

RFP-RH-09-001 Landscaping Services 2009		SUBMITTED HARDCOPY Big Beaver Landscaping and Snow 8803 Saint John Street Shelby Twp MI 48317 Ryan Stewart 248.217.0140		SUBMITTED HARDCOPY Steve Kirka Inc/Great Lakes Property Services 13942 Simone Dr Shelby Twp MI 48315 Steve Kirka 586.207.4400		HARDCOPY & ONLINE Quality Landscape & Fertilizing PO Box 80392 Rochester MI 48308 Ron Momany 248.726.0355 ONLINE (1) Reference List		SUBMITTED HARDCOPY Great Lakes Landscaping 25212 Ryan Road Warren MI 48091 Paula Gorney 586.756.5347	
Location Number	Visits	Per Visit	Total	Per Visit	Total	Per Visit	Total	Per Visit	Total
Awarded to Precision Lawns LLC 50577 Central Industrial Drive Shelby Township MI 48315									
Cut every week:									
3 Walton Blvd	32	\$880.00	\$28,160.00	\$270.00	\$8,640.00	\$270.00	\$8,640.00	\$319.12	\$10,211.84
6 Livernois Blvd & row	32	\$280.00	\$8,960.00	\$165.00	\$5,280.00	\$175.00	\$5,600.00	\$161.73	\$5,175.36
7 EEC, 1115 W. Avon	32	\$50.00	\$1,600.00	\$27.00	\$864.00	\$32.00	\$1,024.00	\$74.71	\$2,390.72
8 RH Municipal Offices	32	\$560.00	\$17,920.00	\$179.00	\$5,728.00	\$180.00	\$5,760.00	\$286.12	\$9,155.84
9 SW cor Avon/Livernois	32	\$80.00	\$2,560.00	\$26.00	\$832.00	\$28.00	\$896.00	\$44.62	\$1,427.84
10 1100 S Livernois(vacant)	32	\$60.00	\$1,920.00	\$32.00	\$1,024.00	\$30.00	\$960.00	\$40.27	\$1,288.64
11 Veteran's Memorial Pt	32	\$260.00	\$8,320.00	\$75.00	\$2,400.00	\$125.00	\$4,000.00	\$167.68	\$5,365.76
13 Hamlin Blvd & ROW	32	\$1,275.00	\$40,800.00	\$165.00	\$5,280.00	\$200.00	\$6,400.00	\$613.50	\$19,632.00
14 276 W Auburn	32	\$110.00	\$3,520.00	\$25.00	\$800.00	\$30.00	\$960.00	\$72.50	\$2,320.00
15 52/3 District Court	32	\$155.00	\$4,960.00	\$57.00	\$1,824.00	\$65.00	\$2,080.00	\$89.23	\$2,855.36
16 OCSD Substation	32	\$50.00	\$1,600.00	\$28.00	\$896.00	\$35.00	\$1,120.00	\$100.38	\$3,212.16
17 DPS Garage berms	32	\$100.00	\$3,200.00	\$70.00	\$2,240.00	\$50.00	\$1,600.00	\$211.92	\$6,781.44
19 Pct 5, 1551 E Auburn	32	\$40.00	\$1,280.00	\$22.00	\$704.00	\$20.00	\$640.00	\$27.88	\$892.16
20 Round-Sheldon/Tienken	32	\$40.00	\$1,280.00	\$12.00	\$384.00	\$20.00	\$640.00	\$27.15	\$868.80
21 Crooks Rd Blvd & ROW	32	\$390.00	\$12,480.00	\$12.00	\$384.00	\$120.00	\$3,840.00	\$196.23	\$6,279.36
22 Parcel Behind Station 2	32	\$40.00	\$1,280.00	\$12.00	\$384.00	\$20.00	\$640.00	\$25.46	\$814.72
23 Fire Station #1	32	\$195.00	\$6,240.00	\$23.00	\$736.00	\$20.00	\$640.00	\$88.00	\$2,816.00
24 Fire Station #2	32	\$40.00	\$1,280.00	\$14.00	\$448.00	\$20.00	\$640.00	\$22.15	\$708.80
25 Fire Station #3	32	\$40.00	\$1,280.00	\$14.00	\$448.00	\$20.00	\$640.00	\$24.15	\$772.80
26 Fire Station #4	32	\$80.00	\$2,560.00	\$14.00	\$448.00	\$20.00	\$640.00	\$33.00	\$1,056.00
27 Fire Station #5	32	\$45.00	\$1,440.00	\$14.00	\$448.00	\$20.00	\$640.00	\$26.58	\$850.56
30 New DPS Garage	32	\$230.00	\$7,360.00	\$139.00	\$4,448.00	\$85.00	\$2,720.00	\$152.62	\$4,883.84
31 S Adams Rd Blvd & ROW	32		\$0.00	\$200.00	\$6,400.00	\$120.00	\$3,840.00	\$218.04	\$6,977.28
TOTAL Weekly Cut			\$160,000.00		\$51,040.00		\$54,560.00		\$96,737.28
Shrub Trimming & Bed Detail									
15 52/3 District Court	6		NO BID	\$105.00	\$630.00	\$125.00	\$750.00	\$108.72	\$652.32
30 New DPS Garage	6		NO BID	\$175.00	\$1,050.00	\$150.00	\$900.00	\$141.29	\$847.74
TOTAL Shrub & Bed Detail			\$0.00		\$1,680.00		\$1,650.00		\$1,500.06
Bed Detail Only									
8 RH Municipal Offices	6		NO BID	\$95.00	\$570.00	\$100.00	\$600.00	\$94.57	\$567.42
16 OCSD Sub-Station	6		NO BID	\$40.00	\$240.00	\$50.00	\$300.00	\$61.14	\$366.84
TOTAL Bed Detail			\$0.00		\$810.00		\$900.00		\$934.26
Cut every 2-weeks:									
1 W. Tienken Rd Property	16	\$85.00	\$1,360.00	\$34.00	\$544.00	\$35.00	\$560.00	\$62.21	\$995.36
2 Nowicki Park	16	\$220.00	\$3,520.00	\$28.00	\$448.00	\$50.00	\$800.00	\$67.50	\$1,080.00
4 Paint Cr Trail-Dutton Ent	16	\$40.00	\$640.00	\$23.00	\$368.00	\$30.00	\$480.00	\$35.07	\$561.12
5 Paint Cr Trail-Tienken Ent	16	\$65.00	\$1,040.00	\$24.00	\$384.00	\$45.00	\$720.00	\$25.21	\$403.36
12a Clinton River Trail Entr A	16	\$40.00	\$640.00	\$14.50	\$232.00	\$30.00	\$480.00	\$27.86	\$445.76
12b Clinton River Trail Entr B	16	\$40.00	\$640.00	\$14.50	\$232.00	\$20.00	\$320.00	\$33.43	\$534.88
12c Clinton River Trail Entr C	16	\$40.00	\$640.00	\$14.50	\$232.00	\$20.00	\$320.00	\$22.29	\$356.64
18 W. side of Culbertson	16	\$120.00	\$1,920.00	\$37.00	\$592.00	\$35.00	\$560.00	\$62.21	\$995.36
28 1600 W Hamlin (Letica)	16	\$120.00	\$1,920.00	\$26.00	\$416.00	\$30.00	\$480.00	\$84.86	\$1,357.76
29 Brooklands 1-alley	16	\$40.00	\$640.00	\$100.00	\$1,600.00	\$30.00	\$480.00	\$35.42	\$566.72
TOTAL Cut Every 2-wks			\$12,960.00		\$5,048.00		\$5,200.00		\$7,296.96
TOTAL ALL SERVICES			\$172,960.00		\$58,578.00		\$62,310.00		\$106,468.56
		NOTE:	DID NOT BID ALL ITEMS						
Type of Organization		Indiv./sole proprietor per W9		Corporation		Corporation		Corporation	
Firm established/years in business		established 2006/3-years		Est 2002 7-years		Est 1978 31-years		Est 1997 - 12-years	
How many years providing these services:		3-years		7-years		31-years		12-years	
Full-time employees		3 to 4 full time		8 full time		20 full time		70-full time employees	
Part-time employees		6 part time		15 plus part time		4 part time		15-part time employees	
Printed and/or obtained CD of locations:		Yes		Yes		Yes		Yes	
Experience & financial capability		Refer to RFP		Refer to RFP		Refer to RFP		Refer to RFP	
End MI Green Ind Assc for HLCP for WS?		No		We are waiting approval.		Left blank - assume No		Yes	
Do you cut grass wet or raining? Explain:		If caught in middle of job & it starts to sprinkle-will finish unless pouring.		Only if conditions that allow, if rain for more than 1-hr NO cut		No, it is hazardous to our employees, equipment & damages lawn.		If too wet & mowers damage lawn grass will not be cut. Foreman decides	
Who would be resp, on-site supervision & submit copies of licenses, etc.		Ryan Stewart, CARTS & MI Green Industry Assoc; Kent Phillips (re-certif)		Provided		Provided		4-persons named	
How many clients with these services		5-listed		2008 season 147 clients		approx. 100		5-listed	
List of client references		refer to 5-listed		Provided		Refer to RFP		reference list provided	
Equipment List		Refer to RFP		Provided		Refer to RFP		Refer to RFP	
Resources to work April 2009 - Nov 2009		Indicated "Yes"		Indicated Yet				Indicated "Yes"	
Provide a proposed schedule		Refer to "Business Plan" Refer to "Job Site Methods & Safety Precautions"		Refer to RFP		Refer to RFP		Refer to attached schedule	
Subcontractors listed		Kent Phillips (Kent's Lawn Care)		None		None		None	
Methodology or Work Plan		Refer to "Business Plan"		Refer to RFP		Refer to RFP		Refer to list provided	
Additional information/pts not addressed.		Refer to "Comparable References"		None				We start work at 6:00 a.m. Monday through Friday. Cut on Saturday if Friday sch.	
