



**City of Rochester Hills  
AGENDA SUMMARY  
FINANCIAL ITEMS**

**1000 Rochester Hills Dr.  
Rochester Hills, MI 48309  
248.656.4630  
[www.rochesterhills.org](http://www.rochesterhills.org)**

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**Legislative File No:** 2009-0486

**TO:** Mayor and City Council Members  
**FROM:** Bob Grace, Director of MIS  
**DATE:** October 23, 2009  
**SUBJECT:** Oracle Enterprise One Support Services

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**REQUEST:**

City Council is requested to authorize a contract/purchase order for Oracle Enterprise One Support Services through December 31, 2010 to Rimini Street, Las Vegas, Nevada in the amount of \$40,000.00.

**REASON FOR PURCHASE:**

This is an annual support contract that provides for various types of support. One is phone support in which all system users can call Rimini Street for phone/email assistance regarding a problem, procedure or simple question. This gives us the ability to download individual program corrections, receive tax and regulatory updates. Moving away from Oracle support to a third party vendor is something that we have been thinking about for a long time, almost since the implementation of our JDEdwards financial software.

A Request for Proposals for third party Oracle Enterprise One Support and Consulting Services was solicited with six responses. A committee consisting of Bob Grace, Kathy Hewelt, Mike McGinnis, Pam Lee (Accounting), Pam Lee (HR) and Jean Farris reviewed and evaluated the proposals. Conferences calls, validation of references and services and contract negotiations were pursued by committee members. Rimini Street was selected as providing the best value with a qualified and experienced consultants and effective support services for the City's integrated financial system. By choosing Rimini Street, Inc., the City is saving \$52,000 over our current vendor for similar services.

As you know these types of applications are a continual drain on budgets. They require yearly support/maintenance contracts, frequent monitoring and upgrades to the software that runs in the background and the requirement by these vendors to continually install new releases. All these things occur for a variety of reasons, mainly though it is to keep the software up-to-date with new features, functions and technology and to provide a steady source of income for the vendor. With all the continual upgrades; tools, releases, etc the system is in a constant state of flux. By moving to a third party vendor we are making a conscious decision to forgo future upgrades to our financial system.

At this point we now have a relatively stable system; this goes across the board, the user interface, reporting and program fixes, operating systems and servers. If ever there was a time to make this change now is it. We are close to the end of support for our current release, it works, it is stable and with the economy the way it is, all adds up to this being the smart move.

This support is for the 2010 calendar year.

**PROCESS:**

**Vendor Name and Address:**

Rimini Street, Inc.  
7251 West Lake Mead Blvd, Ste 300  
Las Vegas, Nevada 89128

**Reason for Selection:**

Best Value; Qualified and Experienced Consultants

**Method of Purchase:**

Contract/Purchase Order

**BUDGET:**

This contract is for the 2010 calendar year, but we have a commitment from Rimini Street that they will not raise our support costs for the next ten years.

<b>Fund Name</b>	<b>Department Account No</b>	<b>Account No. Description</b>	<b>Budget Amount</b>	<b>Cost</b>	<b>Remaining Budget</b>
MIS	636.934000	Maintenance: Software	\$92,610.00	\$40,000.00	\$52,610.00

**RECOMMENDATION:**

It is recommended that the Rochester Hills City Council authorize a contract/purchase order for Oracle Enterprise One Support Services through December 31, 2010 to Rimini Street, Las Vegas, Nevada in the amount of \$40,000.00.

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<b>APPROVALS:</b>	<b>SIGNATURE</b>	<b>DATE</b>
<b>Department Review</b>		
<b>Department Director</b>		
<b>Budget Content: Finance Director</b>		
<b>Purchasing Process: Supervisor of Procurement</b>		
<b>Mayor</b>		
<b>City Council Liaison</b>		