dept?					No					Yes									
If yes, how many are registered Engineers?										1-in house & access to full-time elec, struc, mech & plmb eng.									
What % of business is maintenance work?					70%					93%									
Do you have uniform/detailed method...?					Yes					Yes									
Do you have computer-generated PM program?					Yes					Yes									
Is this program based on Manuf. Recommended maint.procedures & historical data of similar eq.?					Yes					Yes									
Were samples provided of computer generated PM task sheets the mechanics use?					Yes					Yes									
Will you provide a specific HVAC mechanic to the City?					Yes					Yes									
Were licenses listed					State of MI Mechanical Contractor - all classifications					Yes									
What training has the HVAC mechanic rec'd?					Information provided					Attachments									
Will a Service/Acct Manager be assigned to the City?					Yes					Yes									
How many yrs of exp does Svs/Acct Mgr have in maint/repair?					23-yrs					25-yrs									
How many yrs of exp does Svs/Acct Mgr have managing svs accts?					13-yrs					25-yrs									
Will the Svs/Acct Mgr be available on-site when requested by City?					Yes					yes									
Hourly Rates - First Year:																			
Mon-Fri					Mon-Fri					Mon-Fri					Mon-Fri				
Classif. 7:30am-6pm					After 6pm					Saturday					Sunday				
Holiday					Holiday					Holiday					Holiday				
HVAC Mechanic					All trade classifications as shown in our License Tab					HVAC Service Tech					HVAC Service Tech				
\$65.00					\$97.50					\$97.50					\$97.50				
\$130.00					\$55.00					\$55.00					\$55.00				
HVAC Mechanic Journeyman					Apprentice					Apprentice					Apprentice				
\$65.00					\$97.50					\$97.50					\$97.50				
\$130.00					\$65.00					\$97.00					\$97.00				
HVAC Mechanic Journeyman					Helper					Helper					Helper				
\$65.00					\$97.50					\$97.50					\$97.50				
\$130.00					\$60.00					\$90.00					\$90.00				
List exceptions to the above chart:					List exceptions to the above chart:					List exceptions to the above chart:					List exceptions to the above chart:				
Hourly Rate - Second Year																			
Mon-Fri					Mon-Fri					Mon-Fri					Mon-Fri				
Classif. 7:30am-6pm					After 6pm					Saturday					Sunday				
Holiday					Holiday					Holiday					Holiday				
HVAC Mechanic					All trade classifications as shown in our License Tab					HVAC Service Tech					HVAC Service Tech				
\$65.00					\$97.50					\$97.50					\$97.50				
\$130.00					\$57.50					\$57.50					\$57.50				
HVAC Mechanic Journeyman					Apprentice					Apprentice					Apprentice				
\$65.00					\$97.50					\$97.50					\$97.50				
\$130.00					\$67.00					\$100.00					\$100.00				
HVAC Mechanic Journeyman					Helper					Helper					Helper				
\$65.00					\$97.50					\$97.50					\$97.50				
\$130.00					\$62.00					\$93.00					\$93.00				
List exceptions to the above chart:					List exceptions to the above chart:					List exceptions to the above chart:					List exceptions to the above chart:				
Hourly Rate - Third Year																			
Mon-Fri					Mon-Fri					Mon-Fri					Mon-Fri				
Classif. 7:30am-6pm					After 6pm					Saturday					Sunday				
Holiday					Holiday					Holiday					Holiday				
HVAC Mechanic					All trade classifications as shown in our License Tab					HVAC Service Tech					HVAC Service Tech				
\$65.00					\$97.50					\$97.50					\$97.50				
\$130.00					\$60.00					\$60.00					\$60.00				
HVAC Mechanic Journeyman					Apprentice					Apprentice					Apprentice				
\$65.00					\$97.50					\$97.50					\$97.50				