Signed Hold Harmless?		Yes		Yes		No		Yes	

RFP-RH-09-001 Landscaping Services 2009		SUBMITTED HARDCOPY		HARDCOPY & ONLINE		SUBMITTED HARDCOPY		HARDCOPY & ONLINE	
Awarded to Precision Lawns LLC 50577 Central Industrial Drive Shelby Township MI 48315		Sierra Lawn & Landscape Inc 14410 Debbie Dr. Sterling Hgts MI 48313 Todd Daignault 586.566.5700		Tylor Productions 3719 Kent St Flint MI 48503 Michael Armstead-EI 810.449.7803		Blue Ribbon Landscaping 13200 Cloverdale Oak Park MI 48237 Christopher Andersen 248.544.2801		Abraham's Landscaping 9047 Parkland Dr Ypsilanti MI 48197 David Abraham 734.890.1795	
Location Number	Visits	Per Visit	Total	Per Visit	Total	Per Visit	Total	Per Visit	Total
Cut every week:									
3 Walton Blvd	32	\$165.00	\$5,280.00	\$903.00	\$28,896.00	\$503.86	\$16,123.52	\$360.00	\$11,520.00
6 Livernois Blvd & row	32	\$125.00	\$4,000.00	\$273.00	\$8,736.00	\$166.57	\$5,330.24	\$110.00	\$3,520.00
7 EEC, 1115 W. Avon	32	\$55.00	\$1,760.00	\$53.00	\$1,696.00	\$64.14	\$2,052.48	\$35.00	\$1,120.00
8 RH Municipal Offices	32	\$185.00	\$5,920.00	\$573.00	\$18,336.00	\$327.89	\$10,492.48	\$230.00	\$7,360.00
9 SW cor Avon/Livernois	32	\$40.00	\$1,280.00	\$77.00	\$2,464.00	\$64.14	\$2,052.48	\$30.00	\$960.00
10 1100 S Livernois(vacant)	32	\$35.00	\$1,120.00	\$62.00	\$1,984.00	\$53.43	\$1,709.76	\$30.00	\$960.00
11 Veteran's Memorial Pt	32	\$65.00	\$2,080.00	\$256.00	\$8,192.00	\$197.57	\$6,322.24	\$100.00	\$3,200.00
13 Hamlin Blvd & ROW	32	\$180.00	\$5,760.00	\$1,185.00	\$37,920.00	\$655.14	\$20,964.48	\$460.00	\$14,720.00
14 276 W Auburn	32	\$20.00	\$640.00	\$110.00	\$3,520.00	\$79.14	\$2,532.48	\$35.00	\$1,120.00
15 52/3 District Court	32	\$75.00	\$2,400.00	\$135.00	\$4,320.00	\$92.86	\$2,971.52	\$50.00	\$1,600.00
16 OCSD Substation	32	\$25.00	\$800.00	\$51.00	\$1,632.00	\$47.86	\$1,531.52	\$30.00	\$960.00
17 DPS Garage berms	32	\$45.00	\$1,440.00	\$103.00	\$3,296.00	\$75.29	\$2,409.28	\$40.00	\$1,280.00
19 Pct 5, 1551 E Auburn	32	\$25.00	\$800.00	\$22.00	\$704.00	\$32.00	\$1,024.00	\$25.00	\$800.00
20 Round-Sheldon/Tienken	32	\$30.00	\$960.00	\$30.00	\$960.00	\$31.14	\$996.48	\$20.00	\$640.00
21 Crooks Rd Blvd & ROW	32	\$100.00	\$3,200.00	\$404.00	\$12,928.00	\$236.86	\$7,579.52	\$150.00	\$4,800.00
22 Parcel Behind Station 2	32	\$20.00	\$640.00	\$22.00	\$704.00	\$30.29	\$969.28	\$20.00	\$640.00
23 Fire Station #1	32	\$40.00	\$1,280.00	\$196.00	\$6,272.00	\$125.06	\$4,001.92	\$80.00	\$2,560.00
24 Fire Station #2	32	\$25.00	\$800.00	\$20.00	\$640.00	\$31.14	\$996.48	\$20.00	\$640.00
25 Fire Station #3	32	\$20.00	\$640.00	\$30.00	\$960.00	\$24.29	\$777.28	\$20.00	\$640.00
26 Fire Station #4	32	\$20.00	\$640.00	\$87.00	\$2,784.00	\$67.14	\$2,148.48	\$35.00	\$1,120.00
27 Fire Station #5	32	\$20.00	\$640.00	\$23.00	\$736.00	\$32.86	\$1,051.52	\$20.00	\$640.00
30 New DPS Garage	32	\$75.00	\$2,400.00	\$237.00	\$7,584.00	\$147.29	\$4,713.28	\$90.00	\$2,880.00
31 S Adams Rd Blvd & ROW	32	\$80.00	\$2,560.00	\$672.00	\$21,504.00	\$147.29	\$4,713.28	\$260.00	\$8,320.00
TOTAL Weekly Cut			\$47,040.00		\$176,768.00		\$103,464.00		\$72,000.00
Shrub Trimming & Bed Detail									
15 52/3 District Court	6	\$80.00	\$480.00	\$300.00	\$1,800.00	\$130.00	\$780.00	\$450.00	\$2,700.00
30 New DPS Garage	6	\$80.00	\$480.00	\$150.00	\$900.00	\$70.00	\$420.00	\$500.00	\$3,000.00
TOTAL Shrub & Bed Detail			\$960.00		\$2,700.00		\$1,200.00		\$5,700.00
Bed Detail Only									
8 RH Municipal Offices	6	\$125.00	\$750.00	\$0.00	\$0.00	\$150.00	\$900.00	\$1,000.00	\$6,000.00
16 OCSD Sub-Station	6	\$40.00	\$240.00	\$0.00	\$0.00	\$75.00	\$450.00	\$200.00	\$1,200.00
TOTAL Bed Detail			\$990.00	NO COST?	\$0.00		\$1,350.00		\$7,200.00
Cut every 2-weeks:									
1 W. Tienken Rd Property	16	\$32.00	\$512.00	\$96.00	\$1,536.00	\$71.86	\$1,149.76	\$40.00	\$640.00
2 Nowicki Park	16	\$85.00	\$1,360.00	\$273.00	\$4,368.00	\$166.57	\$2,665.12	\$105.00	\$1,680.00
4 Paint Cr Trail-Dutton Ent	16	\$35.00	\$560.00	\$15.00	\$240.00	\$25.14	\$402.24	\$15.00	\$240.00
5 Paint Cr Trail-Tienken Ent	16	\$40.00	\$640.00	\$66.00	\$1,056.00	\$55.57	\$889.12	\$30.00	\$480.00
12a Clinton River Trail Entr A	16	\$45.00	\$720.00	\$38.00	\$608.00	\$40.57	\$649.12	\$30.00	\$480.00
12b Clinton River Trail Entr B	16	\$25.00	\$400.00	\$13.00	\$208.00	\$27.29	\$436.64	\$25.00	\$400.00
12c Clinton River Trail Entr C	16	\$25.00	\$400.00	\$15.00	\$240.00	\$28.14	\$450.24	\$25.00	\$400.00
18 W. side of Culbertson	16	\$25.00	\$400.00	\$100.00	\$1,600.00	\$74.00	\$1,184.00	\$40.00	\$640.00
28 1600 W Hamlin (Leticia)	16	\$45.00	\$720.00	\$120.00	\$1,920.00	\$84.71	\$1,355.36	\$50.00	\$800.00
29 Brooklands 1-alley	16	\$25.00	\$400.00	\$35.00	\$560.00	\$22.57	\$361.12	\$15.00	\$240.00
TOTAL Cut Every 2-wks			\$6,112.00		\$12,336.00		\$9,542.72		\$6,000.00
TOTAL ALL SERVICES			\$55,102.00		\$191,804.00		\$115,556.72		\$90,900.00
Type of Organization		Corporation		Individual		Corporation		LLC	
Firm established/years in business		estab 1988 - 21 yrs		Established 2007 - 2-yrs		Est 1992 - 17-years		Est 2006 - 3-years	
How many years providing these services:		21-years		2-yrs; since 1997 other name		Since 1969 other name		3-years	
Full-time employees		3- full time		6-full time		8 to 20 full time		14 full time	
Part-time employees		3-part time		3-part time		2 to 6 part time		no part time	
Printed and/or obtained CD of locations:		Yes		Yes		Yes		Yes	
Experience & financial capability		Refer to RFP		Left blank; see attachments		Refer to RFP		Refer to RFP	
End MI Green Ind Assc for HLCP for WS?		No		No		No		No	
Do you cut grass wet or raining? Explain:		The amt of work makes it hard when you can't start till 10 a.m.		Yes, only if after it has started to rain, if grass is too wet NO		Try not to, sometimes must be done if turf too long.		No, cannot cut when ground is wet or raining.	
