RFP-RH-21-017	
Automated Media Storage and Retrieval System	Kardex Remstar LLC 41 Eisenhower Drive Westbrook, Maine 04092
Firm established	1986
Years in business	25 years
Type of Organization	Partnership
How many years has your company been providing this equipment?	25 γears
Where is your closest facility located?	Wixom, Michigan
Client References	References Provided.
How many Full-time employees?	75
How many Part-time employees?	7
Provide timeline for delivery and installation.	Delivery is estimated 12-13 weeks. Unit will be disassembled. Kardex service teams must be certified and authorized. Install team will unload all crates and locate staging area. It will be the customers responsibility to remove existing equipment and provide a clear work area for the new unit. End frames are uprighted and Lektriever base is set. Carriers are added and outside panels are attached to enclose unit. Unit is tested to make sure all components area operating to factory specifications. Operator training for both unit use and general maintenance is provided for up to 4 people. All trash will be removed upon completion.
Explain warranties. Does warranty cover all material and labor?	Products are covered for a full two year parts and labor warranty. Will provide at no cost three preventative maintenance calls at 6, 12, and 18 ensure unit is in perfect operating condition throughout the two year warranty, service contracts are available after two year warranty.
What services will be subcontracted?	Installation services will be subcontracted to their local sales and service provider Anderson Material Handling.
Is your company a factory authorized representative to perform repairs to equipment during the warranty period?	Kardex Remstar is the equipment manufacturer and their local service provider will be Anderson Material Handling located in Wixom, MI.
What support services will your company provide to the City?	Local service provider, Anderson Material Handling will provide the installations, preventative maintenance and any service and repairs required over the two year warranty.
Provide a narrative description of the equipment/products and services you are offering in your proposal.	Information is listed in price proposal.
Brochures/Catalogs provided:	Yes
Will your firm provide insurance coverage's described in this document?	Yes
W-9 Included?	No
Preferred Payment Method?	Credit Card (no additional fees)
Make/Model of Machine Proposed:	Lektriever 115-1310S
Detail what is included in the proposal base price:	Providing an Automated Vertical Carousel with thirteen carriers designed to store 10 customer supplied Card Trays per carrier (100 Trays total). Until they have seated access opening and work counter, overhead access light, manual hand crank allowing unit to be manually driven by one person in case of power outages. Locking front door. Two year warranty on parts & labor.
Base Unit Cost as specified:	\$34,224.43
Extended Warranty (1 additional year) includes parts & labor & 2 preventive maintenance visits	\$3,000.00
Total Unit Cost	\$37,224.43
List Exceptions:	None