

To:

Chief Ron Crowell Rochester Hills Fire Dept 1111 Horizon Ct ROCHESTER HILLS, MI 48309

Phone: (248) 656-4721 Fax: (248) 656-4726 crowellr@rochesterhills.org Physio-Control, Inc.

11811 Willows Road NE

P.O. Box 97023

Redmond, WA 98073-9723 U.S.A www.physio-control.com

www.medtronic.com tel 800.442.1142 fax 800.732.0956

Quote#:

1-136516850

Rev#:

07/01/2009

Quote Date: Sales Consultant:

Robert Dempsey 800-442-1142 x 72871

FOB:

Redmond, WA

Terms:

Net 30, all quotes subject to credit approval

and the following terms & conditions

Contract: None

Exp Date:

08/30/2009

| | | | -76 | Date. | 00,00,200 | | |
|------|--|-----|-------------|------------|-----------|-------------|-------------|
| Line | Catalog # / Description | Qty | List Price | Unit Disc | Trade-In | Unit Price | Ext Total |
| 1 | 99577-000046 - LP15 MONITOR/DEFIB, CPR, Pace, to 360J, SPO2/CO, 12L GL, NIBP, CO2, Trend, BT | 3 | \$32,995.00 | \$7,259.00 | \$0.00 | \$25,736.00 | \$77,208.00 |
| 2 | 41577-000007 - LP15 SHIP KIT | 3 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 3 | 11996-000091 - EDGE SYSTEM ELECTRODES WITH QUIK-COMBO CONNECTOR | 6 | \$37.00 | \$37.00 | \$0.00 | \$0.00 | \$0.00 |
| | ACCESSORY 11996-0000910EM ELCTD 14 LANG | | | | | | |
| 4 | 11998-000022 - TEST LOAD | 3 | \$84.00 | \$84.00 | \$0.00 | \$0.00 | \$0.00 |
| | ACCESSORY 11998-000022 LP12 TEST LOAD | | | | | | |
| 5 | 11577-000004 - STATION BATTERY CHARGER | 3 | \$1,495.00 | \$224.25 | \$0.00 | \$1,270.75 | \$3,812.25 |
| | AC OPERATION FOR STATIONARY APPLICATION FOR USE WITH THE LI-ION 5.7 AMP BATTERY. INCLUDES AC POWER CORD, MOUNTING BRACAND OPERATING INSTRUCTIONS | · | | | | | |
| 6 | 21330-001176 - LI-ION BATTERY 5.7 AMP HOUR CAPACITY | 12 | \$379.00 | \$56.85 | \$0.00 | \$322.15 | \$3,865.80 |
| | RECHARGEABLE LITHIUM-ION, WITH FUEL GAU- | GE | | | | | |
| 7 | 11577-000002 - KIT - CARRY BAG, MAIN BAG | 3 | \$250.00 | \$37.50 | \$0.00 | \$212.50 | \$637.50 |
| | ACCESSORY 11577-000002 LP15 KIT CRY BAG | | | | | | |
| 8 | 11577-000001 - KIT - CARRY BAG, SHOULDER STRAP | 3 | \$28.00 | \$28.00 | \$0.00 | \$0.00 | \$0.00 |
| | ACCESSORY 11577-000001 LP15 KIT CRY BAG | | | | | | |
| 9 | 11220-000028 - Top Pouch | 3 | \$46.00 | \$6.90 | \$0.00 | \$39.10 | \$117.30 |
| | Storage for sensors and electrodes, Insert in place of standard paddles. | of | | | | | |
| 10 | 11996-000335 - MASIMO SET RAINBOW DCI- DC3, ADULT REUSABLE DIRECT CONNECT SENSOR - 3 FEET | 3 | \$495.00 | \$74.25 | \$0.00 | \$420.75 | \$1,262.25 |
| | RAINBOW DCI-DC3,ADULT REUSE SENSOR,3FT, 2201 | REF | | | | | |

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Quote Products (continued)

| Line Catalog # / Description | Qty | List Price | Unit Disc | Trade-In | Unit Price | Ext Total | |
|------------------------------|-------------------------------|--|-----------|-------------|------------|--|--|
| | SUB TOTAL | | | | | | |
| | ESTI | MATED TAX | \$0.00 | | | | |
| | ESTIMATED SHIPPING & HANDLING | | | | | | |
| | GRA | ND TOTAL | | \$86,975.12 | | | |
| | | Pricing Summ | | | | | |
| | | List Price: Cash Discounts: Tax + S&H: | | | | \$110,949.00 - \$24,045.90 + \$72.02 | |
| GRAND TOTAL FOR THIS QUOTE | | | | | | \$86,975.12 | |

TO PLACE AN ORDER, PLEASE FAX A COPY OF THE QUOTE AND PURCHASE ORDER TO: # 800-732-0956, ATTN: REP SUPPORT

PHYSIO-CONTROL, INC. REQUIRES WRITTEN VERIFICATION OF THIS ORDER A PURCHASE ORDER IS REQUIRED ON ALL ORDERS \$10,000 OR GREATER BEFORE APPLICABLE FREIGHT AND TAXES THE UNDERSIGNED IS AUTHORIZED TO ACCEPT THIS ORDER IN ACCORDANCE TO THE TERMS AND PRICES DENOTED HEREIN. SIGN TO THE RIGHT:

| CUSTOMER APPROVAL (AUTHORIZED SIGNATURE) | |
|--|--|
| NAME | |
| TITLE | |
| DATE | |

Ref. Code: AW/15859201/1-29A15S

Notes:

TAXES, SHIPPING AND HANDLING FEES ARE ESTIMATES ONLY AND ARE SUBJECT TO CHANGE AT THE TIME OF ORDER. SHIPPING AND HANDLING ESTIMATE APPLIES TO GROUND TRANSPORT ONLY.

ABOVE PRICING VALID ONLY IF QUOTE IS PURCHASED IN ITS ENTIRETY. (OPTIONAL ITEMS NOT REQUIRED). IF QUOTE REFLECTS TRADE-IN VALUES, CUSTOMER ASSUMES RESPONSIBILITY FOR SHIPMENT OF TRADE-IN UNITS TO PHYSIO-CONTROL, INC.

ITEMS LISTED ABOVE AT NO CHARGE ARE INCLUDED AS PART OF A PACKAGE DISCOUNT THAT INVOLVES THE PURCHASE OF A BUNDLE OF ITEMS. CUSTOMER IS SOLELY RESPONSIBLE FOR APPROPRIATELY ALLOCATING THE DISCOUNT EXTENDED ON THE BUNDLE WHEN FULFILLING ANY REPORTING OBLIGATIONS IT MIGHT HAVE.

Until further notice, Physio-Control is limiting shipments of the following products: LIFEPAK® 12 defibrillator/monitor, LIFEPAK 20 defibrillator/monitor, LIFEPAK 500 defibrillators, LIFEPAK 1000 defibrillator and LIFENET® RS Receiving Station. In addition, Physio-Control has suspended shipments of LIFEPAK CR® Plus AED and LIFEPAK EXPRESS® AED and some upgrades until further notice. At this time, Physio-Control is not able to provide estimated delivery dates.

We are committed to providing customers with updated product and shipping information.

If you place an order based on this quote, when the products become available Physio-Control will contact you to confirm your order. At that time you may elect to (1) proceed with your order, (2) cancel all or part of your order (3) request a revised quote.