Who would be resp, on-site supervision & submit copies of licenses, etc.		Todd Daignault		Left Blank		Names provided 2 are listed Commercial Pesticide Applicator		Not available at this time, will provide if awarded.	
How many clients with these services		Over 150-customers weekly half are commercial & half are residential		20-commercial total		10-listed		Unknown	
List of client references		Reference list provided		References provided		References provided		References provided	
Equipment List		Refer to RFP		Attached to RFP		Provided		Provided	
Resources to work April 2009 - Nov 2009		Indicated credit lines in place to commence work.		Indicated "Yes"		Indicated YES		Indicated yes.	
Provide a proposed schedule		Refer to RFP		To be done between the hours of 7:00 a.m. to 6 p.m. Monday-Friday		Schedule provided		Would schedule 1-2 days a week for lawn cars and bed services.	
Subcontractors listed		None		N/A		None		TruGreen for fertilization	
Methodology or Work Plan		Refer to RFP		Refer to RFP		Refer to RFP		Unknown, indicated they would provide upon receiving the contract.	
Additional information/pts not addressed.						A+ rating from BBB. Refer to RFP		Will provide the best workmanship in the business.	
Signed Hold Harmless?						Yes		No	

RFP-RH-09-001 Landscaping Services 2009		SUBMITTED HARDCOPY Evergreen Exteriors 21409 Carlo Drive Clinton Twp MI 48038 Derrick Drumm 586.948.1525		SUBMITTED HARDCOPY Curbco Inc PO Box 70 Swartz Creek MI 48473 Susan Mills 810.232.2121		SUBMITTED HARDCOPY DTL Lawn Care PO Box 70672 Rochester Hills MI 48307 M. David Lee 248.917.0018		SUBMITTED HARDCOPY The Davey Tree Expert Co 751 Orchard Lake Road Pontiac MI 48134 Brian Taylor 248.410.3491	
Awarded to Precision Lawns LLC 50577 Central Industrial Drive Shelby Township MI 48315									
Location Number	Visits	Per Visit	Total	Per Visit	Total	Per Visit	Total	Per Visit	Total
Cut every week:									
3 Walton Blvd	32	\$336.00	\$10,752.00	\$800.00	\$25,600.00	\$275.00	\$8,800.00	\$426.00	\$13,632.00
6 Livernois Blvd & row	32	\$144.00	\$4,608.00	\$400.00	\$12,800.00	\$170.00	\$5,440.00	\$234.00	\$7,488.00
7 EEC, 1115 W. Avon	32	\$84.00	\$2,688.00	\$70.00	\$2,240.00	\$30.00	\$960.00	\$24.00	\$768.00
8 RH Municipal Offices	32	\$300.00	\$9,600.00	\$433.00	\$13,856.00	\$175.00	\$5,600.00	\$260.00	\$8,320.00
9 SW cor Avon/Livernois	32	\$84.00	\$2,688.00	\$70.00	\$2,240.00	\$28.00	\$896.00	\$36.00	\$1,152.00
10 1100 S Livernois(vacant)	32	\$50.00	\$1,600.00	\$70.00	\$2,240.00	\$35.00	\$1,120.00	\$28.00	\$896.00
11 Veteran's Memorial Pt	32	\$72.00	\$2,304.00	\$250.00	\$8,000.00	\$75.00	\$2,400.00	\$110.00	\$3,520.00
13 Hamlin Blvd & ROW	32	\$336.00	\$10,752.00	\$1,050.00	\$33,600.00	\$120.00	\$3,840.00	\$632.00	\$20,224.00
14 276 W Auburn	32	\$36.00	\$1,152.00	\$83.00	\$2,656.00	\$40.00	\$1,280.00	\$42.00	\$1,344.00
15 52/3 District Court	32	\$72.00	\$2,304.00	\$175.00	\$5,600.00	\$60.00	\$1,920.00	\$78.00	\$2,496.00
16 OCSD Substation	32	\$60.00	\$1,920.00	\$75.00	\$2,400.00	\$30.00	\$960.00	\$30.00	\$960.00
17 DPS Garage berms	32	\$140.00	\$4,480.00	\$75.00	\$2,400.00	\$75.00	\$2,400.00	\$46.00	\$1,472.00
19 Pct 5, 1551 E Auburn	32	\$72.00	\$2,304.00	\$50.00	\$1,600.00	\$25.00	\$800.00	\$24.00	\$768.00
20 Round-Sheldon/Tienken	32	\$30.00	\$960.00	\$50.00	\$1,600.00	\$15.00	\$480.00	\$18.00	\$576.00
21 Crooks Rd Blvd & ROW	32	\$108.00	\$3,456.00	\$500.00	\$16,000.00	\$190.00	\$6,080.00	\$342.00	\$10,944.00
22 Parcel Behind Station 2	32	\$30.00	\$960.00	\$30.00	\$960.00	\$15.00	\$480.00	\$14.00	\$448.00
23 Fire Station #1	32	\$60.00	\$1,920.00	\$350.00	\$11,200.00	\$25.00	\$800.00	\$106.00	\$3,392.00
24 Fire Station #2	32	\$30.00	\$960.00	\$30.00	\$960.00	\$15.00	\$480.00	\$16.00	\$512.00
25 Fire Station #3	32	\$24.00	\$768.00	\$25.00	\$800.00	\$15.00	\$480.00	\$14.00	\$448.00
26 Fire Station #4	32	\$30.00	\$960.00	\$75.00	\$2,400.00	\$30.00	\$960.00	\$40.00	\$1,280.00
27 Fire Station #5	32	\$24.00	\$768.00	\$50.00	\$1,600.00	\$15.00	\$480.00	\$18.00	\$576.00
30 New DPS Garage	32	\$96.00	\$3,072.00	\$175.00	\$5,600.00	\$75.00	\$2,400.00	\$106.00	\$3,392.00
31 S Adams Rd Blvd & ROW	32	\$240.00	\$7,680.00	\$700.00	\$22,400.00	\$120.00	\$3,840.00	\$398.00	\$12,736.00
TOTAL Weekly Cut			\$78,656.00		\$178,752.00		\$52,896.00		\$97,344.00
Shrub Trimming & Bed Detail									
15 52/3 District Court	6	\$70.00	\$420.00	\$76.00	\$456.00	\$125.00	\$750.00	\$68.00	\$408.00
30 New DPS Garage	6	\$588.00	\$3,528.00	\$90.00	\$540.00	\$75.00	\$450.00	\$80.00	\$480.00
TOTAL Shrub & Bed Detail			\$3,948.00		\$996.00		\$1,200.00		\$888.00
Bed Detail Only									
8 RH Municipal Offices	6	\$90.00	\$540.00	\$52.00	\$312.00	\$100.00	\$600.00	\$42.00	\$252.00
16 OCSD Sub-Station	6	\$60.00	\$360.00	\$52.00	\$312.00	\$50.00	\$300.00	\$14.00	\$84.00
TOTAL Bed Detail			\$900.00		\$624.00		\$900.00		\$336.00
Cut every 2-weeks:									
1 W. Tienken Rd Property	16	\$54.00	\$864.00	\$73.00	\$1,168.00	\$35.00	\$560.00	\$38.00	\$608.00
2 Nowicki Park	16	\$72.00	\$1,152.00	\$206.00	\$3,296.00	\$30.00	\$480.00	\$104.00	\$1,664.00
4 Paint Cr Trail-Dutton Ent	16	\$30.00	\$480.00	\$25 MINIMUM	\$400.00	\$25.00	\$400.00	\$14.00	\$224.00
5 Paint Cr Trail-Tienken Ent	16	\$24.00	\$384.00	\$50.00	\$800.00	\$20.00	\$320.00	\$34.00	\$544.00
12a Clinton River Trail Entr A	16	\$30.00	\$480.00	\$50.00	\$800.00	\$15.00	\$240.00	\$26.00	\$416.00
12b Clinton River Trail Entr B	16	\$36.00	\$576.00	\$25.00	\$400.00	\$15.00	\$240.00	\$14.00	\$224.00
12c Clinton River Trail Entr C	16	\$24.00	\$384.00	\$25.00	\$400.00	\$15.00	\$240.00	\$16.00	\$256.00
18 W. side of Culbertson	16	\$48.00	\$768.00	\$100.00	\$1,600.00	\$30.00	\$480.00	\$46.00	\$736.00
28 1600 W Hamlin (Letica)	16	\$60.00	\$960.00	\$100.00	\$1,600.00	\$20.00	\$320.00	\$48.00	\$768.00
29 Brooklands 1-alley	16	\$24.00	\$384.00	\$25.00	\$400.00	\$125.00	\$2,000.00	\$14.00	\$224.00
TOTAL Cut Every 2-wks			\$6,432.00		\$10,864.00		\$5,280.00		\$5,664.00
TOTAL ALL SERVICES			\$89,936.00		\$191,236.00		\$60,276.00		\$104,232.00
MINIMUM charge above...?..									