\$130.00					\$69.00					\$103.00					\$103.00				
HVAC Mechanic Journeyman					Helper					Helper					Helper				
\$65.00					\$97.50					\$97.50					\$97.50				
\$130.00					\$64.00					\$96.00					\$96.00				
List exceptions to the above chart:					List exceptions to the above chart:					List exceptions to the above chart:					List exceptions to the above chart:				

RFP-RH-06-009 HVAC Preventive Maintenance Agreement																													
Awarded to Johnson Controls					Engineered Comfort Systems Inc 4413 Beech Daly Dearborn Heights MI 48215 Michelle Raglin					Supreme Heating & Supply Co Inc 14641 E Warren Avenue Detroit MI 48215 Cannot Read???					George S Hall (GSH) c/o The Gale Co., 5750 New King Drive, Ste 375 Troy MI 48098 Dominic Holmes														
Hourly Rate - Fourth Year					Mon-Fri Mon-Fri Classif. 7:30am-6pm After 6pm Saturday Sunday Holiday					Mon-Fri Mon-Fri Classif. 7:30am-6pm After 6pm Saturday Sunday Holiday					Mon-Fri Mon-Fri Classif. 7:30am-6pm After 6pm Saturday Sunday Holiday														
HVAC Mechanic					\$65.00 \$97.50 \$97.50 \$97.50 \$130.00					All trade classifications as shown in our License Tab					HVAC Service Tech														
HVAC Mechanic Journeyman					\$65.00 \$97.50 \$97.50 \$97.50 \$130.00										Apprentice														
List exceptions to the above chart:										List exceptions to the above chart:					Helper														
Explain company's policy in charging overtime costs for services					Normal business hours are Mon-Fri 8am to 7:30 pm unless scheduled in advance special hrs requested will be approved at regular hourly rate					We have no fixed policy & overtime costs are negotiated by each client based on their specific needs					Four hour minimum charge														
How will the Owner be charged for materials?					Invoiced 35% over cost, billed to customer with associated labor. Yes					At any time prior to materials purchases, you may negotiate your material costs and/or markups. We can provide both discounts and markups depending on the needs of your purchasing department. Mark-up 20-25%					Invoiced after service														
If Mark-Up: Is the mark-up % over wholesale cost?					35%																								
What is the mark-up %?					35%																								
OR																													
If Discount: Is the discount % less list cost?					Yes, whichever is less					Discount-usually trade services prices					Yes														
What is the discount %?					n/a					15-20%					5%														
Acknowledge the % will remain firm through entire contract term:					Yes, whichever is less					Yes					Yes														
Any other costs or charges that have not been addressed?					Normal business hours are Mon-Fri 8am to 7:30 pm unless					By the nature of the RFP we acknowledge that you want to discuss the various options open to you. No subcontractors					No														
Will there be any subcontractors?					Yes										No														
Was a sample service agreement included?					Licensed Plumbers, licensed electrician for installation, boiler makers					Attachments					n/a														
PM Contract for RH Municipal Bldg, 1000 Rochester Hills Drive																													
Yearly Lump Sum										Yearly Lump Sum					Yearly Lump Sum														
1st year					\$7,310.00					1st year					\$6,210.43					1st year					\$12,500.00				
2nd year					<u>\$7,310.00</u>					2nd year					<u>\$6,210.43</u>					2nd year					<u>\$12,875.00</u>				
					\$14,620.00										\$12,420.86										\$25,375.00				
3rd year					\$7,310.00					3rd year					\$6,656.31					3rd year					\$13,201.00				
