

| RFQ-RH-07-004<br>Landscaping<br>Services 2007 |                                    | Universal Lawn Care |                     | Kent Lawn Care  |                      | Lead Outdoor Services |                      | Brickman      |                        | Land Works Landscapes |                      | Used wrong forms<br>Missing Item #29. |                      |
|---|------------------------------------|---------------------|---------------------|-----------------|----------------------|-----------------------|----------------------|---------------|------------------------|-----------------------|----------------------|---------------------------------------|----------------------|
| AWARDED<br>Quality Landscape & Fertilizing    |                                    | PO Box 183110       |                     | 73386 Fulton St |                      | 22310 Panama          |                      | 580 E Maple   |                        | 7791 Pontiac Trail    |                      | Great Lakes Landscaping               |                      |
| Location                                      |                                    | Shelby Twp MI 48318 |                     | Armada MI 48005 |                      | Warren MI 48091       |                      | Troy MI 48083 |                        | W Bloomfield MI 48323 |                      | Warren MI 48091                       |                      |
| Number  |                                    | Jason Gelle         |                     | Phillip Kent    |                      | Carlos Kennedy        |                      | Rob Ferguson  |                        | Robert Montpetit      |                      | Derrick Drumm                         |                      |
| Location                                      |                                    | Per Visit           | Total               | Per Visit       | Total                | Per Visit             | Total                | Per Visit     | Total                  | Per Visit             | Total                | Per Visit                             | Total                |
| Visits  |                                    |                     |                     |                 |                      |                       |                      |               |                        |                       |                      |                                       |                      |
| Cut every week:                               |                                    | 32                  |                     |                 |                      |                       |                      |               |                        |                       |                      |                                       |                      |
| 8   | RH Municipal Offices               | 32                  | \$190.00 \$6,080.00 | 32              | \$210.00 \$6,720.00  | 32                    | \$190.00 \$6,080.00  | 32            | \$343.00 \$10,976.00   | 32                    | \$185.00 \$5,920.00  | 32                                    | \$277.00 \$8,864.00  |
| 20  | Round-Sheldon/Tienken              | 32                  | \$22.00 \$704.00    | 32              | \$25.00 \$800.00     | 32                    | \$15.50 \$496.00     | 32            | \$38.00 \$1,216.00     | 32                    | \$25.00 \$800.00     | 32                                    | \$14.00 \$448.00     |
| 21  | Round-Wash/Runyon                  | 32                  | \$22.00 \$704.00    | 32              | \$25.00 \$800.00     | 32                    | \$20.00 \$640.00     | 32            | \$64.00 \$2,048.00     | 32                    | \$25.00 \$800.00     | 32                                    | \$14.00 \$448.00     |
| 7   | EEC, 1115 W. Avon                  | 32                  | \$27.00 \$864.00    | 32              | \$50.00 \$1,600.00   | 32                    | \$47.50 \$1,520.00   | 32            | \$155.00 \$4,960.00    | 32                    | \$30.00 \$960.00     | 32                                    | \$74.00 \$2,368.00   |
| 9   | SW cor Avon/Livernois              | 32                  | \$25.00 \$800.00    | 32              | \$35.00 \$1,120.00   | 32                    | \$38.50 \$1,232.00   | 32            | \$0.00 \$0.00          | 32                    | \$30.00 \$960.00     | 32                                    | \$25.00 \$800.00     |
| 10  | 1100 S Livernois(vacant)           | 32                  | \$28.00 \$896.00    | 32              | \$40.00 \$1,280.00   | 32                    | \$50.00 \$1,600.00   | 32            | \$57.00 \$1,824.00     | 32                    | \$30.00 \$960.00     | 32                                    | \$30.00 \$960.00     |
| 11  | Veteran's Memorial Pt              | 32                  | \$55.00 \$1,760.00  | 32              | \$130.00 \$4,160.00  | 32                    | \$140.00 \$4,480.00  | 32            | \$257.00 \$8,224.00    | 32                    | \$100.00 \$3,200.00  | 32                                    | \$133.00 \$4,256.00  |
| 14  | 276 W Auburn                       | 32                  | \$28.00 \$896.00    | 32              | \$40.00 \$1,280.00   | 32                    | \$30.00 \$960.00     | 32            | \$83.00 \$2,656.00     | 32                    | \$28.00 \$896.00     | 32                                    | \$40.00 \$1,280.00   |
| 17  | DPS Garage berms                   | 32                  | \$75.00 \$2,400.00  | 32              | \$95.00 \$3,040.00   | 32                    | \$75.50 \$2,416.00   | 32            | \$165.00 \$5,280.00    | 32                    | \$105.00 \$3,360.00  | 32                                    | \$100.00 \$3,200.00  |
| 15  | 52/3 District Court                | 32                  | \$60.00 \$1,920.00  | 32              | \$85.00 \$2,720.00   | 32                    | \$62.50 \$2,000.00   | 32            | \$69.00 \$2,208.00     | 32                    | \$80.00 \$2,560.00   | 32                                    | \$74.00 \$2,368.00   |
| 16  | OCSD Substation                    | 32                  | \$35.00 \$1,120.00  | 32              | \$60.00 \$1,920.00   | 32                    | \$40.00 \$1,280.00   | 32            | \$62.00 \$1,984.00     | 32                    | \$40.00 \$1,280.00   | 32                                    | \$80.00 \$2,560.00   |
| 19  | Pct 5, 1551 E Auburn               | 32                  | \$25.00 \$800.00    | 32              | \$25.00 \$800.00     | 32                    | \$22.75 \$728.00     | 32            | \$46.00 \$1,472.00     | 32                    | \$25.00 \$800.00     | 32                                    | \$20.00 \$640.00     |
| 22  | Parcel Behind Station 2            | 32                  | \$20.00 \$640.00    | 32              | \$20.00 \$640.00     | 32                    | \$22.50 \$720.00     | 32            | \$32.00 \$1,024.00     | 32                    | \$20.00 \$640.00     | 32                                    | \$14.00 \$448.00     |
| 6   | Livernois Blvd & row               | 32                  | \$200.00 \$6,400.00 | 32              | \$225.00 \$7,200.00  | 32                    | \$220.00 \$7,040.00  | 32            | \$236.00 \$7,552.00    | 32                    | \$300.00 \$9,600.00  | 32                                    | \$128.00 \$4,096.00  |
| 3   | Walton Blvd                        | 32                  | \$270.00 \$8,640.00 | 32              | \$325.00 \$10,400.00 | 32                    | \$305.00 \$9,760.00  | 32            | \$532.00 \$17,024.00   | 32                    | \$345.00 \$11,040.00 | 32                                    | \$298.00 \$9,536.00  |
| 13  | Hamlin Blvd & row & pathway        | 32                  | \$300.00 \$9,600.00 | 32              | \$380.00 \$12,160.00 | 32                    | \$380.75 \$12,184.00 | 32            | \$1,189.00 \$38,048.00 | 32                    | \$295.00 \$9,440.00  | 32                                    | \$400.00 \$12,800.00 |
| 23  | Fire Station #1                    | 32                  | \$25.00 \$800.00    | 32              | \$85.00 \$2,720.00   | 32                    | \$100.00 \$3,200.00  | 32            | \$280.00 \$8,960.00    | 32                    | \$40.00 \$1,280.00   | 32                                    | \$60.00 \$1,920.00   |
| 24  | Fire Station #2                    | 32                  | \$15.00 \$480.00    | 32              | \$25.00 \$800.00     | 32                    | \$21.50 \$688.00     | 32            | \$35.00 \$1,120.00     | 32                    | \$25.00 \$800.00     | 32                                    | \$35.00 \$1,120.00   |
| 25  | Fire Station #3                    | 32                  | \$10.00 \$320.00    | 32              | \$25.00 \$800.00     | 32                    | \$20.00 \$640.00     | 32            | \$27.00 \$864.00       | 32                    | \$25.00 \$800.00     | 32                                    | \$32.00 \$1,024.00   |
| 26  | Fire Station #4                    | 32                  | \$22.00 \$704.00    | 32              | \$35.00 \$1,120.00   | 32                    | \$32.50 \$1,040.00   | 32            | \$134.00 \$4,288.00    | 32                    | \$30.00 \$960.00     | 32                                    | \$142.00 \$4,544.00  |
| 27  | Fire Station #5                    | 32                  | \$15.00 \$480.00    | 32              | \$30.00 \$960.00     | 32                    | \$30.00 \$960.00     | 32            | \$90.00 \$2,880.00     | 32                    | \$25.00 \$800.00     | 32                                    | \$20.00 \$640.00     |