Type of Organization	Corporation		Corporation		Corporation		Corporation per W-9		
Firm established/yrns in business	Estab 2001 - 20-years		Estab 1996 - 13-years		Estab 2001 - 8-years		Estab 1909 - 100-yrs		
How many years providing these services:	9-years		13-years		8-years		100 years		
Full-time employees	10 full time		26-full time		4 full time		20 full time		
Part-time employees	25 part time		5 part time		6 part time		10 part time		
Printed and/or obtained CD of locations:	Yes		Yes		Yes		Yes		
Experience & financial capability	Refer to RFP		Refer to RFP		Refer to RFP		Refer to RFP		
End MI Green Ind Assc for HLCP for WS?	No, not at this time,		Yes		No		No		
Do you cut grass wet or raining? Explain:	in the works.		No		Mow in rain until conditions prevent us- do not mow in rain if conditions unsafe.		No, we work around the rain.		
Who would be resp, on-site supervision & submit copies of licenses, etc.	Derrick Drumm		Names provided		Company Owner		Refer to RFP		
How many clients with these services	5 per attachment		Listed		Over 200 commercial and residential		Refer to RFP		
List of client references	Provided		Provided		Provided		Refer to RFP		
Equipment List	Refer to RFP		Provided		Provided		Refer to RFP		
Resources to work April 2009 - Nov 2009	Indicate Indicated Yes		Indicated Yes		Indicated Yes		Indicated Yes		
Provide a proposed schedule	Refer to RFP		Refer to RFP		Refer to RFP		Refer to RFP		
Subcontractors listed	None		n/a		None		None		
Methodology or Work Plan	Refer to RFP		Refer to RFP		Refer to RFP		Refer to Attached		
Additional information/pts not addressed.							Please see our Addendum 4-items listed		
Signed Hold Harmless?	Yes		Yes		Yes		No		

RFP-RH-09-001		SUBMITTED HARDCOPY		SUBMITTED HARDCOPY		SUBMITTED HARDCOPY		SUBMITTED HARDCOPY #	
Landscaping Services 2009		KLM Scape & Snow LLC		Universal Lawn Care Inc		Precision Contracting Inc		Landscape Services Inc	
		d/b/a KLM Landscapes		PO Box 183110		23361 Dequindre Road		22932 Rasch Drive	
	Awarded to Precision Lawnscares LLC	66033 Mt Vernon		Shelby Twp MI 48318		Hazel Park MI 48030		Clinton Twp MI 48035	
	50577 Central Industrial Drive	Washington MI 48095		Jason Gelle		Gary Solomon		Leonard Cugliari	
	Shelby Township MI 48315	586.752.5562		586.566.9483		888.977.2846		586.741.5296	
Location Number	Visits	Per Visit	Total	Per Visit	Total	Per Visit	Total	Per Visit	Total
Location	Visits	Per Visit	Total	Per Visit	Total	Per Visit	Total	Per Visit	Total
Cut every week:	32								
3 Walton Blvd	32	\$121.00	\$3,872.00	\$270.00	\$8,640.00	\$265.00	\$8,480.00	\$395.15	\$12,644.80
6 Livernois Blvd & row	32	\$145.00	\$4,640.00	\$195.00	\$6,240.00	\$170.00	\$5,440.00	\$136.80	\$4,377.60
7 EEC, 1115 W. Avon	32	\$31.00	\$992.00	\$25.00	\$800.00	\$29.00	\$928.00	\$32.85	\$1,051.20
8 RH Municipal Offices	32	\$190.00	\$6,080.00	\$180.00	\$5,760.00	\$179.00	\$5,728.00	\$250.95	\$8,030.40
9 SW cor Avon/Livernois	32	\$31.00	\$992.00	\$25.00	\$800.00	\$28.00	\$896.00	\$43.20	\$1,382.40
10 1100 S Livernois(vacant)	32	\$30.00	\$960.00	\$25.00	\$800.00	\$31.00	\$992.00	\$35.10	\$1,123.20
11 Veteran's Memorial Pt	32	\$93.00	\$2,976.00	\$65.00	\$2,080.00	\$82.00	\$2,624.00	\$136.10	\$4,355.20
13 Hamlin Blvd & ROW	32	\$290.00	\$9,280.00	\$300.00	\$9,600.00	\$265.00	\$8,480.00	\$518.70	\$16,598.40
14 276 W Auburn	32	\$18.00	\$576.00	\$25.00	\$800.00	\$28.00	\$896.00	\$55.20	\$1,766.40
15 52/3 District Court	32	\$63.00	\$2,016.00	\$55.00	\$1,760.00	\$58.00	\$1,856.00	\$68.00	\$2,176.00
16 OCSD Substation	32	\$36.00	\$1,152.00	\$35.00	\$1,120.00	\$31.00	\$992.00	\$29.25	\$936.00
17 DPS Garage berms	32	\$36.00	\$1,152.00	\$70.00	\$2,240.00	\$68.00	\$2,176.00	\$51.60	\$1,651.20
19 Pct 5, 1551 E Auburn	32	\$22.00	\$704.00	\$22.00	\$704.00	\$21.00	\$672.00	\$12.60	\$403.20
20 Round-Sheldon/Tienken	32	\$18.00	\$576.00	\$20.00	\$640.00	\$17.00	\$544.00	\$11.70	\$374.40
21 Crooks Rd Blvd & ROW	32	\$117.00	\$3,744.00	\$115.00	\$3,680.00	\$118.00	\$3,776.00	\$177.10	\$5,667.20
22 Parcel Behind Station 2	32	\$18.00	\$576.00	\$20.00	\$640.00	\$18.00	\$576.00	\$10.80	\$345.60
23 Fire Station #1	32	\$105.00	\$3,360.00	\$25.00	\$800.00	\$18.00	\$576.00	\$98.00	\$3,136.00
24 Fire Station #2	32	\$22.00	\$704.00	\$18.00	\$576.00	\$18.00	\$576.00	\$11.70	\$374.40
25 Fire Station #3	32	\$27.00	\$864.00	\$10.00	\$320.00	\$18.00	\$576.00	\$4.50	\$144.00
26 Fire Station #4	32	\$32.00	\$1,024.00	\$22.00	\$704.00	\$18.00	\$576.00	\$44.00	\$1,408.00
27 Fire Station #5	32	\$25.00	\$800.00	\$15.00	\$480.00	\$18.00	\$576.00	\$13.50	\$432.00
30 New DPS Garage	32	\$78.00	\$2,496.00	\$90.00	\$2,880.00	\$75.00	\$2,400.00	\$118.80	\$3,801.60
31 S Adams Rd Blvd & ROW	32	\$145.00	\$4,640.00	\$205.00	\$6,560.00	\$193.00	\$6,176.00	\$294.35	\$9,419.20
TOTAL Weekly Cut			\$54,176.00		\$58,624.00		\$56,512.00		\$81,598.40
Shrub Trimming & Bed Detail									
15 52/3 District Court	6	\$100.00	\$600.00	\$40.00	\$240.00	\$83.00	\$498.00	\$105.00	\$630.00
30 New DPS Garage	6	\$150.00	\$900.00	\$100.00	\$600.00	\$40.00	\$240.00	\$280.00	\$1,680.00
TOTAL Shrub & Bed Detail			\$1,500.00		\$840.00		\$738.00		\$2,310.00
Bed Detail Only									
8 RH Municipal Offices	6	\$158.00	\$948.00	\$90.00	\$540.00	\$73.00	\$438.00	\$210.00	\$1,260.00
16 OCSD Sub-Station	6	\$60.00	\$360.00	\$20.00	\$120.00	\$38.00	\$228.00	\$70.00	\$420.00
TOTAL Bed Detail			\$1,308.00		\$660.00		\$666.00		\$1,680.00
Cut every 2-weeks:									
1 W. Tienken Rd Property	16	\$36.00	\$576.00	\$35.00	\$560.00	\$34.00	\$544.00	\$54.45	\$871.20
2 Nowicki Park	16	\$45.00	\$720.00	\$30.00	\$480.00	\$34.00	\$544.00	\$136.80	\$2,188.80
