

REQUEST FOR PROPOSAL FOR CATCH BASIN CLEANING  
RFP-RH-08-026  
PROPOSAL TABULATION

NAME	Doetsch Industrial Services, Inc.	Schultz, Inc.	Aqua Group, LLC	Young's Environmental Cleanup, Inc.	Downunder Municipal Services LLC
ADDRESS	Warren, MI	Lansing, MI	Detroit, MI	Flint, MI	Kalamazoo, MI
Firm Established	1898	1978	2006	1989	2001
Years in Business	110 years	30 years	2 years	19 years	8 years
Years Providing Catch Basin Cleaning	40 plus years	18 years	2 years	19 years	8 years
Contracts for Catch Basin Cleaning	Chesterfield Township City of Ferndale City of Fraser City of Hazel Park City of Indianapolis Michigan Dept of Transportation NTH Consultants Oakland County Drain Comm Orchard Hiltz & McCliment, Inc. Soil & Materials Engineers Inc. Hubbell, Roth & Clark, Inc. Dietrich, Bailey & Associates	Pepsi Bottling Group, Lansing Warren Consolidated Schools Utica Community Schools Frantor Shopping Ctr, Lansing Clinton County Drain Comm, St Johns City of Lansing Crown Pointe Off Bldg, Levine & Sons Sewer Specialists, Lansing Plumbers Service, Milford Cross Rds Off Ctr, Southfield	Village of Lathrup Village City of Trenton City of Oak Park City of Sterling Heights Oakland County Drain Commission Henry Ford Village Macomb County DPW Huron Township Lakeshore Engineering. Majority of contracts were for sanitary sewer cleaning and TV.	Genesee County Genesee Township Davison Township City of Burton Genesee County Road Commission Flint Oakland County Clio Montrose Kingston Majority sewer cleaning; video; sewer lining, CCTV SVS	Royal Oak Farmington Hills Allen Park Kent County Rd Comm Birmingham Clinton County Rd Comm Big Rapids Mich State University Terra Contracting Graftot County
Full Time Employees	35 full time	16 full time	28 full time	75 full time	12 full time
Part Time Employees	0 part time	0 part time	0 part time	0 part time	0 part time
Description of project/services to be provided	Min 1 vactor sewer cleaning unit w/ operator, towable traffic advisor when needed and support vehicle when needed. Upwards of 2 add. Vactors could be supplied if City wants to expedite the time of completion. Estimate that scope can be completed within timeline with one unit and operator.	Clean 4000 catch basins in 2 yrs - 2-man crew w/ high vac truck. High velocity jet rod trailer w/ crew to clean lateral drains; transporter, disposal site. 6000 gal capacity pres-vac trailer w/ 6" hose & boom International tractor. High velocity jet rodder for cleaning lat drains. Trailer mnted high pressure sewer cleaner,	Provide complete cleaning of catch basins and sewer lead pipes as directed by the City inspector. Equipment List attached.	Complete cleaning of storm sewer using vactor/jet combination truck. If req'd clean 50' of storm sewer directly connected to basin. All water & solid waste dumped into 20 cu yd box to allow for separation of solids & liquids. All liquids to be pumped into storm or sanitary sewer system	Vactors 2004 or newer/1-2 machines Trained operators Sealed 20 yd roll-off containers Removal of materials collected in catch basins followed by rinse down of interior of each structure. Upon request the jetting of inlet/outlines within the storm basin. Downunder will not leave the project each year until the number of basins assigned are completed.
Work Plan	Weekly plan coord w/ City Crew completes cleaning, will mark catch basin cover as specified; complete cleaning report w/ quantity of basin & amt of footage of drain lead cleaned. Waste dewatered; remaining liquid transported to DART Disposal, manifested per MEDQ reqs. Following Mon report submitted to City.	2 man crew of operator and helper; pre-trip equipmt in Lansing, begin cleaning 8am; stop work at 4 pm & return to Lansing. No basins cleaned in rain, unload truck as needed & prepare for next day. All work M-F, no holidays. Provide a detailed daily report with recommendations	Upon City inspection of catch basins, we will be notified when cleaning req'd. At least one full day of work for a crew; perform cleaning & disposal operations & work with City inspector to verify cleaning has been completed and also lead pipe cleaning where instructed. Will verify batch basin & lead quantities performed with inspector on daily basis.	Establish work zone/traffic control w/ arrow board signs & traffic cones; Remove solids from catch basin; Dump solids/liquids into roll-off box; Pump out water from box into onsite sewer system; Transport all solids to approved waste disposal facility.	Downunder request to be able to work in a uniform area starting at the northwest corner (Area 6), working to the east through Area 1. Then returning back to the West in Area 7.
Recommendations	N/A	Start project in Sept 2008. Complete 2000 basins by end of 2008. Continue through 2009 until 4000 completed. Will make suggestions about cleaning laterals as needed & work closely w/ city inspector to his specifications		N/A - to be provided upon award.	Consistent daily operators Daily communications Target completion date Safe work; work safe