| <b>TOTAL Weekly Cut</b>                       |                                    |                     | <b>\$47,008.00</b>  |                 | <b>\$63,040.00</b>   |                       | <b>\$59,664.00</b>   |               | <b>\$124,608.00</b>    |                       | <b>\$57,856.00</b>   |                                       | <b>\$64,320.00</b>   |
| Shrub Trimming & bed Detail                   |                                    |                     |                     |                 |                      |                       |                      |               |                        |                       |                      |                                       |                      |
| 15  | 52/3 District Court                | 6                   | \$45.00 \$270.00    | 6               | \$60.00 \$360.00     | 6                     | \$200.00 \$1,200.00  | 6             | \$303.00 \$1,818.00    | 6                     | \$60.00 \$360.00     | 6                                     | \$36.00 \$216.00     |
| Bed Detail Only                               |                                    |                     |                     |                 |                      |                       |                      |               |                        |                       |                      |                                       |                      |
| 16  | OCSD Sub-Station                   | 6                   | \$10.00 \$60.00     | 6               | \$20.00 \$120.00     | 6                     | \$100.00 \$600.00    | 6             | \$55.00 \$330.00       | 6                     | \$30.00 \$180.00     | 6                                     | \$60.00 \$360.00     |
| 8   | RH Municipal Offices               | 6                   | \$10.00 \$60.00     | 6               | \$20.00 \$120.00     | 6                     | \$200.00 \$1,200.00  | 6             | \$596.00 \$3,576.00    | 6                     | \$75.00 \$450.00     | 6                                     | \$60.00 \$360.00     |
| <b>TOTAL Shrub &amp; Bed 3-loc.</b>           |                                    |                     | <b>\$390.00</b>     |                 | <b>\$600.00</b>      |                       | <b>\$3,000.00</b>    |               | <b>\$5,724.00</b>      |                       | <b>\$990.00</b>      |                                       | <b>\$936.00</b>      |
| Cut every 2-weeks:                            |                                    |                     |                     |                 |                      |                       |                      |               |                        |                       |                      |                                       |                      |
| 1   | W. Tienken Rd Property             | 16                  | \$35.00 \$560.00    | 16              | \$70.00 \$1,120.00   | 16                    | \$50.00 \$800.00     | 16            | \$135.00 \$2,160.00    | 16                    | \$35.00 \$560.00     | 16                                    | \$49.00 \$784.00     |
| 18  | W. side of Culbertson              | 16                  | \$50.00 \$800.00    | 16              | \$65.00 \$1,040.00   | 16                    | \$53.00 \$848.00     | 16            | \$60.00 \$960.00       | 16                    | \$60.00 \$960.00     | 16                                    | \$45.00 \$720.00     |
| 5   | Paint Cr Trail-Tienken Ent         | 16                  | \$25.00 \$400.00    | 16              | \$40.00 \$640.00     | 16                    | \$30.00 \$480.00     | 16            | \$88.00 \$1,408.00     | 16                    | \$25.00 \$400.00     | 16                                    | \$21.00 \$336.00     |
| 4   | Paint Cr Trail-Dutton Ent          | 16                  | \$20.00 \$320.00    | 16              | \$25.00 \$400.00     | 16                    | \$18.00 \$288.00     | 16            | \$32.00 \$512.00       | 16                    | \$25.00 \$400.00     | 16                                    | \$27.00 \$432.00     |
| 2   | Nowicki Park                       | 16                  | \$32.00 \$512.00    | 16              | \$70.00 \$1,120.00   | 16                    | \$38.00 \$608.00     | 16            | \$253.00 \$4,048.00    | 16                    | \$35.00 \$560.00     | 16                                    | \$64.00 \$1,024.00   |
| 12a   | Clinton River Trail Entr A         | 16                  | \$20.00 \$320.00    | 16              | \$25.00 \$400.00     | 16                    | \$18.00 \$288.00     | 16            | \$80.00 \$1,280.00     | 16                    | \$20.00 \$320.00     | 16                                    | \$20.00 \$320.00     |
| 12b   | Clinton River Trail Entr B         | 16                  | \$20.00 \$320.00    | 16              | \$25.00 \$400.00     | 16                    | \$17.00 \$272.00     | 16            | \$60.00 \$960.00       | 16                    | \$20.00 \$320.00     | 16                                    | \$25.00 \$400.00     |
| 12c   | Clinton River Trail Entr C         | 16                  | \$20.00 \$320.00    | 16              | \$25.00 \$400.00     | 16                    | \$15.00 \$240.00     | 16            | \$60.00 \$960.00       | 16                    | \$20.00 \$320.00     | 16                                    | \$19.00 \$304.00     |
| 28  | 1600 W Hamlin (Letica)             | 16                  | \$40.00 \$640.00    | 16              | \$55.00 \$880.00     | 16                    | \$50.00 \$800.00     | 16            | \$103.00 \$1,648.00    | 16                    | \$45.00 \$720.00     | 16                                    | \$50.00 \$800.00     |
| 29  | 11-Brooklands north & south alleys | 16                  | \$30.00 \$480.00    | 16              | \$40.00 \$640.00     | 16                    | \$165.00 \$2,640.00  | 16            | \$150.00 \$2,400.00    | 16                    | \$75.00 \$1,200.00   | 16                                    | \$0.00 \$0.00        |

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|--|--|---|-------------|--|-------------|---|-------------|--|--------------|--|-------------|---|-------------|
| AWARDED  |  | PO Box 183110   |             | 73386 Fulton St  |             | 22310 Panama  |             | 580 E Maple  |              | 7791 Pontiac Trail   |             | Great Lakes Landscaping   |             |
| Quality Landscape & Fertilizing  |  | Shelby Twp MI 48318   |             | Armada MI 48005  |             | Warren MI 48091   |             | Troy MI 48083  |              | W Bloomfield MI 48323  |             | 25212 Ryan Road   |             |
| Location Number  |  | Jason Gelle   |             | Phillip Kent   |             | Carlos Kennedy  |             | Rob Ferguson   |              | Robert Montpetit   |             | Warren MI 48091   |             |
|  |  | Derrick Drumm   |             |  |             |   |             |  |              |  |             |   |             |
| Location   |  | Per Visit   | Total       | Per Visit  | Total       | Per Visit   | Total       | Per Visit  | Total        | Per Visit  | Total       | Per Visit   | Total       |
| TOTAL Cut Every 2-wks  |  |   | \$4,672.00  |  | \$7,040.00  |   | \$7,264.00  |  | \$16,336.00  |  | \$5,760.00  |   | \$5,120.00  |
| TOTAL ALL SERVICES   |  |   | \$52,070.00 |  | \$70,680.00 |   | \$69,928.00 |  | \$146,668.00 |  | \$64,606.00 |   | \$70,376.00 |
|  |  |   |             |  |             |   |             |  |              |  |             | DID NOT USE   |             |
|  |  |   |             |  |             |   |             |  |              |  |             | CORRECT FORMS   |             |
| Type of Organization   |  | Corp  |             | Corporation  |             | Corporation (LLC)   |             | Corporation  |              | Corporation  |             | Corporation   |             |
| Firm established/ yrs in business  |  | est-1994/13 yrs in bus  |             | 1998- 8.5 yrs in business  |             | 2002; 6-years in business   |             | est-1939; 68-yrs in business   |              | 1984-est; 23-yrs in business   |             | 1996-estab; 22-yrs in bus.  |             |
| How many years providing these services:                                   |  | 13-years  |             | 8 1/2-years  |             | 6-yrs; in industry 17-yrs   |             | 68-years   |              | 23-years   |             | 10-yrs landscaping svcs   |             |
| Full-time employees  |  | 4-employees   |             | 6-full time  |             | 6-full-time   |             | 45-full time   |              | 25-plus full-time  |             | 7-full time   |             |
| Part-time employees  |  | 6-employees   |             | zero part time   |             | 4-part time   |             | 10-20 part-time  |              | 10-plus part-time  |             | 50-plus part time   |             |
| Experience & financial capability  |  | provided  |             | provided   |             | provided  |             | Largest, oldest, family-run<br>landscape maint. business<br>in the country. ...        |              | provided   |             | provided  |             |