4 Paint Cr Trail-Dutton Ent	16	\$22.00	\$352.00	\$20.00	\$320.00	\$19.00	\$304.00	\$5.40	\$86.40
5 Paint Cr Trail-Tienken Ent	16	\$31.00	\$496.00	\$25.00	\$400.00	\$26.00	\$416.00	\$37.35	\$597.60
12a Clinton River Trail Entr A	16	\$23.00	\$368.00	\$20.00	\$320.00	\$19.00	\$304.00	\$21.60	\$345.60
12b Clinton River Trail Entr B	16	\$23.00	\$368.00	\$20.00	\$320.00	\$19.00	\$304.00	\$7.65	\$122.40
12c Clinton River Trail Entr C	16	\$27.00	\$432.00	\$20.00	\$320.00	\$19.00	\$304.00	\$8.55	\$136.80
18 W. side of Culbertson	16	\$54.00	\$864.00	\$45.00	\$720.00	\$38.00	\$608.00	\$50.40	\$806.40
28 1600 W Hamlin (Letica)	16	\$18.00	\$288.00	\$40.00	\$640.00	\$30.00	\$480.00	\$60.40	\$966.40
29 Brooklands 1-alley	16	\$45.00	\$720.00	\$105.00	\$1,680.00	\$130.00	\$2,080.00	\$2.70	\$43.20
TOTAL Cut Every 2-wks			\$5,184.00		\$5,760.00		\$5,888.00		\$6,164.80
TOTAL ALL SERVICES			\$62,168.00		\$65,884.00		\$63,804.00		\$91,753.20
Type of Organization		LLC		Corporation		Corporation		Corporation	
Firm established/years in business		Estab 1986 22-years		Estab 1994 - 14-years		established 5? - 15-yr		Estab 1995 - 14-years	
How many years providing these services:		22 plus years		see attachment		approx 15-years		over 30-years	
Full-time employees		10 full time		8 full time		15 full time		100 +/- full time	
Part-time employees		40 seasonal part time		2 part time		10 to 20 part time		25 +/- part time	
Printed and/or obtained CD of locations:		Yes		Yes		Yes		Yes	
Experience & financial capability		Refer to RFP		See attached		Refer to RFP		Refer to RFP	
End MI Green Ind Assc for HLCP for WS?		Yes		No		Left Blank - assume No		No	
Do you cut grass wet or raining? Explain:		Only when absolutely necessary to prevent overgrowth & unsightliness.		No, cut is better when dry Less change for damage when cutting grass dry		No cutting in inclement weather; rain service will be postponed 1-day.		For the most part No. There are customers that dictate otherwise.	
Who would be resp, on-site supervision & submit copies of licenses, etc.		Names provided		Jason Gelle-owner		Supervisor decided on award of project.		Refer to employee list	
How many clients with these services		200+ - refer to RFP		See attached		100 plus commercial accounts		Approx. 1, 570	
List of client references		Refer to RFP		See attached		Refer to RFP		Refer to Reference List	
Equipment List		Refer to RFP		See attached		Refer to RFP		Refer to Attached List	
Resources to work April 2009 - Nov 2009		Indicated Yes		Indicated Yes		Indicated Yes		Indicated Yes	
Provide a proposed schedule		Refer to RFP		Refer to RFP		Refer to RFP		Schedule provided	
Subcontractors listed		None		None		None		None	
Methodology or Work Plan		Refer to CD provided "Safety Manual 304 pages"		Refer to RFP		Refer to RFP		Refer to RFP	
Additional information/pts not addressed.		KLM is high quality & dependable company for past 22 years.				Specializes in this type of work.			
Signed Hold Harmless?								Yes	
		Note: Provided only 1-copy of RFP and CD.							

RFP-RH-09-001		SUBMITTED HARDCOPY		SUBMITTED HARDCOPY		SUBMITTED HARDCOPY		SUBMITTED HARDCOPY	
Landscaping Services 2009		VIP Home & Ground Maint.		Advanced Services Landscape		Pro-Turf Management		Distinctive Styles LLC	
Awarded to Precision Lawns LLC 50577 Central Industrial Drive Shelby Township MI 48315		3963 Samuel Ave Rochester Hills MI 48309 Eric Malin 248.299.4847		35405 Beattie Drive Sterling Hgts MI 48312 Jeff Babbie 586.264.7669		4280 Matthew Lane White Lake MI 48383 Corey Beswaraick 248.889.9067		Lawn & Floor Maintenance PO Box 513 Romeo MI 48065 Kenden Newland 586.942.1228	
Location Number	Visits	Per Visit	Total	Per Visit	Total	Per Visit	Total	Per Visit	Total
Location	Visits	Per Visit	Total	Per Visit	Total	Per Visit	Total	Per Visit	Total
Cut every week:	32								
3 Walton Blvd	32	\$293.54	\$9,393.28	\$272.25	\$8,712.00	\$370.79	\$11,865.28	\$295.00	\$9,440.00
6 Livernois Blvd & row	32	\$88.92	\$2,845.44	\$173.25	\$5,544.00	\$112.23	\$3,591.36	\$265.45	\$8,494.40
7 EEC, 1115 W. Avon	32	\$17.42	\$557.44	\$29.70	\$950.40	\$32.82	\$1,050.24	\$325.00	\$10,400.00
8 RH Municipal Offices	32	\$233.03	\$7,456.96	\$193.05	\$6,177.60	\$235.60	\$7,539.20	\$370.45	\$11,854.40
9 SW cor Avon/Livernois	32	\$26.78	\$856.96	\$27.72	\$887.04	\$34.13	\$1,092.16	\$296.25	\$9,480.00
10 1100 S Livernois(vacant)	32	\$20.28	\$648.96	\$34.65	\$1,108.80	\$32.82	\$1,050.24	\$230.65	\$7,380.80
11 Veteran's Memorial Pt	32	\$94.35	\$3,019.20	\$84.15	\$2,692.80	\$120.75	\$3,864.00	\$430.65	\$13,780.80
13 Hamlin Blvd & ROW	32	\$385.32	\$12,330.24	\$128.70	\$4,118.40	\$486.29	\$15,561.28	\$410.00	\$13,120.00
14 276 W Auburn	32	\$35.88	\$1,148.16	\$29.70	\$950.40	\$60.38	\$1,932.16	\$335.00	\$10,720.00
15 52/3 District Court	32	\$55.25	\$1,768.00	\$59.40	\$1,900.80	\$55.79	\$1,785.28	\$190.35	\$6,091.20
16 OCSD Substation	32	\$21.13	\$676.16	\$29.70	\$950.40	\$32.82	\$1,050.24	\$192.00	\$6,144.00
17 DPS Garage berms	32	\$33.54	\$1,073.28	\$74.25	\$2,376.00	\$42.67	\$1,365.44	\$176.00	\$5,632.00
19 Pct 5, 1551 E Auburn	32	\$7.28	\$232.96	\$24.75	\$792.00	\$32.82	\$1,050.24	\$165.35	\$5,291.20
20 Round-Sheldon/Tienken	32	\$6.76	\$216.32	\$13.86	\$443.52	\$32.82	\$1,050.24	\$235.00	\$7,520.00
21 Crooks Rd Blvd & ROW	32	\$131.56	\$4,209.92	\$230.00	\$7,360.00	\$166.04	\$5,313.28	\$173.65	\$5,556.80
22 Parcel Behind Station 2	32	\$6.24	\$199.68	\$13.86	\$443.52	\$32.82	\$1,050.24	\$190.35	\$6,091.20
23 Fire Station #1	32	\$79.63	\$2,548.16	\$24.75	\$792.00	\$80.73	\$2,583.36	\$276.00	\$8,832.00
24 Fire Station #2	32	\$6.76	\$216.32	\$14.85	\$475.20	\$32.82	\$1,050.24	\$243.90	\$7,804.80