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Disposal Site	Disposal and Recycling Technologies Detroit, MI	Schultz, Inc., Lansing, MI Solids: Granger Landfill Water: Lansing Treatment Plant	City of Mt Clemens Waste Water Treatment Plant	Citizens Landfill, Grand Blanc, MI	Oakland Heights Landfill
Disposal Site meets requirements of MDEQ	MID # MIK 153 892 922	USDOT ID#1179117 Site ID #MID 982074445 MDEQ LIW ID # ULIW2074445			Yes, they meet all requirements.
Transport Company	Doetsch Industrial Services will perform cleaning and transportation.	Schultz, Inc., Lansing, MI USDOT ID#1179117 Site ID #MID 982074445 MDEQ LIW ID # ULIW2074445	Disposal Transport by Aqua Group LLC	Young's Environmental Cleanup, Inc.	Dinverno
Transport Company permitted and registered	Licensed liquid waste hauler registered with MDEQ & licensed Haz Waste Hauler	Yes - Non-hazardous material only		Transporter permitted & registered under No Haz; Transporter meets Fed, St & Local reqs.	They meet all the requirements
City to receive copy of manifest	Yes	Yes - daily	Yes	Yes	Yes
Timeframe for completion in 2008	Intent to mobilize & commence operations within 5 days of contract award; Notice to proceed and anticipated completion of 100 days or less	Start 9/2/08; Est completion of 2000 basins by 12/31/2008; Est completion of 4000 basins by 6/30/09.	60 days based on 2000 catch basins	68 days after award=88 total working days; date dependent on award.	No later than Sept 15th start date; No later than Oct 30th completion date
Staff qualifications	Pat Selby employed 10 yrs. Last 5 as Proj Mgr. Vector Operator average 7 yrs experience	Primary Contract: Terry Lawless, VP 10 yrs exp LIW/30 yrs gen trucking. Operator: Min 1 yr exp operating high vac equipment Helper: Min of 1 yr exp working operators.	Clint Llewellyn VP of Operations 30yrs Jason McCoy Foreman 10 yrs Angelo D'Alessandro, Pres/CEO - 25 yrs	Operators over 10 yrs exp w/ hands- on sewer cleaning exp/work. Resume for operators upon request	Trained operator with 6-15 yrs exp CPR training Confined Space Certified LPS Safety Training
Subcontractors	No	Plumbers Service, Milford, MI over 50 yrs exp in drain cleaning and jet rodding	None	No	Dinverno - transportation of roll-off boxes; Oakland Heights Landfill - disposal services
Copy of Contract provided	No	No	No	No	No
Ability to meet insurance requirements	Yes	Yes	Yes	Yes	Yes

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COST PROPOSAL					
Cost for cleaning per catch basin	\$80.00 per catch basin	\$60.00 per catch basin	\$50 per catch basin	\$63 per catch basin	\$49 per catch basin
Jet Clean per Lineal Foot	\$1.50 per lineal foot	\$1.38 per lineal foot	\$5.00 per lineal foot	\$4.15 per lineal foot	\$2.00 per lineal foot
Will hold pricing for 3 years	No	No	No	No	No
If No:					
2011 Pricing					
Cost for cleaning per catch basin			\$53 per catch basin	\$67 per catch basin	\$39.75 per catch basin
Jet Clean per Lineal Foot			\$5.30 per lineal foot	\$4.36 per lineal foot	\$2.00 per lineal foot
2012 Pricing					
Cost for cleaning per catch basin			\$56 per catch basin	\$70.35 per catch basin	\$39.75 per catch basin
Jet Clean per Lineal Foot			\$5.60 per lineal foot	\$4.61 per lineal foot	\$2.00 per lineal foot
Exceptions/Alternates:				City to provide drying pad or decant location at no cost to Young's. Water for cleaning provided by City at no additional cost to Young's.	
Will Extend to MITJ	Yes	No	Yes, if within 60 mile radius of Ferndale	No	Yes