| Who would be resp, on-site supervision and submit copies of licenses, etc. |  | Jason Gelle, owner  |             | Phillip Kent, President<br>Tim Pavkovich   |             | Carlos Kennedy,owner  |             | provided   |              | Robert Montpetit-over 20-<br>years experience  |             | names provided  |             |
| How many clients with these services                                       |  | provided  |             | over 100-clients   |             | provided  |             | over 300 commercial &<br>municipal clients in Michigan<br>alone.                       |              | 200-plus residential<br>customers; plus others.  |             | provided  |             |
| List of client references  |  | provided  |             | provided   |             | provided  |             | provided   |              | provided   |             | provided  |             |
| Equipment List   |  | provided  |             | provided   |             | provided  |             | provided   |              | provided   |             | provided  |             |
| Resources to work April 2007 - Nov/Dec 07                                  |  | yes   |             | yes  |             | yes   |             | yes  |              | yes  |             | yes   |             |
| Proposed schedule  |  | Work sched w/in the<br>guidelines of the contr.<br>Weather permitted, all<br>work will be completed<br>Mon-Fri during normal<br>business hours. |             | provided...all locations<br>will be started and<br>completed without any<br>other contract within the<br>time frame. |             | Mon-Wed (weather<br>permitting) as specified<br>weekly or bi-weekly.<br>Upon approval, a<br>detailed schedule will be<br>provided |             | provided   |              | Begin work on or about<br>4-15; will schedule weekly<br>cut along with half of the<br>bi-weekly cuts. Crew will<br>maintain a consistent amt<br>of work... |             | All properties listed will be<br>mowed the first part of<br>the week and be completed<br>by Wednesday, weather<br>permitting. |             |
| Subcontractors listed  |  | None  |             | None   |             | None  |             | 3-subcontractors listed  |              | None   |             | n/a   |             |
| Methodology or Work Plan   |  | Provided- 1-2 crews of<br>3-per crew, starting in the<br>north and working  |             | Commitment to design,<br>install. affordability &<br>customer service.   |             | 1-Supervisor and 2-4<br>on site during svcs.<br>All employees uniformed   |             | All contracted maint svcs are<br>planned individually & in<br>advance. Hrs & Personnel |              | Provided high quality service.<br>Assign supervisor & crew<br>leader. All sites are inspected  |             | All operations will be done<br>in a safe and approp. way.<br>All landscape maint jobs   |             |

| RFQ-RH-07-004                   |   |                     |                    |                 |              |                       |  |               |   |                       |   | Used wrong forms        |  |  |
|---------------------------------|---|---------------------|--------------------|-----------------|--------------|-----------------------|--|---------------|---|-----------------------|---|-------------------------|--|--|
| Landscaping                     |   |                     |                    |                 |              |                       |  |               |   |                       |   | Missing Item #29.       |  |  |
| Services 2007                   |   |                     |                    |                 |              |                       |  |               |   |                       |   |                         |  |  |
| AWARDED                         |   | Universal Lawn Care |                    | Kent Lawn Care  |              | Lead Outdoor Services |  | Brickman      |   | Land Works Landscapes |   | Great Lakes Landscaping |  |  |
| Quality Landscape & Fertilizing |   | PO Box 183110       |                    | 73386 Fulton St |              | 22310 Panama          |  | 580 E Maple   |   | 7791 Pontiac Trail    |   | 25212 Ryan Road         |  |  |
|                                 |   | Shelby Twp MI 48318 |                    | Armada MI 48005 |              | Warren MI 48091       |  | Troy MI 48083 |   | W Bloomfield MI 48323 |   | Warren MI 48091         |  |  |
| Location Number                 |   | Jason Gelle         |                    | Phillip Kent    |              | Carlos Kennedy        |  | Rob Ferguson  |   | Robert Montpetit      |   | Derrick Drumm           |  |  |
|                                 |   | Per Visit           |                    | Per Visit       |              | Per Visit             |  | Per Visit     |   | Per Visit             |   | Per Visit               |  |  |
|                                 |   | Total               |                    | Total           |              | Total                 |  | Total         |   | Total                 |   | Total                   |  |  |
|                                 | Location                                  | Visits              | south in the city. |                 |              |                       | & neat in appearance.<br>All are fully trained.  |               | are tracked; monthly dialogue<br>with clients...  |                       | weekly & client contacted as<br>needed. |                         | will be visited by a Manager<br>(1) once a week. |  |
|                                 |   |                     |                    |                 | none         |                       | Worked w/Rochester Hills<br>for a number of years.<br>Familiar with the sites &<br>City staff. |               | Brinkman is a full service<br>landscape fire. All aspects<br>of outdoor maint are<br>managed... |                       | yes                                     |                         | yes  |  |
|                                 | Additional information/pts not addressed. |                     |                    |                 |              |                       |  |               |   |                       |   |                         |  |  |
|                                 | Signed Hold Harmless?                     |                     | yes                |                 | not provided |                       |  |               |   |                       |   |                         |  |  |

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|---|------------------------------------|------------------------|----------------------|------------------|--------------------|---------------------------------|--------------------|--------------------------|--------------------|------------------------|--------------------|-------------------------|--------------------|
| AWARDED                                       |                                    | Tiede Landscaping Inc  |                      | Rasins Landscape |                    | Quality Landscape & Fertilizing |                    | Advanced Serv. Landscape |                    | Great Oaks Maintenance |                    | United Lawnscape Inc    |                    |
| Quality Landscape & Fertilizing               |                                    | PO Bob 36959           |                      | 2271 Metamora Rd |                    | PO Box 80392                    |                    | 35405 Beattie Dr         |                    | 28025 Samuel Linden Ct |                    | 62170 Van Dyke          |                    |
|   |                                    | Grosse Pt Fms MI 48236 |                      | Oxford MI 48371  |                    | Rochester MI 48308              |                    | Sterling Hgts MI 48312   |                    | Novi MI 48377          |                    | Washington Twp MI 48094 |                    |
| Location Number                               |                                    | Don Faustyn            |                      | Christie Rasins  |                    | Ray Romba                       |                    | Jeff Babbie              |                    | Kenneth Parkinson      |                    | John Wernis             |                    |
| Location                                      |                                    | Per Visit              | Total                | Per Visit        | Total              | Per Visit                       | Total              | Per Visit                | Total              | Per Visit              | Total              | Per Visit               | Total              |
| Visits  |                                    |                        |                      |                  |                    |                                 |                    |                          |                    |                        |                    |                         |                    |
| Cut every week:                               |                                    |                        |                      |                  |                    |                                 |                    |                          |                    |                        |                    |                         |                    |
| 8   | RH Municipal Offices               | 32                     | \$225.00 \$7,200.00  | \$200.00         | \$6,400.00         | \$195.00                        | \$6,240.00         | \$200.00                 | \$6,400.00         | \$330.00               | \$10,560.00        | \$182.00                | \$5,824.00         |
