

RFP FOR BANKING SERVICES - PROCUREMENT CARD OPTIONAL SERVICES RFP-RH-11-029  
PROPOSALS TABULATION

NAME	Fifth Third Bank	First of America	Comerica	Charter One	
Product	Mastercard - Multi-Card=Purchasing, Travel & Fleet	VISA State of Michigan Contract expires June, 2012	Mastercard	Mastercard	
Services	Dedicated Card Specialist and Relationship Manager Implementation Maintains 3 yrs on-line data 15 payment options-cycle days	Assigned Acct Mgr and Card Acct Specialist Payment cycle 14/30 days	Assigned Program Advisor	3 billing options	
Software	Smartdat.gen2-web-based Fifth Third Direct Integrates w/ JDE Purchasing Module 3 years history	Works Solution - web-based Vantiv	SmartData Custom Export set-up 12 mos of statements on-line On-line card management system	SmartData	
Other	Master Coverage up to \$100,000 per employee	Coverage up to \$100,000 per employee			
Costs to city	0	0	Logo on Card - \$500	Card set-up \$500	
Rebate Structure	\$500K to \$1mill \$1mill to 4mill 4mill - 10 mill 10mill	.25% .75% 1% 1.1%	Based on aggregate spend and applicable basis points-approx 1% Must meet \$1mill spend; aggregate spend of participants-subj to change	\$1mill+ \$1mill+ \$1mill+ \$1mill+	.90% .90% .90% .90%
Rebate Threshold	\$250,000	\$1 million	\$1 million	\$1 million	

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NAME	Citizens	PNC	Chase
Product	Visa - First Bankcard	Visa	Mastercard US One Card program
Services	7 years card statement available Electronic statements	Implementation Specialist Download information to CSV format	US One Card Program/Mastercard Platform Declining balance cards Assigned Representative
Software	Direct Card Access On-line administration; interfaces to most accounting software	Back office workflow tools and online data delivery	Smart Data
Other	One time use card	\$100,000 coverage per card for loss	\$100 min transaction size
Costs to city	No Charges		\$35 annual card fee if less than \$1mill
Rebate Structure	No Rebates		\$1mill .65%
Rebate Threshold			\$1 million