



**City of Rochester Hills
AGENDA SUMMARY
FINANCIAL ITEMS**

**1000 Rochester Hills Dr.
Rochester Hills, MI 48309
248.656.4630
www.rochesterhills.org**

Legislative File No: 2009-0260

TO: Mayor and City Council Members
FROM: Ron Crowell, Fire Chief, 248-841-2706
DATE: July 6, 2009
SUBJECT: Purchase of Three (3) Life Pak 15 (LP15) Heart Monitor/Defib's and Necessary Accessories

REQUEST:

Request that Council authorize the purchase of three (3) Life Pak 15 Heart Monitors/Defibrillators and accessories from Physio Control, Inc., Redmond, Washington for the amount of \$86,975.12.

REASON FOR PURCHASE:

This purchase is based on the scheduled replacement of three (3) existing LP12 Heart Monitor/Defib's. The current LP12's have extensive use and are in need of replacement. The LP15 Monitors are a new and more advanced product on the market, which have additional features such as more durable, Bluetooth connectivity to tablet computers, Carbon Monoxide Monitor, and better screen for visibility.

The Rochester Hills Fire Department has standardized its defibrillation equipment to Medtronic, providing uniform operable heart monitors/Defibrillators throughout the City. Physio Control is the sole source provider of Medtronic equipment. Currently, the State of Michigan's MiDeal Program contract does not include the new LP15 Monitors. As a sole source purchase, the City negotiated with Physio Control to achieve a 23% discount off list price for the products.

PROCESS:

Vendor Name and Address:

Physio-Control, Inc
11811 Willows Road NE
P.O. Box 97023
Redmond, Washington 98073-9723

Reason for Selection:

The LP15 Monitor/Defib's are compatible with other existing equipment such as AED's in all City Buildings and Physio-Control Inc. is a sole source for this monitor.

Method of Purchase:

Purchase Order

BUDGET:

The items are budgeted in the Fire Capital Fund for \$75,000.00. The additional cost will be partially offset by the estimated three thousand dollars we will receive by selling or trading in the old monitors. Additional funds will be used from not purchasing the Power Stretcher which is in the 2009 Capital Budget. The 3rd quarter amendment will reflect these changes (\$11,975), which will be a reduction from the current budget.

Fund Name	Department Account No	Account No. Description	Budget Amount	Cost	Remaining Budget
Fire Capital	402977000	Equipment-Capitalized	\$75,000.00	\$86,975.00	(\$11,975.00)

RECOMMENDATION:

It is recommended that the Rochester Hills City Council authorize the purchase of three (3) Life Pak 15 heart monitors/defibrillators and accessories from Physio Control, Inc., Redmond, Washington, in the amount of \$86,975.00.

APPROVALS:	SIGNATURE	DATE
Department Review		
Department Director		
Budget Content: Finance Director		
Purchasing Process: Supervisor of Procurement		
Mayor		
City Council Liaison		