| 20  | Round-Sheldon/Tienken              | 32                     | \$20.00 \$640.00     | \$40.00          | \$1,280.00         | \$14.00                         | \$448.00           | \$18.00                  | \$576.00           | \$35.00                | \$1,120.00         | \$21.00                 | \$672.00           |
| 21  | Round-Wash/Runyon                  | 32                     | \$30.00 \$960.00     | \$45.00          | \$1,440.00         | \$14.00                         | \$448.00           | \$2.00                   | \$64.00            | \$35.00                | \$1,120.00         | \$21.00                 | \$672.00           |
| 7   | EEC, 1115 W. Avon                  | 32                     | \$55.00 \$1,760.00   | \$50.00          | \$1,600.00         | \$30.00                         | \$960.00           | \$45.00                  | \$1,440.00         | \$50.00                | \$1,600.00         | \$55.00                 | \$1,760.00         |
| 9   | SW cor Avon/Livernois              | 32                     | \$31.00 \$992.00     | \$35.00          | \$1,120.00         | \$28.00                         | \$896.00           | \$45.00                  | \$1,440.00         | \$30.00                | \$960.00           | \$32.00                 | \$1,024.00         |
| 10  | 1100 S Livernois(vacant)           | 32                     | \$35.00 \$1,120.00   | \$35.00          | \$1,120.00         | \$35.00                         | \$1,120.00         | \$54.00                  | \$1,728.00         | \$30.00                | \$960.00           | \$30.00                 | \$960.00           |
| 11  | Veteran's Memorial Pt              | 32                     | \$85.00 \$2,720.00   | \$90.00          | \$2,880.00         | \$85.00                         | \$2,720.00         | \$90.00                  | \$2,880.00         | \$150.00               | \$4,800.00         | \$131.00                | \$4,192.00         |
| 14  | 276 W Auburn                       | 32                     | \$25.00 \$800.00     | \$40.00          | \$1,280.00         | \$30.00                         | \$960.00           | \$27.00                  | \$864.00           | \$45.00                | \$1,440.00         | \$38.00                 | \$1,216.00         |
| 17  | DPS Garage berms                   | 32                     | \$50.00 \$1,600.00   | \$100.00         | \$3,200.00         | \$75.00                         | \$2,400.00         | \$72.00                  | \$2,304.00         | \$45.00                | \$1,440.00         | \$84.00                 | \$2,688.00         |
| 15  | 52/3 District Court                | 32                     | \$85.00 \$2,720.00   | \$75.00          | \$2,400.00         | \$60.00                         | \$1,920.00         | \$63.00                  | \$2,016.00         | \$75.00                | \$2,400.00         | \$84.00                 | \$2,688.00         |
| 16  | OCSD Substation                    | 32                     | \$75.00 \$2,400.00   | \$75.00          | \$2,400.00         | \$30.00                         | \$960.00           | \$36.00                  | \$1,152.00         | \$75.00                | \$2,400.00         | \$49.00                 | \$1,568.00         |
| 19  | Pct 5, 1551 E Auburn               | 32                     | \$22.00 \$704.00     | \$25.00          | \$800.00           | \$25.00                         | \$800.00           | \$22.50                  | \$720.00           | \$35.00                | \$1,120.00         | \$28.00                 | \$896.00           |
| 22  | Parcel Behind Station 2            | 32                     | \$40.00 \$1,280.00   | \$20.00          | \$640.00           | \$14.00                         | \$448.00           | \$27.00                  | \$864.00           | \$35.00                | \$1,120.00         | \$28.00                 | \$896.00           |
| 6   | Livernois Blvd & row               | 32                     | \$220.00 \$7,040.00  | \$225.00         | \$7,200.00         | \$175.00                        | \$5,600.00         | \$218.00                 | \$6,976.00         | \$270.00               | \$8,640.00         | \$196.00                | \$6,272.00         |
| 3   | Walton Blvd                        | 32                     | \$310.00 \$9,920.00  | \$300.00         | \$9,600.00         | \$275.00                        | \$8,800.00         | \$315.00                 | \$10,080.00        | \$390.00               | \$12,480.00        | \$252.00                | \$8,064.00         |
| 13  | Hamlin Blvd & row & pathway        | 32                     | \$375.00 \$12,000.00 | \$350.00         | \$11,200.00        | \$130.00                        | \$4,160.00         | \$275.00                 | \$8,800.00         | \$700.00               | \$22,400.00        | \$354.00                | \$11,328.00        |
| 23  | Fire Station #1                    | 32                     | \$85.00 \$2,720.00   | \$50.00          | \$1,600.00         | \$25.00                         | \$800.00           | \$45.00                  | \$1,440.00         | \$210.00               | \$6,720.00         | \$82.00                 | \$2,624.00         |
| 24  | Fire Station #2                    | 32                     | \$25.00 \$800.00     | \$30.00          | \$960.00           | \$15.00                         | \$480.00           | \$20.00                  | \$640.00           | \$40.00                | \$1,280.00         | \$24.00                 | \$768.00           |
| 25  | Fire Station #3                    | 32                     | \$22.00 \$704.00     | \$35.00          | \$1,120.00         | \$15.00                         | \$480.00           | \$25.00                  | \$800.00           | \$35.00                | \$1,120.00         | \$20.00                 | \$640.00           |
| 26  | Fire Station #4                    | 32                     | \$50.00 \$1,600.00   | \$55.00          | \$1,760.00         | \$15.00                         | \$480.00           | \$40.00                  | \$1,280.00         | \$90.00                | \$2,880.00         | \$39.00                 | \$1,248.00         |
| 27  | Fire Station #5                    | 32                     | \$30.00 \$960.00     | \$35.00          | \$1,120.00         | \$15.00                         | \$480.00           | \$20.00                  | \$640.00           | \$40.00                | \$1,280.00         | \$26.00                 | \$832.00           |
| <b>TOTAL Weekly Cut</b>                       |                                    |                        | <b>\$60,640.00</b>   |                  | <b>\$61,120.00</b> |                                 | <b>\$41,600.00</b> |                          | <b>\$53,104.00</b> |                        | <b>\$87,840.00</b> |                         | <b>\$56,832.00</b> |
| Shrub Trimming & bed Detail                   |                                    |                        |                      |                  |                    |                                 |                    |                          |                    |                        |                    |                         |                    |
| 15  | 52/3 District Court                | 6                      | \$60.00 \$360.00     | \$60.00          | \$360.00           | \$125.00                        | \$750.00           | \$27.00                  | \$162.00           | \$150.00               | \$900.00           | \$129.00                | \$774.00           |
| Bed Detail Only                               |                                    |                        |                      |                  |                    |                                 |                    |                          |                    |                        |                    |                         |                    |
| 16  | OCSD Sub-Station                   | 6                      | \$30.00 \$180.00     | \$30.00          | \$180.00           | \$50.00                         | \$300.00           | \$10.00                  | \$60.00            | \$150.00               | \$900.00           | \$56.00                 | \$336.00           |
| 8   | RH Municipal Offices               | 6                      | \$60.00 \$360.00     | \$100.00         | \$600.00           | \$100.00                        | \$600.00           | \$75.00                  | \$450.00           | \$350.00               | \$2,100.00         | \$112.00                | \$672.00           |
| <b>TOTAL Shrub &amp; Bed 3-loc.</b>           |                                    |                        | <b>\$900.00</b>      |                  | <b>\$1,140.00</b>  |                                 | <b>\$1,650.00</b>  |                          | <b>\$672.00</b>    |                        | <b>\$3,900.00</b>  |                         | <b>\$1,782.00</b>  |
| Cut every 2-weeks:                            |                                    |                        |                      |                  |                    |                                 |                    |                          |                    |                        |                    |                         |                    |
| 1   | W. Tienken Rd Property             | 16                     | \$55.00 \$880.00     | \$50.00          | \$800.00           | \$35.00                         | \$560.00           | \$45.00                  | \$720.00           | \$60.00                | \$960.00           | \$51.00                 | \$816.00           |
