

REQUEST FOR PROPOSALS FOR ELECTRICAL CONTRACTOR SERVICES AND PRODUCTS
RFP-RH-10-020

PROPOSAL TABULATION

NAME	Metropolitan Power & Lighting, Inc.	Design & Quality Electric, Inc.	K & S Ventures, Inc.
ADDRESS	Imlay City, MI	Rochester, MI	Rochester Hills, MI
Years providing Electrical Contractor Services	29 years	22 years	20 years
Years providing Energy Star Rated Products	5 years	17 years	20 years
Proposed Products	Lithonia Lighting GT8 2'x4'	Cooper Lighting - Metalux (ballast) LST Lighting-Induction U-Type Self-Ballasted Lamps LST Lighting-Induction Pk Lt Fixtures LST Lighting-Inductin Wall Pack (floods) LST Lighting--Induction Retrofit Kit Lumasmart	EverLast Induction Lighting Lithonia Lighting - Ballast Octron XPS Ecologic 3 -fluorescent lamps Octron Curvalume XP Supersaver ECO- fluorescent lamps
Full Time Employees	16 full time employees	7 full time	11 full time
Part Time Employees			3 part time
Experience and Financial Capability	Client List/Security Bond	Located in Rochester for 22 yrs. Current service contract with RH.	Financially viable company over 20 yrs experience; holds several multi-year contracts for HVAC services, including Avondale School District & Ferndale Schools
Contractor's personnel assigned to project	Foreman Operator-Journeyman 21 yrs Journeyman-master electrician-23 yrs Foreman-master electrician-22 yrs	Master Electrician, licensed in St of MI, Lead Contact Journeyman Electrician, licensed in St of MI, 25 yrs Journey Electrician, licensed in St of MI, 20 yrs	Licensed electrical and mechanical contractor - 24 yrs Licensed Master Electrician - 40 yrs Licensed Master Electrician - 14 yrs UAW Electrician - 32 yrs Licensed mechanical contractors and electrical apprentice
Subcontractors	NA	None	None

REQUEST FOR PROPOSALS FOR ELECTRICAL CONTRACTOR SERVICES AND PRODUCTS
RFP-RH-10-020

PROPOSAL TABULATION

NAME	Metropolitan Power & Lighting, Inc.	Design & Quality Electric, Inc.	K & S Ventures, Inc.
ADDRESS	Imlay City, MI	Rochester, MI	Rochester Hills, MI
General Compatibility for most types of Commercial Uses	Designed for use w/ T8 lamps, electronic ballast and sockets Standard ballast UL listing	Easy exchange of products; end use will save on energy consumption	All products proposed are compatible & commercial grade.
Products are Energy Star Rated	Yes	Yes	No
Product Warranty	One Year	One Year Parts and Labor	Lighting Manufacturer 10-yr limited warranty
Bulb Life Hours	Lamp Type 32WT8 (48")	Park Lot - 100,000 hrs Retrofit Kit - 100,000 hrs	100,000 avg. life hrs on induction lighting
Delivery	4-6 weeks after award	3 - 4 weeks	3-6 weeks
Construction Business	80% Construction	Commercial new: 70%	35% Construction
Service Work	20% Service Work	Remodel: 10% Service Work: 20%	65% Service
Comparable Projects	Riverwalk - Rochester Royal Oak Streetscape M-59 Lighting Imlay City High School Ballfield/Park Clawson	City of Rochester Hills JFK Investment Co Oakland Township Michigan Chandelier	Avondale School District Soave Enterprises-Detroit Ferndale School District Soave Northline-Romulus Dearborn Schools District #7
Minimum 1-year warranty-parts & Labor	Yes	Yes	Yes
RH Registration Number	Provided	Provided	Provided
Insurance Requirements	Yes	Yes	Yes

REQUEST FOR PROPOSALS FOR ELECTRICAL CONTRACTOR SERVICES AND PRODUCTS

RFP-RH-10-020

PROPOSAL TABULATION

NAME	Metropolitan Power & Lighting, Inc.	Design & Quality Electric, Inc.	K & S Ventures, Inc.
ADDRESS	Imlay City, MI	Rochester, MI	Rochester Hills, MI
COST PROPOSAL:			
Recessed Lay-In Fixtures:			
140-48"x24" Light Weight Fixture	\$79.52/\$11,132.80	\$64.14/\$8,979.60	\$83.10/\$11,634.00
2-48"x12" Light Weight Fixture	\$67.11/\$134.22	\$48.37/\$96.74	\$63.42/\$126.84
1-24"x24" Light Weight Fixture	\$85.43/\$85.43	\$65.77/\$65.77	\$70.14/\$70.14
11-48"x24" Fixture Flange Type for Drywall	\$103.12/\$1,134.32	\$64.14/\$705.54	\$107.10/\$1,178.10
Lamps:			Ballast quoted with lamps
Lamps for 48"x24" Light Weight Fixture		Philips - 560 @ \$1.50 = \$840.00	
Lamps for 48"x12" Light Weight Fixture		Philips - 4 @ \$1.50 = \$6.00	
Lamps for 24"x24" Light Weight Fixture		Philips - 2 @ \$7.75 = \$15.50	
Lamps for 48"x24" Flange Type for Drywall		Philips - 44 @ \$1.50 = \$66.00	
Parking Lot Lights:			
60 Parking Lot Lights	\$544.10/\$32,646.00	Lumasmart - 60 @ \$330.60 = \$19,836.00	Lithonia-60@\$568.86 = \$34,131.60
10-Flood Lights	\$373.40/\$3734.00	Lumasmart-10 @ \$241.28 = \$2,412.80	Lithonia-10@ \$390.42 = \$3,904.20
Top Mount Type Luminaries Comp Components			
8-Compatible Components	\$2,400.00/\$19,200.00	\$515.04/\$4,635.36 -One has double head	Lithonia - 8 @ \$568.86 = \$4,550.88
Additional Items: wall plats, multiple switching circuits, etc.		\$3,970.00	\$9,845.00
Total Products	\$72,036.77	\$47,504.31	\$55,595.76
Labor Category:			
Journeyman	149 hrs @ \$97.22= \$14,485.78	350 hrs @ \$63.71 = \$22,298.50	265 hrs @ \$85 = \$22,525.00
Apprentice	149 hrs @ \$57.74 = \$8,603.26		265 hrs @ \$70 = \$18,550.00
Other:			
	Service Truck 50 hrs @ \$20 = \$1,000.00		
	Bucket Truck 50 hrs @ \$50 = \$2,500.00		
	Permit & Bonds = \$1,250.00		
Total Labor	\$27,839.04	\$22,298.50	\$41,075.00

REQUEST FOR PROPOSALS FOR ELECTRICAL CONTRACTOR SERVICES AND PRODUCTS
RFP-RH-10-020

PROPOSAL TABULATION

NAME	Metropolitan Power & Lighting, Inc.	Design & Quality Electric, Inc.	K & S Ventures, Inc.
ADDRESS	Imlay City, MI	Rochester, MI	Rochester Hills, MI
Other Charges	No	No	No
Cost for Products/Parts	\$72,036.77	\$47,504.31	\$64,367.76
Cost for Labor	\$27,839.04	\$22,298.50	\$41,075.00
Total Project Cost	\$99,875.81	\$69,802.81	\$105,442.76
American Made	Yes	Yes	Yes