| | 2004 | 2003 | 2002 | 2001 | 2000 | 1999 | 1998 | 1997 | 1996 | 1995 | 1994 | 1993 | 1992 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| **Company** | **$/Ton** | **$/Ton** | **$/Ton** | **$/Ton** | **$/Ton** | **$/Ton** | **$/Ton** | **$/Ton** | **$/Ton** | **$/Ton** | **$/Ton** | **$/Ton** | **$/Ton** |
| **N. American** | $35.83 | $36.33 | $33.96 | No bid | $27.17 | $24.70 | $31.00 | $ 32.00 | $ 25.64 | $ 26.00 | $ 28.48 | $ 24.70 | $ 26.93 |
| **Cargill Salt, Inc.** | $35.39 | $33.39 | $28.65 | No bid | $26.79 | $23.85 | $25.88 | $ 29.78 | $ 29.78 | $ 30.11 | $ 28.68 | $ 25.93 | $ 23.40 |
| **Morton, Salt, Inc.** | $28.65 | $28.65 | $35.35 | $ 46.35 | $20.40 | $18.74 | $27.77 | $ 28.13 | $ 27.63 | $ 27.79 | $ 26.36 | $ 23.68 | $ 21.95 |
| **Detroit Salt** | No Bid | $30.48 | $35.07 | No bid | $31.00 | $31.00 | | | | | | | |
| **Others** | $50.59 | | | | | | | | | | | | |
| **Avg $/Ton** | $37.62 | $32.21 | $33.26 | $46.35 | $26.34 | $24.57 | $28.22 | $29.97 | $27.68 | $27.97 | $27.84 | $24.77 | $24.09 |
| **Low bid Increase/decrease** | 0% | 0% | -61% | 227.21% | 8.80% | -28% | -8.70% | 9.7% | -1.4% | -1.3% | 11.3% | 7.9% | |

Overall avg price bid all years $30.07