| 18  | W. side of Culbertson              | 16                     | \$65.00 \$1,040.00   | \$50.00          | \$800.00           | \$40.00                         | \$640.00           | \$54.00                  | \$864.00           | \$60.00                | \$960.00           | \$54.00                 | \$864.00           |
| 5   | Paint Cr Trail-Tienken Ent         | 16                     | \$38.00 \$608.00     | \$45.00          | \$720.00           | \$20.00                         | \$320.00           | \$27.00                  | \$432.00           | \$40.00                | \$640.00           | \$28.00                 | \$448.00           |
| 4   | Paint Cr Trail-Dutton Ent          | 16                     | \$25.00 \$400.00     | \$25.00          | \$400.00           | \$25.00                         | \$400.00           | \$22.50                  | \$360.00           | \$35.00                | \$560.00           | \$25.00                 | \$400.00           |
| 2   | Nowicki Park                       | 16                     | \$65.00 \$1,040.00   | \$100.00         | \$1,600.00         | \$30.00                         | \$480.00           | \$35.10                  | \$561.60           | \$50.00                | \$800.00           | \$47.00                 | \$752.00           |
| 12a   | Clinton River Trail Entr A         | 16                     | \$45.00 \$720.00     | \$25.00          | \$400.00           | \$15.00                         | \$240.00           | \$36.00                  | \$576.00           | \$40.00                | \$640.00           | \$25.00                 | \$400.00           |
| 12b   | Clinton River Trail Entr B         | 16                     | \$30.00 \$480.00     | \$25.00          | \$400.00           | \$15.00                         | \$240.00           | \$36.00                  | \$576.00           | \$30.00                | \$480.00           | \$25.00                 | \$400.00           |
| 12c   | Clinton River Trail Entr C         | 16                     | \$30.00 \$480.00     | \$25.00          | \$400.00           | \$15.00                         | \$240.00           | \$18.00                  | \$288.00           | \$40.00                | \$640.00           | \$25.00                 | \$400.00           |
| 28  | 1600 W Hamlin (Letica)             | 16                     | \$60.00 \$960.00     | \$50.00          | \$800.00           | \$30.00                         | \$480.00           | \$45.00                  | \$720.00           | \$50.00                | \$800.00           | \$46.00                 | \$736.00           |
| 29  | 11-Brooklands north & south alleys | 16                     | \$150.00 \$2,400.00  | \$100.00         | \$1,600.00         | \$150.00                        | \$2,400.00         | \$60.00                  | \$960.00           | \$120.00               | \$1,920.00         | \$144.00                | \$2,304.00         |

| RFQ-RH-07-004<br>Landscaping<br>Services 2007                              |   |   |  |   |                          | AWARDED   |           |   |           |  |           |  |           |                    |
|--|---|---|--|---|--------------------------|---|-----------|---|-----------|--|-----------|--|-----------|--------------------|
| AWARDED<br>Quality Landscape & Fertilizing                                 |   | Tiede Landscaping Inc<br>PO Bob 36959<br>Grosse Pt Fms MI 48236<br>Don Faustyn  |  | Rasins Landscape<br>2271 Metamora Rd<br>Oxford MI 48371<br>Christie Rasins  |                          | Quality Landscape & Fertilizing<br>PO Box 80392<br>Rochester MI 48308<br>Ray Romba  |           | Advanced Serv. Landscape<br>35405 Beattie Dr<br>Sterling Hgts MI 48312<br>Jeff Babbie |           | Great Oaks Maintenance<br>28025 Samuel Linden Ct<br>Novi MI 48377<br>Kenneth Parkinson |           | United Lawnscape Inc<br>62170 Van Dyke<br>Washington Twp MI 48094<br>John Wernis |           |                    |
| Location<br>Number   | Location  | Visits  | Per Visit  | Total   | Per Visit                | Total   | Per Visit | Total   | Per Visit | Total  | Per Visit | Total  | Per Visit | Total              |
|  | TOTAL Cut Every 2-wks   |   |  | \$9,008.00  |                          | \$7,920.00  |           | \$6,000.00  |           | \$6,057.60   |           | \$8,400.00   |           | \$7,520.00         |
| <b>TOTAL ALL SERVICES</b>  |   |   |  | <b>\$70,548.00</b>  |                          | <b>\$70,180.00</b>  |           | <b>\$49,250.00</b>  |           | <b>\$59,833.60</b>   |           | <b>\$100,140.00</b>  |           | <b>\$66,134.00</b> |
| Type of Organization   | Corporation   | corporation   | corporation  | corporation   | corporation              | Corporation (S)   |           |   |           |  |           |  |           |                    |
| Firm established/yr in business  | 2001-estab; 7-yr  | 1994-estab; 13-yr in bus  | 1978-estab; 29yr in business   | 1995-estab; 11-yr in bus  | 1983-estab; 25-yr in bus | 1997-estab; 10-yr   |           |   |           |  |           |  |           |                    |
| How many years providing these services:                                   | Over 10-years   | 13-yr   | 27-years   | 10-years  | 7-plus years             | 10-yr   |           |   |           |  |           |  |           |                    |
| Full-time employees  | 35-full time  | 30-full time  | 24-full time   | 12-full time  | 10-full time             |   |           |   |           |  |           |  |           |                    |
| Part-time employees  | 20-part time  | 5-part-time   | 6-part time  | 40-part time  | 70-plus part time        |   |           |   |           |  |           |  |           |                    |
| Experience & financial capability  | provided  | provided  | provided   | yes   | provided                 | attached  |           |   |           |  |           |  |           |                    |
| Who would be resp, on-site supervision and submit copies of licenses, etc. | names provided  | names provided  | names provided   | names provided  | provided                 | attached  |           |   |           |  |           |  |           |                    |
| How many clients with these services                                       | over 200-clients  | provided  | provided   | provided  | one hundred-plus         | 1,400-plus  |           |   |           |  |           |  |           |                    |
| List of client references  | provided  | provided  | provided   | provided  | provided                 | provided  |           |   |           |  |           |  |           |                    |
| Equipment List   | provided  | provided  | yes  | provided  | provided                 | provided  |           |   |           |  |           |  |           |                    |
| Resources to work April 2007 - Nov/Dec 07                                  | yes   | yes   | yes  | yes   | yes                      | yes   |           |   |           |  |           |  |           |                    |
| Proposed schedule  | Would be willing to alter our schedule to meet the needs of the City of RH which would be agreed upon prior to the season being services. | Work completed w/in 3-full working days. Prefer Mon-Wed with the municipal bldgs done on Monday to look good for the upcoming week. | provided in detail   | In close communic. w/fac. dept to provide a set sched. that will consist of same crew w/own equip & res. allocated to them on a weekly basis. | provided                 | All svcs performed accord to specified sched. Inclement weather, each svcs postponed 1-day & all weekly svcs completed by end of week...etc |           |   |           |  |           |  |           |                    |
| Subcontractors listed  | 4-subcontractors listed; but policy to have all work remain in-house; subcontr if absolutely necessary                                    | None; all work in house.  | No subcontractors  | None.   | n/a                      | No subcontractors.  |           |   |           |  |           |  |           |                    |
| Methodology or Work Plan   | All sites maintained by talented/qualified employees.   | Crews on site btwn 7:30-8am garbage collected; trimming & edging coinciding w/cutting,  | Each crew has Crew Leader; oversees work & constant contact w/Site Supervisor. | Crews arrive timely, clear areas of debris & garbage. Complete cutting process &  | provided                 | attached  |           |   |           |  |           |  |           |                    |



| RFQ-RH-07-004                       |                                    |        |           |                        |           |                    |           |                          |           |                    |           |                     |           |                    |           |                           |           |       |           |                           |  |  |  |                        |  |  |  |
|-------------------------------------|------------------------------------|--------|-----------|------------------------|-----------|--------------------|-----------|--------------------------|-----------|--------------------|-----------|---------------------|-----------|--------------------|-----------|---------------------------|-----------|-------|-----------|---------------------------|--|--|--|------------------------|--|--|--|
