

REQUEST FOR PROPOSALS FOR JANITORIAL SERVICES - TABULATION

	American Cleaning	Kristel Cleaning Inc.	ALBA Cleaning, Inc.	Mulville & Sons	Sunset Maintenance	Universal Group, Inc.
	Shelby Township, MI	Macomb, MI	Southgate, MI	Ferndale, MI	Waterford, MI	West Bloomfield, MI
Years in Business	7 years	4 years	7 years	67 years	32 years	5 years
Full Time Employees	7 full time	10 full time	30 full time	15 full time	11 full time	10 full time
Part Time Employees	7 part time	26 part time	5 part time	12 part time	12 part time	15 part time
Exp and Financial Capability	Yes	Yes		Yes	Yes	Yes
Staff Assignment	Mgmt Assigned	Mgmt & Janitors assigned	Mgmt Assigned	Mgmt & Janitors assigned	Mgmt & Custodians assigned	Mgmt and Janitors
Pt of Contact Assigned	Contact Manager	2 Supervisors (4 yrs exp)	Owner	Sr Supervisor (20 yrs exp)	General Manager (10 yrs exp)	Proj Mgr & Super (10 & 5 yr ex)
Number of Current Customers	20 customers	14 customers	6 customers	70 accounts	27 customers	3 facilities of this type
Timeline to Start Work	City's earliest convenience	Couple of days	As soon as possible	2 - 3 weeks	14 days	3 weeks
Response Time: No Shows	1 hour	1/2 hour	1 hour	1- 3 hours	1 hour	1 - 2 hours
Response Time: Incom Cleaning	1 hour	1/2 hour	1 hour	1 - 3 hours	1 hour	1 hour
Response Time: Empl Problem	2 hours	1/2 hour	1 hour	1 - 3 hours	1 hour	1 hour
Subcontractors	N/A	European Best Cleaning Co Rakaj Cleaning Co	No	No	No	O & J Janitorial
Methodology	Yes	Yes	No	Yes	Yes	Yes
Training	Machine Operation, Fire Alarm Security Facility Training	Interview, orientation, one week on job training	Not provided	By Team Leaders at office and on-site	Video Training for restroom clean floor refinishing & office cleaning On-site training	Safety, Floor care, equipment, maintenance of supplies/usage, cleaning agents, chemicals
Language/Reading Barriers	Company will provide translation in 4 languages	Maj capable of English; Non- readers paired with readers	Offer night school	All products are gone over for safety and MSDS sheets	Staff certified teacher for reading and language arts	N/A
Safety Program	Facility Emerg Response Plan	Written policy	Will provide upon award		Safety Program document provided	Safety Rules attached
Certified Trainer	No	No	No	No	No	Yes
Training Certificates	Yes	No		Yes	Yes	Yes
Bankruptcy/Reorganization	No	No	No	No	No	No
Financial Statement	No/Bank Statement upon req	No/Financials available shortly		No	No	Yes
Five Advantages to RH	Professionalism Honesty Customer Oriented	Family owned & operated Services rates unbeatable Customer satisfaction	Prof, Respectful, Exp Staff Minority and Female Workers Trustworthy and Honest Staff	Over 60 years experience Able to fill positions quickly Low turn over in employees	Experience Fast response to problems/reqs Professional operation/college ed	Goals meet customer needs Natural stone restoration Cost effective professional serv

REQUEST FOR PROPOSALS FOR JANITORIAL SERVICES - TABULATION

	Experience in Business	Honesty and hard work		Resources to start large contract	Dedicated mgmt/industry current	Quality Assurance Program
	Emergency Response	High quality work		Current employ find new employ	Personalized service 24/7 phone	Extensive Safety & Train Prog
References	Shelby Township	City of Troy	Eastern Michigan	Older Persons Commissioin	City of Rochester	Hilldale Veterinary Hospital
	Troy Historical Museum	Imperial Lanes, Inc.	United States Steel	Methodist Children Home Soc	Village of Beverly Hills	United Water, Det Waterwork Pk
	Troy Nature Center	Classic Home Mortgage Corp	400 Monroe Bldg	American Cancer Society	Everest Academy	Comerica Bank
	41-A District Court	Nationwide Insurance Agency	Gloria Brothers Ctr.	University of Detroit Mercy	Franklin Community Church	Lormax Stern Development
	Davin & Associates	Imperial House		Resurrection Cemetery	Dunham's Athleisure Corp	APS Corporation
Costs:						
City Hall	\$4778/MO \$57,336/YR	\$3075/MO \$36,900/YR	\$6700.00/MO \$80,400.00/YR	\$5142/MO \$61,704/YR	\$8100/MO \$97,200/YR	\$4963/MO \$59,556/YR
DPS	\$1518.84/MO \$18,226.08/YR	\$ 980/MO \$11,760/YR	\$1585.40/MO \$19,024.80/YR	\$1735/MO \$20,820/YR	\$2378/MO \$28,536/YR	\$1982/MO \$23,784/YR
Museum	\$1415.03/MO \$16,980.36/YR	\$ 780/MO \$ 9,360/YR	\$1298.20/MO \$15,578.40/YR	\$3394/MO \$40,728/YR	\$1947/MO \$23,364/YR	\$2430/MO \$29,160/YR
EEC	\$ 430.32/MO \$ 5,163.84/YR	\$ 320/MO \$ 3,840/YR	\$ 358.60/MO \$ 4,303.20/YR	\$ 762/MO \$ 9,144/YR	\$ 355/MO \$ 4,260/YR	\$ 865/MO \$10,380/YR
Precinct 5	\$185.00/MO \$ 2,220.00/YR	\$ 260/MO \$ 3,120/YR	\$ 150.00/MO \$ 1,800.00/YR	\$ 700/MO \$8,400/YR	\$ 345/MO \$ 4,140/YR	\$ 325/MO \$ 3,900/YR
Bundled for All Facilities	\$8,327.19/MO \$99,926.28/YR	\$5,415/MO \$64,980/YR	\$10,092.20/MO \$121,106.40/YR	\$11,733/MO \$140,796/YR	\$13,125/MO \$157,500/YR	\$10,565/MO \$126,780/YR
Vinyl Tile Floors	\$.70 per sq. ft.	\$.15 per sq ft	N/A	\$.10 per sq ft	\$.20 per sq ft	\$.15 per sq ft
Wood Floors	\$.70 per sq. ft.	\$.10 per sq ft	N/A	\$.10 per sq ft	\$.25 per sq ft	\$.15 per sq ft
Ceramic Floors	\$.70 per sq. ft.	\$.12 per sq ft	N/A	\$.08 per sq ft	\$.15 per sq ft	\$.15 per sq ft
Additional Month rate	Did not complete Page 20	\$0		\$25/hr	\$18/hr	N/A
Over Time Rate		\$0	\$24/Hr - Emergency		\$18/hr - beyond normal 8 hrs	\$27/hr over normal work hours
Double Time Rate		\$0	\$35/Hr - Holiday/Holiday Emerg		\$24/hr Legal Holidays	\$36/hr Holidays
Exceptions		None	None		None	None
	*Error in Math Calculations		*All questions not answered	*All questions not answered		