



**City of Rochester Hills
AGENDA SUMMARY
FINANCIAL ITEMS**

**1000 Rochester Hills Dr.
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Legislative File No: 2005-0667

TO: Mayor and City Council Members
FROM: Ron Crowell, Fire Department 841-2706
DATE: 10/10/2005
SUBJECT: Extrication Equipment

REQUEST:

City Council is requested to authorize the purchase of new extrication equipment consisting of two (2) cutters, two (2) spreaders, four (4) combination tools, six (6) gas powered power units, two (2) rams, hoses and installation. The equipment will be purchased through Apollo Fire Equipment Company, Romeo, Michigan, in the amount of \$84,400.00.

REASON FOR PURCHASE:

Purchasing:

The City solicited a request for information for extrication equipment in May of 2005. Each responding vendor was asked to provide demonstrations of their equipment to Fire personnel in June. Based on the demonstrations a request for proposal was drafted and solicited using the MITN website. The proposal called for the trade in of the City's existing extrication tools that are approximately twenty years old. To be traded in are three (3) Omni II Combination tools, five (5) power units, one (1) spreader and two (2) cutters. All equipment is fully depreciated and in need of replacement.

After review of the proposals it was determined that purchasing the Hurst product line from Apollo Fire was in the best interest of the City. The two lowest vendors did not meet all specifications and the lowest proposed vendor's products could not be used with the City's current equipment. Since the City is not trading in all extrication equipment (rams and combo units) it was determined that remaining with the Hurst product line was in the best interest of the City.

Department:

The Fire Department has used Hurst for 20+ years and have found them to be very dependable. The company has agreements with the automakers which allow Fire Department Employees to receive the latest training on new vehicles in respect to stronger steel being used and the new hybrid vehicles.

PROCESS:

Vendor Name and Address:

Apollo Fire Equipment Company
12584 Lakeshore Drive
Romeo, MI 48065

Reason for Selection:

Best value for the City

Method of Purchase:

Purchase Order

BUDGET:

Funds for the purchase of extrication equipment are provided for in the 2005 Fire Apparatus Fund. Cost of the new equipment includes a trade in value of the City’s current extrication equipment including three (3) Omni II Combination tools (\$1,200.00), five (5) power units (\$1,000.00), one (1) spreader (\$200.00) and two (2) cutters (\$400.00).

Fund Name	Department Account No	Account No. Description	Budget Amount	Net Cost	Remaining Budget
Fire Apparatus	402.977000	Equip – Capitalized	\$100,000.00	\$84,400.00	\$15,600.00

RECOMMENDATION:

It is recommended that the Rochester Hills City Council approve a purchase order to Apollo Fire Equipment Company, Romeo, Michigan, for Extrication Equipment in the amount of \$84,400.00 as the best value for the City.

RESOLUTION

NEXT AGENDA ITEM

RETURN TO AGENDA

APPROVALS:	SIGNATURE	DATE
Department Review		
Department Director		
Budget Content: Finance Director		
Purchasing Process: Supervisor of Procurement		
Mayor		
City Council Liaison		