



**City of Rochester Hills  
AGENDA SUMMARY  
FINANCIAL ITEMS**

**1000 Rochester Hills Dr.  
Rochester Hills, MI 48309  
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**Legislative File No:** 2007-0073 Version 2

**TO:** Mayor and City Council Members  
**FROM:** Bryan K. Barnett, Mayor  
**DATE:** September 21, 2007  
**SUBJECT:** Fireworks Display for Festival of the Hills

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**REQUEST:**

City Council is requested to authorize the increase to the contract for fireworks displays for Festival of the Hills to Melrose Pyrotechnics, Inc., Kingsbury, Indiana, in the amount of \$6,000 for a new not-to-exceed amount of \$102,000 through December 31, 2009.

**REASON FOR PURCHASE:**

In February, 2007, City Council authorized a contract for fireworks displays for Festival of the Hills to Melrose Pyrotechnics, Inc., Kingsbury, Indiana, in the amount not-to-exceed \$96,000 through December 31, 2009. The contract provides for a fireworks display choreographed to music. The base show was negotiated at \$29,000 with the option to increase the show size and expense to \$32,000. Based on the number and size of funds raised for the 2007 Festival of the Hills event, the City was able to utilize the \$32,000 option and provide a bigger show for Rochester Hills residents.

As planning begins for the 2008 Festival of the Hills, the City is requesting the option to increase the size of the fireworks shows for 2008 and 2009 in the amount of \$3,000 each year. This action requires the amendment of the contract to include the option to increase the display up to \$35,000. Under the current contract the City may increase the show up to \$32,000.

Although this is a multi-year contract, a 90-day termination clause is included, as the fireworks are dependant on private funding.

**PROCESS:**

**Vendor Name and Address:**

Melrose Pyrotechnics, Inc.  
Kingsbury Industrial park  
Heinold Complex  
PO Box 302  
Kingsbury, Indiana

**Reason for Selection:**

Best Value

**Method of Purchase:**

Contract/Blanket Purchase Order

**BUDGET:**

| <b>Fund Name</b> | <b>Department Account No</b> | <b>Account No. Description</b> | <b>Budget Amount</b>                | <b>Cost</b> | <b>Remaining Budget</b> |
|------------------|------------------------------|--------------------------------|-------------------------------------|-------------|-------------------------|
| General Fund     | 171.880000                   | Community Promotions           | 2008<br>Proposed Budget<br>\$25,000 | \$35,000    | (\$10,000)              |
| General Fund     | 171.880000                   | Community Promotions           | 2009<br>Proposed Budget<br>\$35,000 | \$35,000    | 0                       |

Funding for Festival of the Hills are in the Community Foundation (approximately \$36,000) and from future private donations. Donations received from the Foundation are to be used to offset the vendor expense, resulting in a net expense of zero. Should 100% of this cost not be offset with donations then there is an option to utilize the budget (proposed) in the Mayor's Department of \$25,000.

**RECOMMENDATION:**

City Council is requested to authorize the increase to the contract for fireworks displays for Festival of the Hills to Melrose Pyrotechnics, Inc., Kingsbury, Indiana, in the amount of \$6,000 for a new not-to-exceed amount of \$102,000 through December 31, 2009.

**RESOLUTION****NEXT AGENDA ITEM****RETURN TO AGENDA**

| <b>APPROVALS:</b>  | <b>SIGNATURE</b> | <b>DATE</b> |
|--|------------------|-------------|
| <b>Department Review</b>                                 |                  |             |
| <b>Department Director</b>                               |                  |             |
| <b>Budget Content:<br/>Finance Director</b>              |                  |             |
| <b>Purchasing Process:<br/>Supervisor of Procurement</b> |                  |             |
| <b>Mayor</b>   |                  |             |
| <b>City Council Liaison</b>                              |                  |             |