4th year					<u>\$7,310.00</u>					4th year					<u>\$6,656.31</u>					4th year					<u>\$13,658.00</u>				
					\$14,620.00										\$13,312.62										\$26,859.00				
PM Contract for DPS Garage, 511 East Auburn																													
Yearly Lump Sum										Yearly Lump Sum					Yearly Lump Sum														
1st year					\$2,730.00					1st year					\$2,830.35					1st year					\$10,958.00				
2nd year					<u>\$2,730.00</u>					2nd year					<u>\$2,830.35</u>					2nd year					<u>\$11,286.00</u>				
					\$5,460.00										\$5,660.70										\$22,244.00				
3rd year					\$2,730.00					3rd year					\$3,033.55					3rd year					\$11,624.00				
4th year					<u>\$2,730.00</u>					4th year					<u>\$3,033.55</u>					4th year					<u>\$11,973.00</u>				
					\$5,460.00										\$6,067.10										\$23,597.00				
PM Contract for Fire Station #1, 1111 Horizon Court																													
Yearly Lump Sum										Yearly Lump Sum					Yearly Lump Sum														
1st year					\$3,420.00					1st year					\$8,651.23					1st year					\$4,040.00				
2nd year					<u>\$3,420.00</u>					2nd year					<u>\$8,651.23</u>					2nd year					<u>\$4,162.00</u>				
					\$6,840.00										\$17,302.46										\$8,202.00				
3rd year					\$3,420.00					3rd year					\$9,272.34					3rd year					\$4,286.00				
4th year					<u>\$3,420.00</u>					4th year					<u>\$9,272.34</u>					4th year					<u>\$4,415.00</u>				
					\$6,840.00										\$18,544.68										\$8,701.00				
PM Contract for OCSD Substation, 750 Barclay Circle																													
Yearly Lump Sum										Yearly Lump Sum					Yearly Lump Sum														
1st year					\$3,120.00					1st year					\$3,256.65					1st year					\$8,340.00				
2nd year					<u>\$3,120.00</u>					2nd year					<u>\$3,256.65</u>					2nd year					<u>\$8,590.00</u>				
					\$6,240.00										\$6,513.30										\$16,930.00				
3rd year					\$3,120.00					3rd year					\$3,490.46					3rd year					\$8,848.00				
4th year					<u>\$3,120.00</u>					4th year					<u>\$3,490.46</u>					4th year					<u>\$9,113.00</u>				
					\$6,240.00										\$6,980.92										\$17,961.00				
Total of all Bldgs for 4-years PM Contracts					\$66,320.00										\$86,802.64										\$149,869.00				

RFP-RH-06-009 HVAC Preventive Maintenance Agreement						
Awarded to Johnson Controls	Johnson Controls Inc					WJ Oneill
	2875 High Meadow Circle					NO BID
	Auburn Hills MI 48326					
	Raymond Cloutier					
Were PM contacts provided?	Yes					
Procedure for after hours?	Provided					
Comply with State of MI & Fed EEO?	Yes					
How many yrs performing HVAC maint.work?	100-years					
Do you inventory parts at local office?	Yes/No - some parts are local, all other parts are shipped to site within 24-hours					
Type of Organization:	Corporation					
Number of full-time and part-time employees:	100,000 full time employees					
Do you maintain an Engineering Dept?	Yes					
If yes, how many are registered Engineers?	5,000 registered engineers					
What % of business is maintenance work?	70%					
Do you have uniform/detailed method...?	Yes					
Do you have computer-generated PM program?	Yes					
Is this program based on Manuf. Recommended maint.procedures & historical data of similar eq.?	Yes					
Were samples provided of computer generated PM task sheets the mechanics use?	Yes					
Will you provide a specific HVAC mechanic to the City?	Yes					
Were licenses listed	Refrigeration & Mechanical Contractor					
What training has the HVAC mechanic rec'd?	Boilers,HVAC,Pneum,chillers,roof top units, convert & refrig eq.					