25 Fire Station #3	32	\$2.60	\$83.20	\$14.85	\$475.20	\$32.82	\$1,050.24	\$239.35	\$7,659.20
26 Fire Station #4	32	\$28.60	\$915.20	\$14.85	\$475.20	\$36.10	\$1,155.20	\$267.00	\$8,544.00
27 Fire Station #5	32	\$7.80	\$249.60	\$14.85	\$475.20	\$32.82	\$1,050.24	\$242.25	\$7,752.00
30 New DPS Garage	32	\$77.22	\$2,471.04	\$97.00	\$3,104.00	\$97.79	\$3,129.28	\$190.00	\$6,080.00
31 S Adams Rd Blvd & ROW	32	\$218.66	\$6,997.12	\$235.00	\$7,520.00	\$276.29	\$8,841.28	\$296.55	\$9,489.60
TOTAL Weekly Cut			\$60,113.60		\$58,724.48		\$79,070.72		\$193,158.40
Shrub Trimming & Bed Detail									
15 52/3 District Court	6	\$125.00	\$750.00	\$123.75	\$742.50	\$367.50	\$2,205.00	\$212.35	\$1,274.10
30 New DPS Garage	6	\$125.00	\$750.00	\$210.00	\$1,260.00	\$393.75	\$2,362.50	\$210.35	\$1,262.10
TOTAL Shrub & Bed Detail			\$1,500.00		\$2,002.50		\$4,567.50		\$2,536.20
Bed Detail Only									
8 RH Municipal Offices	6	\$100.00	\$600.00	\$99.00	\$594.00	\$393.75	\$2,362.50	\$240.00	\$1,440.00
16 OCSD Sub-Station	6	\$50.00	\$300.00	\$49.50	\$297.00	\$367.50	\$2,205.00	\$187.00	\$1,122.00
TOTAL Bed Detail			\$900.00		\$891.00		\$4,567.50		\$2,562.00
Cut every 2-weeks:									
1 W. Tienken Rd Property	16	\$48.40	\$774.40	\$34.65	\$554.40	\$40.04	\$640.64	\$189.65	\$3,034.40
2 Nowicki Park	16	\$136.80	\$2,188.80	\$29.70	\$475.20	\$112.23	\$1,795.68	\$245.25	\$3,924.00
4 Paint Cr Trail-Dutton Ent	16	\$4.80	\$76.80	\$24.75	\$396.00	\$32.82	\$525.12	\$285.35	\$4,565.60
5 Paint Cr Trail-Tienken Ent	16	\$33.20	\$531.20	\$19.80	\$316.80	\$32.82	\$525.12	\$283.90	\$4,542.40
12a Clinton River Trail Entr A	16	\$19.20	\$307.20	\$14.85	\$237.60	\$32.82	\$525.12	\$235.00	\$3,760.00
12b Clinton River Trail Entr B	16	\$6.80	\$108.80	\$14.85	\$237.60	\$32.82	\$525.12	\$242.35	\$3,877.60
12c Clinton River Trail Entr C	16	\$7.60	\$121.60	\$14.85	\$237.60	\$32.82	\$525.12	\$236.00	\$3,776.00
18 W. side of Culbertson	16	\$50.40	\$806.40	\$39.60	\$633.60	\$41.35	\$661.60	\$149.25	\$2,388.00
28 1600 W Hamlin (Letica)	16	\$60.40	\$966.40	\$29.70	\$475.20	\$99.10	\$1,585.60	\$235.00	\$3,760.00
29 Brooklands 1-alley	16	\$2.40	\$38.40	\$148.50	\$2,376.00	\$32.82	\$525.12	\$210.55	\$3,368.80
TOTAL Cut Every 2-wks			\$5,920.00		\$5,940.00		\$7,834.24		\$36,996.80
TOTAL ALL SERVICES			\$68,433.60		\$67,557.98		\$96,039.96		\$235,253.40
Type of Organization		Corporation		Corporation		Corporation		Individual	
Firm established/years in business		Estab 2005 - 5-years		1996 13-years		Est 2002 7-years		Estab 2003 6-yrs	
How many years providing these services:		2-years		13-years		7-years		6-years	
Full-time employees		4 to 6 full time		15 full time		10 full time		5 full time	
Part-time employees		3 to 5 part time		15 part time		25 part time		2 part time	
Printed and/or obtained CD of locations:		Yes		Yes		Yes		Yes	
Experience & financial capability		Refer to RFP		Refer to RFP		Refer to RFP		Left Blank-info not provided	
End MI Green Ind Assc for HLCP for WS?		NO, in the process of going through the proper training.		No		Not at this time.		Left blank, assume No	
Do you cut grass wet or raining? Explain:				Usually no, only upon request or approval		Light rain cautiously. If strong rain will not mow to prevent turf damage.		No, cutting wet grass is safety hazard.	
Who would be resp, on-site supervision & submit copies of licenses, etc.		Names listed.		Names provided		Provided		Left Blank-info not provided	
How many clients with these services		Refer to attachment.		16-refer to attachment RFP		19-with similar services Refer to RFP		None - season has not yet started.	
List of client references		Refer to attachment.		Refer to RFP		Provided see attached		3-provided; 5-required	
Equipment List		Refer to attachment.		Refer to RFP		Provided		Provided	
Resources to work April 2009 - Nov 2009		Indicated Yes		Indicated Yes		Indicated Yes		Indicated Yes	
Provide a proposed schedule		Refer to attachments		Refer to RFP		Refer to RFP		Left Blank-info not provided	
Subcontractors listed		Troy Clogg Landscape Association		None		None		None	
Methodology or Work Plan		Refer to attachment		Refer to RFP		Refer to RFP		Left Blank-info not provided	
Additional information/pts not addressed.		W/C and Umbrella Ins pending award.				Division of Progressive Irrigation over 12-yrs. Grown, dedicated.....		We will hire more employees & purchase more equipment if necessary to complete the job.	
Signed Hold Harmless?		Yes		Yes		Yes		Yes	

RFP-RH-09-001 Landscaping Services 2009		SUBMITTED HARDCOPY United Lawnscape Inc 62170 Van Dyke Washington Twp MI 48094 John Wernis 586.752.5000		SUBMITTED HARDCOPY Green Meadows Lawnscape 43630 Utica Road Sterling Hgts MI 48314 Dan DeClerck 586.254.7775		SUBMITTED HARDCOPY Precision Lawnsapes LLC 50577 Central Industrial Dr Shelby Twp MI 48315 Derek Perdue 586.803.1091		SUBMITTED HARDCOPY North Oakland Outdoor Services 100 N Hurd Road Ortonville MI 48462 Daniel Laurain/Chris Bishop 248.628.4403	
Awarded to Precision Lawnsapes LLC 50577 Central Industrial Drive Shelby Township MI 48315									
Location Number	Visits	Per Visit	Total	Per Visit	Total	Per Visit	Total	Per Visit	Total
Location	Visits	Per Visit	Total	Per Visit	Total	Per Visit	Total	Per Visit	Total
Cut every week:	32								
3 Walton Blvd	32	\$252.00	\$8,064.00	\$145.00	\$4,640.00	\$250.00	\$8,000.00	\$285.00	\$9,120.00
6 Livernois Blvd & row	32	\$155.00	\$4,960.00	\$145.00	\$4,640.00	\$160.00	\$5,120.00	\$125.00	\$4,000.00
7 EEC, 1115 W. Avon	32	\$33.00	\$1,056.00	\$23.00	\$736.00	\$28.00	\$896.00	\$25.00	\$800.00
8 RH Municipal Offices	32	\$168.00	\$5,376.00	\$145.00	\$4,640.00	\$60.00	\$1,920.00	\$250.00	\$8,000.00
