

REQUEST FOR PROPOSALS FOR ELECTRICAL CONTRACOR SERVICES AND SUPPLIES RFP-RH-12-009

PROPOSALS TABULATION

NAME	Rauhorn Electric, Inc.	Tri-Master, Inc.	Competitive Lighting, Inc.
ADDRESS	Macomb, MI	Linden, MI	Clinton Township, MI
Experience and Financial Capability of Company	In business since 1980, 3 master electricians on staff & minimum of 15 journeymen electricians. Excellent reputation financially and bonding capacity.	Project synopsis of all successfully complete projects.	Carry multiple contracts with municipalities. Financial Information.
Personnel to be assigned to project	B Toward - Master electrician M Locke-Journeyman electrician R Beecherl - Journeyman electrician J Dueweke - Journeyman electrician R Brooks - Journeyman electrician A Dueweke - Master electrician G Boyte - Journeyman electrician	K Rilett - Master electrician - 30 yrs R Ford - Journeyman electrician - 15 yrs J Ehrlich - Apprentice electrician- 5 yrs J Abdelnour - Apprentice electrician - 5 yrs	E. Toarmino-owner-contractor's license- 15 yrs. R Dupuis-Master electrician-12 yrs M Hollandsworth-Journeyman-10 yrs C Farensen-Apprentice- 20 yrs lighting B Gravatt-Laborer-3 yrs w/ company
Subcontractors	None required for this project	N/A	Avid Construction
Comparable Projects	City of Novi City of Sterling heights Township of Meridian Henry Ford Community College City of Westland	City of Saginaw SMART Bus City of Twinsburg Loraine County MRDD Farwell Schools	City of Ann Arbor City of Madison Heights Oakland County City of Warren Parks & Recreation Global Tooling Systems, Macomb, MI
Insurance Requirements	Yes	Yes	Yes

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ADDRESS	Macomb, MI	Linden, MI	Clinton Township, MI
Product(s) Warranty	All products - 5 year warranty for materials	Fluorescent lamps - 2 yr Fluorescent ballasts - 5 yr LED - 5 yr Lumasmart 5 yr ltd-parking lot, wall pack	Relume Tech-7 yrs from date of manuf of product (wall packs, floods) Howard - 5 yrs (ballasts) Lumerica 1 yr from date of sale Neptun-5 yrs (retro kits)
Labor Warranty	One year labor/service warranty	One year warranty for all labor	One year
Work Plan	Provide submittals; order fixtures & retrofit kits; schedule wk sites and times w/ owner; remove fixtures, then re-install at each location; remove all carbd packaging for recycling; return old lamps to shop for packaging to recyle ctr for lamps; dispose of old fixtures in environmental safe manner.	Order materials per approved submittals and install in timely fashion, adhering to all local codes. Work to be performed during business hrs. All lamps and ballasts that are hazardous waste will be handled by a local disposal company. Fixture components are recycled.	Comprehensive work plan for each location Most locations work completed in 1 or 2 days. City Hall 1 wk and DPS 2-2.5 days. Ballasts taken to scrap yard; bulbs disposed EPA bulb crush for recycle
Timeline for Project	Upon return of submittals, 6 weeks needed to procure materials and then 6 weeks total installation time	6-8 weeks lead time on LED specialty fixtures. Project installation in less than 45 days. Assuming job is awarded in 2 wks from due date. 90 days completion from NTP.	Start to finish approximately 3 weeks. Start date is unknown.
Manufacturer's Information	Yes	Yes	Yes
Full Time Employees	105 Full Time Employees (average)	5 Full Time Employees	4 Full Time Employees
Part Time Employees			1 Part Time Employee

