



City of Rochester Hills  
AGENDA SUMMARY  
FINANCIAL ITEMS

1000 Rochester Hills Dr.  
Rochester Hills, MI 48309  
248.656.4630  
[www.rochesterhills.org](http://www.rochesterhills.org)

Legislative File No: 2012-0316

**TO:** Mayor and City Council Members  
**FROM:** Bob Grace, MIS Department, 248-841-2475  
**DATE:** August 22, 2012  
**SUBJECT:** Unified Threat Management Firewall Purchase

**REQUEST:**

City Council is requested to approve a project budget for the the purchase of equipment, software, support, professional services and training for a network security system upgrade project from Suntel Services LLC, Troy, MI and Fortinet Training Division, Sunnyvale, CA in the amount of \$36,595.25 which includes a 10% contingency (Suntel \$31,795.25, Fortinet Training \$1,500.00, Contingency \$3,300.00).

**REASON FOR PURCHASE:**

The City's network security systems are the first and primary means of protecting the integrity of the data and systems supporting all city services to our residents. The importance of properly protecting these systems and data cannot be understated. The existing network security systems were installed in 2006 and are now nearly seven years old. Support and maintenance alone on the old systems over the next six years would actually cost nearly \$14,000 more than the proposed system over the same six years.

The new system proposed offers enhanced security features at a lower cost than continuing with our old systems. This project will involve the upgrade of our network security systems at six sites, related software, necessary professional services to complete the transition, support and training.

An RFP was solicited and posted on the MITN website for the project. Suntel Services of Troy, Michigan was selected as the proposer offering the best value and lowest price to the City for the project. Online training to assist the MIS staff in managing the new systems will be purchased directly from the hardware manufacturer.

**PROCESS:**

**Vendor Name and Address:**

<u>Hardware, software and professional services</u>	<u>Online Training</u>	<u>Contingency</u>
Suntel Services 1095 Crooks Road, Suite 100 Troy, MI 48084 \$31,795.25	Fortinet 1090 Kifer Road Sunnyvale, CA 94086 \$1,500	10% \$3,300

**Reason for Selection:**

Quality Based Selection from RFP based on Price, Product, Company and Level of Service provided. Best Value.

**Method of Purchase:**

Contract/Purchase Order

**BUDGET:**

This project is budgeted within the 2012 MIS budget and has been planned and scheduled through the Capital Improvement Plan as IS-10B, Computer Network Upgrade Schedule. Assuming the project contingency is not needed, the project will be completed at 44% under budget. If it is necessary to use the project contingency, the project will be completed at 39% under budget.

Fund Name	Department Account No	Account No. Description	Budget Amount	Cost	Remaining Budget
MIS	636.980.000	IS10-B Computer Network Upgrade Schedule	\$60,000	\$36,595.25	\$23,404.75

**RECOMMENDATION:**

It is recommended the Rochester Hills City Council authorize the network upgrade project budget, including the purchase of hardware, software, professional services and online training in the amount of \$36,595.25, which includes a 10% contingency, utilizing the products and services of Suntel Services, Troy, Michigan, Fortinet, Sunnydale, California and other vendors as required.

---

APPROVALS:	SIGNATURE	DATE
Department Review		
Department Director		
Budget Content: Finance Director		
Purchasing Process: Supervisor of Procurement		
Mayor		
City Council Liaison		