REQUEST FOR PROPOSALS
FOR THE UPGRADE OF THE
CITY'S SCADA SYSTEM
RFP-RH-08-041

PRICING FORMS

Please complete the following pricing forms for the proposed hardware, software, and services solution. If there is not enough space to describe the pricing on these forms, please attach a separate pricing page and provide the pricing information in the same type of format so it is easy to understand.

Estimated Hardware Pricing
Please include pricing below for the hardware required to accommodate the proposed SCADA system solution. Pricing must include ALL hardware components that are required to support the proposed system.

Hardware	Required Quantity	X	Purchase Price	=	Extended/Total Price	Annual Maintenance Cost
Primary Server	1	X	$4,200	=	$4,200	$420.00
Secondary Server	1	X	$4,200	=	$4,200	$420.00
Work Stations (2-3)	3	X	$1,900	=	$5,700	$570.00
Laptops (Hardened)	1	X	$2,500	=	$2,500	$250.00
Panel for Hardware, connectors for radios	1	x	$1,000	=	$1,000	0
Allen Bradley Controllogix to replace Allen Bradley SLC5/05 polling master	1	X	$5,200	=	$5,200	$520.00
Subtotal – Hardware:					**$22,750**	$2,180.00

Software Pricing
Please include pricing below for the application and other software required to support the proposed enterprise asset management system solution.

Application Software Modules	Server License Price – 10 Concurrent Users (Each)	Each Additional Concurrent User	Annual Software Support Cost
iClient R/T (4)	$4,655.00		$1,579.00
iFix Plus Unlimited R/T with Ack Fail (1)	$4,210.00		$1,432.00
Portal (1)	$4,210.00		$3,920.00
iFix Plus Unlimited Developer (1)	$6,377.00		$2,168.00

Subtotal Application Software:	$19,452.00		$9,099.00

Other Software Pricing

Other Software	Req'd Qty.	x	Unit Price	=	Extended Initial Purchase or License Price	Annual On-Going Software Support/License
Subtotal-Other Software						

Proposed Services Pricing

Please include pricing for services required to deliver, install, implement, and train for the upgrade of the City's SCADA system, including project management, shipping and installation, report development, data conversion and other implementation services proposed:

Implementation Services	Estimated Hours	x	Hourly Rate	]	=	Extended Cost
Design	80		88			$7,040
Programming	80		88			$7,040
Startup and Debug	120		88			$10,560
Final Commissioning	40		88			$3,520
Radio Startup	24		150			$3,600
Electrical Install for Weather Station	16		65			$1,040
Miscellaneous Electrical	1					$720
Subtotal – Implementation Services:						$33,520

Training Services	Estimated Hours	x	Hourly Rate	]	=	Extended Cost
General Requirements of Software and Modules, including report writing	60	x	88		=	$5,280
		x			=	
		x			=	
		x			=	
		x			=	
		x			=	
		x			=	
		x			=	
		x			=	
Subtotal – Training Services:		x			=	**$5,280**

Cost Summary

COST SUMMARY	
Vendor Name:	**Perceptive Controls**
Subtotal – Hardware*	**$22,750.00**
Subtotal - Application Software*	**$28,551.00**
Subtotal - Other Software*	
Subtotal - Implementation Services	**$33,520.00**
Subtotal - Training Services	**$5,280.00**
Travel and Lodging	**$1,920.00**
GRAND TOTAL**	**$92,021.00**

* One time costs (not annual maintenance costs)

** Proposals shall include all charges for delivery, packing, carting, etc.,
   unless otherwise stated in the proposal document. All deliveries will
   be FOB: Delivered. General delivery hours are 8:00 to 5 p.m.,
   Monday-Friday.