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ADDRESS	Macomb, MI	Linden, MI	Clinton Township, MI
Years in Business	31 yrs	10 yrs	18 years
Years providing electrical services	31 yrs	10 yrs	10 years
Years providing Energy Star rated products	N/A - commercial application	Commercial LED lighting - No	Yes
Product proposed are Energy Star rated	No - commercial application	Commercial LED lighting - No	
Detailed description of proposed products	Lumerica-Parking Lot/Area Lights	Lumerica-Full cutoff wallpack	Lumecon-Wall Pack
	LED Wall Packs, LED Full Cutoff Wallpack,	Lumerica LED Parking lot/area lights	Lumecon-Full Cut-Off Wall Pack
	LED Security Wallpack, LED Parking Garage/ Deck Light, LED Surface Mount Strip Light	Oracle T5 Cool Beam Fluorescent High Bay	Lumecon-LED Large Area/Flood Light
	for wet locations, Led Flood & Flag Pole	Halco ProLED Dimmables	Simkar-Fluorescents
	lights, LED flag spotlight, LED 4' T8 retrofit	Cree LED Wall Pack	Neptun Light-induction TE Type Bulf
	kit, LED low bays/shoplights, LED 400W	LED Energy Focus Inc - LED retrofit kit	Retrofit Kit
	equivalent high bay, 8FT LED tandem	Prescolite-Hubbell Lighting-downlight	Howard Lighting Products-Ballast
	strip light	Progress Lighting-Schoolhouse	Havells-linear fluorescent lamps
		Universal Lighting Technologies/ AccuStart-ballast	Progress Lighting-schoolhouse
			Maxilume-LED retrofit downlighting
			Lumerica
General compatibility for most commercial uses of proposed products	Proposed products are specifically designed for commercial usage and are completely compatible	Products are specifically designed for commercial usage and are completely compatible.	Specifications
Average life hours of lamps proposed	Average life hours of the diodes in the lamps are between 85,000 and 100,000 hours	50,000-85,000 hours for LED 36,000 for fluorescent (contingent on switching cycle)	Fluorescent Lamps - 24,000.00 LED Lamps - 90,000.00





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NAME	McNulty Electric, Inc.	Oak Electric Service	
ADDRESS	Lexington, MI	Waterford, MI	
Product(s) Warranty	Ballasts-5 yrs-material/workmanship Dimmables-5 yr warranty Fluorescents - 5 yrs Downlights - 5 yrs Wall Packs - 5 yrs	Wall Pack - 2 yrs manufacturer's defect	
Labor Warranty		1 year labor	
Work Plan	Plan to start work right after award of contract. Removal & disposal shall be by Unlimited Recycling, Inc. Fixtures to be installed right after delivery.	Remove and disposal or retrofit of existing fixtures. Install new fixtures as per manufacture spec. Coordinate with twp on accessibility and work hours	
Timeline for Project	Start after contract is awarded. Time of completion depends on time fixtures arrive. Work time is 265 man hours	1 month for start to finish	
Manufacturer's Information	Yes	Yes	
Full Time Employees	22 Full Time Employees	22 Full Time Employees	
Part Time Employees	3 Part Time Employees		

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<b>NAME</b>	McNulty Electric, Inc.	Oak Electric Service	
<b>ADDRESS</b>	Lexington, MI	Waterford, MI	
Experience and Financial Capability of Company	Financial Statement & References	Financial Information	
		8 Full Time Master Electricians	
Personnel to be assigned to project	To be done with all own forces	G Smuckle - Journeyman	
		J Jacson - Master	
		M Carrie - Master	
Subcontractors	K/E Electric Supply		
	Medler Electric Co		
	Unlimited Recycling, Inc.		
Comparable Projects	Dan Frost Dealership/D&S Contractors	Easter Sales, Auburn Hills	
	Plymouth Schools/McCarthy & Smith, Inc.	Bosch Rexroth, Rochester	
	Chippewa Valley Schools/Barton Malow	MooseJaw, Troy	
	Novi Schools/Fanning Howey Associates	Aristeo Construction, Farmington Rd	
	Farmington Schools/McCarthy & Smith	CF Stinson, Rochester	
	Selfridge ANGB/Det Arsenal/Rock Ind		
Insurance Requirements	Yes	Yes	