| Landscaping                         |                                    |        |           |                        |           |                    |           |                          |           |                    |           |                     |           |                    |           |                           |           |       |           |                           |  |  |  |                        |  |  |  |
| Services 2007                       |                                    |        |           |                        |           |                    |           |                          |           |                    |           |                     |           |                    |           |                           |           |       |           |                           |  |  |  |                        |  |  |  |
| AWARDED                             |                                    |        |           |                        |           |                    |           |                          |           |                    |           |                     |           |                    |           |                           |           |       |           |                           |  |  |  |                        |  |  |  |
| Quality Landscape & Fertilizing     |                                    |        |           | Parks Landscape & Snow |           |                    |           | Cedar Creek Lawn Service |           |                    |           | Pro-Turf Mgmt       |           |                    |           | Metro Detroit Landscaping |           |       |           | Perrault Landscape Contr. |  |  |  | Proscap Property Maint |  |  |  |
| 1401 Souter                         |                                    |        |           | 1401 Souter            |           |                    |           | 3745 Alice               |           |                    |           | 4280 Mathew Lane    |           |                    |           | 27735 Jefferson Ave       |           |       |           | 2205 Prestwick Ln         |  |  |  | 31801 Westfield        |  |  |  |
| Troy MI 48083                       |                                    |        |           | Troy MI 48083          |           |                    |           | Dearborn MI 48124        |           |                    |           | White Lake MI 48383 |           |                    |           | St Clair Shores MI 48081  |           |       |           | Lake Orion MI 48362       |  |  |  | Livonia MI 48150       |  |  |  |
| Darrin T Llewellyn                  |                                    |        |           | Darrin T Llewellyn     |           |                    |           | Frank D McDougall        |           |                    |           | Kenny Apfel         |           |                    |           | Ken Murphy                |           |       |           | Michael Perrault          |  |  |  | Eric Crouse            |  |  |  |
| Location Number                     | Location                           | Visits | Per Visit | Total                  | Per Visit | Total              | Per Visit | Total                    | Per Visit | Total              | Per Visit | Total               | Per Visit | Total              | Per Visit | Total                     | Per Visit | Total | Per Visit | Total                     |  |  |  |                        |  |  |  |
|                                     | Cut every week:                    | 32     |           |                        |           |                    |           |                          |           |                    |           |                     |           |                    |           |                           |           |       |           |                           |  |  |  |                        |  |  |  |
| 8                                   | RH Municipal Offices               | 32     | \$360.00  | \$11,520.00            | \$350.00  | \$11,200.00        | \$279.00  | \$8,928.00               | \$325.00  | \$10,400.00        | \$190.00  | \$6,080.00          | \$199.00  | \$6,368.00         |           |                           |           |       |           |                           |  |  |  |                        |  |  |  |
| 20                                  | Round-Sheldon/Tienken              | 32     | \$30.00   | \$960.00               | \$25.00   | \$800.00           | \$47.00   | \$1,504.00               | \$20.00   | \$640.00           | \$25.00   | \$800.00            | \$17.00   | \$544.00           |           |                           |           |       |           |                           |  |  |  |                        |  |  |  |
| 21                                  | Round-Wash/Runyon                  | 32     | \$40.00   | \$1,280.00             | \$30.00   | \$960.00           | \$47.00   | \$1,504.00               | \$20.00   | \$640.00           | \$25.00   | \$800.00            | \$19.00   | \$608.00           |           |                           |           |       |           |                           |  |  |  |                        |  |  |  |
| 7                                   | EEC, 1115 W. Avon                  | 32     | \$30.00   | \$960.00               | \$60.00   | \$1,920.00         | \$93.75   | \$3,000.00               | \$50.00   | \$1,600.00         | \$49.00   | \$1,568.00          | \$48.00   | \$1,536.00         |           |                           |           |       |           |                           |  |  |  |                        |  |  |  |
| 9                                   | SW cor Avon/Livernois              | 32     | \$30.00   | \$960.00               | \$35.00   | \$1,120.00         | \$40.00   | \$1,280.00               | \$50.00   | \$1,600.00         | \$49.00   | \$1,568.00          | \$44.00   | \$1,408.00         |           |                           |           |       |           |                           |  |  |  |                        |  |  |  |
| 10                                  | 1100 S Livernois(vacant)           | 32     | \$30.00   | \$960.00               | \$45.00   | \$1,440.00         | \$93.75   | \$3,000.00               | \$40.00   | \$1,280.00         | \$45.00   | \$1,440.00          | \$59.00   | \$1,888.00         |           |                           |           |       |           |                           |  |  |  |                        |  |  |  |
| 11                                  | Veteran's Memorial Pt              | 32     | \$90.00   | \$2,880.00             | \$250.00  | \$8,000.00         | \$233.00  | \$7,456.00               | \$100.00  | \$3,200.00         | \$70.00   | \$2,240.00          | \$99.00   | \$3,168.00         |           |                           |           |       |           |                           |  |  |  |                        |  |  |  |
| 14                                  | 276 W Auburn                       | 32     | \$60.00   | \$1,920.00             | \$45.00   | \$1,440.00         | \$100.00  | \$3,200.00               | \$12.00   | \$384.00           | \$40.00   | \$1,280.00          | \$29.00   | \$928.00           |           |                           |           |       |           |                           |  |  |  |                        |  |  |  |
| 17                                  | DPS Garage berms                   | 32     | \$135.00  | \$4,320.00             | \$50.00   | \$1,600.00         | \$186.00  | \$5,952.00               | \$60.00   | \$1,920.00         | \$80.00   | \$2,560.00          | \$79.00   | \$2,528.00         |           |                           |           |       |           |                           |  |  |  |                        |  |  |  |
| 15                                  | 52/3 District Court                | 32     | \$90.00   | \$2,880.00             | \$200.00  | \$6,400.00         | \$69.00   | \$2,208.00               | \$80.00   | \$2,560.00         | \$75.00   | \$2,400.00          | \$69.00   | \$2,208.00         |           |                           |           |       |           |                           |  |  |  |                        |  |  |  |
| 16                                  | OCSD Substation                    | 32     | \$60.00   | \$1,920.00             | \$50.00   | \$1,600.00         | \$69.00   | \$2,208.00               | \$50.00   | \$1,600.00         | \$75.00   | \$2,400.00          | \$39.00   | \$1,248.00         |           |                           |           |       |           |                           |  |  |  |                        |  |  |  |
| 19                                  | Pct 5, 1551 E Auburn               | 32     | \$40.00   | \$1,280.00             | \$40.00   | \$1,280.00         | \$47.00   | \$1,504.00               | \$15.00   | \$480.00           | \$30.00   | \$960.00            | \$24.00   | \$768.00           |           |                           |           |       |           |                           |  |  |  |                        |  |  |  |
| 22                                  | Parcel Behind Station 2            | 32     | \$30.00   | \$960.00               | \$20.00   | \$640.00           | \$47.00   | \$1,504.00               | \$30.00   | \$960.00           | \$39.00   | \$1,248.00          | \$29.00   | \$928.00           |           |                           |           |       |           |                           |  |  |  |                        |  |  |  |
