

REQUEST FOR PROPOSALS FOR FLOOR COATING OF APPARATUS BAYS

TABULATION

Name	Venture Specialty	Horger Flooring	Summit Industrial Maintenance	Corporate Cleaning Group
Address	23800 Industrial Park Drive Farmington Hills, MI	2522 Adams Road Oakland, MI	PO Box 3413 Farmington Hills, MI	PO Box 530367 Livonia, MI
Years Providing Floor Coating	20 years	21 years		6 years
Full Time Employees	50+ employees	5 employees		15 employees
Clients currently served	100+			6+
Projects within 50 mile radius of RH	Oakland Twp Fire Troy Fire Oxford Fire Madison Heights Fire Delta Twp Fire Northfield Twp Fire Wayne Fire Bloomfield Twp Fire Birmingham Fire	Ricardo Lyon Gear Canton Fire Long Manufacturing Williams International Stark Hickey Ford Star Cutter Company		Magna Automotive Intier Testing New Car Alternatives
Description of Work Plan	Yes Removal of old flooring	Yes Removal of existing coating	Yes	Yes Complete removal not needed
Timeline	3 days	Aug/Sept	2-3 days	3 days each + dry time
Warranties	Manufacturer - 1 years Install satisfaction guaranteed - Problems or issues will replace floor	Manufacturer - 1 year Install - for loss of adhesion of shot blasted concrete areas only. NO chipping, cracking	Install - against peeling due to application or prep for 2 years Exclusions	Manufacturer guarantees satisfaction on "first trial order."
Product Sample	Yes	No	No	Yes
Cost Proposal	\$42,900	\$32,100	\$27,388	\$45,850
		*Owner to clean and dispose of debris/materials	*Did not complete questionnaire *No references	
		*Wants 24 hr access = security issue		
		*Canton is not using for current new floors.Using Venture		