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NAME	EQ-The Environmental Quality Co	National Industrial Maintenance Inc.	Advanced Underground Inspection	Inland Waters Pollution Control, Inc.
ADDRESS	Wayne, MI	Dearborn, MI	Westland, MI	Brownstown, MI
Firm Established	1957	1993	2001	1973
Years in Business	51 years	15 years	6.5 years	34 years
Years Providing Catch Basin Cleaning	10 years	15 years	6.5 years	34 years
Contracts for Catch Basin Cleaning	City of Oak Park City of Clawson NTH Consultants City of Pontiac Clinton Township Genessee County Warner Robins Air Force Base, GA Andrews Air Force Base, Wash DC Eglin Air Force Base, FL Bayonne, NJ Oakland County Drain Commission	City of Hamtramck City of Ecorse Ajax Paving Cadillac Asphalt Ferros Processing C.P. I. Inc. Florence Cement	City of Holland City of Mt Clemens Inland Waters Instate Highway John Carlo Companies State of Michigan City of Allen Park Washtenaw County Drain Comm City of Wyandotte Plymouth Township Instiuforn City of Midland	MDOT Oakland TSC Catch basin clean MDOT Bay Region Catch basin clean Dearborn - catch basin cleaning Detroit, DWSD - several projects NTH Consultants Superior Engineering GM Proving Ground Storm Sewer Re-Routing
Full Time Employees	616 Full Time	32 full time	25 full time	74 full time
Part Time Employees	8 part time/ 82 temporary	1 part time	3 part time	0 part time
Description of project/services to be provided	Supervision, labor, equipmt, traffic signage, traf control, serv & experitise for stormwater catch basin clean serv including removal, trans, & disposal of debris & non potable water from id'd catch basins. Debris & sediment removed from grate openings, catch basin & sump. Upon request, jet clean outlet covered by debris up to max of 50 feet. Equipment list att'd.	Catch Basin Cleaning Equipment List	Equipment List	Will provide all equipmt, labor and supervision to perform catch basin cleaning. Removal, transportation and disposal of debris & non-potable water. Upon Req clean any outlet in catch basin covered by debris. Fleet of vacuum truck & other equipmt. Equipment List. This project will use Jetter Vacs 2100 series, arrowboards, traffic cones and other channeling devices for safety.
Work Plan	Clean all assigned catch basins, sumps cleaned or restored to orig capacity; skipped if doesn't warrant cleaning at no chrg, no cleaning if precipitation in forecast, mark w/ paint as specified by City, complete & submit daily work report.	Will provide two vactors to clean 60 to 80 catch basins per day. Will work with City Project Coordinator to prioritize which basin are to be cleaned first.	Catch basin cleaning will be performed. Monday through Friday, approximately 10 days	Trained, exp personnel to safely complete work. Provide list of staff, health & safety policy, safety concerns will be addressed. Will provide a progress schedule and traffic control plan to City prior to start of work.
Recommendations	Recommend 1 vactor 2100 series combo rodder unit on site 5 days per week; 2nd unit to keep up w/ schedule Dump into EQ roll-off boxes staged at RH DPW Facility and dewater prior to shipping to the landfill.	If yard space from City is provided, will place roll off boxes on site. Co. trucks will pump at this site as oppose to wasting traveling to and from the disposal facility.	Adequate water supply Maps or prints of structure locations to be cleaned.	Pre-Construction mtg to provide contract info, work plan, traffic plan. City to approve plans, meet with City bi-weekly to confirm quantities complete and go over scheduling and other issues. Will provide planning, communication, mgmt and docs.



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ADDRESS	Wayne, MI	Dearborn, MI	Westland, MI	Brownstown, MI
COST PROPOSAL				
Cost for cleaning per catch basin	\$52 per catch basin	\$34 per catch basin	\$52.50 per catch basin	\$36.80 per catch basin
Jet Clean per Lineal Foot	\$1.00 per lineal foot	\$1.00 per lineal foot	\$1.00 per lineal foot	\$.75 per lineal foot
Will hold pricing for 3 years	Yes	No	No	No
If No:				
2011 Pricing				
Cost for cleaning per catch basin		\$37.40 per catch basin	\$57.75 per catch basin	\$38 per catch basin
Jet Clean per Lineal Foot		\$1.00 per lineal foot	\$1.20 per lineal foot	\$80 per lineal foot
2012 Pricing				
Cost for cleaning per catch basin		\$37.40 per catch basin	\$57.75 per catch basin	\$40 per catch basin
Jet Clean per Lineal Foot		\$1.00 per lineal foot	\$1.20 per lineal foot	\$.85 per lineal foot
Exceptions/Alternates:	None	None	No	
Will Extend to MITN		No	No	Yes