| 6                                   | Livernois Blvd & row               | 32     | \$315.00  | \$10,080.00            | \$150.00  | \$4,800.00         | \$339.00  | \$10,848.00              | \$400.00  | \$12,800.00        | \$360.00  | \$11,520.00         | \$248.00  | \$7,936.00         |           |                           |           |       |           |                           |  |  |  |                        |  |  |  |
| 3                                   | Walton Blvd                        | 32     | \$360.00  | \$11,520.00            | \$450.00  | \$14,400.00        | \$875.00  | \$28,000.00              | \$550.00  | \$17,600.00        | \$570.00  | \$18,240.00         | \$344.00  | \$11,008.00        |           |                           |           |       |           |                           |  |  |  |                        |  |  |  |
| 13                                  | Hamlin Blvd & row & pathway        | 32     | \$540.00  | \$17,280.00            | \$875.00  | \$28,000.00        | \$904.00  | \$28,928.00              | \$950.00  | \$30,400.00        | \$695.00  | \$22,240.00         | \$398.00  | \$12,736.00        |           |                           |           |       |           |                           |  |  |  |                        |  |  |  |
| 23                                  | Fire Station #1                    | 32     | \$75.00   | \$2,400.00             | \$150.00  | \$4,800.00         | \$233.00  | \$7,456.00               | \$125.00  | \$4,000.00         | \$28.00   | \$896.00            | \$50.00   | \$1,600.00         |           |                           |           |       |           |                           |  |  |  |                        |  |  |  |
| 24                                  | Fire Station #2                    | 32     | \$30.00   | \$960.00               | \$20.00   | \$640.00           | \$47.00   | \$1,504.00               | \$15.00   | \$480.00           | \$28.00   | \$896.00            | \$5.00    | \$160.00           |           |                           |           |       |           |                           |  |  |  |                        |  |  |  |
| 25                                  | Fire Station #3                    | 32     | \$25.00   | \$800.00               | \$20.00   | \$640.00           | \$47.00   | \$1,504.00               | \$20.00   | \$640.00           | \$20.00   | \$640.00            | \$15.00   | \$480.00           |           |                           |           |       |           |                           |  |  |  |                        |  |  |  |
| 26                                  | Fire Station #4                    | 32     | \$45.00   | \$1,440.00             | \$35.00   | \$1,120.00         | \$93.75   | \$3,000.00               | \$45.00   | \$1,440.00         | \$40.00   | \$1,280.00          | \$22.00   | \$704.00           |           |                           |           |       |           |                           |  |  |  |                        |  |  |  |
| 27                                  | Fire Station #5                    | 32     | \$25.00   | \$800.00               | \$20.00   | \$640.00           | \$47.00   | \$1,504.00               | \$40.00   | \$1,280.00         | \$25.00   | \$800.00            | \$24.00   | \$768.00           |           |                           |           |       |           |                           |  |  |  |                        |  |  |  |
| <b>TOTAL Weekly Cut</b>             |                                    |        |           | <b>\$78,080.00</b>     |           | <b>\$93,440.00</b> |           | <b>\$125,992.00</b>      |           | <b>\$95,904.00</b> |           | <b>\$81,856.00</b>  |           | <b>\$59,520.00</b> |           |                           |           |       |           |                           |  |  |  |                        |  |  |  |
| Shrub Trimming & bed Detail         |                                    |        |           |                        |           |                    |           |                          |           |                    |           |                     |           |                    |           |                           |           |       |           |                           |  |  |  |                        |  |  |  |
| 15                                  | 52/3 District Court                | 6      | \$90.00   | \$540.00               | \$100.00  | \$600.00           | \$350.00  | \$2,100.00               | \$150.00  | \$900.00           | \$345.00  | \$2,070.00          | \$29.00   | \$174.00           |           |                           |           |       |           |                           |  |  |  |                        |  |  |  |
| Bed Detail Only                     |                                    |        |           |                        |           |                    |           |                          |           |                    |           |                     |           |                    |           |                           |           |       |           |                           |  |  |  |                        |  |  |  |
| 16                                  | OCSD Sub-Station                   | 6      | \$30.00   | \$180.00               | \$50.00   | \$300.00           | \$350.00  | \$2,100.00               | \$60.00   | \$360.00           | \$150.00  | \$900.00            | \$29.00   | \$174.00           |           |                           |           |       |           |                           |  |  |  |                        |  |  |  |
| 8                                   | RH Municipal Offices               | 6      | \$240.00  | \$1,440.00             | \$75.00   | \$450.00           | \$375.00  | \$2,250.00               | \$250.00  | \$1,500.00         | \$170.00  | \$1,020.00          | \$29.00   | \$174.00           |           |                           |           |       |           |                           |  |  |  |                        |  |  |  |
| <b>TOTAL Shrub &amp; Bed 3-loc.</b> |                                    |        |           | <b>\$2,160.00</b>      |           | <b>\$1,350.00</b>  |           | <b>\$6,450.00</b>        |           | <b>\$2,760.00</b>  |           | <b>\$3,990.00</b>   |           | <b>\$522.00</b>    |           |                           |           |       |           |                           |  |  |  |                        |  |  |  |
| Cut every 2-weeks:                  |                                    |        |           |                        |           |                    |           |                          |           |                    |           |                     |           |                    |           |                           |           |       |           |                           |  |  |  |                        |  |  |  |
| 1                                   | W. Tienken Rd Property             | 16     | \$90.00   | \$1,440.00             | \$35.00   | \$560.00           | \$93.75   | \$1,500.00               | \$30.00   | \$480.00           | \$50.00   | \$800.00            | \$49.00   | \$784.00           |           |                           |           |       |           |                           |  |  |  |                        |  |  |  |
| 18                                  | W. side of Culbertson              | 16     | \$60.00   | \$960.00               | \$50.00   | \$800.00           | \$186.00  | \$2,976.00               | \$40.00   | \$640.00           | \$40.00   | \$640.00            | \$59.00   | \$944.00           |           |                           |           |       |           |                           |  |  |  |                        |  |  |  |
| 5                                   | Paint Cr Trail-Tienken Ent         | 16     | \$60.00   | \$960.00               | \$30.00   | \$480.00           | \$139.00  | \$2,224.00               | \$40.00   | \$640.00           | \$45.00   | \$720.00            | \$38.00   | \$608.00           |           |                           |           |       |           |                           |  |  |  |                        |  |  |  |
| 4                                   | Paint Cr Trail-Dutton Ent          | 16     | \$60.00   | \$960.00               | \$25.00   | \$400.00           | \$60.00   | \$960.00                 | \$15.00   | \$240.00           | \$20.00   | \$320.00            | \$29.00   | \$464.00           |           |                           |           |       |           |                           |  |  |  |                        |  |  |  |
| 2                                   | Nowicki Park                       | 16     | \$75.00   | \$1,200.00             | \$50.00   | \$800.00           | \$187.50  | \$3,000.00               | \$60.00   | \$960.00           | \$90.00   | \$1,440.00          | \$38.00   | \$608.00           |           |                           |           |       |           |                           |  |  |  |                        |  |  |  |
| 12a                                 | Clinton River Trail Entr A         | 16     | \$30.00   | \$480.00               | \$30.00   | \$480.00           | \$47.00   | \$752.00                 | \$15.00   | \$240.00           | \$40.00   | \$640.00            | \$39.00   | \$624.00           |           |                           |           |       |           |                           |  |  |  |                        |  |  |  |