9 SW cor Avon/Livernois	32	\$32.00	\$1,024.00	\$23.00	\$736.00	\$28.00	\$896.00	\$38.00	\$1,216.00
10 1100 S Livernois(vacant)	32	\$28.00	\$896.00	\$29.00	\$928.00	\$30.00	\$960.00	\$25.00	\$800.00
11 Veteran's Memorial Pt	32	\$103.00	\$3,296.00	\$73.00	\$2,336.00	\$80.00	\$2,560.00	\$110.00	\$3,520.00
13 Hamlin Blvd & ROW	32	\$326.00	\$10,432.00	\$123.00	\$3,936.00	\$130.00	\$4,160.00	\$375.00	\$12,000.00
14 276 W Auburn	32	\$36.00	\$1,152.00	\$24.00	\$768.00	\$28.00	\$896.00	\$52.00	\$1,664.00
15 52/3 District Court	32	\$67.00	\$2,144.00	\$48.00	\$1,536.00	\$55.00	\$1,760.00	\$75.00	\$2,400.00
16 OCSD Substation	32	\$38.00	\$1,216.00	\$29.00	\$928.00	\$35.00	\$1,120.00	\$40.00	\$1,280.00
17 DPS Garage berms	32	\$56.00	\$1,792.00	\$63.00	\$2,016.00	\$45.00	\$1,440.00	\$45.00	\$1,440.00
19 Pct 5, 1551 E Auburn	32	\$24.00	\$768.00	\$20.00	\$640.00	\$21.00	\$672.00	\$25.00	\$800.00
20 Round-Sheldon/Tienken	32	\$15.00	\$480.00	\$13.00	\$416.00	\$15.00	\$480.00	\$25.00	\$800.00
21 Crooks Rd Blvd & ROW	32	\$141.00	\$4,512.00	\$45.00	\$1,440.00	\$15.00	\$480.00	\$135.00	\$4,320.00
22 Parcel Behind Station 2	32	\$18.00	\$576.00	\$20.00	\$640.00	\$15.00	\$480.00	\$20.00	\$640.00
23 Fire Station #1	32	\$82.00	\$2,624.00	\$20.00	\$640.00	\$28.00	\$896.00	\$95.00	\$3,040.00
24 Fire Station #2	32	\$18.00	\$576.00	\$15.00	\$480.00	\$15.00	\$480.00	\$20.00	\$640.00
25 Fire Station #3	32	\$16.00	\$512.00	\$15.00	\$480.00	\$15.00	\$480.00	\$20.00	\$640.00
26 Fire Station #4	32	\$30.00	\$960.00	\$15.00	\$480.00	\$15.00	\$480.00	\$40.00	\$1,280.00
27 Fire Station #5	32	\$20.00	\$640.00	\$15.00	\$480.00	\$15.00	\$480.00	\$25.00	\$800.00
30 New DPS Garage	32	\$112.00	\$3,584.00	\$48.00	\$1,536.00	\$25.00	\$800.00	\$105.00	\$3,360.00
31 S Adams Rd Blvd & ROW	32	\$235.00	\$7,520.00	\$90.00	\$2,880.00	\$90.00	\$2,880.00	\$215.00	\$6,880.00
TOTAL Weekly Cut			\$64,160.00		\$37,952.00		\$38,336.00		\$69,440.00
Shrub Trimming & Bed Detail									
15 52/3 District Court	6	\$84.00	\$504.00	\$58.00	\$348.00	\$25.00	\$150.00	\$120.00	\$720.00
30 New DPS Garage	6	\$98.00	\$588.00	\$38.00	\$228.00	\$39.00	\$234.00	\$48.00	\$288.00
TOTAL Shrub & Bed Detail			\$1,092.00		\$576.00		\$384.00		\$1,008.00
Bed Detail Only									
8 RH Municipal Offices	6	\$81.00	\$486.00	\$58.00	\$348.00	\$20.00	\$120.00	\$40.00	\$240.00
16 OCSD Sub-Station	6	\$49.00	\$294.00	\$29.00	\$174.00	\$10.00	\$60.00	\$20.00	\$120.00
TOTAL Bed Detail			\$780.00		\$522.00		\$180.00		\$360.00
Cut every 2-weeks:									
1 W. Tienken Rd Property	16	\$42.00	\$672.00	\$29.00	\$464.00	\$35.00	\$560.00	\$30.00	\$480.00
2 Nowicki Park	16	\$72.00	\$1,152.00	\$27.00	\$432.00	\$25.00	\$400.00	\$75.00	\$1,200.00
4 Paint Cr Trail-Dutton Ent	16	\$18.00	\$288.00	\$20.00	\$320.00	\$20.00	\$320.00	\$20.00	\$320.00
5 Paint Cr Trail-Tienken Ent	16	\$20.00	\$320.00	\$20.00	\$320.00	\$20.00	\$320.00	\$30.00	\$480.00
12a Clinton River Trail Entr A	16	\$17.00	\$272.00	\$15.00	\$240.00	\$15.00	\$240.00	\$25.00	\$400.00
12b Clinton River Trail Entr B	16	\$17.00	\$272.00	\$15.00	\$240.00	\$15.00	\$240.00	\$25.00	\$400.00
12c Clinton River Trail Entr C	16	\$17.00	\$272.00	\$15.00	\$240.00	\$15.00	\$240.00	\$20.00	\$320.00
18 W. side of Culbertson	16	\$39.00	\$624.00	\$29.00	\$464.00	\$38.00	\$608.00	\$50.00	\$800.00
28 1600 W Hamlin (Letica)	16	\$39.00	\$624.00	\$23.00	\$368.00	\$29.00	\$464.00	\$40.00	\$640.00
29 Brooklands 1-alley	16	\$15.00	\$240.00	\$122.00	\$1,952.00	\$100.00	\$1,600.00	\$20.00	\$320.00
TOTAL Cut Every 2-wks			\$4,736.00		\$5,040.00		\$4,992.00		\$5,360.00
TOTAL ALL SERVICES			\$70,768.00		\$44,090.00		\$43,892.00		\$76,168.00
Type of Organization		left blank		Corporation		LLC		Corporation	
Firm established/years in business		Estab 1997 12-yrs		Estab 1990 19-years		Est 1997 - 12-years		Est 2000 9.5 years	
How many years providing these services:		12-yrs		19-years		12-years		9.5 years	
Full-time employees		140 full time		8 full time		15 full time		6 to 8 full time	
Part-time employees		40 part time		17 part time		9 part time		2 to 4 part time	
Printed and/or obtained CD of locations:		Yes		Yes		Yes		Yes	
Experience & financial capability		Refer to RFP		Refer to RFP		Refer to RFP attachments		Refer to RFP	
End MI Green Ind Assc for HLCP for WS?		Yes-follow watershed policy		No		Yes		No	
Do you cut grass wet or raining? Explain:		No, refer to work plan/ methodology		We try not to, but will do it		Prefer to cut when dry, if City desires wet cut, but not if dangerous situations.		Yes, but only to finish work on an area nearly complete.	
Who would be resp, on-site supervision & submit copies of licenses, etc.		Refer to RFP, key personnel and Work Plan		Names listed		Names provided		Provided	
How many clients with these services		Refer to Experience RFP		Refer to RFP		List attached.		100 plus customers #NAME?	
List of client references		Refer to References & Exp		References provided		Refer to RFP		6-provided	
Equipment List		Refer to Equipment List		Refer to RFP attachments		Refer to RFP		provided	
Resources to work April 2009 - Nov 2009		Indicated Yes		Indicated Yes		Indicated Yes		Indicated Yes	
Provide a proposed schedule		Refer to Work Plan/ Methodology		Refer to RFP		Refer to RFP		Refer to RFP	
Subcontractors listed		None		We do all of our own work except in some fertilization and snow plowing.		This project will be self-performed.		None	
Methodology or Work Plan		Refer to attachment in RFP		Refer to RFP		Refer to RFP		Provided	
Additional information/pts not addressed.				We can handle any work; organized & top quality work.		Pride ourselves on high quality professional & customer satisfaction.			
