



City of Rochester Hills
AGENDA SUMMARY
FINANCIAL ITEMS

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Legislative File No: 2021-0400

TO: Mayor and City Council Members
FROM: Sean Canto, Fire Chief/Emergency Services Director
DATE: October 11, 2021
SUBJECT: Purchase Authorization for Two (2) Lifepak 15 Cardiac Monitors

REQUEST:

City Council is requested to authorize the purchase of two (2) Lifepak 15 Cardiac Monitors and required accessories to Stryker Medical, Redmond, Washington in the amount of \$91,320.76.

REASON FOR PURCHASE:

The Rochester Hills Fire Department purchase of the two (2) Lifepak 15 Cardiac Monitors is scheduled replacement/upgrade of the defibrillators.

In addition to the continuation of care for patients in the Lifenet system, a hospital based monitor integration program, allows the Rochester Hills Fire Department to transmit cardiac diagnostic readings to local hospitals including Ascension Providence Rochester Hospital, William Beaumont Troy, and St. Joseph Mercy Hospital in Pontiac, displaying for the hospital a heart patient electro cardio gram (EKG) allowing the hospital to work with Rochester Hills Fire Department in the pre-hospital environment and preparing the hospital for a cardiac patient's arrival and more efficient care and speedy transfer to a cardiac catheterization lab.

Due to an evaluation of the present monitors and maintenance history of those items it was determined that two monitors were needed and not a replacement of all monitors for the department. The Fire Department will receive a trade-in value of \$10,500.00 for the two Lifepaks removed from service for a net purchase cost of \$80,820.76.

The Rochester Hills Fire Department has standardized its cardiac monitoring equipment to providing uniform operable heart monitors/defibrillators throughout the City and with local area hospitals. Stryker is the sole source provider of Lifepak 15 equipment. The City receives a 14% discount off of list price for the products.

PROCESS:

Vendor Name and Address:

Stryker Medical
11811 Willows Road NE
Redmond, Washington 98073

Reason for Selection:

Sole source provider for equipment that is compatible with other existing equipment in all City buildings and local area hospitals.

Method of Purchase:

Purchase Order

BUDGET:

Funding is included in the FY 2021 Adopted Budget

Fund Name	Department Account No	Account No. Description	Budget Amount	Cost	Remaining Budget
Fire	402.977000	Equipment Capitalized	\$88,000.00	\$91,320.76	(\$3,320.76)
Fire	402.673001	Sales of Fixed Assets	\$0.00	+\$10,500.00	+\$10,500.00
		Total		\$80,820.76	+\$7,179.24

RECOMMENDATION:

It is recommended that the Rochester Hills City Council authorize a purchase order to Stryker Medical, Redmond, Washington for the purchase of two (2) Lifepak 15 Cardiac Monitors and required accessories in the amount of \$91,320.76.

APPROVALS:	SIGNATURE	DATE
Department Review		
Department Director		
Budget Content: Chief Financial Officer		
Purchasing Process: Supervisor of Procurement		
Mayor		
Deputy Clerk		

Contract Reviewed by City Attorney

 Yes N/A