

	Premium Services, Inc.	Sterling Cleaning Services	Hi Tec Building Services, Inc	Saber Janitorial Service	Thundermop Maintenance
	Southfield, MI	Troy, MI	Jenison, MI	Rochester, MI	Waterford, MI
Years in Business	32 years	18 years	13 years	25 years	29 years
Full Time Employees	60 full time	25 full time	53 full time	22 full time	16 full time
Part Time Employees	60 part time	135 part time	179 part time	56 part time	54 part time
Exp and Financial Capability	Yes	Yes	Yes	Yes	Yes
Staff Assignment	Mgmt Assigned	Mgmt Assigned	Mgmt/Specialty Assigned	Mgmt Assigned	Mgmt & Janitors Assigned
Pt of Contact Assigned	Director of Operations - 30 yrs	To be determined	VP/Mgr named (9 yrs exp)	Operation Mgr (12 yrs exp)	Operations Mgr - 22 yrs exp
Number of Current Customers	50+ current customers	100+ customers	98 customers	24 accounts	33 customers/3 multiple locs.
Timeline to Start Work	Open for discussion	7 to 10 days	48 hours	2 weeks	48 hrs/ideally 15-30 days
Response Time: No Shows	1 hour	1 - 2 hours	1 hour	1 hour	1 hour
Response Time: Incom Cleaning	1 hour	1 - 2 hours	1 hour	2 hours	1 hour
Response Time: Empl Problem	1 hour	1 - 2 hours	1 hour	2 hours	1 hour
Subcontractors	N/A	None	None for day-to-day cleaning at RH facilities	Windows/Carpets	Windows/Carpet
Methodology	Yes	Yes	Yes	Yes	Yes
Training	Internal classrm & external field training on products, techniques and standards	Video trainingby BSCAI, HR conducts Cleaning Training On-Site by site mgr. - 7 days	24 hrs training- OSHA, MSDS, hazardous chem, equipment, bloodborne path, per protection hepatitis B vaccination	On-site, chemical and safety training, equipment	Adm, operations, safety, perf training, on-site by supervisor
Language/Reading Barriers	Full assistance available	Never been an issue	Team leader capable of leading a diverse team - no problems	Personal hands on training deem able to perform	Support by Supervisor Not a problem
Safety Program	Copy is available	Safety Manual & Handbook Training Program	Safety Program attached	No written safety program	No written safety policy Expose emp to gen safety prac
Certified Trainer	Yes	Yes	Yes	No written safety program	No
Training Certificates	Yes	Yes	Yes	No	No
Bankruptcy/Reorganization	No	No	No	No	No
Financial Statement	No	No	No	Yes	No
Five Advantages to RH	Superior Service Accessibility & communication Superior Employee Packages Experience/Innovation	Experience/Professionalism Prompt, dependable, quality ser Emp insured/bonded/uniforms 24 hr emergency service	Semi-annual rec to reduce costs No subcontractors Excell training, on-going Quality/Customer satisfaction	Quality Service Dependability Exp & Knowledge of industry comm/cust driven inspection	8 yrs municipal experience Longevity of customers Work in area at 52/3 Dist Ct Quick response time

	Specialized Services	No subcontractors	Communication/Rapid response	owner participation quality/serv	Do good work
References	McNabnay Property Mgmt Co Freudenberg-NOK AVL North America, Inc. Wajim Corporation City of Madison Heights	St. Bede Catholic School Cancer & Transplant, RH Acorn Kitchen & Bath Scott Specialty Gases Bank One, Waterford	City of Wyoming City Hall City of Wyoming Court House City of Wyoming Public Services Warren Secretary of State Family Independence Agen-Pont	Continetal Teves, AH Valeo Climate Control, AH Burton-Katzman/Trinity Health Innatech, Rochester St. John Luth Church & School	Oakland County BurtonShare Inc., Bingham Fms Detroit Lions, Inc. Federal Aviation Admin Snowden & Assoc, Southfield
Costs:					
City Hall	\$6613.33/MO \$79,359.96/YR	\$3,898/MO \$46,776/YR	\$2665/MO \$31,980/YR	\$4429/MO \$53,148/YR	\$4150/MO \$49,800/YR
DPS	\$2276.67/MO \$27,320.04/YR	\$1,395/MO \$16,740/YR	\$750/MO \$9,000/YR	\$1287/MO \$15,444/MO	\$1376/MO \$16,512/YR
Museum	\$4825.00/MO \$57,900.00/YR	\$1,295/MO \$15,540/YR	\$1,377/MO \$16,524/YR	\$1601/MO \$19,212/YR	\$2236/MO \$26,832/YR
EEC	\$607.50/MO \$7,290.00/YR	\$435/MO \$5,220/YR	\$355/MO \$4,020/YR	\$345/MO \$4,140/YR	\$301/MO \$3,612/YR
Precinct 5	\$525.00/MO \$6,300.00/YR	\$430/MO \$5,160/YR	\$277/MO \$3,324/YR	\$345/MO \$4,140/YR	\$322.50/MO \$3,870/YR
Bundled for All Facilities	\$14,447.50/MO \$173,370/YR (\$4800 discount for bundled)	\$6,900/MO \$82,800/YR (\$6636 discount for bundled)	\$5,404/MO \$64,848/YR Error should be \$65,088	\$8,007/MO \$96,084/YR	\$8,385.50/MO \$100,626/YR
Vinyl Tile Floors	\$.15 per sq ft	\$.22 per sq ft	\$.18 per sq ft	\$.15 per sq ft	\$.14 per sq ft
Wood Floors	\$.15 per sq ft	\$.40 per sq ft	\$.35 per sq ft	\$1.00 per sq ft	\$.24 per sq ft
Ceramic Floors	\$.07 per sq ft	\$.15 per sq ft	\$.14 per sq ft	\$.30 per sq ft	\$.16 per sq ft
Additional Month rate	\$14.50/hr	\$19/hr	\$12.95/hr	\$14.50/hr	\$35/hr emerg response M-Sat
Over Time Rate	\$21.75/Hr at statutory limits	\$25/hr after 40, wkends, holidays	\$16.30/hr after 20, wkends, hol	N/A	\$22.50/hr after 40 hrs
Double Time Rate	\$29.00/Hr - holidays	\$38/hr holidays	None	N/A	\$70/hr emerg response Sun/Hol
Exceptions	Indemnity & termination clauses etc be reciprocal - open for discussion	None	None	None	None
			Error in Math Calculations		