Signed Hold Harmless?		Yes		Yes		Yes		Provided	

RFP-RH-09-001 Landscaping Services 2009		SUBMITTED ONLINE B & L Landscaping 13200 Northend Oak Park MI 48237 Kevin Wiljanen 248.547.6439		SUBMITTED ONLINE Cedar Creek Landscaping 7055 Cooley Lk Rd West Bloomfield MI 48324		SUBMITTED ONLINE Coastal Development (DCMI) PO Box 66234 Roseville MI 48066 Deborah Haddad 586.747.6949		SUBMITTED ONLINE Metropolitan Demolition LLC	
Awarded to Precision Lawns LLC 50577 Central Industrial Drive Shelby Township MI 48315									
Location				SUBMITTED ONLINE ONLY 1) W9				SUBMITTED ONLINE ONLY (1) Insurance	
Number		SUBMITTED ONLINE		2) Insurance		SUBMITTED ONLINE			
		Per Visit	Total	Per Visit	Total	Per Visit	Total	Per Visit	Total
Location	Visits								
Cut every week:									
3 Walton Blvd	32	\$240.00	\$7,680.00		\$0.00	\$1,495.00	\$47,840.00		\$0.00
6 Livernois Blvd & row	32	\$45.00	\$1,440.00		\$0.00	\$454.00	\$14,528.00		\$0.00
7 EEC, 1115 W. Avon	32	\$31.00	\$992.00		\$0.00	\$89.00	\$2,848.00		\$0.00
8 RH Municipal Offices	32	\$245.00	\$7,840.00		\$0.00	\$952.00	\$30,464.00		\$0.00
9 SW cor Avon/Livernois	32	\$22.00	\$704.00		\$0.00	\$137.00	\$4,384.00		\$0.00
10 1100 S Livernois(vacant)	32	\$22.00	\$704.00		\$0.00	\$104.00	\$3,328.00		\$0.00
11 Veteran's Memorial Pt	32	\$70.00	\$2,240.00		\$0.00	\$426.00	\$13,632.00		\$0.00
13 Hamlin Blvd & ROW	32	\$470.00	\$15,040.00		\$0.00	\$1,987.00	\$63,584.00		\$0.00
14 276 W Auburn	32	\$40.00	\$1,280.00		\$0.00	\$185.00	\$5,920.00		\$0.00
15 52/3 District Court	32	\$45.00	\$1,440.00		\$0.00	\$228.00	\$7,296.00		\$0.00
16 OCSD Substation	32	\$22.00	\$704.00		\$0.00	\$88.00	\$2,816.00		\$0.00
17 DPS Garage berms	32	\$50.00	\$1,600.00		\$0.00	\$173.00	\$5,536.00		\$0.00
19 Pct 5, 1551 E Auburn	32	\$15.00	\$480.00		\$0.00	\$38.00	\$1,216.00		\$0.00
20 Round-Sheldon/Tienken	32	\$15.00	\$480.00		\$0.00	\$35.00	\$1,120.00		\$0.00
21 Crooks Rd Blvd & ROW	32	\$90.00	\$2,880.00		\$0.00	\$679.00	\$21,728.00		\$0.00
22 Parcel Behind Station 2	32	\$15.00	\$480.00		\$0.00	\$33.00	\$1,056.00		\$0.00
23 Fire Station #1	32	\$160.00	\$5,120.00		\$0.00	\$329.00	\$10,528.00		\$0.00
24 Fire Station #2	32	\$20.00	\$640.00		\$0.00	\$35.00	\$1,120.00		\$0.00
25 Fire Station #3	32	\$15.00	\$480.00		\$0.00	\$14.00	\$448.00		\$0.00
26 Fire Station #4	32	\$35.00	\$1,120.00		\$0.00	\$148.00	\$4,736.00		\$0.00
27 Fire Station #5	32	\$15.00	\$480.00		\$0.00	\$41.00	\$1,312.00		\$0.00
30 New DPS Garage	32	\$90.00	\$2,880.00		\$0.00	\$399.00	\$12,768.00		\$0.00
31 S Adams Rd Blvd & ROW	32	\$250.00	\$8,000.00		\$0.00	\$1,128.00	\$36,096.00		\$0.00
TOTAL Weekly Cut			\$64,704.00		\$0.00		\$294,304.00		\$0.00
Shrub Trimming & Bed Detail									
15 52/3 District Court	6	\$350.00	\$2,100.00		\$0.00	\$295.00	\$1,770.00		\$0.00
30 New DPS Garage	6	\$700.00	\$4,200.00		\$0.00	\$285.00	\$1,710.00		\$0.00
TOTAL Shrub & Bed Detail			\$6,300.00		\$0.00		\$3,480.00		\$0.00
Bed Detail Only									
8 RH Municipal Offices	6	\$190.00	\$1,140.00		\$0.00	NO BID	\$0.00		\$0.00
16 OCSD Sub-Station	6	\$190.00	\$1,140.00		\$0.00	NO BID	\$0.00		\$0.00
TOTAL Bed Detail			\$2,280.00		\$0.00		\$0.00		\$0.00
Cut every 2-weeks:									
1 W. Tienken Rd Property	16	\$22.00	\$352.00		\$0.00	\$161.00	\$2,576.00		\$0.00
2 Nowicki Park	16	\$80.00	\$1,280.00		\$0.00	\$454.00	\$7,264.00		\$0.00
4 Paint Cr Trail-Dutton Ent	16	\$22.00	\$352.00		\$0.00	\$16.00	\$256.00		\$0.00
5 Paint Cr Trail-Tienken Ent	16	\$22.00	\$352.00		\$0.00	\$110.00	\$1,760.00		\$0.00
12a Clinton River Trail Entr A	16	\$15.00	\$240.00		\$0.00	\$64.00	\$1,024.00		\$0.00
12b Clinton River Trail Entr B	16	\$15.00	\$240.00		\$0.00	\$23.00	\$368.00		\$0.00
12c Clinton River Trail Entr C	16	\$15.00	\$240.00		\$0.00	\$26.00	\$416.00		\$0.00
18 W. side of Culbertson	16	\$40.00	\$640.00		\$0.00	\$169.00	\$2,704.00		\$0.00
28 1600 W Hamlin (Letica)	16	\$30.00	\$480.00		\$0.00	\$203.00	\$3,248.00		\$0.00
29 Brooklands 1-alley	16	\$15.00	\$240.00		\$0.00	\$10.00	\$160.00		\$0.00
TOTAL Cut Every 2-wks			\$4,416.00		\$0.00		\$19,776.00		\$0.00
TOTAL ALL SERVICES			\$77,700.00		\$0.00		\$317,560.00		\$0.00
						DID NOT BID ALL ITEMS			
Type of Organization		Corporation				Corporation			
Firm established/yr in business		estab 1977 - 32 yrs				Estab 2004 ; 5-years			
How many years providing these services:		32-years				5-years			
Full-time employees		30 full time				10 full time			
Part-time employees		90 part time				10 part time			
Printed and/or obtained CD of locations:		Yes				Yes			
Experience & financial capability		Refer to RFP				Refer to Proposal			
End MI Green Ind Assc for HLCP for WS?		Left blank-assume No				No, we are pursuing			
Do you cut grass wet or raining? Explain:		Try not to; if extreme circumstances arise with prior approval we will.				No, however, if customer requests we will.			
Who would be resp, on-site supervision & submit copies of licenses, etc.		Provided				Provided			
How many clients with these services		160-multiple				several			
List of client references		Provided				Provided			
Equipment List		Provided				Provided			
Resources to work April 2009 - Nov 2009		Indicated Yes				Indicated Yes			
Provide a proposed schedule		Refer to RFP				Provided			
Subcontractors listed		None				Master's Green for Chemical applications; Lawn Soaker's for sprinkler system install.			
Methodology or Work Plan		Provided				Provided			
Additional information/pts not addressed.						n/a			
Signed Hold Harmless?		Provided				Provided w/o signature			

RFP-RH-09-001			
Landscaping Services 2009		NO BIDS:	
		Inland Lakes Landscaping	
		sqss property preservation	
Awarded to Precision Lawnsapes LLC 50577 Central Industrial Drive Shelby Township MI 48315			
Location			
Number			
		Per Visit	Total
Location	Visits		
Cut every week:			
	32		
3 Walton Blvd	32		\$0.00
6 Livernois Blvd & row	32		\$0.00
7 EEC, 1115 W. Avon	32		\$0.00
8 RH Municipal Offices	32		\$0.00
9 SW cor Avon/Livernois	32		\$0.00
10 1100 S Livernois(vacant)	32		\$0.00
11 Veteran's Memorial Pt	32		\$0.00
13 Hamlin Blvd & ROW	32		\$0.00
14 276 W Auburn	32		\$0.00
15 52/3 District Court	32		\$0.00
16 OCSD Substation	32		\$0.00
17 DPS Garage berms	32		\$0.00
19 Pct 5, 1551 E Auburn	32		\$0.00
20 Round-Sheldon/Tienken	32		\$0.00
21 Crooks Rd Blvd & ROW	32		\$0.00
22 Parcel Behind Station 2	32		\$0.00
23 Fire Station #1	32		\$0.00
24 Fire Station #2	32		\$0.00
25 Fire Station #3	32		\$0.00
26 Fire Station #4	32		\$0.00
27 Fire Station #5	32		\$0.00
30 New DPS Garage	32		\$0.00
31 S Adams Rd Blvd & ROW	32		\$0.00
TOTAL Weekly Cut			\$0.00
Shrub Trimming & Bed Detail			
15 52/3 District Court	6		\$0.00
30 New DPS Garage	6		\$0.00
TOTAL Shrub & Bed Detail			\$0.00
Bed Detail Only			
8 RH Municipal Offices	6		\$0.00
16 OCSD Sub-Station	6		\$0.00
TOTAL Bed Detail			\$0.00
Cut every 2-weeks:			
1 W. Tienken Rd Property	16		\$0.00
2 Nowicki Park	16		\$0.00
4 Paint Cr Trail-Dutton Ent	16		\$0.00
5 Paint Cr Trail-Tienken Ent	16		\$0.00
12a Clinton River Trail Entr A	16		\$0.00
12b Clinton River Trail Entr B	16		\$0.00
12c Clinton River Trail Entr C	16		\$0.00
18 W. side of Culbertson	16		\$0.00
28 1600 W Hamlin (Letica)	16		\$0.00
29 Brooklands 1-alley	16		\$0.00
TOTAL Cut Every 2-wks			\$0.00
TOTAL ALL SERVICES			\$0.00
Type of Organization			
Firm established/ yrs in business			
How many years providing these services:			
Full-time employees			
Part-time employees			
Printed and/or obtained CD of locations:			
Experience & financial capability			
End MI Green Ind Assc for HLCP for WS?			
Do you cut grass wet or raining? Explain:			
Who would be resp, on-site supervision & submit copies of licenses, etc.			
How many clients with these services			
List of client references			
Equipment List			
Resources to work April 2009 - Nov 2009			
Provide a proposed schedule			
Subcontractors listed			
Methodology or Work Plan			
Additional information/pts not addressed.			
Signed Hold Harmless?			