| 12b                                 | Clinton River Trail Entr B         | 16     | \$30.00   | \$480.00               | \$30.00   | \$480.00           | \$47.00   | \$752.00                 | \$30.00   | \$480.00           | \$20.00   | \$320.00            | \$39.00   | \$624.00           |           |                           |           |       |           |                           |  |  |  |                        |  |  |  |
| 12c                                 | Clinton River Trail Entr C         | 16     | \$30.00   | \$480.00               | \$30.00   | \$480.00           | \$47.00   | \$752.00                 | \$25.00   | \$400.00           | \$20.00   | \$320.00            | \$19.00   | \$304.00           |           |                           |           |       |           |                           |  |  |  |                        |  |  |  |
| 28                                  | 1600 W Hamlin (Letica)             | 16     | \$75.00   | \$1,200.00             | \$45.00   | \$720.00           | \$186.50  | \$2,984.00               | \$50.00   | \$800.00           | \$75.00   | \$1,200.00          | \$48.00   | \$768.00           |           |                           |           |       |           |                           |  |  |  |                        |  |  |  |
| 29                                  | 11-Brooklands north & south alleys | 16     | \$220.00  | \$3,520.00             | \$330.00  | \$5,280.00         | \$186.50  | \$2,984.00               | \$165.00  | \$2,640.00         | \$100.00  | \$1,600.00          | \$55.00   | \$880.00           |           |                           |           |       |           |                           |  |  |  |                        |  |  |  |

| RFQ-RH-07-004  |  |                           |           |   |           |  |           |   |           |  |           |   |           |             |  |
|--|--|---------------------------|-----------|---|-----------|--|-----------|---|-----------|--|-----------|---|-----------|-------------|--|
| Landscaping  |  |                           |           |   |           |  |           |   |           |  |           |   |           |             |  |
| Services 2007  |  |                           |           |   |           |  |           |   |           |  |           |   |           |             |  |
| AWARDED  |  | Parks Landscape & Snow    |           | Cedar Creek Lawn Service  |           | Pro-Turf Mgmt  |           | Metro Detroit Landscaping                 |           | Perrault Landscape Contr.  |           | Proscap Property Maint  |           |             |  |
| Quality Landscape & Fertilizing  |  | 1401 Souter               |           | 3745 Alice  |           | 4280 Mathew Lane   |           | 27735 Jefferson Ave                       |           | 2205 Prestwick Ln  |           | 31801 Westfield   |           |             |  |
|  |  | Troy MI 48083             |           | Dearborn MI 48124   |           | White Lake MI 48383  |           | St Clair Shores MI 48081                  |           | Lake Orion MI 48362  |           | Livonia MI 48150  |           |             |  |
| Location Number  |  | Darrin T Llewellyn        |           | Frank D McDougall   |           | Kenny Apfel  |           | Ken Murphy                                |           | Michael Perrault   |           | Eric Crouse   |           |             |  |
|  |  |                           |           |   |           |  |           |   |           |  |           |   |           |             |  |
| Location   |  | Visits                    | Per Visit | Total   | Per Visit | Total  | Per Visit | Total                                     | Per Visit | Total  | Per Visit | Total   | Per Visit | Total       |  |
| TOTAL Cut Every 2-wks  |  |                           |           | \$11,680.00   |           | \$10,480.00  |           | \$18,884.00                               |           | \$7,520.00   |           | \$8,000.00  |           | \$6,608.00  |  |
| TOTAL ALL SERVICES   |  |                           |           | \$91,920.00   |           | \$105,270.00   |           | \$151,326.00                              |           | \$106,184.00   |           | \$93,846.00   |           | \$66,650.00 |  |
|  |  |                           |           |   |           |  |           |   |           |  |           |   |           |             |  |
| Type of Organization   |  | Corporation               |           | Individual  |           | corporation  |           | Individual                                |           | Corporation (LLC)  |           | Individual  |           |             |  |
| Firm established/yrs in business   |  | 1985-estab; 22 yrs in bus |           | 1993-estab; 15-years  |           | 2002-estab; 5-years  |           | 1985-estab; 22-years in bus               |           | 1991-estab; 16-yrs in bus.   |           | 1998-estab; 9-years   |           |             |  |
| How many years providing these services:                                   |  | 22-years                  |           | 15-years  |           | five years   |           | 22-years                                  |           | 16-years   |           | 9-years   |           |             |  |
| Full-time employees  |  | 10-full time              |           | 2-full time   |           | 7-full time  |           | 18-full time                              |           | 5-full time  |           | 9-full time   |           |             |  |
| Part-time employees  |  | 35-part-time              |           | 1-part-time   |           | 18-21 part time  |           | 31-part time                              |           | 8-part time  |           | 2-part time   |           |             |  |
| Experience & financial capability  |  | provided                  |           | provided  |           | yes  |           | yes                                       |           | yes  |           | yes   |           |             |  |
|  |  |                           |           |   |           |  |           |   |           |  |           |   |           |             |  |
| Who would be resp, on-site supervision and submit copies of licenses, etc. |  | provided                  |           | provided  |           | names provided   |           | John Baker-owner                          |           | provided   |           | names provided  |           |             |  |
|  |  |                           |           |   |           |  |           |   |           |  |           |   |           |             |  |
| How many clients with these services                                       |  | attached                  |           | 67-customers list provided  |           | provided   |           | provided                                  |           | provided   |           | Over 150 residential clients, apt complexes, etc.   |           |             |  |
|  |  |                           |           |   |           |  |           |   |           |  |           |   |           |             |  |
| List of client references  |  | attached                  |           | provided  |           | attached   |           | provided                                  |           | provided   |           | provided  |           |             |  |
| Equipment List   |  | attached                  |           | provided  |           | provided   |           | provided                                  |           | provided   |           | provided  |           |             |  |
| Resources to work April 2007 - Nov/Dec 07                                  |  | yes                       |           | yes   |           | yes  |           | yes                                       |           | yes  |           | yes   |           |             |  |
|  |  |                           |           |   |           |  |           |   |           |  |           |   |           |             |  |
| Proposed schedule  |  | schedule detailed         |           | Monday & Tuesday to do all the work that is required to get done.               |           | Provided   |           | weekly & bi-weekly as contract requires.  |           | detailed sched provided  |           | Begin April & continue thru Oct 2007; dedicated days for each property to be maintained whether it be every week or every other week. |           |             |  |
|  |  |                           |           |   |           |  |           |   |           |  |           |   |           |             |  |
| Subcontractors listed  |  | none                      |           | None  |           | none   |           | Chem-lawn for chemical applications only. |           | Maddox Irrigation-for any service to irrigation systems we cannot handle |           | none  |           |             |  |
|  |  |                           |           |   |           |  |           |   |           |  |           |   |           |             |  |
| Methodology or Work Plan   |  | provided                  |           | Cut, edge, whip & clean-up walkways; clean & maint. flower beds, trim bushes as |           | Take pride & care in planting & maintaining our product to meet or |           |   |           | 3-crews start at Shelby Twp shop at 7:30 am machine maint. trucks        |           | 2-crews dedicated w/owner & manager on site.  |           |             |  |