Will a Service/Acct Manager be assigned to the City?	Yes					
How many yrs of exp does Svs/Acct Mgr have in maint/repair?	31-yrs					
How many yrs of exp does Svs/Acct Mgr have managing svs accts?	25-yrs					
Will the Svs/Acct Mgr be available on-site when requested by City?	Yes					
Hourly Rates - First Year:		Mon-Fri	Mon-Fri			
	Classif.	7:30am-6pm	After 6pm	Saturday	Sunday	Holiday
	General Maintenance					
		\$67.00	\$84.50	\$84.50	\$102.00	\$102.00
	Chillers Repairs, Centrifugal Screws					
		\$85.00	\$107.00	\$107.00	\$129.00	\$129.00
	List exceptions to the above chart:					
Hourly Rate - Second Year		Mon-Fri	Mon-Fri			
	Classif.	7:30am-6pm	After 6pm	Saturday	Sunday	Holiday
	General Maintenance					
		\$67.00	\$84.50	\$84.50	\$102.00	\$102.00
	Chillers Repairs, Centrifugal Screws					
		\$85.00	\$107.00	\$107.00	\$129.00	\$129.00
	List exceptions to the above chart:					
Hourly Rate - Third Year		Mon-Fri	Mon-Fri			
	Classif.	7:30am-6pm	After 6pm	Saturday	Sunday	Holiday
	General Maintenance					
		\$70.35	\$88.72	\$88.72	\$107.00	\$107.00
	Chillers Repairs, Centrifugal Screws					
		\$89.25	\$112.40	\$112.40	\$135.45	\$135.45
	List exceptions to the above chart:					

RFP-RH-06-009 HVAC Preventive Maintenance Agreement						
Awarded to Johnson Controls	Johnson Controls Inc 2875 High Meadow Circle Auburn Hills MI 48326					WJ Oneill NO BID
Hourly Rate - Fourth Year	Raymond Cloutier					
	Mon-Fri	Mon-Fri		Sunday	Holiday	
	Classif.	7:30am-6pm	After 6pm	Saturday	Sunday	Holiday
	General Maintenance					
		\$70.35	\$88.72	\$88.72	\$107.00	\$107.00
	Chillers Repairs, Centrifugal Screws					
		\$89.25	\$112.40	\$112.40	\$135.45	\$135.45
	List exceptions to the above chart:					
Explain company's policy in charging overtime costs for services	Overtime is charged for work over 8-hrs per day or 40-hrs per week. Sundays & Holidays are charged as noted above.					
How will the Owner be charged for materials?	Johnson Controls parts will cost List Price minus 50%.					
If Mark-Up: Is the mark-up % over wholesale cost?	All other vendor materials will cost vendor wholesale plus 15%					
What is the mark-up %?						
OR						
If Discount: Is the discount % less list cost?						
What is the discount %?						
Acknowledge the % will remain firm through entire contract term:						
Any other costs or charges that have not been addressed?	Yes \$29 truck charge. Charge is per job, not per day. This charge is only for approved repair work.					
Will there be any subcontractors?	No subcontractors . No sample agreement					
Was a sample service agreement included?	No subcontractors . No sample agreement					
PM Contract for RH Municipal Bldg, 1000 Rochester Hills Drive	Yearly Lump Sum					
	1st year	\$2,916.00				
	2nd year	<u>\$4,102.00</u>				
		\$7,018.00				
	3rd year	\$2,916.00				
	4th year	<u>\$4,102.00</u>				
		\$7,018.00				
PM Contract for DPS Garage, 511 East Auburn	Yearly Lump Sum					
	1st year	\$1,723.00				
	2nd year	<u>\$1,723.00</u>				
		\$3,446.00				
	3rd year	\$1,723.00				
	4th year	<u>\$1,723.00</u>				
		\$3,446.00				
PM Contract for Fire Station #1, 1111 Horizon Court	Yearly Lump Sum					
	1st year	\$1,719.00				
	2nd year	<u>\$2,422.00</u>				
		\$4,141.00				
	3rd year	\$1,719.00				
	4th year	<u>\$2,422.00</u>				
		\$4,141.00				
PM Contract for OCSD Substation, 750 Barclay Circle	Yearly Lump Sum					
	1st year	\$1,177.00				
	2nd year	<u>\$2,343.00</u>				
		\$3,520.00				
	3rd year	\$1,177.00				
	4th year	<u>\$2,343.00</u>				
		\$3,520.00				
Total of all Bldgs for 4-years PM Contracts			\$36,250.00			